THE TIMES

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Fire risk foam to be banned in furniture

Minister's about-turn after public outcry

By Michael Horsnell

The Government yesterday yielded to pressure and imposed a ban on deadly polyurethane foam in furniture which has already caused the deaths of 10 children this year.

The about-turn, forecast in *The Times*, came after a campaign by the media and demands by MPs and fire chiefs amid a mounting public outcry.

The ban will come into operation from the end of February next year when it will be illegal for furniture manufacturers to use either standard or high resilience foam.

The ban will be backed by penalties of up to £2,000 in fines and six months in jail for manufacturers who break it.

The ban was announced in the House of Commons by Mr Francis Maude, Minister for Consumer Affairs.

Until last week a new draft code of practice on the use of foam would merely have phased out standard foam over three years and permitted the use of high resilience polyurethane, which fire chiefs say can be even more deadly.

Although slower to catch fire scientists have found it burns with greater intensity and toxicity.

However, after talks involving the Chief and Assistant Chief Fire Officers' Association and the Home Office, Mr Maude decided at the weekend to go for tougher regulations.

From next year only combustion modified high resilient foam or CMHR, which significantly retards fire, will be allowed in furniture.

In addition to the banning of foam, the new regulations will mean that furniture covering materials will have to meet a match ignition test from the end of February 1990.

The Government's firm action will not affect existing furniture which can remain on sale, though manufacturers and retailers are already gearing themselves to phase out dangerous foam furniture quickly.

The price of an average three-piece suite in the competitive furniture industry is expected to go up by about £50.

The new safety controls come in the wake of a 15-year campaign by firemen who were joined by the media and more than 200 MPs, and experts at the Government's own fire research station, in their demands for a tougher code than the one envisaged.

Last night Mr Brian Fuller, West Midlands chief officer and president of the Chief and Assistant Chief Fire Officers' Association, said: "I have a great sense of relief. We have been fighting for this for a very long time.

"In years to come we shall have saved hundreds if not thousands of lives. The minister has acted as expeditiously as he possibly could over the weekend after we took an unprecedented step by holding a press conference on the dangers of foam. It has come as a surprise he acted so quickly.

"Deaths from fires caused by polyurethane foam have meant abject misery for firemen tackling them and bringing out the bodies.

"We shall have to look further at the question of the penalties which the Government is imposing."

Mr Fuller said the permitted combustion modified high resilience foam in furniture is acceptable to firemen on the grounds of its toxicity, heat and inflammability record.

He added: "It is much, much better. All we need now are smoke detectors in every home."

The two lethal types of foam, which burn at temperatures hot enough to melt metal and give off lethal carbon monoxide and hydrogen cyanide fumes, claim about 300 lives a year.

Mr Tony Blair, Opposition spokesman on consumer affairs, said: "It has been an expensive climb-down by the Government and all because of the public outcry.

"As late as December it was still intending to put through regulations unchanged, allowing high resilience foam and phasing out standard foam over three years. It has taken too many deaths to get the Government to do the right thing.

"If the minister had accepted advice offered to him months ago the industry could have responded very much more quickly."

Mr Maude told the Commons that existing rules, requiring furniture to survive ignition by a smouldering cigarette, were "the strictest" in the world. However, foam-filled furniture, because of its comfort and low cost, had been popular with consumers. So governments had been reluctant to ban it until there was a reasonably-priced safer alternative.

Mr Maude said he accepted that high-resilience foam ignited less easily than standard foam. But it too was to be outlawed because, once lit, it was just as toxic.

Combustion modified high resilience foam, commercially launched only last year, ignited more slowly and gave off less fumes than those that are to be banned, he said.

Mr Maude said even the new type of foam was not entirely safe, and urged householders to exercise the utmost vigilance to prevent fires starting. He recommended installation of smoke detectors.



Mr Brian Fuller: Relief at expeditious action.

Labour man suspended for disrupting prayers



Matthew Mulhall, approaching crisis after waiting since last September for heart surgery.

MPs in uproar at protest over sick baby

By Philip Webster, Chief Political Correspondent

The Commons returned after the Christmas recess to unprecedented disruption yesterday as a Labour MP staged a protest at the start of the daily prayer session and held up business by about half an hour.

Mr John Hughes, MP for Coventry North East, was eventually suspended from the Commons for five days after interrupting the Chaplain, the Rev Donald Gray, as he tried to say the customary prayers at 2.30pm.

Mr Hughes, aged 62, who was elected to the Commons for the first time last June, threatened in his maiden speech in November to make his presence felt physically.

He made his protest, condemned as a disgraceful and outrageous by Conservative MPs, to highlight the case of a baby awaiting a heart operation and to attack the Government's policies on the health service.

Mr Hughes, a Roman Catholic, interrupted the Chaplain as he began the first prayer and told him it was inappropriate to say prayers in a chamber which was giving authority to "inhumane" health policies.

He will not be disciplined by the Labour leadership. Mr Derek Foster, the Labour Chief Whip, said: "He has not contravened any of the rules and regulations of the Labour Party. He has been punished by the House and that is sufficient."

The incident, which follows growing disruption in the Commons chamber in the weeks before Christmas, took place while the public and press galleries were closed and with about 40 MPs present.

The Speaker, Mr Bernard Weatherill, suspended the House after the first interruption. The House was in uncharted procedural territory; there are apparently no records of similar protests during prayers.

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He sent for Mr Foster to ask him to speak to Mr Hughes, but when another attempt was made to start prayers, Mr Hughes again interrupted. After further warnings, the Speaker "named" Mr Hughes.

He was suspended by 152 votes to 23, with Labour left-wingers supporting him.

As he was being led from the House, he said: "I am a practising Catholic. But I do not think ritualistic prayers

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Emergency services 'at risk' in blood dispute

By Jill Sherman, Social Services Correspondent

Emergency services could be affected by industrial action nationwide by blood transfusion workers dissatisfied with meal allowances, the director of a regional blood transfusion centre said yesterday.

Union leaders have pledged that steps would be taken to ensure that lives are not endangered during the dispute, which started yesterday with a work-to-rule by 120 members of the Nupe and Cohse unions in Leeds.

But a blood transfusion centre gave a warning last night that it would be difficult to provide emergency blood if its supplies were reduced by as little as 30 per cent.

The action by donor attendants and drivers at the Leeds Blood Transfusion Centre is expected to cut by between 25 per cent and 40 per cent the amount collected from transfusion centres. Unions and the Department of Health agree that there could be a national shortage if other areas are hit next week.

Dr Keith Rogers, director of the South West Thames region Blood Transfusion Centre, estimated that supplies would be reduced by between 20 and 30 per cent if his staff worked to contract. "Nobody knows exactly how much blood we need to store to protect emergency services, but at a rough estimate we would need at least two-thirds of our normal stock to have enough for real emergencies. If we drop to even near that figure, we will have serious difficulties."

If one transfusion centre ran low it would normally approach others, and usually the nearest of the 16 national centres.

The DHSS said last night that it would be unwise to stockpile now; blood supplies had a shelf life of only about 30 days.

The dispute centres on changes from January 1 in the allocation of subsistence allowances for the 900,000 staff working within the National Health Service. Last month the staff and management sides of the General Whitley Council agreed new payments

The staff decision was made on a majority vote, with Nupe voting against

Under the scheme, 1,500 blood transfusion staff could lose between £10 and £15 a week out from weekly salaries of between £80 and £100.

Workers are given £2.67 for meal allowances if they work up to five hours away from their transfusion centre, or £5.88 for working more than eight hours. Under the new agreements allowances have risen to £2.85 and £6.25, with the high payment applying only after ten hours. Unions say that since most mobile transfusion staff work nine hours, they will not benefit.

On Sunday 100 delegates from Nupe, Cohse, TGWU, Nalgo and Astms unions, representing 14 of the 16 transfusion centres, voted to take action from January 18. Yesterday delegates were arranging local meetings to decide the form of action.

Mr Bob Jones, the Nupe national officer, said that it was up to the Department of Health to stop the dispute by reconsidering its plans to reduce allowances. But a DHSS spokesman said that the matter had been agreed by the staff side of the General Whitley Council and was now an inter-union matter.

Nato 'must spend to defend Europe'

By Michael Evans, Defence Correspondent

An official US report on the West's long-term defence strategy which could have important repercussions for the alliance, suggests that British and French nuclear forces should be given a larger role in the defence of Europe.

The report, by a 13-member commission set up over a year ago, contains many controversial recommendations which could force Nato to rethink its defence strategy over the next 20 years. It says that Britain and France now have the option of taking on a greater nuclear role in Europe.

One of the crucial warnings is that Nato has to be prepared to spend more money on developing advanced high-tech conventional weapons

The findings of the 15-month commission echo the warnings of General Bernard Rogers, the former Supreme Allied Commander in Europe who has said that the much-needed advanced weapon systems could be developed if governments increased their spending by 4 per cent.

Co-chaired by Mr Fred Ikle, Under-Secretary of Defence for Policy Affairs in the Pentagon, the study, called *Discriminate Deterrence*, gives a stark warning to the alliance of the perils ahead if the West fails to spend enough money on deterring the Warsaw Pact.

Strategy to 2010, page 6

MPs unite in call for Gaza talks

By Richard Ford
Political Correspondent

The Government and the Labour Party united yesterday to urge the Israeli Government to attend an international conference to settle the future of the occupied territories.

The front benches were in agreement on the urgent need for negotiations between Israel and its Arab neighbours.

Mr David Mellor, the Minister of State at the Foreign Office, faced little criticism for his condemnation of Israeli actions in the Gaza Strip, and won praise from the Labour front bench.

Mr Mellor, answering an emergency question from Mr Gerald Kaufman, said: "The situation cannot go on and security cannot be maintained at the point of a gun. The effect of this is to brutalize the situation in a way that simply builds up more problems."

Mr Kaufman, the shadow foreign affairs spokesman, praised Mr Mellor for his courage and said the Government should consider an initiative to end the stalemate.

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Youth shot dead, page 6

IN PART 2

Cup hurdles

Arsenal, Tottenham Hotspur and Nottingham Forest face difficult ties in the fourth round of the FA Cup after being drawn away to lower division clubs ..... Page 42

TIMES FOCUS

Exhibitions and conferences in Britain are a billion pound money-spinner. A Special Report examines this growth industry..... Pages 26,27

Portfolio Gold

● The £4,000 prize in The Times Portfolio Gold competition was won yesterday by a reader from Wigton, Leicestershire. Details, page 3.
● Portfolio list, page 25.

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Leniency with Broad led to cricket crisis

England's refusal to punish their opening batsman, Chris Broad, with anything more than a reprimand after his show of dissent in Lahore in November emerges today as the point where the cricket tour of Pakistan lost its way.

Several of those closely involved with the tour are convinced that the leniency was misguided. It also transpires that the controversial decision was taken by the five-man tour committee, rather than solely by the manager, Mr Peter Lush, and that the committee was split on the issue.

Day One of *The Times*' reconstruction of the troubled tour also reports on the sense of dismay expressed by the game's administrators in London over what many viewed as mishandling of the Broad affair.

Three-week war, page 38

Shares in surprise recovery

By Michael Clark

The sharp drop in London share prices yesterday after Friday's 140-point fall in New York turned out to be short-lived. Dealers worried by the prospect of renewed selling marked prices lower before trading started and were surprised to find eager buyers.

Investors were encouraged by the overnight performance of Far East markets where share prices closed above their worst levels. The FT-SE 100, down 47.7 points at its first calculation of the day, later reduced the fall to 9.8 points. But another hesitant start to trading on Wall Street, where the Dow Jones industrial average was down 18 points, saw it close 13.2 lower at 1,760.2.

The dollar slipped again, despite central bank support, closing almost 1¼ pfennigs lower at DM1.6377.

Shares stand firm, page 19
Stock market, page 20

Reagan dismisses deficit 'weakness'

From Bailey Morris, Washington

President Reagan yesterday attempted to play down the significance of big deficits, saying that "they are not necessarily a sign of an economy's weakness".

In an upbeat speech to Ohio business leaders prior to the release of trade figures on Friday, Mr Reagan said that during its first 100 years America ran a big trade deficit just as it is doing now, when the "US has been the engine keeping the world economy moving".

Mr Reagan described the US economy as liberated and dynamic, still capable of "attracting $159 billion in foreign capital".

"Historically fast-growing economies often run deficits in the trade of goods and services, experiencing net capital investment from abroad," Mr Reagan said. This he called a predictable and desirable process which became "accentuated" by slow European growth and the need of Third World countries to generate trade surpluses to service their debts.

Eventually it became apparent that the imbalances had to be reduced but also that there were good and bad ways to do this, Mr Reagan said. Other countries "can become more like us" or the US "can become more like them".

Mr Reagan said it is now apparent that the rest of the world has chosen to follow the US by adopting "low-tax, pro-growth policies". These changes, he said, "are already causing the volume of US exports to boom".

Although financial markets are braced for poor trade figures, Mr Reagan indicated that he felt the trade problem had been turned around.

More men are guilty of intestacy than adultery.

Intestacy – dying without leaving a will – isn't a crime. But it can be a disaster for any woman whose husband dies without making a will to protect her interests.

Many men assume that all they own will automatically go to their wives. It isn't so. When a man dies intestate, not just his wife but brothers, sisters and even cousins may have a claim on what he owned.

His widow may have to sell the house to pay off his relations.

Seven out of ten people fail to make a will – and so risk leaving their families in a mess.

Now, as a service to the public, WWF United Kingdom has produced its own plain language guide to making a will. It explains:

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Moscow names the day in Afghan pullout hint

From Christopher Walker
Moscow

Pravda yesterday gave May 1 as the date that the Soviet Union could start pulling its 115,000 troops out of Afghanistan, provided that a peace accord was signed by the Pakistani and Afghan governments under United Nations auspices by March 1.

The article entitled "The Afghanistan Situation" was the first to give a theoretical date for the start of a withdrawal. But it made clear that the United States and Pakistan would have to take firm steps to halt the activities of the seven main Muslim rebel groups if it was to be met.

Written by Vsevolod Ovchinnikov, a leading commentator, the article was seen as part of the intensive diplomatic manoeuvring now under way in advance of next month's resumption of the UN-sponsored peace talks in Geneva.

"The Soviet side is doing its best to convince the world that it is most anxious for a peaceful settlement," one Western expert explained. "If it becomes possible to sign the Geneva understandings by March 1 – and the Afghan side is by all appearances intending to aim for that – then the starting date for the withdrawal could be May 1," *Pravda said.*

The article, which followed remarks by Mr Eduard Shevardnadze, the Soviet Foreign Minister, expressing the hope that 1988 would see the departure of Soviet forces from Afghanistan, made clear that Moscow regarded the crucial date as that on which the US ceased its aid to the insurgents. It has already been agreed in theory that the Soviet troops would begin to leave 60 days after that.

"In other words", the Soviet commentator claimed, "the problem lies not in the date for the start of the withdrawal of Soviet forces but in the date when the American aid to the *Dushmans* is halted." *Dushman* is the standard Soviet term for a rebel fighting the Kabul regime and means "bandit".

Until now, the US has insisted that it would support the guerrillas until Moscow itself set a firm date for an irreversible pullback to begin

Western observers here said the conditions spelt out by *Pravda* still made it unlikely that Washington and Islamabad could comply without further concrete assurances from Moscow on its role during the vital two-month period after an agreement is signed. The US Government is anxious to get assurances that Soviet military might will not be used for hammering the Muslim groups once they have been deprived under a Geneva agreement of vital US supplies.

● ISLAMABAD: Muslim rebels claim they captured at least 16 Soviet and Afghan military posts over the weekend in the continuing battle for the besieged Afghan town of Khost (AP reports). One group, the Hezb-i-Islami, also claimed its fighters captured the governor and local Communist Party chief and killed 45 Soviet soldiers and wounded 50.

Soviet diplomatic offensive, page 7

صكرا من الاصل

NEWS ROUNDUP

BR may sell off station catering

British Rail may privatize its station catering operations after the success of its Travellers' Fare subsidiary in competition against private caterers.

Travellers' Fare runs 342 catering facilities on 166 stations, which are expected to generate a revenue of about £73 million this year. In 1986/87 it had an operating profit of £5.5 million. Last summer British Rail decided to offer for tender the leases to operate 96 of these sites. It is believed that about 1,000 bids were received.

Yesterday British Rail announced that Travellers' Fare had been successful in bidding for 68 of the sites which it already runs, and outside caterers had won 21 which accounted for about 3 per cent of Travellers' Fares receipts. Decisions were still to be taken on the other seven sites.

In another development, Mr Jimmy Knapp, general secretary of the National Union of Railwaymen, accused British Rail of incompetence and mismanagement over plans to privatize British Rail Engineering Ltd.

Duchess inquest

The Dowager Duchess of Westminster probably died from multiple injuries before fire engulfed her car, an inquest at Cookstown, Co Tyrone, was told yesterday.

The duchess, aged 74, of Ely Lodge, Enniskillen, was killed on May 3 last year on the Dungannon bypass in a crash which also claimed the lives of two Belfast men returning from a fishing trip.

Mr John Shearer, the coroner, said yesterday that a Jaguar being driven by the duchess mounted the left-hand verge, veered across the central reservation and collided with another car.

Stab man detained

Mr Frank Dobson, Labour MP for Holborn and St Pancras, contacted police after a man at his surgery threatened a massacre. Within days, the man stabbed a constablein Hampstead police station, the Central Criminal Court was told yesterday.

Briton, aged 34, a former mercenary, of Belmont Street, Chalk Farm, north west London, was described by Judge Lymbery QC as a public danger and ordered to be detained indefinitely in Park Lane Hospital, Liverpool for wounding and attempted wounding.

Rape charge remand

A man appeared in court yesterday accused of raping a girl aged 14 who was on a visit to London to see a pantomime.

The man, aged 21, is also alleged to have committed a serious sexual assault during the attack, in the early hours of January 6.

The girl, from Durham, was allegedly raped again later when she appealed for help to two men of Cypriot appearance. Police are still looking for these two men.

The accused man, who was appearing at Greenwich Magistrates' Court, south-east London, was remanded for one week.

Sisters' killing clue

Police offering a £10,000 reward to trace the killer of two elderly spinsters yesterday issued an artist's impression of a man they want to interview.

The scruffily dressed middle-aged man, who could possibly be a vagrant, was seen on the night that Alice Rowley, aged 87, and her stepsister, Edna, aged 77, were believed to have been killed at their corner shop in Sparkhill, Birmingham, three days before Christmas.

Two neighbours noticed the man knocking at the shop door.



Chess deadlock

The last week of the Foreign and Colonial Hastings Grandmaster chess tournament at the East Sussex resort got under way with all the players apparently intent on securing points rather than victory.

After three and a half hours of play yesterday there were still no early results in prospect.

The pairings for round 12 were: Jonathan Speelman (England) versus Joel Benjamin (United States of America); Dr John Nunn (England) versus Bent Larsen (Denmark); Nigel Davies (England) versus Nigel Short (England); and Murray Chandler (England) versus Lev Psakhis (Soviet Union).

Satellite shows 'no match for BBC and ITV'

By Richard Evans
Media Editor

Satellite television in Britain is more likely to be a "flop" than the expected success story of late twentieth century broadcasting, the head of the Broadcasting Research Unit said yesterday.

Dr Michael Tracey's conclusion is based on investigations which show that national audiences are unlikely to switch to a diet of films, soaps, and mini-series — often imported from the US — which satellite stations will be forced to transmit because of their low programme budgets.

Instead viewers are likely to remain loyal to existing "terrestrial" channels such as BBC and independent television, which he expects to resist the new satellite challenge.

The head of the independent "think-tank" also believes the tastes of viewers in individual European nations differ so widely that it will be virtually impossible to have programmes with widespread appeal, thus undermining hopes of exploiting a pan-European advertising market with "transnational" broadcasts.

Dr Tracey's findings come as Astra, the 16-channel television satellite project based in Luxembourg, prepares to start beaming programmes into British homes later this year. At Christmas 1989 British Satellite Broadcasting, the £625 million home-based venture, will launch three new channels.

The launchings come in the wake of a disappointing response in Britain to cable, once heralded as a broadcasting breakthrough.

Dr Tracey, who set out his views in a lecture to academics at Columbia University, said yesterday: "Originally I was taken in by all the hype surrounding satellite.

"But now at the very best I believe satellite television is going to have one hell of a fight and difficulty — and at worst it will not happen.

He argues that satellite will not be able to reconstruct Europe's television market with its planned programme output. It will tempt viewers only if programmes are produced "of a quality, range and national character on a continuing basis and at enormous expense".

He told his American audience: "If in the first instance the new marketeers are marching down a road laden solely or even predominantly with US product or with product which is essentially 'transnational' in nature, they are marching to oblivion".

With BSB earmarking an annual programme budget of £100 million compared with BBC and independent television's billions, they will find it impossible to compete in terms of programmes wanted by viewers, he believes.

The strengths of national cultures, the power of language and tradition, the force that flowed still within national boundaries have been underestimated.

He blamed the failure to understand the requirements of viewers for the failure of SuperChannel, the 24-hour pan-European satellite service run by British commerical television companies.

● Sexually explicit films considered offensive in Britain are often screened abroad and not regarded as publicly objectionable, Mr Timothy Renton, Home Office minister responsible for broadcasting policy, said yesterday. He has just completed a fact-finding tour of France and Italy.

A gulf in attitudes across Europe to pornography could undermine the Prime Minister's determination to stop continental-run satellite television stations beaming such films into British homes, he said.

● Portugal's largest private radio station, Radio Renascenca, last night became the latest European broadcaster to add BBC programmes beamed by satellite to its own schedules.

Government faces growing crisis on health service policies

Hospital left underweight baby to die, say parents

By Kerry Gill

A couple claimed yesterday that their daughter was allowed to die because she was a few ounces too light under a hospital's policy of not resuscitating babies under a certain weight.

Mr Patrick Keith, aged 32, told a fatal accident inquiry in Glasgow: "The hospital was obsessed with weight. My baby died for a matter of ounces."

The inquiry was told that Lynsey Keith was born 11 weeks prematurely, weighing 645 grammes (1lb 3oz), in the Royal Maternity Hospital, Rotten Row, Glasgow, on March 18 last year

Both Mr Keith and his wife, Ellen, aged 27, of Kilmuir Road, Arden, Glasgow, claimed they were told later that the hospital operated a policy of not resuscitating babies if they weighed below 800 grammes.

The cause of death is said to have been extreme prematurity.

Mr Keith told Mr William Gilchrist, leading the evidence: "I was told everything possible would be done, but nothing was done to save her. A doctor said Lynsey was too small to survive but she should have been given the chance to live on a life support machine."

Mrs Keith, at the start of her evidence, said she had previously had difficulties in pregnancy and had lost two babies through miscarriages at about the same stage as Lynsey. Her only child, Debbie, aged four, had also been born prematurely at about 25 weeks but had survived.

She said that, because of this history, it was decided to take precautions and she was admitted to hospital several weeks before Lynsey was eventually born, but was kept for only two weeks before being allowed home.

Later, she was taken by ambulance to the Royal Maternity Hospital two days before the birth. When the baby was delivered she heard her giving a cry as she was put on the weighing scales, then the baby was put "whimpering" into her arms. "She jumped while in my arms and she gave me a fright and I thought everything was all right when I felt her heart beating."

Mrs Keith said she and her husband held the baby between them, but claimed she heard a doctor saying something about the infant being "too small" and that after a doctor and a midwife examined the child again "we were told that it was easier for her just to pass away".

The baby was taken from her just three hours after she was born. Later, a neighbour contacted another neighbour concerned with saving unborn children, and was told that the hospital operated a policy of not resuscitating babies who were born weighing under 800 grammes.

"I could not believe that my baby was allowed to die just because of a few grammes and I thought it was wrong for any hospital to have such a policy", Mrs Keith said.

Mr Keith said the doctors were "obsessed with weight. They seemed to have some policy about weight and I was worried the doctor might decide the weight was insufficient to try to save the baby."

The inquiry continues.



Matthew Collier and his mother Pat yesterday after being admitted to Birmingham Children's Hospital for surgery.

80 children on waiting list for heart operation

More than 80 children are awaiting heart surgery at Birmingham Children's Hospital, it was revealed yesterday as a Labour MP staged an unprecedented protest in the Commons to draw attention to the plight of one of them.

Matthew Mulhall, aged eight months, of Henley Road, Walsgrave, Coventry, is awaiting surgery to correct two holes in his heart.

His mother, Susan, aged 27, said yesterday: "We do not want to have to go through this waiting only for the operation to be cancelled because he needs it now".

She was speaking after Mr John Hughes, MP for Coventry North-east, interrupted prayers in the Commons to highlight the case.

Matthew's surgeon is Mr Leon Abrams, who is expected to operate tommorrow on another child, Matthew Collier, aged four, whose heart operation has been postponed three times.

Consultants in campaign for more funding

By Craig Seton

Hospital consultants in Birmingham yesterday launched a campaign to "rescue" the National Health Service from what they claimed was a crisis of underfunding.

Their leaders said the action was probably the biggest protest in the country by consultants from all medical specialties and called for doctors' groups to be established nationwide.

More than 88 of the estimated 500 hospital consultants in the city attended the inaugural meeting of "Birmingham Consultants for the Rescue of the NHS" at the weekend, and a further 31 sent letters supporting its aim of drawing attention to the plight of the health service.

At a press conference yesterday, the consultants' action committee, representing all five health districts in Birmingham, outlined the number of bed closures, growing waiting lists and low morale because of underfunding and warned that patients' lives were, increasingly, being put at risk.

Dr Kenneth Taylor, the committee chairman who is a physician at the Dudley Road Hospital, said the group was independent. "We are not against this government or any future government. We are simply stating the very worrying things that are happening in the NHS.

"It is up to the the people of the country and the politicians to decide how funding of the health service should be provided, but for myself, I believe it should be funded by taxation."

Dr Elwyn Elias, a member of the committee and a physician at the Queen Elizabeth Hospital, where 146 beds have been withdrawn from use, said surgeons there had to agree not to operate on patients on one week in seven to save money.

"There is a fallacious argument about consultants working harder, but we are taken aside if we are not seen doing less than the year before. The degree of suffering to hospital staff, patients and their families is out of proportion to the relatively small increment needed on resource allocation."

Dr Elias said that he and the other consultants had never before been involved in such a campaign. "The only hope for the NHS to resource itself is for a groundswell of public opinion which politicians have to take account of. I do not believe it is going to happen as a result of representation from the chairmen of regional health authorities."

He quoted the case of a cancer patient, aged 21, whose 90 per cent chance of recovery was reduced to under 50 per cent because he could not be admitted to a hospital immediately.

Dr Bernard Hayes, an anaesthetist at the Dudley Road Hospital, said the amount needed to restore the health service was recognizable and measurable. The five community health councils in Birmingham had said that an extra £10 million was needed to restore health care in the city to levels of two years ago.

Mr Harry Gee, consultant obstetrician and gynaecologist at Selly Oak Hospital, said that the pay of midwives was so low that some were leaving to become air hostesses and to take up agency work. "Health districts have attributed disease and illness in mothers to lack of staff. There are times when staffing levels are desperately low."

Letters, page 11

Search for gun runner 'loyalists'

By John Cooney

Ulster police are intensifying their search for "loyalist" paramilitaries for questioning about gun running.

They suspect that nearly 100 weapons intercepted in Co Armagh on Friday form part of a bigger shipment smuggled by loyalists into the province from Europe. Three members of the Ulster Defence Association are still being questioned.

Yesterday, the weapons and ammunition, estimated to cost £100,000, were put on display at the Royal Ulster Constabulary headquarters in Belfast. They included 61 Czech-made 58P assault rifles and 30 Belgian-made Browning 9mm automatic pistols. 150 anti-personnel fragmentation grenades and 11,520 rounds of ammunition.

Mr Andy Tyrie, leader of the Ulster Defence Association, refused to say yesterday whether the weapons were destined for his organization.

Mr Seamus Mallon, MP for South Armagh and deputy leader of the SDLP, yesterday alleged that an officer in the Ulster Defence Regiment was promoted in spite of his known involvement in the UDA.

The UDR last night asked Mr Mallon for evidence.

● The first encounter between the leaders of the political wing of the IRA and of democratic Irish nationalism took place privately in Belfast yesterday when Mr Gerry Adams, president of Sinn Fein, had two hours of talks with Mr John Hume, leader of the Social Democratic and Labour Party.

Buying The Times overseas
Austria Sch 29; Belgium B Frs 50; Canada $2.75; Canaries Pes 200; Cyprus 60 cents; Denmark Dkr 12.00; Finland Mk 9.00; France F 9.00; W Germany DM 3.50; Gibraltar 70p; Greece Dr 200; Holland Cl 3.50; Irish Republic 40p; Italy L 3,000; Luxembourg Lf 45; Madeira Esc 200; Malta 35c; Morocco Dir 12.00; Norway Kr 10.00; Pakistan Rps 19; Portugal Esc 200; Singapore $6.50; Spain Pes 200; Sweden Skr 12.00; Switzerland S Frs 3.00; Tunisia Din 1.00; USA $2.00; Yugoslavia Din 3,000.

BA fights for B-Cal air routes

By Harvey Elliott
Air Correspondent

British Airways has formally given up all British Caledonian's domestic route licences, only to reapply for them in its own name.

The Civil Aviation Authority (CAA) is to hold a series of public hearings to decide which airline should be allowed to fly between Gatwick and Manchester, Glasgow, Edinburgh, Aberdeen and Jersey.

British Airways promised to make the licences available under the terms of the Monopolies and Mergers Commission report on the merger of the two airlines.

Within hours of their release, a number of smaller airlines had put in their own bids to run the services, including Loganair, which said it would be seeking the route between Gatwick and Glasgow and Edinburgh, and Dan Air, which applied for Gatwick-Manchester.

Within the next few days British Airways will hand back several of B-Cal's European route licences, including those to Paris, Brussels and Nice.

It is now considered likely the CAA will approve both British Airways' and the independents' applications on most of the domestic routes, to bring in competition.

In Europe, however, British Airways is unlikely to get back all the B-Cal licences.

● Flights to Paris from London City Airport could be back to normal from next Monday after a scheme to reroute passenger aircraft around crowded uncontrolled airspace over Kent has been finalized.

The service linking the two capitals was suspended on the orders of the CAA on December 18 after Brymon Airways said it feared a mid-air collision.

1,400 hospital beds lost in a year

By Jill Sherman

More than 1,400 hospital beds were lost in London last year and health authorities had their budgets cut by £41 million, according to a survey published today.

The report, by London Health Emergency (LHE), a watchdog group, speaks of a "bleak picture ahead" and says further cuts and closures planned for this year will increase waiting lists.

"Without more cash, today's crisis point could be tomorrow's health disaster in the capital", Mr John Lister, of LHE, said.

The present crisis was the direct outcome of decisions taken by the Government last year, he said. Ministers had decided not to reimburse health authorities for the full cost of pay awards to nurses and other staff, not to fund fully higher rates of NHS inflation and to ask authorities to save 1.5 per cent of their budgets through cost improvements.

"These policies, on top of the problems of underfunding since 1980, have created a panic situation, in which the traditional assumption of a tax-funded NHS has been drastically undermined."

In the past four years, nearly 8,000 beds have been closed in London, more than half acute beds, the report says, which covers the 30 London health districts. The result, in spite of an increase in admissions, is a big rise in London's waiting lists, which are now 22.7 per cent higher than during the industrial dispute in 1982.

In the year to March 1987, the number awaiting urgent operations in inner London rose by 24 per cent.

Figures from the London regional health authorities suggest that north-west Thames is facing a £16.8 million shortfall, north-east Thames a £9 million deficit, south-east Thames £12 million and south-west Thames £9.35 million.

"Already it is clear that 1988-89 will be worse", the report says. Health authorities faced with funding pressures had resorted to promoting "utopian schemes" for building new hospitals.

These included the scheme to replace the Middlesex Hospital, University College Hospital and several small hospitals in Bloomsbury health authority with a new teaching hospital.

Crisis Point. A catalogue of NHS cuts in London (London Health Emergency, 335 Grays Inn Road, London WC1; £3).

Minister says greater efficiency is the key

Mr John Moore, Secretary of State for Health and Social Services, said yesterday that he would be proposing changes to make the National Health Service more cost-effective but denied that the Government had launched any review into alternative funding.

Mr Moore, who has just returned to work after suffering pneumonia, wrote to Mr Robin Cook, Labour spokesman on health, saying that no decision had been taken to establish such a review.

He emphasized that, in spite of the Government's commitment to the NHS, ministers intended to pursue policies to make the service more competitive and cost-effective.

"We want the existing massive resources of the health service to be used to greater effect and we want health authorities, doctors and others to explore and make full use of income generation and any other ways of meeting rising demands", he said.

Mr Moore also emphasized the need to increase co-operation with the private sector to maximize resources.

Child benefit

Tory fears manifesto 'trick'

By Robin Oakley, Political Editor

The Government is facing a potential Conservative rebellion today on its decision not to raise child benefit this year to match inflation.

A Conservative MP said yesterday that the Government would be resorting to trickery of the electorate if it failed to uprate child benefit in future and that it would be upsetting as many as 10,000 voters in every constituency.

MPs today debate the remaining stages of the Social Security Bill. Sir Brandon Rhys Williams, the Conservative member for Kensington, is to move a new clause which will provide for child benefit to be increased automatically in future years in line with national insurance benefits.

It is likely that his amendment will be taken along with a Labour amendment calling for the uprating of benefits in the present year.

Sir Brandon, who has the support of 18 Conservative MPs for his latest move, introduced a Ten Minute Rule Bill before Christmas calling for the uprating of child benefit along with tax allowances. Those are automatically adjusted according to the Rooker-Wise formula to allow for inflation unless the Government specifically rules otherwise. On that occasion more than 30 Tory MPs supported him.

Sir Brandon, who has long campaigned for the restructuring of National Insurance and taxation, yesterday wrote to Mr John Moore, Secretary of State for Social Services, explaining that his amendment did not confront the Government's decision not to uprate child benefit this year.

He warned Mr Moore, however, against using a passage in the Conservative election manifesto which, he said, could be read in two ways to "trick" mothers out of their rightful expectations.

The passage in the manifesto to which Sir Brandon referred said: "Child benefit will continue to be paid as now". The Opposition, and some Conservative MPs, took that to mean that child benefit would continue to be paid bearing the same relation to retail prices as it did at the election, though strictly the words could also mean merely that the benefit would continue to be paid at the level it was then, without uprating.

Sir Brandon's letter said: "If we fail in our attack on inflation it would be quite wrong for the Treasury and your department to rely on the double interpretation and then to cause over six million mothers to suffer because of our failure".

He added: "In the way of normal business one could never play such a game with one's customers and hope to keep their confidence and I trust you won't ask your colleagues in the party to connive at playing a similar trick on each of the 10,000 mothers who claim child benefit regularly in every average-sized constituency".

Sir Brandon complained that while Mr Moore and the Government talked of the need to help people break out of dependency, the decision not to increase child benefit would add some 50,000 to the total number dependent on means-tested support.

Coalfield leaders snub Scargill rally

By Tim Jones

Mr Arthur Scargill tonight faces a snub unprecedented in the National Union of Mineworkers when South Wales area leaders boycott his presidential election rally in the coalfield.

The South Wales area president, Mr Des Dutfield, its secretary, Mr George Rees, and other officials have decided that prior engagements will prevent them from attending the meeting, at the Pontllanfraith leisure centre in Gwent.

Miners trying to get details of Mr Scargill's itinerary from South Wales officials have been told they have no knowledge of his movements and have been advised to ring the NUM headquarters at Sheffield.

Mr Neil Kinnock, the Labour leader, whose constituency includes Pontllanfraith, will also be absent from the meeting. Towards the end of last year, as he was unveiling a statue in Cardiff to Aneurin Bevan, Mr Kinnock was asked about Mr Scargill's chances in the NUM election. Mr Kinnock said: "I thought we were here to talk about Nye Bevan — a real socialist".

Although Mr Scargill, who is being challenged for the presidency by Mr John Walsh, a moderate, will have no difficulty tonight in packing his meeting, there is almost open warfare and deep contempt between him and the South Wales area leadership.

While Mr Scargill remains bitterly opposed to British Coal's proposals to introduce six-day production to utilize fully expensive equipment, Mr Dutfield and his colleagues believe that in their threatened coalfield it must be conceded before British Coal sanctions development on the proposed £90 million "superpit" at Margam.

In South Yorkshire, miners who yesterday abandoned their strike in support of three colleagues accused of not working hard enough were warned by Mr Ted Horton, the British Coal area director, that he could not argue on their behalf for new investment unless their industrial relations record improved.

Army sex case man is jailed

A 16-stone fishmonger who committed serious sexual acts with three soldiers after posing as a woman major was jailed for 18 months yesterday.

Stuart Wylie, aged 21, who was said to have lured the young soldiers into his car, was found guilty of three offences.

Jurors at Ipswich Crown Court cleared him of six other charges involving alleged sexual acts without consent.

Wylie, who fled to the United States after his arrest, was jailed for 12 months on the sexual charges and six months for absconding.

Sergeant Bob Lloyd told the court he saw Wylie at Colchester Garrison after one of the alleged incidents. He was heavily made-up, had a blonde wig and was wearing a major's pips on a pullover.

Mr Graham Parkins, for the defence, said yesterday: "These soldiers knew at some stage that they were with a man. The verdicts indicate the jury is not satisfied the soldiers were telling the complete truth. Wylie is as much a victim as they claim to be."

Drink-drive PC is jailed four years after killing cyclist

By Mark Ellis

An off-duty policeman who was nearly four times over the legal alcohol limit for driving when his car hit and killed a cyclist was jailed for four years yesterday.

Mrs Vera Roberts, the victim's widow, and her son Jonathan, aged 14, wept as Gordon Marshall was taken to the cells below Aylesbury Crown Court, Buckinghamshire. Mrs Roberts, whose son has launched a campaign for tougher penalties against drink drivers, thanked the judge for his sentence.

Marshall, aged 34, of Queen Anne Street, New Bradwell, Buckinghamshire, admitted causing death by dangerous driving. Tests had shown he was not fit to drive until 12 hours after the crash.

The court was told that Marshall, a bachelor and a constable with the Thames Valley Police, slept for three or four hours on the day of the crash after a night shift. He then drank nearly all day at the Milton Keynes police social club and at a folk music festival near by.

Returning home three hours before he was due on duty, he was seen driving erratically and one witness said he veered from the kerb and crossed the white line five times.

Marshall was driving at speeds between 48 and 56mph in Stratford Road, Wolverton, a 30 mph zone.

Mr Richard Latham, for the prosecution, said the officer ran into Mr Trevor Roberts from behind. When interviewed initially, Mr Latham said, "he put the blame totally on the pedal cyclist and not on his manner of driving".

Mr Roberts, aged 39, who had left home in Coronation Road, Stony Stratford, cheerful about starting a new job, was hurled into the air on impact and landed on his head, suffering a fractured skull and other serious head injuries. He died nearly three hours later in hospital.

Marshall was found by police supporting himself on the ambulance door. A breath test later showed he had 133 micrograms of alcohol in his system; the legal limit is 35.

Tests were repeated during the night of June 7 last year, when Marshall was due back on night duty, but he was not sober enough to drive home until 8.34am next day.

In a statement to police Marshall said he could remember the crash only "fractionally" and said the cyclist pulled out into his path.

Mr Charles Miskin, for the defence, said: "He and others will have to bear the consequences of his actions for the rest of their lives".

He added that Marshall, a policeman for 12 years, deeply regretted the death and was horrified and appalled.

He said the case evoked "pity for Trevor Roberts and his family — and pity for Gordon Marshall, whose life has been ruined by this grave act of stupidity".

Judge Verney said: "You had free choice and did what you did by your own volition. He had no choice. When you have served your sentence you will be able to rebuild your life, that opportunity has been taken away from him.

"The only explanation of what happened is consumption of an enormous quantity of alcohol, nearly four times the limit. All the blame must be laid at your door.

"It is clear from the evidence that you were in no way able to control that vehicle when you set out on that fatal journey." The judge said that as a policeman Marshall should have known better.

Before the judge spoke, Marshall, who had come into court by a back entrance, shielding his face with a newspaper, rose to speak to the judge.

He said: "I would just like to express my very deep regret at what has happened and take the opportunity to say to the members of Mr Roberts's family, both young and old, how very sorry I am for causing the death of Mr Roberts."

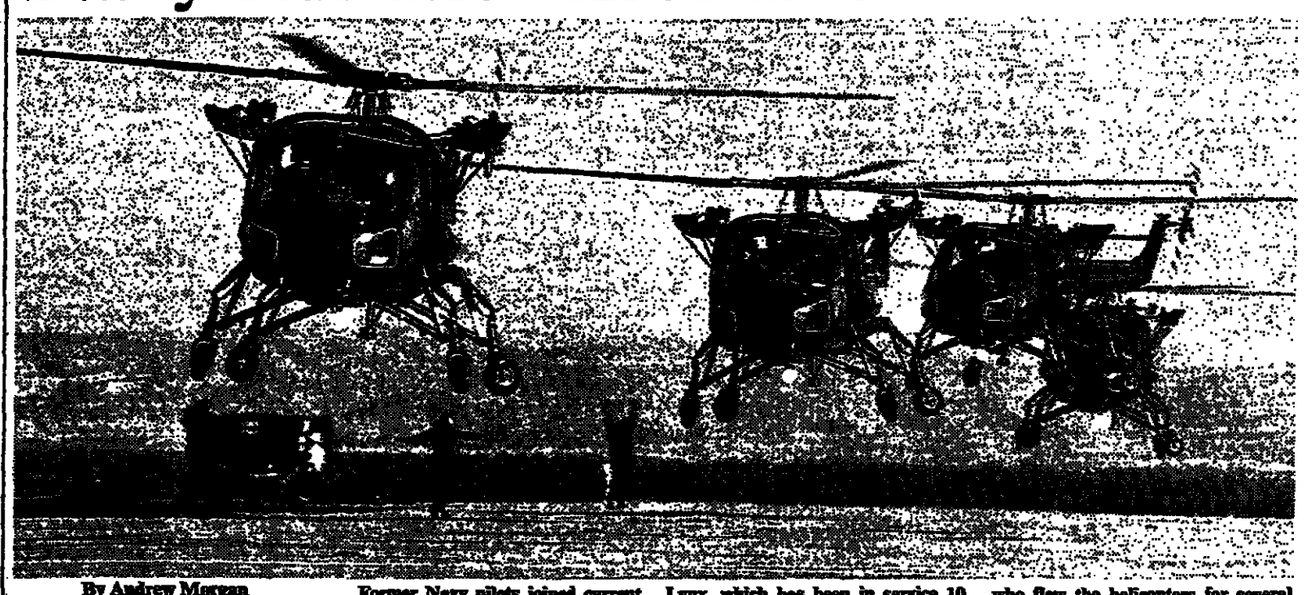
Outside the court Jonathan Roberts said he had founded Children Against Drinking and Driving in memory of his father.

He has collected 536 signatures for a petition to be presented to Mrs Margaret Thatcher calling for charges of manslaughter to be brought against drink drive killers, stiffer sentences and life-long driving bans. Marshall was banned for 10 years.

A statement issued by Mr Colin Smith, Thames Valley Police Chief Constable, said: "PC Marshall has appeared at a disciplinary hearing and the matter has been dealt with".

Chief Insp Laurie Fray added: "He had been suspended on full pay since June and as a result of the disciplinary hearing he is no longer a police constable".

Navy bids farewell to an old war horse



By Andrew Morgan

Wasp helicopters, often called the "war horses" of the Royal Navy, in a farewell flypast over Portland Harbour, Dorset, yesterday to mark the decommissioning of the model after 25 years' service.

Former Navy pilots joined current servicemen to fly 10 Wasps, from 829 naval air squadron, in formation. The helicopters, used mainly for anti-submarine and anti-surface warfare, will be phased out over the next two months. They will be replaced by the Lynx, which has been in service 10 years.

The Wasps are based on her Majesty's Ships Achilles, Ariadne, Diomede, Euryalus and Rothsay. They will be kept in storage by the Navy. Captain Christopher Craig, who flew the helicopters for several years and led yesterday's flypast, said: "It is quite an emotional event for us all. The Wasp has been the father of a lot of operations".

(Photograph: Mark Pepper)

The grief and anger remain

Mrs Vera Roberts has spoken of her last moments with her husband — and the grief which soon followed.

"I kiss him goodbye and watch him go laughing and joking out of the door. A few hours later he is dead and never coming back.

"Suddenly my house is full of policemen talking to each other as if I wasn't there. I just didn't know what hit me.

"As soon as I was able to grasp what had happened, I wanted that man to be charged with manslaughter.

"If he had been given 10 years I would have been satisfied, at least as far as some sort of justice was concerned."

Mrs Roberts, aged 46, said she had no illusions as to what he would get. "It's not enough. It's like he's been a naughty boy and told not to do it again.

"They say policemen don't have a very good time in prison. That's tough. He's got his life when he gets out. My husband hasn't got his life — my son hasn't got a father."

Mr Roberts, a television and theatre props man, moved to Buckinghamshire from West Yorkshire in 1985 in search of a better job.

His widow said of Marshall: "I hate the feelings I have got about this man and what I want to do to him. They are feelings of aggression and violence and I can't control them. But people who drink and drive their cars value drink more than life.

"I think it is as premeditated as if they had gone out and shot somebody. It's like using the car as the gun. A drunken driver is given back the car until they come to court. Generally that takes a hell of a long time."







Mrs Vera Roberts and her son Jonathan (top); her late husband Mr Trevor Roberts (above right); and Gordon Marshall, in dark suit, with a friend on his way to court.

Mrs Roberts said she had seen Marshall at an earlier magistrates' court hearing. "I'm afraid I shouted out and called him every name under the sun. That's not the way I was brought up, but sometimes the anger is just too much to bear.

"Drunken drivers have more help and support going for them afterwards than the victim's family does.

"Just try getting lawyers to rally round and help. It's a joke. You are on your own, in every sense of the word.

"I have seen the way it works, how weak the law is and how pitiful the sentences are, and it makes me sick.

"The terrible thing is that it is going to happen again and again until something is done."

Physical education

Call for competitive games endorsed

By John Clare, Education Correspondent

The Inner London Education Authority, regularly accused of being hostile to school sport in general and competitive sport in particular, yesterday gave enthusiastic backing to a report which recommends daily, "vigorous" and competitive physical education lessons for all pupils between the ages of five and 16.

Leaders of the authority also endorsed the report's call for a fundamental change in attitude to PE, giving it parity of esteem with academic attainment in place of the "intellectually inferior" label which PE teachers in London said was the most important factor affecting their work.

The 125-page report, *My Favourite Subject*, is by a working party with Professor Peter McIntosh, a former professor of physical education at Otago University, New Zealand, as chairman.

It was set up after what Mr Bernard Wiltshire, the deputy leader of the Ilea, described as a "major controversy".

He says in an introduction to the report: "In the past few years there were indications that the authority was perceived as having lost its way as far as physical education was concerned and there was widespread concern that the best possible results were not being achieved".

Six out of 900 authority schools have banned competitive games.

Yesterday, Mr Wiltshire described the report's publication as a "happy day for school PE and for sport".

Mr Ron Pickering, the sports commentator, said: "This is the clarion call that sport, PE, the teaching profession and local education authorities have all been waiting for. It is an opportunity for sport to get it right again".

The aim of PE, the report says, is "to lay the foundations for a physically literate population, cultured in the sense of both having an understanding of physical activity and experiencing enjoyment in it".

The report goes on: "We do not propose to argue the case for physical education. We believe that it is accepted by the vast majority of thinking people. It has also been accepted by the Government as a foundation subject in the national curriculum even if the suggested allocation of time is inadequate".

The most important of the report's 76 recommendations is that PE should take up a minimum of 10 per cent of the curriculum, twice the time the Government has proposed.

The report recommends that PE should include competitive and non-competitive activities. It says the two are not incompatible, and that it is the responsibility of schools to strike a balance between them.

The report adds that teachers must "insist upon strict adherence to rules, fair play and a spirit of friendly rivalry rather than the 'win at all costs' attitude". The report recommends that all pupils between the ages of 10 and 18 should be tested for fitness at regular intervals.

In a survey of more than 1,000 Ilea pupils, 34 per cent of primary school children and 33 per cent of secondary school children said PE was their favourite subject.

My Favourites Subject: Ilea Centre for Learning Resources, 275 Kennington Lane, London SE11 5QZ. (£5 in Inner London, £7.50 outside).

3 accused of £6m insurance fraud

Three businessmen abused the trust of Lloyd's of London and took advantage of high-technology office equipment to commit a £6 million insurance fraud, the Central Criminal Court was told yesterday.

Manufacturers of television sets, video recorders, washing machines and refrigerators and electrical retailers lost "staggering" sums, Mr Anthony Hidden, QC, for the prosecution, said.

Stuart Ritchie, aged 52, of Heron Gate, Hertfordshire, and Timothy Roberts, aged 41, of Delaware Road, Bexhill-on-Sea, East Sussex, deny charges of conspiracy to obtain by deception, using false instruments and forgery between 1980 and 1982. Both are directors of Campbell Roberts Insurance Brokers.

Ronald Meddes, of Ebner Street, Wandsworth, south London, has admitted his guilt, Mr Hidden said. He was managing director of Multi Guarantee.

Mr Hidden alleged the fraud centred on extended guarantee insurance policies for domestic electrical goods and the men's two companies were the weak links in the chain which led from the purchaser to the insurer, Lloyd's.

The insurance policies the men provided were "false, bogus and not worth the paper they were written on and the reason was the two links decided together to be dishonest and kid, con, defraud and bamboozle the companies into thinking they had got what they wanted.

"In this case there was trust and therefore it was possible for the defendants to create pieces of paper which looked genuine but were not. They combined the old system of trust with modern technology."

The companies involved were the manufacturers, Mitsubishi, Hoover, Philco and Telefusion and the retailers were Currys, Vallances, Miller Brothers and HW Stone.

The hearing continues today.

● Britain's first "high-tech" fraud trial, with documents stored in computer, was halted at the Central Criminal Court yesterday after the death of a juror.

The case, in its seventh week and with about a month to run, is expected to continue today with the remaining 11 jurors.

Drunks 'threaten holiday flights'

By Shona Crawford Poole

Drunken passengers are endangering the flight-only holiday programme, the European Parliament's tourism spokesman warned tour operators yesterday.

Mr Edward McMillan-Scott, MEP for York, said that European governments were considering kicking British flight-only operators out of Europe. He told the Association of British Travel Agents (Abta) to stop the louts "ruining it for everyone".

"There are some tour companies which specialize in holidays for young people whose representatives run chug-a-lug (drinking) parties and drinking competitions. This is to be deplored. But the Greek and Spanish governments are hitting at the wrong target when they threaten to stop seat-only charters.

"We cannot allow a situation to develop where foreign tourist authorities are dictating solutions to our problems", he said. "I think it would be quite proper for the Government to set up an inquiry."

John Boyle, managing director of Falcon Holidays which operates *Twenties Holidays*, whose holidaymakers, together with those of Intasun's *Club 18 — 30*, come in for frequent criticism, agreed "there is a problem. We are still moving increasingly down market. One way we are trying to solve it has been to make the groups travel in smaller units".

"This should help to stop the situation where Percy, the apprentice from Darlington who would not say boo to a goose at home, gets together with 50 or so drinking mates in Ibiza and thinks he's Rambo."

Abta said the association was encouraging operators and airlines to enforce the Civil Aviation Authority's Air Navigation Order, Article 49, which states: "A person shall not enter an aircraft drunk or be drunk on any aircraft". The penalty is a fine of up to £2,000 or up to two years in prison. He added that where an airline refuses boarding to a drunk person, other airlines will not accept his or her transfer.

Virgin Atlantic's promotional transatlantic air fares referred to on page 1 on Saturday January 9 are available until February 21 and not February 1 as stated.

Portfolio Gold

Holidays plan can go ahead

A retired couple who have put off holiday plans since they moved house to the North will have £4,000 to spend on a break this year. Mrs Elizabeth Stokes, aged 64, from Wigston in Leicestershire, and her husband, Gordon, aged 68, a retired local government officer, were the only winners of yesterday's The Times Portfolio competition.

The couple moved to Wigston last year from Hertfordshire.

Mrs Stokes said: "Just the other day I was reading the Portfolio winner's story and thinking 'wouldn't it be lovely if I could read my name in that column one day'. We have been reading *The Times* for 35 years. Now my wish has come true."

Portfolio Gold cards can be obtained by sending a stamped addressed envelope to:

Portfolio Gold,
The Times,
PO Box 40,
Blackburn,
BB1 6AJ.



Mrs Elizabeth Stokes: prize is a wish come true.

Fraud charge

Mr Mohan Daryanani, aged 37, of Inghlis Road, Ealing Common, west London, was accused of falsifying documents to obtain loans of more than £1.6 million from Johnson Matthey Bankers when he appeared at Guildhall Justices' Rooms, central London, yesterday. He was allowed bail with two sureties totalling £250,000.

TV funeral

Actors from the television serial, *Coronation Street*, gathered at Manchester crematorium yesterday for the funeral of Margot Bryant, aged 90, who played Minnie Caldwell in the Granada production.

MP divorced

Mr Denzil Davies, Labour defence spokesman and MP for Llanelli, was granted a divorce yesterday from his wife of 24 years. At an earlier hearing at the London Divorce Court, Mrs Mary Davies had objected on religious grounds.

Train hits car

British Rail began an inquiry yesterday after a car, driven by the Rev Sidney Gilbert, aged 52, was hit by a train at an unmanned level crossing near his church at Beeston Regis, Norfolk. His wife, Gillian, was detained in hospital with cuts and bruises.

Puppy killer

Keith Francis, aged 19, of Mottingham, south-east London, who killed his girl friend's puppy in front of her, was banned from keeping a dog for 10 years and ordered to pay £265 costs by magistrates.

Murder hunt

Police were last night hunting the killer of Anthony Gardner, aged 26, who was shot dead on a council estate in Moss Side, Manchester, at the weekend.

Bucks Fizz crash fault of driver

The crash in which Mike Nolan, a singer with the pop group Bucks Fizz, suffered severe head injuries, was the fault of the driver of the coach in which he was travelling, a High Court judge said yesterday.

Mr Justice Turner ruled that Peter Black was to blame for the accident in December 1984 after his coach carrying the group crossed into the path of an oncoming lorry. He was satisfied that Mr Black's attention had been distracted by a disagreement he was having with Mr Nolan.

The ruling leaves the way open for 12 people injured in the crash, including Mr Nolan, to sue Berryhurst (Garages) Ltd, of Kennington, south-east London, which owned the coach.

The judge, who had been asked to determine liability for the collision in a contraflow system on the A6125 Great North Road, near Newcastle upon Tyne, awarded Freightliners Ltd, owners of the lorry, £4,015 damages against the coach owners. Both firms had denied liability, but the judge said he was satisfied that no part of the lorry had been on the incorrect side of the road.

Doctors' legal dilemma in multiple pregnancies

By Frances Gibb
Legal Affairs Correspondent

Doctors who reduce the number of foetuses in women made pregnant after fertility treatment could be breaking the law.

In the past five years several hospitals have used the technique, known as "selective reduction of pregnancy". The theory is that reducing the number of foetuses will increase the survival chances of those which remain.

However, the technique may be illegal by contavening two statutes, says Miss Diana Brahams, a barrister and medico-legal specialist. In her view it amounts to an abortion or miscarriage of a pregnancy, or partial abortion or miscarriage and should therefore fall under the 1861 Offences Against the Person Act 1861. The technique may also be challenged under the 1967 Abortion Act.

The mother and medical staff involved in the selective reduction of pregnancy, as well as doctors, could also be in breach of the laws.

Abortion may only be carried out — except in emergencies — under procedures laid down in the 1967 Act. If the selectively destroyed foetus was capable of surviving, the removal could amount to child destruction unless it could be shown to be necessary to save the life of the mother.

Doctors have not carried out the technique with recourse to the Abortion Act because the pregnancy has continued with the other foetuses, says Miss Brahams, writing in the *Law Society Gazette*.

This "hole in the law" could leave foetuses unprotected, allowing their fate to be decided at the will of the mother and the doctor without going through the procedures of the Abortion Act. "This surely cannot be right", Miss Brahams says.

The issue has not been tested in the courts, she says, and there is concern among doctors as to the legal position.

Lawyers advising Professor Ian Craft, a fertility specialist, at the Humana Hospital Wellington, in north-west London, have told him there can be no certainty without a test case or an amendment to the law. Other doctors who have not taken legal advice are now concerned they may have misunderstood the law.

Miss Brahams says criminal proceedings are not appropriate as the doctors did not intend to disregard the abortion laws. She urges Sir Patrick Mayhew, the Attorney General, to clarify the law.

In the meantime, doctors would be legally safer if they adhered to procedures under the 1967 Act.

The number of cases involved is small and has to be set against the fact that 170,000 abortions are performed every year on mainly "social" grounds in the United Kingdom, she says.

There is no doubt, though, that fertility treatment has considerably increased the likelihood of multiple pregnancies.

Trickster pocketed £100,000

An "ambulance chaser" who preyed on accident and assault victims by acting for them in compensation claims but kept some of the cash settlements for himself was jailed for four years yesterday.

Charles Laywood, aged 49, kept £100,000 that should have gone to clients, Nottingham Crown Court heard.

He looked in newspapers for people who suffered injuries in accidents or were victims of criminal assault.

Judge Pitchers told Laywood: "In the United States it is called 'ambulance chasing'."

Laywood would write to victims inviting them to claim damages. He acted on their behalf and said he would take 15 per cent of any settlement.

However, he forged several clients' names on the back of cheques — including one for a crash victim for £50,000 — and pocketed the money.

Laywood, of South Clifton, near Newark, Nottinghamshire, pleaded guilty to 18 charges of forgery and theft. Jean Stewart, aged 45, his part-time assistant, also of South Clifton, admitted one charge of forgery and was given a conditional discharge.

Research prompts rethink on infants' memory

By Pearce Wright
Science Editor

Very young children have better memories than scientists previously believed, according to a research psychologist who monitored the development of memory in his daughter aged between two to three years of age.

Dr Douglas Forbes kept a diary of the advance of his daughter, Morag, because little is known about the performance of infants, and because her progress differed from that suggested in the textbook.

Dr Forbes, of the department of psychology at Glasgow College, says the need to find out more about the reliability of young children giving testimony of suspected sexual or physical abuse has prompted research among older age groups between six to 12. He hopes this work can be extended to encompass memory in children under three years old.

His report is the main academic paper in *The Psychologist*, a new monthly publication of the British Psychological Society. He concludes that children can develop efficient memories at an early age. But he also records in his diary "a curious reluctance to change errors."

He challenges the belief that only when children embark on formal schooling do they become "increasingly sophisticated" using memory and language.

Dr Forbes makes no claims for Morag being a "typical" two-year-old. She was an only child, enjoyed much adult attention, spoke a great deal, and had been encouraged to look at books and be read to.

According to recognized psychological criteria, there is nothing exceptional about the child's memory abilities. "The importance of recording the vignettes dawned only as I began to appreciate the discrepancy between what I was seeing and what the developmental literature seemed to suggest I should be seeing".

The diary of memory observations showed: "Morag could recall who sent greeting cards, or who gave us presents and where her toys came from", an ability she would retain without prompting for several weeks.

When Christmas cards were delivered, her parents said who they were from and after Christmas the cards were available for Morag to play with. Three months later she would look at a card and recall who had sent it.

The reluctance to change errors was first noticed with a failure to associate a picture with a nursery rhyme. Even when corrected she would recite the verse while pointing out the wrong picture.

January 11 1988

PARLIAMENT

Fire-risk foams are to be outlawed next year

The Government is to introduce regulations banning the use of standard polyurethane foam in upholstered furniture from the end of February next year.

However, Mr Francis Maude, Minister for Consumer Affairs, said later that if the furniture industry could meet an earlier date, he would be delighted to advance the date of implementation.

SAFETY

The new regulations, he said later, would need the approval of the European Commission.

Mr Maude also announced that high-resilience foam would be outlawed from the same date, and that combustion-modified high-resilience foam would be the only permitted foam.

All covering materials would be required to meet the match test from the end of February 1990, but that would not extend to curtains and drapes.

If the industry can meet an earlier date, I will be delighted to advance the time for implementation

The new regulations will not apply to second-hand furniture, but will apply to imported goods.

Mr Maude said that it was estimated that 90 per cent of furniture was filled with polyurethane foam and for 20 years there had been concern about its fire safety.

While strict regulations had ensured that furniture had become more difficult to set on fire, once lit foam burnt with immense ferocity and speed, generating exceptional heat as well as toxic fumes.

Public attention had been focused on the danger by the spate of tragic deaths over the holiday period, so it was right that the Government's intentions should be made known at once.

"It is my intention that the regulations will make it illegal to use standard quality foam under any grade of cover from the end of February 1989.

"There has been some debate about the fire-resistance qualities of high-resilience foam. I am satisfied that it does provide better protection than standard foam, in that it can be less easily ignited, but once lit it burns in much the same way as standard foam.

"I am not satisfied that the advantages high-resilience foam carries over standard foam are enough to justify its continued use.

"Accordingly, the regulations will outlaw its use from the same date. Combustion-modified high-resilience foam will be the only permitted foam."

The latter ignited more slowly and gave off less fumes than those foams in common use and was recognized by experts as providing greatly superior fire resistance.

He had concluded that covering materials should all meet the match-ignition test by the end of February 1990.

There would be fines up to £2,000 and imprisonment of up to six months for breaches of the regulations, which would be made under the Consumer Protection Act, 1987.

Local authority trading standards officers would be responsible for enforcement. The classification of components and code of practice basis of the new regulations would make them easier to enforce effectively than the present law.

The new regulations would also have the advantage of flexibility so that they could be widened to take account of the development of new materials.

Chief fire officers had suggested introduction of the ban from January 1, 1989, two months earlier than proposed, but he did not think that would be feasible.

To introduce it earlier than the industry could meet it would interrupt the supply of furniture and put at risk the 35,000 or more jobs involved.

"But because of legitimate public concern on this issue, businesses will have to adapt very much more quickly than they consider acceptable. I plan to issue the regulations in draft by the end of next month.

"By the end of February next year it should be illegal to sell furniture filled with standard or high-resilience foam and by a year later, the end of February 1990, all covering materials for upholstered furniture will have to resist the match test."

This could be achieved only at a cost to the customer. Estimates varied, but he was confident that keen competition in the furniture trade would keep this to a minimum.

There would be furniture around for a long time which still contained the old foam so it was essential that every householder should exercise vigilance to prevent fires. If a fire started, safety would be enhanced if smoke detectors had been installed.

Mr Tony Blair, Labour spokesman on consumer affairs, said that the statement marked the most profound and justified climbdown there had ever been in consumer safety.

It would mean that, contrary to the Government's own initial proposals, after two years the only upholstered furniture on sale would be that with fire-resistant covers and safe foam filling which satisfied the tests of the British Standards Institution.

Chief fire officers and others wanted more immediate action and the only reason for delay was the difficulty experienced by the furniture industry in gearing itself up for the changes.

The Government had known for months that the initial proposals were defective, but only in the past two weeks following the public outcry had any effective action been contemplated.

"Is not the general lesson that can be drawn from this sorry episode that, in future, when the department is faced with a conflict between the safety and security of millions of consumers and the commercial interests of a particular industry, they should be putting the consumer interest before the vested interests, no matter how well connected?"

Mr Maude said that it was arrant nonsense to call the statement a climbdown. The Government had put its proposals out to consultation and was now reacting to the representations which had been received.

The new safety regulations will need the approval of the European Commission

The proposals marked a radical step forward in the already tough regulations governing upholstered furniture.

But householders should not be lulled into a false sense of security, as homes would continue to contain furniture manufactured before the regulations for many years to come and the need for vigilance remained as strong as ever.

Mr Richard Holt (Langbaurgh, C) said that he had been at a meeting with the furniture manufacturers and they had welcomed the statement. They had anticipated an even earlier deadline for implementation, he said.

Mr Maude said that, if he could be persuaded that a swifter timetable was possible, he would be delighted to bring forward the deadline.

Mr Richard Livsey (Brecon and Radnor, L) welcomed the minister's apparent flexibility and urged him to agree to the fire officers' recommendations that the standard foam should be banned by January 1, 1989.

The Government should publish a code of fire safety for householders and said responsibilities for furniture fire safety should be transferred to the Home Office to avoid conflicts of interest.

Mr Maude said he would need to be persuaded that an earlier deadline would not result in a breakdown of the chain of furniture supply, threatening the jobs of the 35,000 workers in the industry while failing to benefit the consumer.

Mr Conal Gregory (York, C) said Britain could not accept a death toll of 300 people a year in domestic fires.

"Sections of the United Kingdom furniture industry have certainly been dilatory in dragging their feet on this issue", he said. Ten children had lost their lives in incidents involving toxic fumes since New Year's Day.

Mr Maude resisted a suggestion from Mr Alistair Burt (Bury North, C) that those selling their homes should be required to fit smoke detectors in future. Smoke detectors now cost only £10 to £15 and could be afforded by most people, the minister said.

Mr Teddy Taylor (Southend East, C) asked how Britain would be able to apply the regulations to furniture imported from other EEC states after the completion of the internal market in 1992.

Seven or eight of the current member states had regulations inferior to those of Britain, he said.

Mr Maude said that that was a real concern.

"Before these regulations are brought into force they have to be approved by the European Commission and it is possible for other member states to raise objections to them if they believe they will restrict the free trade in goods in the internal market", he said.



Lord Belstead, Leader of the Lords, in his new office yesterday (photograph: Tim Bishop).

All parties pay their tribute to a courteous Whitelaw

All sides of the House of Lords united to pay tribute to Lord Whitelaw after his resignation as deputy Prime Minister, Leader of the House of Lords and Lord President of the Council.

Watched from the bar of the House by Mrs Margaret Thatcher, representatives of all the benches in the Lords expressed their regret at his departure and wished Lord Belstead well as his successor as Leader of the Lords.

Leading the tributes, Lord Belstead said that so quickly did Lord Whitelaw identify with the House's conventions and procedures when he became its leader in 1983 that it seemed as if he had been there for many years.

He was always available to talk about any matter and all peers had benefited from his advice and his spirit of comradeship.

Lord Cledwyn of Penrhos, leader of the Labour peers, described Lord Whitelaw as a man for all seasons. He said that he was without doubt an outstanding Leader of the Lords who had served his Government and his country with distinction in a number of high offices and in opposition.

Lady Seear, leader of the Liberal peers, said that she and her colleagues had no reservations whatsoever in saying that they found Lord Whitelaw to be an exceptional Leader of the Lords. He believed that the proper conduct of business required the Opposition to play its part properly.

For the SDP, Lord Kilmarnock said that, although Lord Whitelaw's departure was regretted, it was right that he should listen to his doctors' advice.

Lady Hylton-Foster, convener of the independent cross-benches, thanked Lord Whitelaw especially for his understanding of the problems of procedures and customs of the House and how they affected the cross-benchers.

It was not possible to estimate at this stage his loss to the Lords or to the nation.

Britoil 'golden share' pledge

EXCHEQUER

The whole purpose of the Government's special share in Britoil was to ensure that control of the company did not fall into unacceptable hands, Mr Nigel Lawson, Chancellor of the Exchequer, said in the Commons.

The national interest would be the overriding factor that decided how the Government would act if and when a bid from BP was received.

He was responding to a private notice question from Mr John Smith, chief Opposition spokesman on Treasury and economic affairs, who asked for a statement explaining how Mr Lawson intended using the Government's special share in Britoil to preserve the independence of the company.

Mr Lawson replied: The powers of the special share are set out in Article 71 of Britoil's Articles of Association. On December 18, the Treasury put out a press statement stating that in present circumstances the Government intends to use its special share to prevent any bidder gaining control of the Britoil board.

It explained that if and when a formal offer is made for, or control obtained of, more than 50 per cent of the shares, paragraph 71(c) of the Articles of Association will come into effect.

That allows the special shareholder to out-vote all other shareholders at a general meeting on any resolution. It also allows the special shareholder to require an extraordinary meeting.

This was reaffirmed on December 23, in the light of the statement that day by the Panel on Takeovers and Mergers about the proposed BP offer for Britoil.

I cannot add anything more at this stage.

Sir Hector Monro (Dumfries, C) said that it was in the national interest that the HQ in Glasgow and the facilities in Aberdeen remained.

Mr Lawson said that these were matters for the board.

Mr Anthony Beaumont-Dark (Birmingham, Selly Oak, C) said that it would give rise to concern if companies like Britoil or BP were to fall under foreign control.

Mr Lawson said that the whole purpose of the special share was to ensure that control of Britoil did not fall into unacceptable hands. As for BP, Mr Beaumont-Dark would be aware of the assurance received from the Kuwaitis.

Mr Dale Campbell-Savours (Workington, Lab) said that the Kuwaitis had refused to give an undertaking not to purchase 29.9 per cent of the company. There was a danger that the Arabs might pick up large sections of the North Sea on the cheap.

Mr Lawson said that there was nothing to stop anybody buying shares cheaply after a fall in the stock market.

Mr Campbell-Savours would be aware of the assurances the Kuwaitis had given — that they were in no way seeking any form of control. It would be inconsistent with that if they were to get to the point of 29.9 per cent.

Parties united on Israel, says Mellor

FOREIGN OFFICE

Government and Opposition were agreed on the problem of the territories occupied by Israel in the Middle East, Mr David Mellor, Minister of State, Foreign Office, said during exchanges in the Commons.

He said that an international conference under the auspices of the five permanent members of the United Nations Security Council was a possibility and there was now an opportunity for a long-term solution to the fighting. But this required in the first instance some movement by certain factions within the Israeli Government.

Mr Gerald Kaufman, Labour spokesman on foreign and Commonwealth affairs, said that one of the main obstacles to the convening of an international conference was the obduracy and inflexibility of the Israeli Prime Minister who was at odds with his own foreign minister on the issue. The continued inertia of the United States was contributing to the problem.

He called for a British initiative so that Jews and Arabs, Israelis and Palestinians could live together in peace instead of being locked together in conflict.

Mr Mellor thanked Mr Kaufman for what he had said and commended his visit to Israel as tremendously useful. He was delighted that party divisions did not extend to this problem, on which the Government and Opposition were at one.

The Israelis faced a deep and desperate problem about the way forward. There should be widespread recognition within Israel that the present situation could not continue and that security could not be maintained at the point of a gun. The effect would be to brutalize the situation in the long run.

British Government talks with the Jordanians had been fruitful. Those who wished to take part in the peace process must legitimize themselves, and particularly the PLO must renounce violence if it wished to be involved.

Mr Kaufman said that he had returned to Britain that morning from Israel where the grim news was still of more disturbances and more killings of Palestinians by Israeli forces.

He had spoken to King Husain of Jordan, the Prime Minister and Foreign Minister of Jordan, members of the Government of Israel and Palestinian activists on the West Bank and Gaza and all had agreed that the disturbances would continue until there was a negotiated settlement agreed at an international conference and based on UN motions.

Mr Antony Marlow (Northampton North, C) said that if an even-handed approach between tyranny and the oppressed secured no result, the time had come to speak more in favour of the oppressed than of the oppressor. Mr Mellor should tell the Israelis that if they went ahead with proposals to deport Palestinians, the economic conditions that Israel enjoyed in trade with the EEC would cease.

Mr Mellor said it was right to condemn the deportations, which were illegal under international law and would only create martyrs, making a difficult situation worse.

It was impossible to understand the full dimensions of the situation without going to the West Bank and particularly to Gaza.

"It is a deep shock."

The people there wanted some hope for the future. That would come only if the Israelis recognized that the status quo was not an option. Also, those who purported to speak for the people of Gaza should renounce violence and accept the right of the Isrealis to exist.

"Statesmanship is looked for from both sides, not just from one."

Mr Greville Janner (Leicester West, Lab) trusted that in retrospect Mr Mellor would see that "his own tactics and lack of tact, his language and behaviour were unworthy and unhelpful to peace". This only assisted the extremists on both sides and did not help Britain's prospects of playing a useful role in getting the two sides together (protests).

Mr Mellor: "Mr Janner has had his response from the House and it does not need a further response from me".

Mr Ivan Lawrence (Burton, C) said the Israelis would not wish to have 650,000 disaffected Arabs within their borders, but the problem was that no other country wanted Gaza or wanted to take responsibility for its people.

The state of Israel was desperately anxious for a settlement but no Arab leader of any responsibility dared to come forward to discuss peace.

Mr Mellor replied that if the Israeli Government fully accepted an international conference it would not find its Arab neighbours unwilling to take part.

Mr Lawrence should disabuse himself of any idea that Israel was willing to give up Gaza.

Injunction 'right way to proceed'

Sir Patrick Mayhew, the Attorney General, defended the Government's use of a civil injunction to prevent the broadcast of the BBC Radio Four series, *My Country, Right or Wrong*.

Asked by Mr Tam Dalyell (Linlithgow, Lab) why he had not used the D Notice system over the series, Sir Patrick said that the D Notice procedure related to areas which the Government considered sensitive from the security point of view. There was no D Notice that bore upon the duty of confidentiality owed to the Crown by former members of the security services.

Sir Patrick told Mr Jonathan Aitken (Thanet South, C) that he had had no communication with the secretary of the D Notice committee before seeking the injunction.

● Mr Dalyell failed to get an emergency debate on the work of the D-Notice committee.

He said that there had been considerable misunderstanding on all sides of the House about its present role.

He said that there had been gasps when the Attorney General had said that there was nothing wrong with the committee which in recent months had been by-passed.

It was well known that there was a series of court cases in relation to STV, *The Glasgow Herald* and *The Scotsman*.

There could hardly be anything more important than allegations about the destabilization of democratically elected governments.

The allegations of Mr Anthony Cavendish, a thoroughly responsible source, referred to smears on a former Prime Minister, on Mr Ted Short (Lord Glenamara) and on a former leader of the Conservative Party, Mr Edward Heath. There should be a public inquiry.

COMMENTARY



Geoffrey Smith

Nobody will fill all the roles played by Lord Whitelaw. Nobody will succeed him as deputy Prime Minister. But it would be foolish to suppose that nobody else will have Mrs Thatcher's ear now that he has left the Government.

Even the most powerful Prime Minister is bound to listen to someone, especially over appointments, and the future of this Administration may be significantly influenced by whose voice is heard most readily.

On the day after the general election in June Mrs Thatcher called a meeting of ministers ostensibly to try to persuade Mr Norman Tebbit to stay on as Conservative Party chairman. It was attended by Lord Whitelaw, Lord Young of Graffham, Mr Nigel Lawson and Mr Cecil Parkinson, as well as by Mr Tebbit himself.

As we all know, this meeting failed in its declared purpose. There was really no chance of Mr Tebbit's being induced to change his mind, and it is hard to believe that anyone could have imagined that Lord Young would at that time have been among those to whom he would have listened most attentively.

Not surprisingly, the meeting soon turned to consideration of ministerial appointments. Perhaps that had been the intention all along. But the composition of this group was an indication of who commanded Mrs Thatcher's personal attention at that time.

The omissions were significant. Sir Geoffrey Howe was neither present nor was he consulted about the make-up of the Cabinet. Mr John Wakeham might also have been expected to be there.

Of those who were at the meeting Mr Tebbit and now Lord Whitelaw have left the Government. Lord Young has lost some ground for the moment as a result of the controversy over whether he could succeed to the party chairmanship while remaining Secretary of State for Trade and Industry. That leaves Mr Lawson and Mr Parkinson.

They are not the only ones whose influence can be expected to increase. Mr Douglas Hurd is likely to carry still more weight, both as the dominant figure on home policy now that Lord Whitelaw has gone and as a leading representative of the same section of the party.

Mr Wakeham has seemed of somewhat less consequence since the election, even though he was promoted from Chief Whip to Leader of the House of Commons. His decline has been widely attributed to his disastrous performance in a broadcast during the campaign.

But in fact Mrs Thatcher took a more relaxed view than some others of his misfortune on that occasion. At any rate his further promotion now to Lord President of the Council suggests he is restored to favour.

It is not only ministers, however, whose influence may now increase. Sir Robin Butler has taken over as Secretary of the Cabinet at a specially significant moment. With Mrs Thatcher deprived of her most experienced ministerial adviser, there will be a still greater opportunity for her new senior official adviser to forge a close partnership.

It is not only influence on policy that matters. Indeed, there may be a tendency to exaggerate Lord Whitelaw's influence on policy.

It was in the early years of Mrs Thatcher's rule that he played such a critical role as the bridge between her and the more traditional members of her Government. She does not need much help to assure her dominance these days. He continued to provide a valuable restraining voice on occasions, but he was not a creative force.

Yet when one looks especially at the senior ministers of state poised for promotion to the Cabinet one sees the influence of Lord Whitelaw, aided by Mr Wakeham. What is remarkable is how many of them are not Thatcherites.

I am not implying any Whitelaw-Wakeham conspiracy. These were the people whom Lord Whitelaw and Mr Wakeham judged worthy of promotion on pragmatic grounds.

But if this pragmatic judgement is to be exercised in future by Mr Lawson and Mr Parkinson rather different people will be favoured without any deliberate bias. The more influence Mr Lawson and Mr Parkinson have on future appointments the more junior ministers there will be from the centre-right of the party ready to go into the Cabinet.

There will be no sudden transformation. But in the long run this could be one of the major consequences of Lord Whitelaw's departure.

House of Lords

Flamboyant peer's new job

By Sheila Gunn
Political Staff

Lord Ferrers, who returns as deputy Leader of the Lords, is no stranger to the front bench of the House. He was first appointed an Opposition whip 23 years ago.

A tall, imposing figure, he was described by a senior colleague yesterday as "frightfully patrician". At 58, he is also regarded as relatively young by House of Lords standards.

He has a reputation as an outspoken and flamboyant performer at the despatch box, in marked contrast to Lord Belstead's quiet, low-key approach.

Like Lord Whitelaw, his background is Winchester and Cambridge. He farms on a grand scale on the Norfolk-Suffolk borders.

Lord Ferrers also takes over as a Home Office minister, with responsibility for prisons.



Lord Ferrers: Responsibility for prisons.

After 10 years as a whip he become Parliamentary Secretary at the Ministry of Agriculture. He was first made deputy Leader of the Lords in 1979, handing over to Lord Belstead in 1983 for family reasons.

However, he has remained a regular contributor from the back benches — and not always supporting the Government. Immediately before the Christmas recess he staged a revolt against the Government's decision to drop a levy for blank tapes from the Copyright, Designs and Patents Bill.

It is understood that he presided over the first defeat in the Lords of the Thatcher Administration when, in 1979, peers voted against his advice to give compensation to bee keepers whose swarms had to be killed to control disease.

He is the twelth earl and his family has enjoyed a chequered history. One of his ancestors was tried by his peers in Westminster Hall for murdering his valet. His title gave him the privilege of being hanged by a silken rope.

Caithness to look after poll tax Bill

By Our Political Staff

Lord Caithness, aged 39, will take on many of the most controversial Bills this session in his new role as Minister of State at the Department of the Environment.

In addition to the poll tax measure, he will be responsible for steering through the House of Lords the Government's main housing reforms and the paving Bill preceding the privatization of the water and electricity industries.

More immediately, the former chartered surveyor is expected to relieve Lord Belstead of responsibility for the Local Government Bill, forcing local councils to put more services out to tender.

One of the young hereditary peers brought on to the front bench by Lord Whitelaw, he has proved his worth this session with the Criminal Justice Bill. The Bill's problems in the Lords led to Lord Whitelaw's urging Mrs Thatcher to replace the ailing Lord Havers as Lord Chancellor by Lord Mackay of Clashfern so as to help Lord Caithness.

However, the young peer's handling of the Bill, which attracted arguments from the top legal brains in the Lords, was considered extremely competent and sensitive considering his lack of a legal background.

He has proved himself an effective and always courteous performer at the dispatch box, and that has brought him support from all sides. He veers on the side of caution, preferring to take issues away for discussion rather than face possible defeat in the division lobby.

'Spycatcher' cash was well spent

ACTION DEFENDED

The £500,000 cost of pursuing the *Spycatcher* memoirs case through the courts had been money well spent in defending a principle, Sir Patrick Mayhew, the Attorney General, said during Commons question time.

Mr David Winnick (Walsall North, Lab) asked whether there was to be a continuation of the ludicrous measures taken by the Government over the *Spycatcher* case and the restrictive measures taken against the media in the United Kingdom which wished to report matters of genuine public interest.

"Can I ask whether the Attorney General, as a senior member of the Government, ever wonders whether the amount of money which has been spent on this matter, some £500,0000, or £750,000 more likely, could have been far better spent in ensuring that children in need are able to have operations on the National Health Service, with all the waiting and difficulties that such children and their parents now face?"

Sir Patrick said that the Government's sole objective in pursuing litigation had been to protect the lifelong duty of confidentiality owed by former members of the security services to the Crown.

"I do not believe the people of this country regard that as ludicrous.

"It is necessary sometimes to spend money to defend an important principle.

"I believe that this money has been well spent."

Mr Jonathan Aitken (Thanet South, C) asked how much taxpayers' money had been spent so far on national and international litigation?

Sir Patrick said that £500,000 had been spent, plus £78,000 in relation to travel costs.

Mr John Fraser, an Opposition spokesman on legal affairs, said that if the Attorney General had to apply for legal aid to continue the case his application would probably be refused on the ground that it was a waste of public money.

Now that *Spycatcher* was so freely available throughout the world and in the United Kingdom why did the Government not drop the ludicrous proceedings and simply take account of the profits of the book, which no one disputed was the proper course to take?

Sir Patrick said that the Government had been concerned to defend the point of principle.

As to the publication of *Spycatcher* elsewhere in the world, he said that it remained important to uphold the duty of confidentiality by demonstrating by order of the court that it was not open to former members of the security services to publish what purported to be their memoirs and to make a profit thereby.

Parliament today

Commons (2.30): Questions: Social services; Prime Minister. Social Security Bill, remaining stages, first day.
Lords (2.30): Copyright, Designs and Patents Bill, committee stage, seventh day.

Bosses urged to treat their workers with more respect

By John Spicer, Employment Affairs Correspondent

Britain's bosses cannot remember employees' names, very often do not know exactly what they do in the organization and tend to emphasize mistakes rather than achievements.

They rarely let people know when they are doing well and seldom give incentives for hard work.

These are the findings from a survey carried out by a MORI poll, which asked 1,000 workers in 169 workplaces for their view of the boss. It was commissioned by the organizers of the second National Motivation Week, to be held between June 20 and 24.

Half the workers who took part said they were consulted on matters affecting them at work and 43 per cent said their boss was respected.

Thirty-nine per cent said they believed their boss worked hard and a similar percentage thought their boss cared about them.

Thirty-eight per cent said their boss let them know when they were doing well, but only 18 per cent said their bosses were keen to provide incentives for hard work.

Mr Chris Martins, co-ordinator of the campaign, which is run in conjunction with the Incentives '88 exhibition at Olympia, said the responses were an indictment of the way bosses treated their staff. "It says something when less than half a workforce say their boss has the workers' respect and that only six out of 10 bosses appear to know what individual members of their staff do.

"It is also sad to think that only two in five people believe their boss thinks about them as a person and that even fewer are told they are doing well at work."

The National Motivation Week has the support of the Industrial Society. Mr Jeremy Thorn, one of the society's regional managers, said of the survey: "What is coming across strongly is a 'we only work here' feeling from the staff, who would value more praise and more reward for their performance if it is deserved.

"Put simply, staff want to be loved by their bosses and treated more like human beings, not raw material".

Mr Thorn said the model manager or boss ought to praise his staff for doing things right. "He should say thanks, shake hands more often and wear his shoes out going walkabout to talk to staff and get to know them in their offices or factories".

The aim of National Motivation Week is to get people "to think incentives". Mr Martins said that working harder meant achieving more for the individual, their company and the country.

"It does not matter if you are at work, cleaning the car, doing exercise or whatever. If you do a good job you feel better for it. And if there are extra rewards, so much the better."

Mr Martins said that British bosses "had a lot of catching up to do".

During National Motivation Week competitions are run in magazines to find company "high flyers". People are asked to nominate colleagues, employees or others who do particularly well.

An oasis of country charm in Neasden



Miss Janice McCaskie yesterday at a busy roundabout she is helping to transform into an oasis of wildlife in the unlikely setting of London's busy highways.

She is co-ordinator of the London Wildlife Trust project which is planting hedgerows and 200 trees and making a pond to attract birds and other small animals to the large oval island at the junction of Neasden Lane and Dudden Hill in Neasden, north-west London.

Hawthorn, blackthorn, and dog rose hedges will muffle the sound and screen the sight of the traffic. Reed beds and mud banks are to be established, hopefully encouraging birds to colonize the pond. Already, redwing feed near by.

The project is financed through the Department of the Environment Urban Programme, which is designed to revitalize inner cities. Most small animals will be welcomed, except frogs — and that is for their own good: a frog instinctively driven to migrate would discover that the middle of such a junction was not a good starting point.

The trust has successfully opened a country park behind St Pancras railway station in north London. It has attracted thousands of visitors and has a full-time teacher introducing city-bred children to the mysteries of the countryside in the shadow of St Pancras gas holders.

(Photograph: Denzil McNeelance.)

Customers 'peppered with shots by owner'

A Chinese restaurant owner peppered fleeing customers with shotgun pellets when they ran off without paying for their meal, a court was told yesterday. Huu Minh To grabbed his gun and dashed after the three men, Cardiff Crown Court was told.

He fired, hitting Peter Bird, aged 22, in the head, Miss Jennet Treharne, for the prosecution, said.

The court was told that Mr Bird, his brother, William, aged 24, and their friend, Richard Cureton-Taylor, aged 21, refused to pay in a protest about poor service at the Thang Long restaurant in Chepstow, Gwent.

Mr Huu, aged 26, who was born in North Vietnam, followed them outside to ask for payment, but they refused, Miss Treharne said.

He marched back inside, grabbed his loaded 12-bore double-barrel shotgun and went out into the street, she added.

Mr Cureton-Taylor also suffered a head wound

Huu Minh To denies having a shotgun with intent to endanger life, having a loaded shotgun in a public place without lawful authority, wounding Mr Bird with intent to do grievous bodily harm, and unlawfully wounding Mr Bird and Mr Cureton-Taylor.

The case continues today.

Valleys scheme to alter jobs pattern

By Our Employment Affairs Correspondent

An "agenda for action" to revitalize the depressed South Wales valleys was unveiled yesterday with a warning that rising crime, vandalism, poor housing and poor health were related to a lack of jobs and investment.

The agenda was put forward by the Institute of Welsh Affairs, which embraces national and local government authorities, together with environmental, tourist and other organizations.

Promoting enterprise to change South Wales's traditional employee culture is its priority.

Mr Henry Kroch, the institute's chairman and president of one of the area's biggest employers, AB Electronics, called for a "young entrepreneur" fund.

He said he envisaged such a fund to provide small amounts of unsecured capital for business-minded people aged 18 to 25.

The institute suggests that small firms should consider joint purchasing and marketing initiatives, while medium-size companies should be assisted to exploit new marketing and diversification opportunities.

Community businesses, providing the goods and services which the locality needs, are envisaged as a solution to long-term unemployment, provided that such businesses receive initial training and support from industrialists.

The institute also recommends that specific assistance is provided for particular sectors, such as textiles and component suppliers. To ensure high standards of quality control, a "national quality centre" should be established in the valleys.

The agenda for action also proposes an increase in the service sector. On the retail side it recommends the refurbishment of town centres, possibly with urban aid funding, and a package of training and business support for shopkeepers.

To bring in white-collar work, the institute will assess the prospects for relocating central and local government offices in valley towns.

It says housing and environmental improvements can create jobs through both small-scale "care and repair" schemes, together with large construction projects.

Incentives to encourage private sector executive homes, "starter" houses and sheltered accommodation are being considered such as, for example, inaugurating a valleys' housing design award scheme.

The valleys have no tradition of tourism, but the institute is convinced that this could be a fresh source of inward investment.

The "valley inns" project, designed to refurbish tourist accommodation, should provide more jobs as well as accommodation, the institute says.

Jungle team hunt for deepest cave

British explorers have began a search in Mexico to find what they believe will be the world's deepest cave.

One small party, aided by aerial reconnaissance, is exploring a remote mountainous area of southern Mexico near Tehuacin, 200 miles south-east of Mexico City, for an entrance cave. Other small groups from different countries are soon due to arrive with tons of equipment.

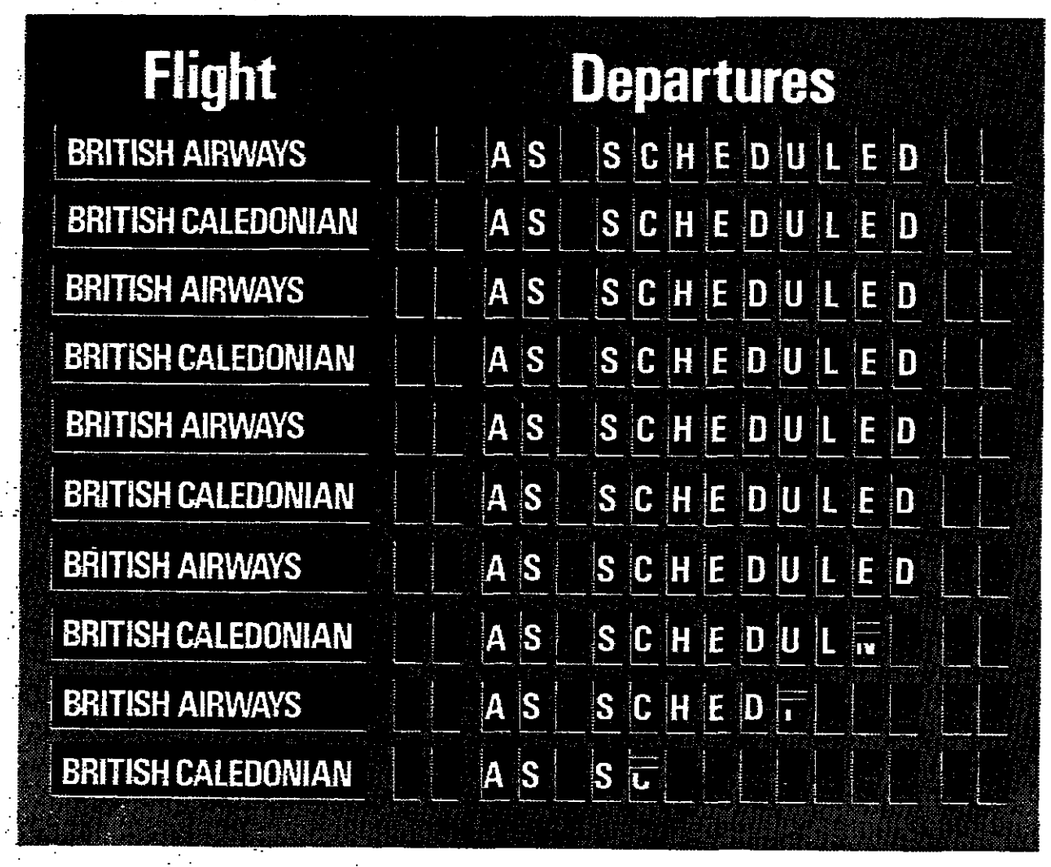
They are paving the way for the remainder of the British party of 30 which leaves at the end of this month in an attempt to unravel the mysteries of the little known Sierra de Zongolica. The team believes it can find a cave 3,000 metres deep — nearly twice the 1,535 metres depth of the world's deepest known cave, Gouffre Jean-Bernard, in the southern French Alps — in the honeycombed limestone mass of the Zongolica.

The cavers, including three women, are drawn from the Yorkshire dales, South Wales, and the Bristol and Mendip area. To reach the main search area they must trek across desert and along humid jungle trails covered with snakes. Then they have to climb through the tropical rain forest of the limestone mountains: the Zongolica rises from the desert to about 5,700 metres.

High rainfall in the region permeates the limestone and creates giant rivers which emerge some three kilometres lower down. A Belgian expedition recently found more than 12 miles of huge passages.

Much of the British search area lies near "Snake Valley", a region known to contain some of the deadliest snakes in the world. The dangers have not dampened the enthusiasm of the British cavers, who are each paying at least £600 towards the £60,000 costs. Many have given up their jobs.

Mr Mark Lumley, of Clifton, Bristol said: "It is the trip of a lifetime. The area we are going to has one of the highest concentrations of venomous snakes in the world and, to be honest, I do not fancy that. But I would not miss this trip for anything in the world."



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WORLD ROUNDUP

Moscow accepts Games invitation

Moscow – The shadow hanging over this year's summer Olympic Games in Seoul was removed yesterday when the Soviet Union announced officially that its athletes would be taking part (Christopher Walker writes).

Moscow's participation had been put in question by the insistence of its North Korean ally that it co-host the games. But Tass said the Soviet National Olympic Committee had voted to accept the invitation of the International Olympic Committee, whose deadline was January 17.

It added: "At the same time, it was underlined that the Soviet Olympic Committee supported and would continue to support the proposal of the North Korean National Olympic Committee to hold the games in the North and South of Korea, which it regards as fully in accord with the spirit of the Olympic Charter and Olympic ideals". This was seen here as a gesture designed to save North Korean feelings rather than a continuing threat to Soviet participation in the games.

Governor fights on

New York – Governor Evan Mecham of Arizona, who has managed in one year to offend just about every group in the political spectrum, pledged continuing leadership in his annual address to the state legislature yesterday, ignoring the chorus of calls for his resignation and the troubles that threaten to drive him from office (Charles Bremner writes).

Mr Mecham, a Republican, a car dealer and a Mormon, made no reference to fraud and perjury charges brought against him and his brother for allegedly failing to report a £194,000 contribution to his 1986 election campaign, impeachment proceedings, and the near-certainty that a citizens' campaign will force a "recall" election in May. No US governor has been dismissed since 1921.

Firemen sue US

Copenhagen (AP) – Danish firemen who cleaned up radioactive debris after an American B52 bomber crashed in Greenland in 1968 are claiming damages against the US Air Force.

Some 500 Danes and Greenlanders claim to have suffered radiation poisoning after the crash. The aircraft was carrying four hydrogen bombs, and about 1,200 people helped to remove ice and snow contaminated by radiation from the bombs, which broke their casings. Under the US statute of limitations the case must be filed by January 21.

Calm in townships

Johannesburg – For the first time this year a day passed in South Africa yesterday without any incidents of political violence in black townships, according to Pretoria police (Ray Kennedy writes).

The calm extended to the Pietermaritzburg, Natal, area after a joint call for a halt to violence, which has claimed 34 lives since New Year's Day and more than 280 during 1987, was made by the United Democratic Front and the Zulu Inkatha movement. The plea came nearly two months after church leaders initiated talks with the two organizations.

Deaths delay polling

Manila (Reuter) – The Philippine Government yesterday postponed local elections in 10 out of 73 provinces amid fears of a bloody final week to a campaign that has already left at least 68 people dead. The latest victim was Benjamin Cuaresma, a mayoral candidate in northern Nueva Vizcaya province who was stabbed and decapitated.

General Fidel Ramos, the Chief of Staff, blamed the Communist New People's Army for the violence and said that the postponement would enable the armed forces to concentrate their peacekeeping efforts in one area at a time.

Arrested at inquest

Nairobi (AP) – A retired US judge and a Chicago medical official on an American human rights mission were arrested at an inquest yesterday into the death of a Kenyan businessman. Judge Marvin Frankel and Dr Robert Kirschner were freed without charge after eight hours of interrogation at Nyayo House, headquarters of Kenya's security service.

They were arrested about an hour after the inquest resumed into the death of Peter Njenga Karanja. International human rights activists contend that he was tortured.

Gunshot priest

Madrid – A priest went on trial in the Galician town of Orense accused of taking a gun from under his cassock and shooting a mourner in the leg at a funeral (Richard Wigg writes).

Father Eladio Blanco, aged 46, from Pexeiros, faces a 12-year jail sentence. But the priest, said by the defence to be mentally unbalanced, told the court he had "had a duty to maintain order as a Spaniard and a priest" after he declined to follow the coffin into a cemetery and got into a heated argument with the deceased's family.

Bhutto ally resigns



Karachi – Mr Hizar Khan Bijarani, president of the Pakistan People's Party in Sind province, has resigned in protest at what he called the unilateral decision-making of the party's joint leader, Benazir Bhutto (left), which he claimed had resulted in the party's "humiliating defeat" in recent local government elections (Zahid Hussein writes). In his resignation letter, Mr Bijarani accused her of "running the party like an autocrat".

Ambushed settler shoots Palestinian youth dead

From Ian Murray, Jerusalem



Defiant Palestinian demonstrators chanting anti-Israeli slogans yesterday near Jabaliya refugee camp in the Gaza Strip.

An Israeli settler shot and killed a Palestinian, aged 16, yesterday morning, as violence continued to flare in the occupied territories.

In another episode, at a demonstration in Khan Yunis camp in the Gaza Strip during the afternoon, a 20-year-old was shot and killed after apparently grappling with a soldier in an attempt to take his gun from him. The total death toll in the territories since disturbances began last month has now reached 32.

In the earlier incident, the dead youth had been in a group said to be throwing stones at Israeli cars on the way to the Ofra settlement, north of Ramallah. Another youngster was seriously wounded by the gunfire.

Military sources said that a car was ambushed at a roadblock of burning tyres. A group of stone-throwers, who ignored a warning shot fired into the air, rushed the vehicle. A preliminary army investigation has already reported that the two settlers in the car "were caught in a situation where there was a danger to their lives".

Stone-throwing in the territories is now universal, indiscriminate and proving almost impossible for the Israeli security forces to control. Yesterday morning the United Nations Relief and Works Agency had to appeal to the Palestinian community for calm so that it could distribute emergency food supplies at Khan Yunis, because its vehicle, marked with huge "UN" letters, was under constant attack.

The UN daily delivers food rations for children under six to the camp. The vehicle carrying the supplies yesterday was stoned outside and inside Khan Yunis.

The crew had to take refuge in the UN clinic and appeal for help in calming stone-throwing children before the food could be issued safely.

Because conditions in Khan Yunis are now so bad, with three times the normal number of refugees turning up for food rations, UNRWA has decided to increase the age limit of those entitled to the free food to 10 years.

The Gaza Strip continues to be the most disturbed area, with troops reported using live rounds yesterday to break up protests at four camps and in Gaza town. More than a dozen gunshot casualties were reported.

The unrest yesterday came as the Army confirmed that a 20-year-old from Rafiah in the Strip had died from injuries received in a demonstration there last month.

In the West Bank tear gas was used to disperse protests in Nablus and Tulkarm Kalandia camp. Curfews were imposed on four other camps.

A three-day general strike was called and, although the Israeli authorities claimed it was having little effect, many shops in Arab east Jerusalem remained closed while the Army broke shutters to force open some shops in Nablus.

Against this background, Mr Marrack Goulding, the UN Under Secretary-General for special political affairs, saw Mr Shimon Peres, the Foreign Minister, as part of his fact-finding mission on the disturbances.

Mr Peres told the envoy that Israel rejected the UN resolution which led to Mr Goulding's visit. The trouble in the territories was the result of an unexpected chain of events, and the security forces' role was restoring order – even if this was no substitute for a political solution.

Mr Goulding told Mr Peres that the UN objections centred on the methods that Israel was using to suppress the troubles.

Action Directe trial opens

Court chaos as police drag terror suspects into dock

From Philip Jacobson, Paris

Amid violent scenes the trial on terrorism charges of 19 alleged members of France's left-wing Action Directe opened in Paris yesterday.

The heavily guarded courtroom looked more like a wrestling ring as police forced 14 defendants into two docks protected by bullet-proof windows. Five freed on bail earlier were in the gallery.

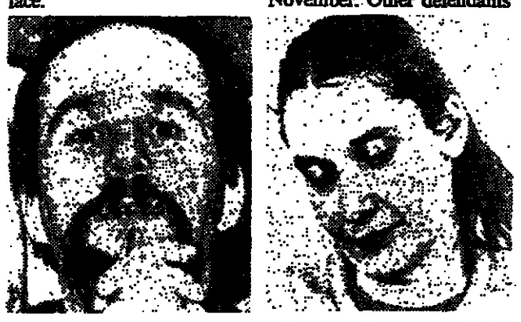
A second bout of fighting erupted when some of the accused came to blows with their guards and a group of spectators hurled abuse at court officials.

After much pushing and cries of "dirty police" all the defendants were removed and the gallery cleared.

Having been kept waiting for almost two hours while Action Directe's alleged leading lights debated whether to appear at all, the presiding judge, Maître Jacques Ducos, was given a taste of what may lie ahead in the first mass terrorism trial in France. The moment he began to read out the long list of charges arising from Action Directe operations over the past decade – ranging from assassination of public figures and policemen to possession of weapons and bank hold-ups – he was subjected to a barrage of abuse and objections from the prisoners.

Most of the accused then passed the time peering intently into the crowd of spectators, smiling and nodding when they spotted a friendly face.

Two of the group's alleged leaders, Joelle Aubron and Georges Cipriani, looked weak after a hunger strike in protest at being tried by Maître Ducos and his two legal assessors under new French anti-terrorist legislation. With a co-defandant, Nathalie Menignon, Aubron is alleged to have ambushed and murdered the head of the Renault organization, M Georges Besse, in Paris last November. Other defendants included Jean-Marc Rouillan and Regis Schleicher, who is already serving a life sentence for the killing of two Paris policemen.



Jean-Marc Rouillan, left, and Joelle Aubron, two of the defendants facing terrorism charges in court yesterday.

Although this trial in the vast and ornate *Palais de Justice* has attracted great attention – accompanied by intensive security measures that have put extra squads of riot police on to the streets of the capital – it marks only the beginning of the state's legal offensive.

Whatever verdicts are returned here after the estimated two weeks of hearings, most of the defendants will go on to face individual trials. The head of the Paris anti-terrorist squad, M Alain Marsaud, was in court yesterday with colleagues responsible for bringing these subsequent cases.

The timing of the present proceedings, less than 100 days before France's presidential election, may not be entirely accidental. A tough new stance on law and order has done the Chirac Government no harm at all.

Israeli accused of spying for Russia

From Our Own Correspondent, Jerusalem

Shin Bet, the Israeli counter-intelligence agency, has arrested one of the country's most successful Soviet immigrants for allegedly spying for the Soviet Union. The move comes as the Foreign Ministry started final, delicate negotiations it hopes will lead to permission for an Israeli diplomatic mission to visit Moscow for the first time since relations between the two countries were broken in 1967.

The man who has been arrested is Mr Shabbtai Kalmanovitz, who arrived as a poor immigrant in 1971, when he was 25. After first becoming closely involved with Soviet Jewry pressure groups and dabbling with right-wing politics, he began his business career ten 10 years ago, developing links with Soviet bloc countries, including Hungary, Czechoslovakia and the Soviet Union. He also travelled and traded extensively in Africa. Inside Israel he built up influential contacts among politicians and in the military establishment.

In 1985, Mr Kalmanovitz is said to have played an important role in the Sierra Leone coup which brought President Joseph Momoh to power. He also had extensive dealings in the South African black homeland of Bophuthatswana. These links became so extensive that he was appointed official representative in Israel of the homeland.

Last summer, he was arrested in London when the US sought his extradition for having allegedly passed $2 million (£1.1 million) worth of counterfeit Merrill Lynch cheques. The application failed and he was released and returned to Israel.

A complete security clampdown has followed his arrest by Shin Bet on December 23 and there are as yet no charges to indicate what he is supposed to have been doing. However, security sources point to the fact that he had extensive contacts in Soviet bloc countries, as well as the confidence of Soviet Jews in Israel.

Other Soviet immigrants have been convicted of spying in the past, and the security services are only too aware that Israel is vulnerable to infiltration by spies carefully planted by the KGB among people who are so enthusiastically welcomed into the country.

News of the arrest emerged on the very day that Mr Yossi Beilin, the political director of the Foreign Ministry, formally asked for visas for an Israeli consular mission to visit Moscow. He made the request to Dr Giorgy Martirosov, who arrived here only last week to head the Soviet consular mission which has now been in Israel for six months.

The mission's visas expire on Thursday, having already been renewed once for three months. This time only one month's extension has been granted and Israel expects to be given an answer to its own request before they expire.

Mr Yitzhak Rabin, the Defence Minister, yesterday confirmed Mr Kalmanovitz's arrest for spying. He said that Mr Kalmanovitz could have been passing on information to countries with whom Israel was at war, including Syria and Iraq.

Amoco told to pay £46m for oil spill

Chicago (Reuter) – A US federal court here ordered the Amoco Corporation yesterday to pay $85.2 million (£46.6 million) to fishermen, hotel owners and other French interests hit by the 1978 oil spill from the supertanker Amoco Cadiz off the coast of Brittany.

The figure was far less than the French had demanded. Their claims had totalled $1.6 billion, according to a lawyer for Amoco.

Judge Frank McGarr, of the US District Court, said he felt the settlement was equitable; it was more than Amoco agreed it was liable for and less than the French parties had sought. He could not allow compensation for such things as "lost enjoyment" or damage to the image of the Brittany tourist region.

Amoco said before the 450-page judgment was released that it planned to appeal against whatever award was made, and it is likely that a final determination in the case may still be years away.

The Amoco Cadiz foundered during a fierce Channel storm on March 17, 1978, and ran aground two miles off Brittany, spilling 223,000 tonnes of crude oil. The accident, described as the largest marine oil spill to reach land, resulted in heavy clean-up costs for the French Government.

Amoco, which is based here, has set up a fund to pay for damages and says that some of the costs may be covered by insurance. A board of inquiry has ruled that the vessel had defective steering.

Judge McGarr said that much of the evidence in the lengthy trial, which began in April 1986, could not be considered because it was hearsay, and that some of the French claims were "seriously and greatly exaggerated". They may have asked for "three or four or five times" what they expected to get.

He based his judgment on the hard evidence.

Mr Frank Cicero, the lawyer who represented Amoco, said he would appeal against both the damages award and an earlier ruling from the same judge which held that Amoco was liable for the spill. He said the decision vindicated Amoco's claim that the French were making "wildly exaggerated" demands and that there were questions about some methods used to clean up the spill.

"This judgment is not expected to make any impact on Amoco's earnings," he said. The company had made provisions to meet expenses caused by the accident, including insurance cover and a fund set up in France from which payments can be made when the matter is finally resolved.

The fund at present totals 232 million francs, or about £23 million.

He said Amoco still believed that total liability for the accident rested with the Astrilleros Espanoles, the Spanish firm which built the 200,000-tonne tanker.

Mr Barry Kingham, the chief lawyer representing the French fishermen and local government, said that his clients were dissatisfied with the award because it failed to account for ecological damage, " . . . but the principle that a polluter can run but he cannot hide has been established."

The interests he represents would receive only about a seventh of the total amount claimed. "The real damage was ecological, and he (McGarr) didn't grant any money for that," he said. The oil slick covered some 200 miles of coastline.

He said that the appeal and the plaintiffs' cross-appeal would probably take about a year to resolve.

US outlines defence strategy to 2010

From Michael Binyon
Washington

The United States has sent its European allies and partners in Asia a landmark report of a presidential commission which sets US defence priorities until the year 2010 and calls on the US to strengthen its conventional forces.

The report, which President Reagan will discuss today with his senior advisers, suggests that the West should concentrate on high-technology weapons capable of delivering precisely targeted strikes and move away from weapons that threaten nuclear holocaust.

It emphasizes the importance of developing a wider range of conventional weapons to extinguish dangerous regional conflicts without risking a superpower nuclear confrontation. It also calls on Britain and France to make improvements in their nuclear forces.

The 69-page report was drawn up by a 13-member commission, co-chaired by Mr Fred Iklé, the Undersecretary of Defence for policy affairs, which included distinguished strategic thinkers such as Dr Henry Kissinger, the former Secretary of State, Dr Zbigniew Brzezinski and Mr William Clark, former National Security Advisers, two retired generals and an admiral. It cost some $1.7m (almost £1m) to prepare.

Mr Iklé said yesterday that the US and its Nato allies had to work together for a military capability to be effective without the nuclear destruction of what they wished to protect. With the growing congressional pressure on the Pentagon to cut its budget and make stark choices in weapons systems, he said the US and its friends had to look 20 years ahead.

"We simply cannot spend billions and billions of dollars on the wrong weapons," he said.

The report does not detail the kind of weapons needed, but supports President Reagan's concept of a space-based defence against incoming strategic missiles. It also calls for better and less vulnerable communications in space.

The report, commissioned a year ago, coincides with the vigorous debate in West Europe on the need to strengthen conventional forces in the light of the new Intermediate-range Nuclear Forces (INF) treaty.

The report will go some way to quiet criticism here that the Reagan Administration has failed to set any priorities in its arms build-up and that Mr Caspar Weinberger, the former Defence Secretary, never produced any long-term non-nuclear strategy.

The report's other key elements are:

- The US will continue to depend on nuclear weapons as the main deterrent for the foreseeable future.
- Possession of high-precision nuclear and conventional missiles by Washington and Moscow means that small nuclear warheads are liable to be used in warfare because they would not cause massive damage.
- US defences depend heavily on the ability to counter-attack.
- Washington's role in Nato must include plans for Western thrusts deep into Eastern Europe if Nato is attacked.
- The US should help its allies in counter-insurgency. In special cases it should also help anti-Communist insurgents who are resisting a hostile regime imposed from the outside, or a regime that threatens its neighbours. "The free world will not remain free if its options are only to stand still or retreat."
- Western arms control policy should give increasing emphasis to conventional reductions in view of the Soviet conventional superiority in Europe.
- The US must seek to contain Soviet expansion in any part of the world and will need forward deployed forces in some critical areas.

Controversy surrounded the report from the beginning, with deep disagreements between its mainly conservative members. Dr Kissinger is said to have refused to sign an earlier draft, complaining it belittled Nixon Administration accomplishments.

Kohl worry on chemical weapons

From John England, Bonn

Chancellor Helmut Kohl of West Germany is to fly to Washington this spring to discuss further disarmament steps, including chemical weapons, with President Reagan.

Announcing his plan at a press conference yesterday, Herr Kohl said such weapons were of special importance to the West German Government. His statement came amid reports in West Germany that East-West negotiations about a world ban on chemical weapons could be blocked not only by the US but also by the West German Defence Ministry.

***Der Spiegel* said yesterday that Washington's demand to keep its huge stocks of the weapons until it was sure Russia had destroyed its chemical arsenal was behind resistance to a ban. It added that Herr Manfred Wörner, the West German Defence Minister, had signed a Pentagon paper which confirmed the necessity of continuing to stockpile chemical weapons, although the ministry denied the report.**

Iraqi tanker raids set back Syrian mediation hopes

By Our Foreign Staff

As President Mubarak of Egypt began the third and most sensitive leg of his tour of the Gulf Arab states in Kuwait yesterday, Iraq indicated it had resumed attacks on Iranian shipping after a 10-day undeclared ceasefire in the tanker war.

An Iraqi military spokesman in Baghdad said that its warplanes carried out "accurate and effective" strikes on two "large naval targets" on Sunday night. Shipping sources said the "shuttle tankers" were moored off Iran's main oil terminal at Kharg Island and identified one of them as the Khark 3.

The Iraqi attack and the probable Iranian retaliation is expected to damage hopes of a Syrian-mediated ceasefire, aimed at halting Iraqi raids on shipping and delaying an expected Iranian offensive against the Iraqi city of Basra.

Damascus was also hoping to initiate fresh dialogue between the six-member Gulf Co-operation Council – Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and the United Arab Emirates – and Iran.

A UAE envoy arrived in Tehran yesterday to meet the Iranian Foreign Minister, Dr Ali Akbar Velayati, and promote "GCC-Iran dialogue to ease tension in the Gulf and stop the Iran-Iraq war".

The threat of a new round of violence has prompted vulnerable GCC states, such as Kuwait, to seek improved defences for protection against Iran. President Mubarak is expected to propose to Kuwaiti leaders today the sale of the European Skyguard air defence system, made under licence in Egypt.

Although the Egyptian leader has ruled out the deployment of Egyptian troops in the Gulf states, he has also said that Egypt would react to any attack on an Arab country.

Thousands of former members of the Egyptian armed forces serve in Arab Gulf armies and navies, and Egyptian officials said that Cairo would use the five-day trip to explore other informal aspects of military co-operation.

"Our ties with the brotherly Co-operation Council of the Arab Gulf states are not those of hiring," Mr Mubarak said in Abu Dhabi yesterday. "We are not mercenaries."

But in Riyadh on Sunday he said: "Egypt is an Arab country and the security in this area is part of Egyptian security. There is no way to expect Egypt to stand aside."

On Sunday Mr Mubarak would not spell out his country's possible role in the Gulf War, although he said he was concerned at the estimated 12,000 Egyptians held as prisoners of war by Iran.

The prisoners were technically "volunteers" since Egypt is not formally in a state of war with Iran, he said.

In Cairo yesterday two prominent Egyptian Muslim militants yesterday called for war with Israel.

"We demand our borders with Israel be opened for *jihad* (holy war). We demand Egypt's ambassador be withdrawn from Israel and Israel's expelled from here," Sheikh Hafez Salama said.

A fellow fundamentalist, Mr Omar Abdel-Rahman, criticized President Mubarak's support for a Middle East peace conference under United Nations auspices.

"How can we hand over the problem of Palestine to the East and West when they are the ones responsible for creating Israel. There is no solution for the Palestinian problem but *jihad*," he said.

هكذا عن الاصل





The scene of wreckage at La Belle discothèque in West Berlin on April 5, 1986; and, right, Frau Christine Endrigkeit, who was questioned yesterday about the planting of a bomb.

Disco bombing suspect held

From John England, Bonn

West German police were yesterday questioning a German woman suspected of having planted a bomb in a West German discothèque almost two years ago, killing three people and injuring 230 others. Further arrests are expected.

Frau Christine Endrigkeit, aged 27, was detained yesterday at a flat in Lübeck, north Germany, and will go before a West Berlin magistrate today for a remand order.

West Berlin authorities were tight-lipped on whether she was suspected of having worked for Libya or Syria in the bomb attack at the La Belle disco on April 5, 1986. Two American soldiers and a Turkish woman were killed.

President Reagan blamed Colonel Gadaffi for the outrage, and 10 days later sent aircraft to bomb Tripoli and Benghazi. But Herr Volker Kähne, a Justice Department spokesman, said that Frau Endrigkeit was known to be a friend of Ahmed Hasi, aged 36, a Jordanian who was sent to prison for 14 years in November, 1986, for a bomb attack on the German-Arab Society in West Berlin with explosive supplied by the Syrian Embassy in East Berlin. Hasi is a brother of Nezar Hindawi, jailed in London the month before for attempting to blow up an El Al airliner.

Herr Kähne said witnesses had come forward and documents and fragments of sketches found in Hasi's flat showed that he knew Frau Endrigkeit. He said more arrests were anticipated.

Howe lays foundations for new Japan partnership

From David Watts, Tokyo

Britain and Japan yesterday laid the foundation of a "new, dynamic and plain-speaking partnership" based on expanded relations at all levels.

In almost five hours of talks, Sir Geoffrey Howe, the Foreign Secretary, and Mr Sosuke Uno, his Japanese counterpart, agreed on a three-point programme to develop annual contacts at the levels of minister and permanent secretary, and to promote non-governmental exchanges in the business, parliamentary and youth fields.

The new atmosphere in Anglo-Japanese relations follows international encouragement of Japan to play a greater world role. It reflects the diplomatic spotlight on Tokyo as a result of the visit of Mr Noboru Takeshita, the Prime Minister, to the United States from today.

The US trip is vital but difficult for Mr Takeshita, who must try to establish a rapport with President Reagan similar to that of his predecessor, though he is not an extrovert in the mould of Mr Yasuhiro Nakasone.

He goes at a time when the scope for easing tensions with the United States has passed from President and Prime Minister into the hands of Congress, which has barred Japanese construction companies from US public works contracts, and restricted access for Toshiba products while demanding liberalization of Japanese agricultural imports.

Nevertheless, Mr Takeshita will offer American access to six Japanese public works schemes through a modified pre-qualification system, Japanese payment of all support costs for American forces on its soil, and a willingness to move on agriculture imports now that Gatt has ruled against Tokyo.

European relations can never match Japan's special relationship with the United States, but Britain is keen to make more of the potential.



Mr Uno: Enthusiastic about overcoming difficulties.

It is hoped that Mr Takeshita will follow his American trip with a visit to Britain before the summer, if Japan's domestic political calendar permits. Mr Hajime Tamura, Minister of International Trade, will be in London next week, and Lord Young of Graffham, Secretary of State for Trade and Industry, is due in Japan in March.

"Links with Japan have been underplayed, given the extent of overlapping interests," a British official said. "There is a very sizeable potential which has not been realized."

The blueprint for this new approach is Sir Geoffrey's, but the concept was eagerly taken up by Mr Uno yesterday.

A British official said: "If we are really going to move into higher gear, then problems (like the dispute over the entry of Cable and Wireless into the Japanese market) are going to be dealt with in a much more expeditious manner." He added that Mr Uno recognized the Japanese side had been slow to move on such difficulties in the past.

On the key outstanding trade problem — the unfair taxation rates imposed on imported Scotch whisky — Britain has accepted the Japanese contention that a revision must be part of a revamp of the tax system which could not be implemented before spring next year. Japan agreed to restructure its liquor taxes after Gatt ruled against it last year, and has promised to produce draft proposals in time for the Toronto summit of the Western industrialized nations in June.

Sir Geoffrey's session with Mr Takeshita was described as being a meeting of two former ministers of finance. The Foreign Secretary's talks with Mr Uno covered the world economy, East-West relations and the Gulf in the morning session and then Asia, Europe and bilateral issues.

The two men spent considerable time on the world economy, and how a recession might be staved off. Sir Geoffrey noted three areas of potential co-operation between the two countries — Third World debt, ameliorating some of the tougher requirements of the International Monetary Fund, and the fight against agricultural protectionism.

Mr Uno said Tokyo was ready to consider a possible arms embargo to speed implementation of Resolution 598 on a ceasefire in the Gulf

Kremlin's diplomatic offensive

Peking silence on summit call

From Robert Grieves, Peking

China's official media made no mention yesterday of Mr Mikhail Gorbachov's reference, in an interview with a Chinese magazine, to a possible Sino-Soviet summit meeting.

At least half of China's national daily newspapers carried an account by the New China News Agency of Mr Gorbachov's interview, published in *Liaowang* (Outlook) magazine, but none of them alluded to the Soviet leader's mention of a summit meeting.

Diplomats in Peking said that China appeared to want time to study Mr Gorbachov's proposal. It is not in China's interest to be too eager for a summit, one diplomat said.

Mr Gorbachov last suggested the possibility in November. Since then Mr Deng Xiaoping has said that he would be prepared to go to Moscow for a summit meeting if China's three objections to the normalization of relations were removed.

In the *People's Daily*, the agency report of the interview with Mr Gorbachov was carried on page four. The nightly national television news carried an item on the interview, but said nothing about a possible Sino-Soviet summit.

Tass, in its commentary on the interview, said: "Mikhail Gorbachov expressed satisfaction with the accelerating Soviet-Chinese co-operation. A political dialogue is established. We believe a Soviet-Chinese summit could be its logical extension. Going by everything, both sides feel an objective need for it."

The New China News Agency account dealt solely with Mr Gorbachov's remarks on Soviet-US relations and on economic reform in the Soviet Union.

In a commentary earlier this month on new trends in Soviet foreign policy, the *Yangcheng Wanbao* newspaper in Canton said: "In the 1960s and the 1970s the USSR had to fight along a far-flung battle front because it had meddled in others' internal affairs everywhere in the world ... Gorbachov is clearly aware that his country's ability is not equal to its ambition. Instead, it has tried to expand its influence mainly through political and diplomatic channels."

● LONDON: The Sino-Soviet rapprochement, of which Mr Mikhail Gorbachov's proposal for a summit meeting is the most striking evidence to date, is a classic example of how *Realpolitik* can overtake stated principles (Mary Dejevsky writes).

Since the beginning of the 1980s the Chinese have insisted that there can be no restoration of full political relations with the Soviet Union until Moscow makes certain concessions. These conditions, called by the Chinese the "three big obstacles", require a Soviet withdrawal from Afghanistan, a halt to Soviet support for Vietnam in its occupation of Cambodia, and a reduction in the number of Soviet troops stationed on the Chinese border.

Failure by the Soviet Union to fulfil any of these conditions — except, in a limited way, the last — has not prevented a rapid increase in overall trade between the two countries, a reopening of border trading points, and the resumption two years ago of formal talks on outstanding border questions. Nor has it prevented the resumption of regular governmental and cultural visits, up to the level of first deputy prime minister.

The problem for Moscow is that this quiet normalization of relations suits the Chinese well — they benefit politically and economically from the new ties while appearing to preserve their principles.

The Russians, on the other hand, have made concessions to facilitate this progress. On border talks they have conceded the principle at the heart of the 1960s border dispute about the river frontier, and they have withdrawn up to half of the troops stationed in Mongolia. Their agreement to include in the INF treaty the medium-range missiles sited in Soviet Asia is seen by China as a further concession.

The Soviet leaders would like formal acknowledgment by the Chinese that the rift is now closed. A summit would symbolize this. But the Chinese are unlikely to agree to so public an event unless Moscow does withdraw from Afghanistan and there is a Cambodian settlement. Given that the Soviet Union now seems convinced of the desirability of both, a summit becomes possible.

The "three obstacles" were not the initial reason for the Sino-Soviet split in 1961, which had many aspects. It was caused in part by competition between Khrushchev and Mao for leadership of the communist bloc and it reflected ideological differences and territorial rivalry in Asia.

The death of the protagonists and changes in thinking on both sides of the border have encouraged both sides to reassess their relations.

Although Mr Gorbachov has initiated more active diplomacy throughout the Far East, he cannot be held exclusively responsible for the Soviet reassessment. The first feelers towards China were put out by Brezhnev in 1982, a policy change followed by his successor, Andropov, in 1983. Mr Gorbachov's first key speech on Asian policy 18 months ago built on the start they made.

Fears over Panama stability

US pressure on Noriega to step down

From Christopher Thomas, Washington

The United States is backing a plan under which General Manuel Antonio Noriega, the military strongman of Panama, would resign in the next few months to clear the way for the creation of an interim government, followed by elections in May, 1989.

State Department officials say that they have received indications that the general may be ready to accept the proposal, although they cautioned that the position is still fluid. It provides for the caretaker administration to be headed by President Eric Arturo Del Valle.

Washington fears that, unless General Noriega quits, Panama will be gripped by more riots, leading to a severe political crisis in a nation of vital strategic importance. Thousands of American soldiers are stationed in the country, site of the US Southern Command.

Señor José Blandón, the Panamanian Consul-General in New York, who acknowledged the existence of the proposal for General Noriega's resignation, said: "It's not a plan for Noriega. It's not a plan for the United States. It is a plan for the Republic of Panama."

He added: "The problem is that Noriega always changes his mind. It's difficult to have a political discussion with him. He prefers to have five or seven plans at the same time. I don't know what the position of Noriega is now." State-controlled television and radio in Panama have denounced Señor Blandón as a "traitor", but he apparently has not been sacked.

Panama, like Haiti, another regional troublespot, has left the Reagan Administration with a deep sense of impotence. Eleven days ago the State Department took the extraordinary step of dispatching a senior official to Panama City to tell General Noriega that Washington believed he should resign.

In Haiti, the US seems to have run out of immediate options. Nobody doubts that the elections planned for January 17 will be rigged. All efforts to persuade Lieutenant-General Henri Namphy, the country's leader, to step down have come to nothing. Almost all US aid was cut off after officially sanctioned violence ended the country's first effort to conduct a free election last November.

Senior Administration officials point out that only three options remain open, all extreme: imposing a trade embargo, which would further ravage the minuscule economy; cancelling diplomatic recognition; and dispatching an international military force to supervise free elections.

Caribbean countries generally do not favour an intervention.

A State Department official conceded: "Our leverage is very, very limited at this point. I don't perceive that we have the possibility of changing the rigged elections."

In Panama, the American-backed plan would guarantee that General Noriega would not be prosecuted on charges pending against him, including some in the US on drug trafficking, if he went by April.

General Noriega said that his unannounced visit to the Dominican Republic at the weekend, which caused speculation that he was fleeing into exile, was a ploy to see how his opponents at home and in Washington would react if he surrendered power.

Hundreds of people danced in the streets on Saturday, thinking that the general would not be back.

Moscow meeting sets pace for Czechoslovak reforms

From Christopher Walker, Moscow

Mr Milos Jakes, the new leader of the Czechoslovak Communist Party, arrived here yesterday for his first talks with the Soviet leadership since his unexpected appointment to succeed Dr Gustav Husak last month.

He was met soon after his arrival by Mr Mikhail Gorbachov, the Soviet leader. Tass said: "They discussed a wide range of issues concerning the home policies of both parties and states and the world situation. The meeting passed in an atmosphere of cordiality, friendship and complete mutual understanding."

The timing of the visit gains in significance because it follows the controversial weekend interview by the former Czechoslovak leader, Mr Alexander Dubcek, who told *l'Unità*, the Italian Communist Party newspaper, that his reforms during the Prague Spring 20 years ago were similar to the changes now under way in the Soviet Union.

During Mr Jakes's meetings in Moscow, he is expected to come under pressure to step up the slow pace of reform in Czechoslovakia along Soviet lines. Mr Gorbachov hinted strongly that he was looking to this in the congratulatory telegram sent after his appointment on December 17.

Mr Jakes, who is regarded widely as a compromise choice for the Czechoslovak leadership, supervised purges in 1969 and 1970, removing tens of thousands of Mr Dubcek's supporters. He is not seen as such a whole-hearted backer of Moscow's reforms as are some other members of the Prague leadership.

Since he came to power, the official Czechoslovak press has published several attacks on Mr Dubcek, who is now a pensioner after almost two decades as a forestry worker following his removal in 1969. The criticism has been echoed in Moscow, notably by Tass.

Western observers will be watching the visit with special interest because in recent months Mr Gorbachov has insisted that the Soviet Union will refrain from any attempt to supervise developments among its East European allies.

● PRAGUE: It would be "unthinkable" that politicians identified with the reforms of 1968 could return to public life, Mr Jan Fojtik, a Communist party ideologue, said in an article published yesterday (AP reports).

Mr Fojtik accused Mr Dubcek and other leaders of the reform era of opportunism, and said they were banned "by rights" from public life after the Soviet-led Warsaw Pact invasion in August 1968.

Bomb kills diplomat in Uganda

Kampala (Reuter) — A Libyan diplomat was killed and five people, including the French cultural attaché, were injured yesterday when a rebel group threw a bomb into offices housing the Libyan and three other embassies here.

The attack by the Uganda Federal Army was aimed against the Libyan presence in Uganda. Libya's administrative attaché, Mr Ayad Ahmed, died on his way to hospital. The condition of the Frenchman, M Jean-Daniel Neveu, was not serious.

Taipei protest over 'injustice'

Taipei (AFP) — Taiwan's legislative Yuan, or Parliament, passed a Bill legalizing demonstrations as an estimated 3,500 people marched through Taipei.

Led by members of the opposition Democratic Progressive Party, the protesters accused Taiwan's ruling Kuomintang of manipulating the legal system.

Ivory treasure

Baghdad (AP) — Diggers at the ancient Assyrian city of Nimrud in Iraq found 4,000-year-old artifacts, including ivory sculptures.

Skiers killed

Aspen (AP) — An avalanche roared down a dangerous mountain pass near this resort in Colorado, killing two skiers and leaving a third missing.

Panda vigil

Peking (Reuter) — China has broken a ring which systematically hunted rare giant pandas. Some of the gang's members were jailed for life.

Heatwave toll

Adelaide (Reuter) — Bushfires destroyed thousands of acres as South Australia baked in temperatures up to 45 deg C (113 deg F).

Bus tragedy

New Delhi (Reuter) — Thirty-seven passengers burnt to death when a bus plunged into a ditch and caught fire near Lucknow, India.

Officer killed

Istanbul (AP) — A policeman was killed when gunmen suspected of having been involved in an arms raid sprayed his car with bullets.

Poll ban plea likely by Duvalier allies

From Joseph Treaster, Port au Prince

Many Haitians and Western diplomats say they expect former associates of the deposed Duvalier dictatorship to appeal against the rejection of their candidacies for the presidential election scheduled for January 17.

On Sunday night an electoral council appointed by the army-dominated Provisional Government of Haiti announced the disqualification of eight of the nine former Duvalier associates who had entered the race.

At the same time, the nine-member council approved 11 candidates, all of whom are believed to hold political philosophies to the right of centre and none of whom is thought to have an extensive national following, to compete for the presidency.

The electoral council had not been expected to reject any of the Duvalier associates. By doing so, diplomats and Haitians who follow politics said the credibility of the coming elections was enhanced, and the only candidates who might have challenged the authority of Lieutenant-General Henri Namphy, head of the Provisional Government, were eliminated.

Shortly after Haiti's first attempt at presidential elections in 30 years collapsed in violence on November 29, General Namphy scheduled the new elections.

But the four leading candidates in the first elections who, diplomats estimate, would have accounted for 80 per cent of the vote have refused to run. Along with dozens of civic and religious organizations, they are urging a boycott.

Critics of the coming elections, including United States officials in Washington, say they believe General Namphy intends to rig the results in favour of a civilian who will serve as a figurehead while real power remains with the general.

> **"What self-respecting person could take a bath in this mud?"**

The Namphy Government was said to fear that at least one of the Duvalier associates, former General Claude Raymond, would wield extensive influence in the Army.

Diplomats and Haitians close to the Government said it was also feared that the four leading candidates — Marc Bazin, Gerard Gourgue, Sylvio Claude and Louis Dejoie II — would try to eliminate the inflated salaries and other privileges enjoyed by the Army and perhaps try some officers for human rights abuses.

Rejected candidates have the right to appeal to Haiti's Supreme Court.

Last year the original electoral council rejected a dozen former Duvalier associates as presidential candidates, touching off a month of political terrorism that ended in the killing of 34 people by thugs and soldiers on the day of the election.

The Namphy Government sent scores of soldiers into the streets on Saturday night in anticipation of a violent reaction to the rejections. A few scattered volleys of rifle and pistol fire were heard during the night and early Sunday morning, but there were no reports of any deaths or injuries.

Some Haitians said they thought there would be no violence until after the appeal process was exhausted.

The sole Duvalier follower approved for the election was Jean Theagene, among the least known of those who registered as candidates. He published and edited a weekly magazine during the Duvalier dictatorships

In a brief statement, the election council followed the widely criticized manner of the original council and gave no explanation for the rejections.

Despite threats of jail sentences of up to two years, opponents of the Government have continued to urge a poll boycott.

Last Friday Bishop Willy Romelus of the southern city of Jeremie, a frequent critic of the Namphy Government, asked: "What self-respecting person could take a bath in this mud?"

> **"The enthusiasm for voting that was here before doesn't exist"**

In a random sampling in the capital over the past few days, only a handful of people said they planned to vote next Sunday. A week before the first election, the opposite was true — it was hard to find anyone who did not intend to vote.

"The enthusiasm for voting that was here before November 29 doesn't exist," said a 42-year-old businessman. "People feel they were tricked and cheated in that election. And how secure would you feel after all that shooting?"

(New York Times)

Submarine issue surfaces again as Ryzhkov tries to woo Sweden

From Christopher Mosey, Stockholm

Mr Nikolai Ryzhkov, the Soviet Prime Minister, yesterday launched a Scandinavian charm offensive, blighted only by undercurrents caused by submarines and surface arguments over fishing rights in the Baltic.

Mr Ryzhkov had lunch with King Carl XVI Gustaf, and then affably advised Mr Ingvar Carlsson, the Prime Minister, to sink any submarines found lurking in his country's waters.

Mr Ryzhkov cast doubts on the "evidence" produced by Mr Carlsson that the underwater intruders were Russian. This claim was based on a Swedish Navy report on alleged incursions since 1981, when a Soviet Whisky-class submarine ran aground near the Karlskrona naval base in the south of the country.

Despite Mr Ryzhkov's "I see no submarines" attitude, the issue will surface repeatedly during his visit.

Sweden's non-Socialist opposition leaders will raise the matter when they meet Mr Ryzhkov today, and the Norwegian Prime Minister, Mrs Gro Harlem Brundtland, is also likely to refer to submarines when Mr Ryzhkov arrives in Oslo on Thursday at the start of a three-day visit.

Mr Valentin Falin, head of the Novosti news agency, who is in Stockholm with Mr Ryzhkov, used a Russian proverb to sum up Mr Ryzhkov's attitude to Swedish claims about submarine violation: "You can't create a horse from a hundred rabbits and you can't convert a hundred suspicions into proof."

There is less friction over the 20-year-old dispute on Baltic fishing rights, which has moved towards a solution in recent negotiations. There are now hopes that an agreement may be signed during Mr Ryzhkov's visit.



Mr Ryzhkov: Big efforts to charm the Scandinavians.

The dispute concerns 5,000 square miles off the Swedish island of Gotland. The Soviet Union is understood to have conceded 70 per cent of the area to Sweden, but Mr Carlsson is demanding 75 per cent.

Another agreement will be signed aimed at speeding information between Sweden and the Soviet Union in the event of nuclear power plant accidents, such as the one at Chernobyl which deposited large quantities of radiation along the Swedish west coast. But Mr Carlsson also called for a "more positive" attitude from Moscow towards efforts to curb industrial pollution of the air and the Baltic.

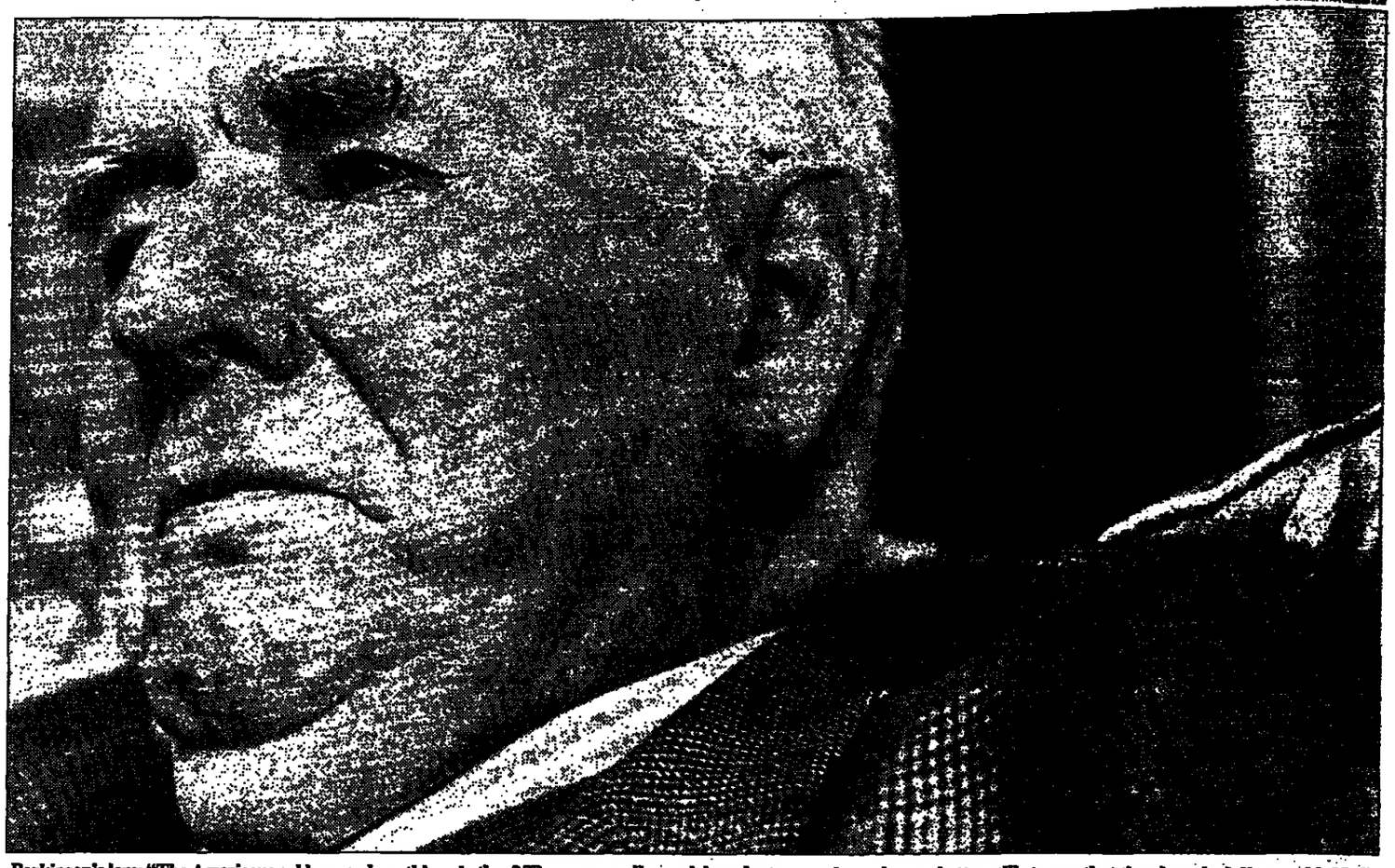
Despite the disagreements the emphasis yesterday was on reconciliation, a process that continues today when Mr Ryzhkov will lay a wreath on the grave of the former Prime Minister, Olof Palme, who was assassinated in 1986.

● Dissenting voice: Mr Yuri Orlov, the Soviet dissident, arrived in Stockholm yesterday from the US, where he now lives. He will speak on human rights in the Soviet Union at two meetings, but said that his visit had not been planned to coincide with that of Mr Ryzhkov. He will also visit Oslo when Mr Ryzhkov.

SPECTRUM

Still laying down the Laws...

With just 10 short words Cyril Parkinson revolutionized the way we think about work, transforming himself in the process from an obscure academic into a global guru — and becoming very rich. Thirty years later, Alan Franks discovers, the Professor hasn't stopped legislating



Parkinson's lore: "The Americans seldom read anything, do they? They are usually much happier to meet the author, or better still, to say that they have had dinner with him"

Britain's most frequently quoted, but only third most famous, Parkinson (Cecil and Michael have, alas, overtaken him) has a new law on his statute book: namely, that the chief product of a highly mechanized civilization is boredom.

It may not have quite the ring of the pronouncement that made Cyril Parkinson rich and famous 30 years ago — "Work expands to fill the time available for its completion" — but, like its forebear, on which today he recants not one syllable, it carries that simple certainty which makes you wonder how you ever got along without it all this time.

Fortunately, the freshly married Parkinson is, at 78, distinctly *un*bored, although civilized and, arguably, highly mechanized, when you consider the 60-odd books he has produced over the years. (Many of these, incidentally, were written long before *Parkinson's Law: The Pursuit of Progress* transformed him overnight, in 1958, from an obscure academic in the Far East to a campus megastar in the US.)

Parkinson, by his own admission, did not invent The Law. He merely discovered it. The precepts which it enshrined had been in operation all along. What he coined was that particular, timely and imagination-catching form of words, apparently perfect for the late 1950s with their rampant spores of bureaucratic growth. Like Alexander Pope, he articulated "what oft was thought, but ne'er so well expressd".

The Law, he explains, had its origins in wartime Britain. "I am not implying that World War Two can be justified by my discovery, only that it helped me to make it. I found myself as an instructor at OCTU [Officer Cadet Training Unit] at Colchester, which was later removed to the Isle of Man, presumably on the grounds that in order to study war you need some peace. I was then transferred to London to serve under the Chief of the European General Staff, where I was so far below him that he never saw me.

"It was here that I learned something of administration for the first time, because before that I had been either a Cambridge history don or a schoolteacher, or a painter or a stage manager. I observed, somewhat to my surprise, that work which could be done by one man in peacetime, was being given to about six in wartime. I think this was mainly because there wasn't the same opportunity for other people to criticize. You could always riposte: 'Don't you know there's a war on?'"

It becomes clear that for Parkinson, education takes place on the cusp between high seriousness and a good joke. As with his late friend and influence G.K. Chesterton, humour in general and the parable in particular are sound and proper crates for conveying the hardware of truth. It is a popularizing style that would have infuriated his peers more if his academic credentials had not been so sound. Even in his genuine eminence, he is rarely far from Wodehouse.

Four years after the war, following a spell at Liverpool University, he became Raffles Professor of History at the University of Malaya ("It does sound a rather strange name, I know, but remember Raffles was the founder of Singapore"); more significantly, as a head of department and member of the university council, he graduated in a subject which can be found on no official curriculum — committee studies (practical).

On authors:
'They're always persecuted by the Inland Revenue — one year's earnings might have to support the author for 15 years'

"At one point the vice-chancellor sent round to all the professors to find out how many committees they sat on, and I think I produced a list of 32, which indicated a terrible excess of administrative work. I was tremendously busy at the time, because here was Malaya, which had really been brought into existence by an administrative wave of the wand, and part of my job was to create a history for it. You know, the Battle of Hastings has to be dreamed up by somebody . . .

"Those who were good on committees were very few, and these good ones were put on too many. At one point, there was quite a controversy triggered off by someone's remarks about the supposedly inadequate number of administrators, and then I came in and said all organizations of this type are always overstaffed, and that contention formed the basis of the article that I sent to *The Economist*."

It is at this stage in the chronology, just as Parkinson is nearing his metamorphosis, that the story itself begins to approach farce. "The piece was full of jokes, almost from beginning to end. In fact, Muggeridge once asked me why I never sent it to *Punch*. I'm jolly glad I didn't, because it would probably have been buried there as just another amusing article. *The Economist* idea was my then wife's.

"At first, the magazine wouldn't publish it because it was too long, but a little later the man there who received it had a dull afternoon and thought 'How can I amuse myself?', and in the end they published it in two halves. It created so much interest that they re-printed it as a pamphlet. Then I got a letter from a publisher in Boston saying would I think about making a book of it. To which my reaction was, why not? Houghton Mifflin brought it out and it became a best-seller overnight."

It was not until six months later that *Parkinson's Law* appeared in England, published by John Murray with those unforgettable illustrations of Osbert Lancaster's, the importance of which, says the author, is not to be underrated. By-laws proliferated in the ensuing years as Parkinson, delighted to cash in as the source of supply in a market of now limitless demand, produced such follow-ups as *In-Laws and Outlaws* (1962), *A Law Unto Themselves* (1966), and *Mrs Parkinson's Law* (1968), which transferred the basic principles from the corporate to the domestic sector.

He vacated the Raffles chair and toured America for two hectic years, lecturing to audiences of up to 8,000. "The Americans seldom read anything, do they? They're usually much happier to meet the author, or better still to say they've had dinner with him. I've spoken to several large audiences and felt that many of the listeners were probably illiterate.

"Obviously my aim was to make the most of the book's success. Unfortunately, I never managed to sell the film rights."

The film rights? Of *Parkinson's Law*? Another joke, surely. "Oh no. Quite seriously. It could have been about the overstaffing of an organization, with the actual work being neglected while the administration gets bigger and bigger until along comes this reforming figure. I tried to get Walt Disney interested. I regarded him as a genius. Not a very well-educated genius, but a genius all the same.

"I got as far as his story director. I was supported by a Press agent and a small team of people to sell the damned thing. We put the book in front of him on his desk and he looked at us and said: 'Is there a part in it for Hayley Mills?' They'd just got her under contract, and if there was nothing in it for her, then they weren't interested. So that was that."

On Whitehall:
'Could it be that Whitehall has become so obsessed with its innards that it has acquired in-growing ears? I fear it's worse than that'

But for the freakish success of the Law, and the *annus mirabilis* of 1958, Parkinson would probably have continued as a professor in the Far East, or might conceivably have become the vice-chancellor of an American university. As it is, he has made enough money to lead the life of a *seigneur* in the Channel Islands, where he is (as a result of Guernsey's Law) lord of his own lovingly refurbished manor.

Here is not an old manufacturing centre in post-industrial decline, but a durable complex which no one wants to decommission. The leisure age, seems to have passed it by. Parkinson's own law could brook an amendment or two when applied to him, for time appears to have expanded to fill the works available for his completion. They have ranged from lightish fiction to his own favourite, a study of the relationship between Eastern and Western society.

He has recently produced, among other things, a new name for his wife ("She was called Iris. Well that was no use at all and so I have called her Ingrid. They both begin with an I, don't they, dear? Quite. It could have been worse, you know. You might have landed up as Iolanthe"), and she returns the mischief by referring to him in front of his back as Young Cyril and fussing over him like a promising child.

When he speaks on the 30-year passage of The Law and other things, you are half expecting a perfectly moulded maxim, an aphorism or at the very least some component of a by-law to plop on to the belt at every other sentence. You are seldom disappointed.

The boom in Law coinage may have abated, but he still comes out with *ad hoc* bits of Parkinsonian legislation. This, for example, on the context of inventiveness: "You could never have a Spitfire at Trafalgar". Or this, on the factors that have predisposed him to tax exile: "Persecuting people above a certain income level does not make economic sense."

Persecuting? "Oh yes. Authors are always persecuted. The Inland Revenue comes along and looks at what you've earned in a given year, but in fact that may be based on 15 previous years' worth of experience, or have to support you for the next 15."

Parkinson's Law is, of course, as far beyond repeal as is our corporate nature beyond revision. He believes, 30 years on, that he has been taken seriously in parts of private industry, and that many companies have applied his precepts to their running.

However, the Government and the Civil Service — above all, the Civil Service — have remained deaf. Could it be that Whitehall is so obsessed with its own innards that it has acquired in-growing ears?

"I fear it is worse than that. The Civil Service has absolutely no interest in reducing its expenses. unlike a business, which has to produce a balance sheet . . . I'm not sure how much effect it has had on politicians; their reaction tends to have been, 'Yes, I met Parkinson once and found him a very entertaining sort of fellow,' as though it's safer for me to remain just amusing. But if you're in business, it's not at all amusing to be inefficient. Those books of mine, sometimes people read them twice, and it is only on the second reading that the message comes across fully."

One riddle remains beyond even his compass: why? "Why should it be that a book brought out in, say, 1958 is a huge success, but might have sunk without trace in 1978 or 1988. That's something that publishers spend hours and years trying to fathom. If they knew, they'd be millionaires."

Tax exiles even.

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Tenants, come on down

Westminster Council is championing the Right to Buy policy: it plans to sell almost half its housing stock. Today it opens its very own estate agent's office

A security camera scans the public gallery at Westminster as a fierce debate rages below. A month previously, a committee meeting was halted as police arrested six demonstrators and five Labour politicians. But this is not the House of Commons; it is Westminster City Council, whose headquarters are half a mile further down the Thames.

The debating chamber is the front line of a political battleground which stretches from Mayfair and Park Lane, the richest squares on the Monopoly board, to the slums behind Paddington Station.

The fight is over a two-pronged housing initiative that places Conservative-controlled Westminster City Council, led by Tesco heiress Lady Porter, at the vanguard of radical Tory thinking.

First, in an attempt to tackle the area's homelessness crisis, Westminster has applied, as yet unsuccessfully, for permission to build 45 prefabricated bungalows in the outer London borough of Barking.

This daring alternative to the bed and breakfast hotels where 300 local families languish in expensive discomfort is earning the council enemies enough. But it is the initiative's second fork, a unique extension of the national Right to Buy, that is the more fundamentally radical.

Council tenants throughout the country are entitled to buy their own flats at discounts ranging from 40 to 70 per cent, depending on length of tenure. But last autumn, Westminster tenants were invited to take their Right to Buy discount on a flat-hunting tour of the borough, where a two-bedroomed flat can fetch up to £170,000. On the viewing list are 9,000 of Westminster's 22,000 flats. The council is placing them for sale as soon as they become vacant.

Uniquely, it is allowing others a foot in the door, too: housing association tenants, young couples, the infirm, and special hardship cases. Joining them — though at the foot of a descending scale of priority — will be people who have simply lived or worked in the area for three years, and others hoping to join blood relatives in Westminster or with a firm job offer. All will be entitled to discounts of at least 30 per cent. Speeding the process is a £15,000 council grant for tenants leaving to buy on the private market anywhere in Britain. To streamline the disposal of at least 5,000 council homes within the next five years, while increasing home ownership in Westminster (at 30 per cent, half the national average), the council today opens a £1 million Home Ownership Centre.

The centre's assistant deputy director, Tom Bassett, who until October worked for a building society, says: "We want to make this place as much like an estate agent's as possible." Westminster has employed local estate agents Ellis & Co to help with the expected rush (its offices have already been picketed) and building societies have been persuaded to offer buyers 100 per cent mortgages. A West End solicitors is cutting its conveyancing fees to a quarter per cent, well beneath the usual rate.

To some, all this seems like an affront to the 1,700 homeless families expected to ask the council for help this year. The Inner London Education Authority has reported such an increase in the numbers of homeless children that it is considering offering families play space and cooking facilities in Bayswater schools.

Selling off flats, says Labour, will leave even fewer homes for them; none of the 9,000 families waiting for a council flat is likely to get one this year. A joint council-health authority report has warned that the housing strategy will mean a steady reduction of available "social housing" for the ill and elderly.

Labour councillor Peter Bradley predicts that the run-down Grosvenor Estate in the south of the borough, designed by Lutyens, will soon no longer house local people. "It will be transformed into luxury flats for Tory MPs and pieds-à-terre for City whizz kids." Labour also accuses the Conservatives of shoring up their slim town hall majority by tempting home-owning Tory voters to the borough.

Peter Hartley, the Conservative housing chairman, replies that tenants are "totally secure in their homes" and that he is committed to a £140 million repair and improvement programme over the next five years to tackle Westminster's 11,000 "unsatisfactory" dwellings, the result, according to Labour of years of underspending by the uncapped council. He questions how many registered homeless are really lacking roofs over their heads and has asked the Government to redefine its legal obligation. "Anyone who knew the slightest thing about my background will know that I have no interest in housing yuppies. What I want is for this borough's tenants to own their own homes," he said.

Both Smith Square and the Department of the Environment are undoubtedly anxiously watching their own local council, whose long term ambitions are believed to include the transfer of all homes to housing associations. If its present strategy works, Westminster will have ushered in a new era of popular home-ownership. If it fails, a Tory council will stand accused of placing the right to own above the right to a home.

Andrew Billen

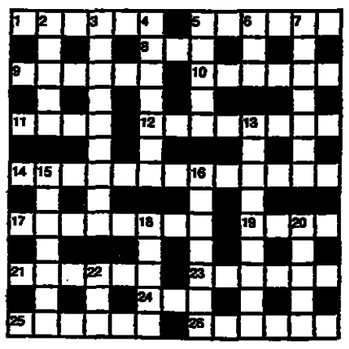
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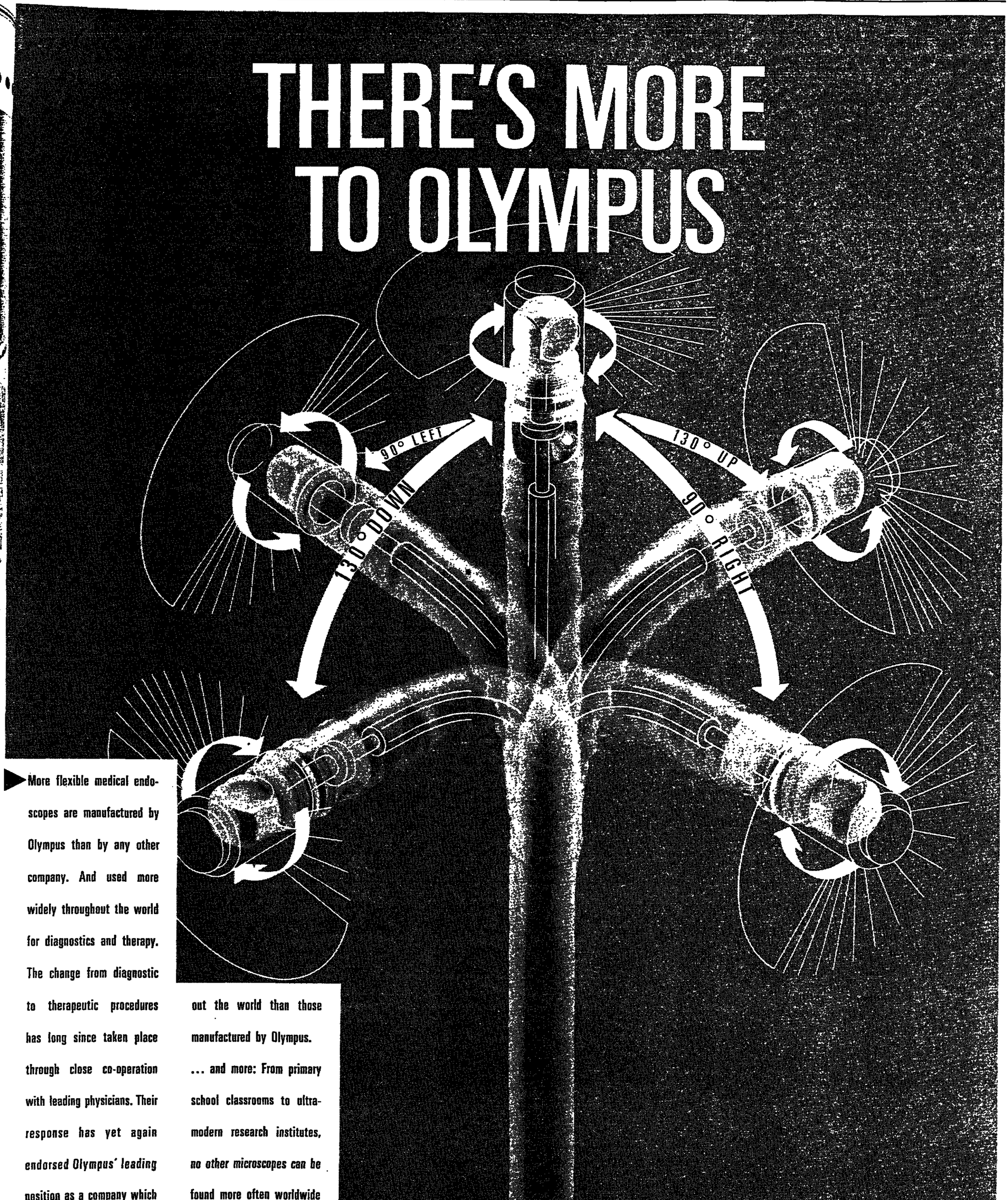
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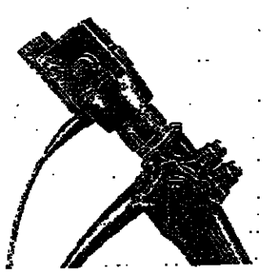


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OLYMPUS

SCIENCE FOR LIFE

THE TIMES DIARY

Shuffling ahead

In the wake of Lord Whitelaw's departure from government, right-wing senior Tories are muttering about the next Cabinet reshuffle, expected in the autumn. They reckon that Sir Geoffrey Howe will finally go to the House of Lords, having given up ambitions of leading the party, and may relieve Lord Belstead of his new job. Douglas Hurd is tipped to take over at the Foreign Office, while George Younger, currently Defence Secretary, will take Hurd's post at the Home Office. The next move could be by Cecil Parkinson, who would give up his Energy portfolio for Defence, although the electricity privatization legislation – which would not then be before Parliament – is so complicated that Mrs Thatcher might decide to leave him in his present post. If he did move, Angela Rumbold, currently No 2 at the Department of Education, looks set to replace him at Energy.

Hally Pally

You might expect King Henry VII's homely little palace at Richmond (seven beds, three/four recep, Waterloo 20 min) now on the market to shift as smartly as the next Hal's disposal of his wives. But no; six months after coming up for sale the 487-year-old building, complete with original cellar and Jacobean staircase, remains untaken. One snag seems to be that the palace is Crown property and has a lease of 72 years stipulating that it must be used solely for residential purposes. Despite the allure of having Sir Richard Attenborough as a near neighbour, it is an eccentric place by modern standards, with no back garden and a kitchen the other side of the house from the dining room. Prospective buyers have but flirted with the premises, much as did Queen Elizabeth I with the Duke of Anjou when her guest there. Future residents can divert themselves by looking for the secret passage where Henry VIII and Anne Boleyn are said to have dallied, but first they will have to find £800,000.

BARRY FANTONI



'To give and not to count the cost, Fishwick . . . to give and not to count the cost'

Big screen

If you think actress Cybill Shepherd's outfits in BBC2's *Moonlighting* failed to hide her pregnancy, wait till you see her in 3-D. The show's American producers have filmed an episode which will allow viewers willing to spend 25 cents on a pair of special glasses to watch the action "come right out of the screen". The BBC appeared alarmed when I broke the news of this forthcoming complication to them yesterday. And although *TV Times* five years ago distributed eight million cardboard specs for an ITV programme, *The Real World*, there is no word yet that *Radio Times* will show similar enterprise.

Home and dry

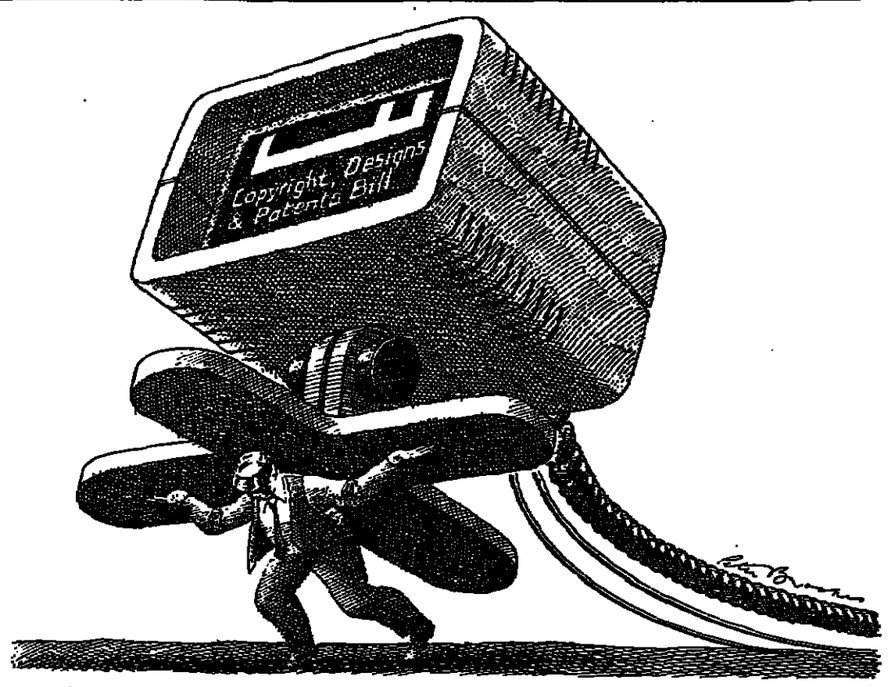
Students of history will be amused by a written question to the Transport Secretary in yesterday's parliamentary order paper. The enquiry about the cost of maintaining the Dock Labour Scheme, interpreted by political watchers as part of a campaign for its abolition, comes from Nicholas Bennett, MP for Pembroke. The new boy on the Tory back benches has socialist antecedents that many Labour MPs would envy. His great-grandfather was Tom Mann, the rabble-rousing leader of the 1889 dockers' strike who fought for, among other things, the registration of the industry's labour force – finally achieved in 1947 with the setting up of the Dock Labour Scheme. Bennett said yesterday: "Circumstances 100 years ago were very different – only a socialist MP would still be living in that period."

Undespondent

A brave attempt to change the image of the Berkshire town of Slough has failed. In a bid to reverse the damage done by John Betjeman's "Come, friendly bombs, and fall on Slough; It isn't fit for humans now", a local entrepreneur last October commissioned the alternative poet Attila the Stockbroker to pen a paean and organized special Slough weekends, including tours of the Mars factory and the council offices, at a knockdown £75. "No one has inquired yet, but we live in hope," Ben Friedman, who runs the town's multi-cinema, told me. "We now plan to relaunch the package at the Cannes Festival in May." Watch out Slough, here come the *glitterati*.

PHS

Woodrow Wyatt on an ill-considered aspect of the Copyright Bill



A stop-press blueprint for disruption

There are 190 pages of the Copyright, Designs and Patents Bill. Perhaps that is why newspaper and journal publishers have only just begun to get agitated about the risks to them lurking in its 277 clauses and seven schedules. The bill, so far intact, is due to complete its committee stage in the Lords today.

The last chance for improvement in the Lords will be on the Report stage some time next month. That would involve persuading the government to accept amendments to remove some of the new shackles put on publishers and editors and to prevent the creation of a new set of restrictive practices which would have to be bought out expensively, supposing they could be, if they were not seriously to hamper newspaper production.

The bill is intended to bring the 1911 and 1956 Copyright Acts in line with modern developments and with the 1971 Paris revision of the Berne Copyright Convention which would introduce into English law for the first time a novel concept of "moral" rights. Much of the bill is unexceptionable so far as it applies to the rights of self-employed authors of works for which they may hope a long and profitable life. But to attach "moral" rights to works which appear in ephemeral and rapidly produced newspapers and journals would, apart from its absurdity, cause administrative chaos and raise the spectre of hordes of legal actions by those who thought that newspaper publishers might well believe it cheaper to settle disputes out of court than to resist them.

A full-time staff journalist or photographer employee would be able to assert his right to be identified whenever his work is published (unless he decides to waive this right, for which no doubt costly compensation would be required). He would also have the right not to have work falsely attributed to him. Journals like *The Economist* would no longer be able to publish untrammelled anonymous articles which may be the work of several writers and are designed to express the journal's official view. This restriction would equally apply to unsigned leading articles in *The Times* and other publications involving composite contributions.

Changes in copy by sub-editors to signed articles by staff journalists could readily come under the heading of false attribution and there would be additional trouble if, in later editions, the journalist's by-line had disappeared, thus obliterating the right to identification even though the story had been reduced to three or four lines. In some American newspapers the sub-editor's name is also joined to that of the original writer: a sensible practice but one that would raise more problems here if the bill is passed unchanged.

An additional "moral" right given to the non-staff journalist is that there should be no modification to what he has written unless the editor can justify the change as reasonable and "it is not prejudicial to the honour or reputation of the author". What a field day for lawyers!

In fast-moving newspaper production it would be impossible to contact a non-staff journalist in, say, Bangkok in the middle of the night to get his permission for the changes required. And it would also be immensely difficult for a sub-editor to know whether a journalist had asserted his right to identification, or waived it, if his name were to be dropped from the relevant piece.

The new Act in practice would remove the right of an editor to edit, though he would still remain responsible at law for what is published. Earlier in the bill's Committee stage Lord McGregor of Durris proposed an amendment which would abort the rule about modifications of copy if it diminished "the sole responsibility of editors of newspapers and periodicals for their content". The government ignored this, though Lord McGregor was chairman of the Royal Commission on the Press (1975-77) and may be presumed to know what he is talking about.

Another curiosity of the bill is that though the employer owns the copyright of the work of a full-time employee journalist or photographer he owns it only for use in his magazines or journals and not for other applications. Provincial newspapers in particular have long made a practice of selling photographs of weddings, dinners and other functions, taken by their staff photographers, to interested members of the public. Now the staff photographer, though pensionable and with all the usual rights, including holidays, will be allowed to claim payment on such sales.

A staff journalist would be able to demand payment for use of his material in, for instance, database systems. Computers will soon make it possible for anyone to request all material published by a particular newspaper on, say, Mr Kenneth Baker and his conversations, alleged or otherwise, with Mrs Gorbachov; having paid for the material once the newspaper will then have to pay again any fully employed writer who had contributed any such material provided by the database system. This would be on top of any fee it would have had to negotiate for the use of the material by freelance journalists. Thus this part of the bill actually restricts the freedom of information.

A major difficulty is that newspaper and journal employers are treated worse than other employers. In other industries the copyright of work produced in the company's time by an employee belongs to the employer, the employee's claim already having been satisfied by his pay and conditions of service. This is to remain the case in television and broadcasting, leaving newspaper employers with fewer rights than any other employers. Lord McGregor tried to have this unfair discrimination removed by dropping clause 11 (3) which codifies it, but once again the government apparently thinks it knows better.

The employee of a cornflake company who designs, illustrates and writes the wording for a packet of cornflakes has no copyright in what he has done: it belongs to his employer. Nor does he have any "moral" rights to identification nor a prohibition on modification to his work which might affect his honour or reputation. Yet there is no essential difference between what the cornflake employee and the full-time employee of a newspaper does. On November 30 Lord Beaverbrook, the minister in charge of the bill in the Lords, said in Committee: "Either a newspaper employee should own some of the copyright in his work or he should not". The obvious answer is that he should not, as his grandfather would have told him.

The Berne Convention requires the signatories to implement the 1971 revisions in the form most appropriate to the country concerned. This can be done with regard to clearly defined authors of considered permanent works without, unlike in the USA, enshrining for newspaper employees superior rights to other employees and equipping them with new restrictive practices to be expensively traded in to top up their normal salaries or to clog the necessarily swift processes of newspaper production. Freelance journalists without pensions and other rights are in a different category and should be allowed to make mutually agreeable arrangements with the newspapers with which they have contracts as to the manner in which their copy may or may not be changed and as to whether they wish to be identified as the author of part or all of the piece published.

There is unlikely to be another copyright bill for 30 years or so. To implement this one, ignoring as it does the nature and economics of newspaper and journal production and the changes which advancing computerization is bringing, would be highly retrograde.

Ben Pimlott

Must Wilde be banned?

In 1885, Oscar Wilde amused himself and a group of aesthetic admirers by telling them a story in the form of a fairy tale. It was about poverty and pity, and also about male love. In the story, a swallow falls in love with a prince. At the end, the swallow asks to kiss the prince's hand. "No, no," says the prince, "you must kiss me on the lips, for I love you." As he does so, the prince's heart breaks and so does that of the swallow. They die together, united in bliss.

Three years later, Wilde made his reputation as an author by publishing this thinly veiled allegory of homosexual passion in a book called *The Happy Prince and Other Tales*. At the time, Wilde was compared by critics to Hans Christian Andersen. The book has been favourite reading for children and their parents ever since.

Until, that is, its centenary year. For the intent of Clause 27 of the Local Government Bill, debated in the House of Lords yesterday, is to shield children from literature of this kind lest it pervert them.

You may think this is ridiculous. If so, you have not read the clause. According to Section 1, a local authority shall not

(a) promote homosexuality or publish material for the promotion of homosexuality, (b) promote the teaching in any maintained school of the acceptability of homosexuality as a pretended family relationship by the publication of such material or otherwise, (c) give financial or other assistance to any person for either of the purposes referred to under (a) and (b).

One purpose of this clause is to prevent councils from funding homosexual groups. Another is to establish a set of approved values. There is no loophole about literary or artistic merit. It is not a clause about prohibiting the distribution of pornography, nor about discouraging people from committing particular physical acts, nor about preventing the handing out of gay leaflets in the playground. It is concerned with attitudes towards a way of life and a kind of love. "Promoting" and "teaching the acceptability of" homosexuality are to be the subject of a blanket, philistine and uncomprehending ban.

Whether Wilde, when spinning his yarn to his friends, was consciously "promoting homosexuality" is a moot point. Yet no intelligent adult can read the story today without seeing it as a presentation not only of homosexuality as acceptable, but as something beautiful and creative, on a higher plane than ordinary male-female affection. We must assume, therefore, that *The Happy Prince* – perhaps with Richard Ellman's eulogistic biography of its promiscuously homosexual author – is due to be placed on the index.

Those who think this absurd have short memories. The battles which made it possible to publish adult literature directly on sexual subjects are extremely recent. The norm even in the present century has been for rigorous censorship. Tolerance has constituted a tiny episode in our legal history, and in face of the Aids panic and a growing tide of illiberalism, it is vulnerable. In future to claim a work as a classic may be no protection, least of all in schools. It is not long, after all, since expurgated editions of Chaucer and Shakespeare were published, specifically for classroom use.

Probably, after the bill becomes law, its proponents will not seize on Wilde as their first target. New literature, designed – like much important work – to shock, is more likely to be singled out. There will be a test case. A public librarian or a head teacher will get his knuckles rapped. Others will take note, and precautions will be taken. Certain kinds of book will not find their way into school and public libraries and will not be discussed in class. Publishers will make necessary adjustments and, in time, authors likewise. Thus may the climate be subtly altered.

But a spiral into prurience may not be the only result. A "pretended family relationship" presumably refers to the love that can exist between a child and, say, its mother's female companion. If it becomes unlawful to teach that such affection is "acceptable", what is a teacher to say to a puzzled child, in such a household, who seeks reassurance?

If Clause 27 does prove to be a watershed, it will not be the first time that a legislative afterthought has had such an effect. In the same year that Wilde composed *The Happy Prince*, a footnote to the Criminal Law Amendment Act went through the Commons on the nod. This extended the legal prohibition of buggery to all male homosexual acts. Little noticed at the time, it sent Wilde to prison 10 years later, and pushed homosexuals into the shadows for three quarters of a century. Literature suffered in turn and major prosecutions in the late 1880s forced publishers to exercise a new restraint, which also helped to rigidify public attitudes.

Yesterday, Lord McIntosh, from the Opposition front bench, declared his support for Liberal and Labour amendments in the Commons designed to soften the bill. He added, speaking for himself and not his party, that he would gladly see the clause deleted altogether. It is a mark of the changing mood that so few public figures outside the campaigning groups have been prepared to take a similarly bold stand.

It may be that many people, conditioned by press stories of the excesses of gay activists, share the emotion behind Clause 27. If so, that is a fact to be combated. It also requires legislative courage. No party will gain in the long run by picking and choosing among issues of conscience according to their current popularity. The Labour and Liberal parties would do well to oppose the clause outright. Seldom, indeed, has the duty to make a stand for common sense and justice been more clear cut.

Gorbachov looks east



The last summit: Khrushchev and Mao in China in 1959

Mary Dejevsky on the Soviet leader's hopes of a Peking summit to end the communist world's great split

The Soviet leader has now taken direct to the Chinese an idea he has floated with a succession of foreign visitors in recent weeks. Interviewed in the Chinese journal *Liaowang*, Mikhail Gorbachov said he wanted to meet China's "paramount leader", Deng Xiaoping. If such a meeting took place, it would be the first Sino-Soviet summit since Khrushchev met Mao Tse-tung in 1959 and would consign the 27-year rift between the two communist superpowers to history.

On the face of it, such a meeting looks unlikely. China long ago set specific conditions for treating with Moscow at anything like this level: a Soviet withdrawal from Afghanistan, a halt to Soviet support for Vietnam's occupation of Cambodia, and reductions in the numbers of Soviet troops on the border. Even as these conditions are enumerated, however, they look less implausible than they did and Gorbachov has shown – at Reykjavik – that he is not averse to bargaining over even the knottiest problems at summits, even at the risk of failure.

If Gorbachov is angling, as he appears to be, for a summit with Deng – rather than with the man who officially heads China's Communist Party, Zhao Ziyang – the meeting would have to take place in Peking. At 84, Deng travels little. Travelling to Peking is the only way Gorbachov will obtain the historic picture he must so desire: the handshake that ends the greatest schism in the communist world.

Such a journey would also give Gorbachov the opportunity to see China for himself. Russians start out with many preconceptions and fears about their eastern neighbour. They regard the long land border as inherently insecure, they see China's millions as a latter-day "yellow peril". Despite the common starting point of Marxism-Leninism, there is no more trust in Sino-Soviet relations than there is in relations between the Soviet Union and the West.

Even allowing for the gulf in understanding, however, Gorbachov will probably find China rather different from what he expects. It will also be different from the China Khrushchev visited in 1959 – and the Soviet leader will find some of the differences profoundly troubling.

Chinese cities have something Soviet cities do not have, and which he badly wishes they did: a sense of economic dynamism and enterprise. Even in Peking, which is by no means in the advance guard of China's economic revolution, he would find more energy and imagination directed to national and self-enrichment than in most Soviet cities put together.

The Soviet leadership already seems half aware that it ought to be interested in the Chinese economic experiment. Along with dance troupes and members of the Supreme Soviet, the occasional professional economist has recently been to China. Soviet commentators now report Chinese economic affairs with less condescension than five years ago. The condescension nowadays comes from China, which has praised *perestroika* as evidence that the Soviet Union is at last learning from China's success.

Gorbachov would probably not endorse this view, and not just out of national pride. He could argue, reasonably, that the overall standard of urban living – rural living even more so – is still lower in China than in most parts of the Soviet Union; that economic dynamism has been bought at the cost of principles the Soviet Union has pledged not to sacrifice. China has tolerated high unemployment and hefty price rises. It has a new poor as well as a new rich.

Gorbachov could also reflect that the recent rapid improvement in living standards in China has been possible only because it began from so low a base. A comparable stage of Soviet development, he might argue, was the early period of Soviet power. The real problems in increasing growth and raising living standards, he would warn, are ahead – and he could point to the present rationing of pork, necessitated by a shortage of grain feed, as a sign of things to come.

Initially, Gorbachov could also be shocked by the extent to which foreign capital and goods have penetrated China. To a Russian, China may seem to have demeaned itself by accepting so much foreign assistance and restricted its room for manoeuvre in future. But the Soviet leader would also have to acknowledge disturbing facts.

First, the commercial and services sectors in China generally work and, by and large, they are improving. For most of the year people can buy food at affordable prices. They can buy clothes and shoes of reasonable quality. After a rapid increase, unemployment has been reduced and many previously unemployed have set themselves up in business.

He would be impressed by the degree of computer literacy among urban Chinese and the application of new technology in banking. China is better equipped to attract investment and deal with foreign firms than is the Soviet Union. Foreign investment, and rising awareness of how the West does things, has made China a more congenial environment for foreign businessmen than the USSR.

Third, he may be struck by the fact that China's urban centres are less isolated from the world outside than are most Soviet cities. Many Chinese have relatives abroad with whom they are able to maintain contact. Increasing numbers, including young people, have been able to travel and study abroad. In the south, Hong Kong demonstrates to Chinese the possibility of growing rich. It also acts as a conduit for Western and Japanese goods and information.

For nearly 70 years the Soviet Union has been effectively cut off from the West. Only the privileged have been able to travel and enjoy uninhibited contact with foreigners. Those with relatives abroad are encouraged to cut their ties or emigrate themselves. Few are aware how the West is organized, how its services function, and how comprehensively the Soviet Union lags behind. Many urban Chinese appreciate how much better things could be.

Russians with knowledge or experience of China tend to say that change in China has been bought at great and unacceptable cost: the cultural revolution, which caused so much suffering at every level of society. Many Chinese would agree. But the experience has given them a past to eschew and the knowledge that neither command methods nor chaos brought prosperity, whereas the methods now being tried seem, generally, to have started doing just that.

In China, as in Russia, there is no guarantee that present economic policies will continue, for the policies are associated with individuals rather than with the system. But if change in these hierarchically organized countries can begin only at the top, the Chinese seem to have advanced further. Given the start they have made, their longer-term development could resemble that of the Soviet Union less than that of other countries in Asia. Some foreign residents of Peking with long experience of the Far East say China today reminds them of Taiwan 20 years ago.

To Gorbachov, such a remark would be chilling confirmation of why he has begun to reassess Soviet policy towards the non-socialist countries of the Far East and why he must seek a better relationship with China, at almost any cost. For him, the political capital to be gained from ending the rift in the communist bloc would offset any diplomatic risk of a Peking summit. But if the evidence of his own eyes convinced him that only the most radical of changes would revive the Soviet economy, the ultimate beneficiaries of a Peking summit could be the Soviet people.

however . . . Henry Stanhope

When one was a royal intruder

Royal concern over press intrusion at Sandringham these days reminds me of the one occasion when I tried, through no wish of my own, to penetrate the cordon round the Queen.

It was on a Sunday night shortly after Christmas when an agency newsflash interrupted the calm in the newspaper office where I worked, announcing that the Royal Family was going on a shoot the next day. There was only one answer to a crisis of that kind. "Where's Stanhope?" snapped the night news editor, glaring round in search of the duty reporter, fresh from the provinces.

Minutes later I was being bundled into a photographer's car before setting off for Norfolk in a snowstorm, with a brief which to this day remains unclear to me.

Now to have one puncture on a Sunday night in a blizzard in rural East Anglia should be regarded as a misfortune. To have two might indeed amount to carelessness. The first was repaired by our photographer while I shivered in the car staring gloomily out at the steadily falling snow. For the second, our spare wheel having already been deployed, we both shivered in the car while waiting for an AA man to appear, like a St Bernard, through the mist.

We finally reached King's Lynn in the early hours of Monday morning to find all the hotels shut, except one where the night porter managed to squeeze us into a box room. The kitchen, of course, had long closed.

The morning dawned bright and clear and we crunched blearily but without mishap towards the gates of the royal residence, where a solitary policeman watched our approach warily. "Good morning," I said breezily, like the man from the Pru. "We understand that the Royal Family is going on a shoot. We wondered if . . ."

The constable regarded us in the measured way they teach at police college. "You press?" he said finally.

I looked back at my colleague who was clambering from the car garlanded with cameras, flashguns, range-finders, tripods and what looked like various items of kitchen equipment. It was pointless denying it.

"'Op it," said the royal praetorian guard.

"Oh well," said our photographer as we trudged back to the car. "It'll have to be a snatch job." The question was – where to do the snatching?

One difficulty facing any newspaperman in Norfolk is that the local populace regards the Royal Family as its own. Not only that but it operates an identification "friend or foe" system which identifies everyone who has lived there for 150 years or so as friend and everyone else as foe. As we toured the perimeter of the Sandringham estate, scanning the horizon for anyone looking remotely royal, our progress did not go unobserved.

We picked up our first police car around noon – a sleek black limo that was waiting for us in a lay-by, like a hungry pike under a stone. It settled on our tail, cruising after us down the country roads, declining our invitations to pass.

Our photographer, as it happened, was a racing driver *manqué* who spent his Saturdays at Brands Hatch. He put his foot down, we shot forward, went round a bend and turned up a side road. The patrol car sped by without seeing us.

Our respite did not last long. We picked up our second police car 10 minutes later . . . then a third . . . and a fourth. We caught up with the royal party soon after that – but they were too far away for our discovery to be of any value. And by that time the Norfolk police, Special Branch, MI5 (and no doubt a detachment of SAS) had caught up with us.

Two men in plain clothes approached our boxed-in car with that slow, heavy gait which the majesty of English law requires. They asked for our press cards, my colleague's driving licence, his car insurance, the number of our vehicle, then threatened to book us for speeding, loitering with intent, armed robbery, mass murder and having a mud-spattered tail-light. The alternative, they said, was to get out of town.

A patrol car escorted us to the county boundary, more or less, where we telephoned our office from a kiosk. "You've blown it," said the news editor bitterly.

I don't think we disturbed the Queen's holiday too much. Press intrusion is much more difficult than it sounds.

THE TIMES
1 Pennington Street, London, E1 9XN Telephone. 01-481-4100

A CHILD EXPLOITED

Sooner or later someone on the Labour benches was bound to hit on the idea of disrupting Commons prayers. When yesterday someone eventually did so, it was, it seems, in protest at the delay in operating on a child with a defective heart.

It could easily have been any number of subjects. There is much sadness in this world. That is one of the reasons why people talk about God, not – as the MP concerned seemed to think – one of the reasons why they should not.

Mr John Hughes, the perpetrator, secured publicity for the child's cause. Many people who have no time for the Labour left will take the view that, if the child's life is saved, what does it matter if some clergyman was interrupted in mid-prayer?

But if health care were allocated according to which politician could stage the best stunt, governments would very soon have to decide which stunt was the most politically dangerous to ignore. Mr Hughes – who describes himself as a Bennite – would retort that, under his preferred form of government, there would be plenty of cash for the health service because money would not be spent on weapons of war, etc. But that would involve the country in trusting his judgement – or rather, Mr Benn's – on the intentions behind Soviet foreign policy. The country has so far shown no inclination to go that far.

So, even with Bennite MPs disrupting Commons chaplains every day, health priorities would still have to be decided by someone. It is just that the criteria for doing so would become bizarre. Meanwhile, parliamentary government would collapse.

So what Mr Hughes did was stupid. But it was worse. It exploited the decent emotions which humanity feels towards sick children. No system of civilized government could long survive such manipulation of good feeling. It was fitting that the incident should have happened on the first Parliament day of 1988, since it was symbolic of the problem with which Mr Kinnock must deal.

That problem is a party which cannot make up its mind whether it is an Opposition trying to be elected as the Government, or whether it is a permanent street demonstration. Until the 1970s, those who were more interested in governing had recourse to all manner of tricks to outwit the demonstrators. Then, two of nature's demonstrators – Mr Foot and Mr Kinnock – were successively elected leader.

Mr Kinnock soon became much more interested in governing. Mr Foot had never shown much stomach for it. But Mr Kinnock was stuck with the only kind of party which would ever have made him leader – one in which the demonstrators had the upper hand. He set out to revive those tricks by which the old right-wing and centrist leaders – Attlee, Gaitskell, Lord Wilson, Lord Callaghan – kept themselves and their allies on top, and did down people like the younger Mr Kinnock.

In this, Mr Kinnock has had considerable success. The chief support of the old order had been the unions. Since they were interested in power rather than ideology, they could always be relied on to vote down those in the party whose priorities were the other way around. Now a new generation of union leaders has realised that the left-wing drift of British trade unionism since the late 1960s has brought them falling memberships and Mrs Thatcher. They are anxious to help Mr Kinnock defeat the left.

It looks as if Mr Kinnock has convinced most of the Labour movement – and reluctantly convinced himself – that, barring an immense world slump, socialism is now unelectable. Only bits of the rhetoric of socialism – on such subjects as the National Health Service – are helpful at election time. So some variant of liberalism is the only hope. But there remain a few who think that socialism can win elections, and there are still more who know it cannot, but do not care.

Mr Hughes's ideal, Mr Benn, could fit into either category. Whichever one he is in, he is potentially ruinous to Mr Kinnock. He reminds voters that the party is split.

Last night, Mr Benn made a speech saying that the leadership was wretchedly defensive and apologetic and was trying to "appease the Establishment by scrambling for votes at any price". All of that was true, though "Establishment" is Mr Benn's quaint word for "public opinion" and "voters". It would be true of any political party which had lost three elections at the hands of the same opponent.

So Mr Benn was making use of the traditional processes of politics to weaken and embarrass Mr Kinnock. All the more reason why Mr Kinnock should confront Mr Benn's followers. While he is about it, he should make public his displeasure at the wretched ambition of Mr John Prescott to become deputy leader. Mr Kinnock should confine his appeasement to the voters.

MOSCOW'S OLYMPIC SPIRIT

The Soviet decision to take part in the Seoul Olympic Games has allayed, for the time being, the doubts that attended the selection of the South Korean capital as an Olympic city seven years ago. The Seoul Olympics of 1988 are now set to be the first for 12 years which have a chance of being attended by full teams from both East and West.

It may seem paradoxical that this should be so when the host country is second only to the city of Berlin in epitomizing the East-West divide. To hold the games in a divided country seemed a risky proposition from the beginning. Western countries objected to Seoul's decidedly undemocratic regime and the likelihood of civil unrest raised questions about the feasibility of holding the games in South Korea at all.

Some of these difficulties were eliminated when President Chun Doo Hwan agreed to hold elections for the presidency. The division of the opposition, which gave Roh Tae Woo's election victory more credibility than it might otherwise have had, eliminated a few more. For the Soviet Union, however, the democratic credentials of South Korea were less important than the strain any decision to go to Seoul would put on relations with North Korea – its single ally in the region.

Originally, Moscow made it a condition for Soviet attendance that events should be divided between North and South. The North, realizing that it had the capacity to make or break Seoul's fortnight of international glory, set its price high. As the months passed, it began to look too high. Some delicate diplomacy by Juan Antonio Samaranch, the president of the International Olympic Committee, kept Moscow undecided. The relatively peaceful outcome of the South Korean election, coupled with North Korea's apparent involvement in the destruction of a South Korean airliner, undermined Pyongyang's claims further.

For Moscow, the decision to attend the Olympics has distinct advantages. A boycott would have aroused the displeasure, and probably disobedience, of the countries of Eastern Europe. In 1984 Romania was alone in defying Moscow and going to Los Angeles. The Kremlin's image was damaged more than it probably realized. Comparisons were drawn between the freedom Western athletes had to go to Moscow in 1980 despite the disapproval of their governments and the Soviet imposition of its boycott not only on its own athletes, but on those of Eastern Europe as well.

East Germany, whose entry into international diplomacy during the 1970s had been built largely on its sporting achievements, called in Western journalists and allowed its athletes to vent their anger and disappointment for the world to see. Four years later, East Germany might be even less complaisant. It might not be alone.

A decision not to go to Seoul would have cost the Soviet Union dear in other ways. Mr Gorbachov inherited from his predecessors only two ideological allies in the Far East – North Korea and Vietnam. Each brought as many disadvantages as benefits. Now, Moscow is trying to balance its lopsided relationships in the region by establishing trade relations with the successful non-socialist countries in the region – Japan, Taiwan, the countries of Asean (Association of South East Asian Nations), and South Korea – countries which it had shunned (and been shunned by) on ideological grounds.

If Soviet teams go to Seoul – and a last-minute change of mind in response to pressure from Pyongyang cannot be ruled out – Moscow will have taken a step towards better relations with the non-communist countries of Asia. It will also have begun to reintegrate itself into the international community of the Far East after a period of virtual exclusion. The significance of its decision should not be underestimated.

VITAL SUPPLIES

The Health Service unions have chosen to play a dangerous game in the prosecution of their dispute over terms and conditions in the blood transfusion service. It is dangerous to patients, some of whom could die as a result, and dangerous to the unions, too.

It cannot be acceptable that unions with a grievance about special meal allowances should threaten the National Health Service's blood supply. If they calculate that the Government's poor reputation as guardian of the health service makes it a soft target for blackmail, they are making a mistake. The public will hold the disruption and its potentially lethal consequences against them.

The British blood transfusion service embodies the sense of idealism, somewhat tarnished in other respects, that should be at the heart of the National Health Service. It enables individuals, with no reward except that of knowing they perform a public duty, to contribute to the common good. By donating their own blood, they save lives. There can be few starker contrasts than between the noble ideals of this service and the narrow self-interest of those public employees now embarking upon, or considering embarking upon, an overtime ban or work-to-rule.

The unions – Nupe, Cohse, TGWU and ASTMS – have left it to individual branches to decide how they should apply the pressure, adding, with an eye to public opinion, that no action should be taken which might endanger lives. One worker-to-rule in Leeds has declared that such action will cut the flow of blood in the city by some two thirds, restricting surgical operating lists to emergency cases only.

The categorization of cases as emergencies or otherwise is, it seems, no longer to be the clinical judgement of doctors, but the opinion of the men and women who ferry blood by van from transfusion centres to hospitals. A two thirds reduction in available blood cannot but cause suffering and death and to pretend otherwise is hypocritical.

The staff of the blood transfusion service have a grievance. The General Whitley Council settled last year, after much complicated negotiation, a package of benefits and changes in allowances which were designed to put more money in the pockets of the staff concerned. This involved the usual rough justice and horse trading at the final stage, and the blood transfusion service was a loser.

Such a grievance is internecine. The majority of health service workers have struck a deal at the expense of a minority. That consequence does not appear to be the one intended and the proper course is to have it re-examined. There is no justification for the threat to hold the service to ransom.

LETTERS TO THE EDITOR

Patients hit by emergencies rule

From Professor B. T. O'Connor and others

Sir, We are among the consultant staff of the Robert Jones and Agnes Hunt Orthopaedic Hospital. This hospital is one of Britain's few specialist orthopaedic hospitals. For 88 years it has been at the forefront of treatment, training and research in orthopaedic disorders.

We currently work in a near-empty hospital, in which we have been allowed to treat emergencies only. Today we are informed that limited non-urgent work can be undertaken and it is possible that we will have to continue thus to the end of the financial year (end March, 1988).

One third of our operating time has been eliminated by the closure of one of our three operating theatres. This dramatic curtailment of function is apparently necessary in order to assist our district health authority stay within budget.

The effect this restriction will have on existing lengthy waiting lists is obvious. We spend hours each week attempting to placate irate patients, colleagues and MPs over delays in treatment.

Our patients should understand that we continue to function in these changed circumstances under protest and not as accomplices to these changes.

Yours faithfully,
BRIAN T. O'CONNOR,
PATRICK H. CORKERY,
G. A. EVANS, T. E. JEFFREYS,
IAIN McCALL,
MICHAEL O'DRISCOLL,
J. PATRICK, D. J. WARD,
The Robert Jones and Agnes Hunt Orthopaedic Hospital,
Oswestry, Shropshire.
January 7.

From Mr G. F. Owens

Sir, There is a correlation I feel between car parking spaces and hospital beds not noted in Sir Thomas Bazley's letter (January 4). Most visitors to hospitals, and indeed some patients, not only require a car parking space, they require it immediately adjacent to the visited or occupied bed.

I am examining the possibility of charging for the parking spaces at a level which would enable improvements to be made in the standard and services of the bed. Thus, two important social problems might be solved at a stroke – or at a charge.

Yours faithfully,
G. F. OWENS,
District General Manager,
Cornwall and Isles of Scilly Healthy Authority,
St Clement Vean,
Tregolls Road,
Truro, Cornwall.
January 5.

Third World books

From Mr Norman Hidden

Sir, I have read with interest Christopher Martin's letter (January 2) appealing for surplus textbooks to be sent to Africa.

Some years ago, when I was appointed head of the English department of a local education authority grammar school, I inherited a rather funereal stockroom bulging with the accumulated discards of my predecessors. I sought permission from my headmaster to junk them. He replied that the LEA would hold him responsible for their loss.

A few days later appeared a letter from the LEA appealing for – books for Africa! Within days the whole lot was boxed up and sent on its cumbrous way. The stockroom brightened up and became a cosy place used for tutorials or individual remedial work.

May Mr Martin be a *deus ex machina* to others likewise.

Yours reminiscently,
NORMAN HIDDEN,
99 Pole Barn Lane,
Frinton-on-Sea, Essex.
January 5.

Credit where due

From Mr Jack Adrian

Sir, In the matter of literary dedications (John Grigg, January 2), I can think of few more poignant than the following: the dedication in Jack Trevor Story's *The Money Goes Round And Round* (1958) runs simply, "For my creditors". Slightly more prolix, though no less harrowing, is that to be found in James Ronald's *This Way Out* (1940): "To My Creditors, whose increasing impatience has made this book necessary".

Oddly – or perhaps naturally – both books are amongst the very best their authors produced.

Yours sincerely,
JACK ADRIAN,
Clematis Cottage,
Bury End Street,
Cradley, Near Malvern,
Hereford and Worcester.
January 2.

From Dr R. W. K. Paterson

Sir, The late Dornford Yates dedicated at least two of his books to dogs: *The Stolen March* and *She Painted Her Face*.

Among many rather eccentric dedications, Yates dedicated novels to the hanging forests of Austria, the Inner Temple, Elm Tree Road, the English, Harrow School, exquisite summer evenings, Oxford, his house in Pau, the British, and to "Jill", one of his own fictional characters by whose name Yates's second wife, Elizabeth, apparently suffered herself to be called.

Yours faithfully,
R. W. K. PATERSON,
215 Boroughbridge Road, York.
January 2.

Steps to speed up London's traffic

From the Secretary of Movement for London

Sir, In recent weeks you have rightly highlighted the growing traffic problem in London, whilst Peter Imbert, the Metropolitan Police Commissioner, and others have suggested supplementary licensing for central London.

In considering appropriate solutions it is important first to decide what is the best objective. Peak-hour traffic speeds in central and inner London now average about 11 mph. They have fallen in recent years, due to the 1-2 per cent p.a. increase of traffic in the capital which is set to continue. Besides these low speeds, road journey times are always unpredictable, which inflicts high costs upon industry and commerce and great frustration upon motorists.

One objective could be to invest in new roads and modern traffic management systems that *together* would increase average peak-hour speeds to the 18-20 mph experienced in other large cities. Part of such a strategy would have to be a good public transport system to ensure that most central London commuters come in by rail or bus. Many of the new roads could be built in tunnel to avoid long-term environmental damage.

Movement for London believes that such an approach would ease London's traffic congestion, without imposing the penalties of supplementary licensing. Such measures raise many practical difficulties and mean that London residents would face an additional tax burden for using their local streets. For less wealthy people this could mean denying them the right to own a car just because they live in London.

At present the Department of Transport's policy towards London lacks imagination. It has set up the "London assessment studies", which hope to solve transport problems in certain areas, but it is unlikely that any firm proposals will emerge from these studies until the mid-1990s at the earliest. By then car ownership rates will have risen to over 65 per cent of households and peak-hour traffic speeds could be well below 10 mph.

Surely it is time for the Government to respond to public anger over London's road chaos and to propose a coherent transport strategy which can be implemented within a few years.

Yours faithfully,
JEREMY HAWKSLEY,
Secretary,
Movement for London,
Cowdray House,
6 Portugal Street, WC2.
January 7.

From the Director General of the Freight Transport Association

Sir, Your leading article on January 5, "The new tunnel", mentioned the fact that through traffic is still tempted to try and cross London rather than go round the M25.

Readers may be interested to know that the Freight Transport Association conducted a "back to back" lorry survey to establish once and for all whether it was quicker to cross London – particularly in the quiet of the night – or go round the M25.

On parallel night-time journeys from the M1 Toddington services to the A2/M25 intersection at Dartford, the motorway won by a clear 39 minutes, even though the M25 journey measures 102.9km compared to the cross-London 93km.

For the record, the M25 journey involved 31 gear changes, compared to 241 across London. There were 28 stops for red lights across the capital, which helped contribute to the higher fuel consumption of the cross-London route.

Even during quiet periods it is therefore still better to use the M25 rather than cross London on a journey from the north to the Channel ports – even allowing for the extra cost of paying a toll at the Dartford Tunnel!

Yours faithfully,
GARRY TURVEY,
Director General,
Freight Transport Association,
Hermes House, St John's Road,
Tunbridge Wells, Kent.
January 5.

Cost of motoring

From Mr Peter Smart

Sir, In his Budget earlier this year the Chancellor introduced a small element of price advantage for the environmentally conscious who are able to run their cars on unleaded fuel.

In the past two weeks the petrol companies in this area have cut the price of leaded fuel twice. The small benefit, of 0.1p per litre, has been replaced by a price premium of 1.2p per litre.

As the pump says at my local petrol station, "Are you sure you want unleaded fuel?"

Yours faithfully,
PETER SMART,
85 Garthdee Road,
Aberdeen.
December 28.

Labour's successes

From Sir Sigmund Sternberg

Sir, Robert Kilroy-Silk (article, January 2) states that "the major and most effective opposition to the Government since the general election has come not from Labour but from the Tory backbenches".

In one sense that is inevitable. In a Parliament where the Conservatives enjoy a majority of more than 100, the Government risks defeat only when a number of its own MPs rebel. It follows that what Tory backbench critics say and how they vote is liable to generate a kind of interest that no opposition party, however, expertly led, can hope to match.

Surely the more noteworthy point is the very fact that so many Conservative MPs are so disaffected so soon after June's election? It seems perverse to include this fact among a list of *Labour* failings.

Mr Kilroy-Silk also does Labour's Front Bench less than justice when he accuses it of eschewing rigorous debate for "uncouth slanging matches across the despatch box" If he were still an assiduous MP, or were he to read Hansard (or your own daily reports), he would discover that during the last few weeks Frank Dobson (on the safety record of London's Underground), Jack Straw (on the education Bill), Robin Cook (on the National Health Service), Clive Soley (on the housing Bill) and John Cunningham and Donald Dewar (on the poll tax) have all combined passion with a rare mastery of detail in their criticisms of Government policy. Perhaps it is precisely because they avoided "uncouth slanging" that they failed to generate the headlines their speeches deserved.

Whatever else can be said about the Labour Party at the end of 1987, it is simply untrue that Mr Neil Kinnock's personal leadership is under any serious threat.

Yours faithfully,
SIGMUND STERNBERG
(Deputy Chairman, Labour Finance and Industry Group),
Star House, Grafton Road, NW5.
January 4.

New-style teachers

From Commander R. W. Kent, RN (retd)

Sir, I have been reading with interest the letters about recruitment of teachers from outside professions (January 4, 5). After 20 years in the Royal Navy, I halved my salary by coming into teaching and during these nine years I have not regretted it. Two words of warning, however.

Do not make the mistake that I made of believing you are there to enlighten people about the realities of the outside world. I found myself working with highly professional and down-to-earth men and very soon discovered that, whilst I did have something different to offer, they had a depth of experience in academic matters and in the handling of young people which much deserved admiration.

Secondly, positions of highest responsibility are not easy to attain. The fact that, had you remained in your earlier profession, you would probably be holding even greater responsibility carries little weight.

Yours faithfully,
RICHARD KENT
(Senior Housemaster,
Cheltenham College),
Newick House,
Sandford Road,
Cheltenham, Gloucestershire.
January 5.

Bread on the waters

From Mr Selwyn Few

Sir, Mr Ronald Wood is not the only lucky man in finding mushrooms at this season. No sooner had I finished reading my *Times* of January 2 and Mr Wood's letter than I was dispatched to the bakery for a loaf.

On my return I noticed under a tree in my garden a cluster of mushrooms, which turned out to be wood blewits, perhaps the most delectable of all the edible fungi. There were just over 1½lb of them.

I am, Sir, your obedient servant,
SELWYN FEW,
Oakington House,
Oakington,
Cambridge.
January 2.

Lack of support in fashion world

From Lady Henderson

Sir, Yesterday as I joined the sad group of friends at the service of thanksgiving for the life of Bill Gibb, the gifted Scottish designer who died at the age of 44, I felt – and many of us felt – what a waste, what unfulfilled talent.

In France or in Italy Bill would have been backed by successful industrial firms who would have given him the security he needed to become one of the leading designers of our age. For he possessed that talent. Instead, after brilliant studies at St Martin's and at the Royal College of Art, and after opening one of the most enchanting shops in Bond Street where the famous and "the beautiful" flocked, he went bankrupt. "The beautiful" were slow in paying and Bill had no time for accounts.

Several unsuccessful attempts were made to relaunch him, but in vain. He was an artist and not a businessman. Yet if he had been backed or sponsored and given the chance to create, in that fantasy, fairy-tale manner of his, he might have lived happily and by his talent made others happy, too. The last years of his life were sad.

It is a great flaw in our system that we nurture a genius only to abandon him to fight alone. So many Royal College students have to work for foreign firms, who are glad to snap them up. So many ideas born in Britain are only copied profitably abroad. Why do not our successful industrial firms more readily support those they have often helped to promote?

Yours sincerely,
MARY HENDERSON,
6 Fairholt Street, SW7.
January 7.

Matters of conscience

From Canon James Cantwell

Sir, Found on the penitent's side of our very busy Confessional on Christmas Eve, a notelet bearing the following reminders:

Lemon, lard, cucumber, carrots, parsley, grapes, avocados, apple-strudel, bread, trifle, collect-turkey.

We smiled to ourselves as we picked it up, wondering if the penitent shopper might have dropped – also in error – another list of her/his failings in Sainsbury's, the Co-op or . . . who knows, even Ladbroke's. It could happen!

Yours faithfully,
JAMES CANTWELL,
St. Mary's, Bridge Gate, Derby.
January 6.

Frozen waste

From Mr J. H. Phillips

Sir, If he lived here, Dr Lloyd, whose letter about ice cream you published on December 29, would be able to buy a less technological and more genuine product from the dairy farmer whose plight is reported in your article on page three of the same issue. Our litre carton bought there, though part used, still weighs over 800 grams.

Sadly, when the farmer has to stop selling it retail, we may end up like Dr Lloyd, having to buy expensive air.

Yours faithfully,
JOHN PHILLIPS,
Broomhill, Crag Lane,
North Rigton,
Leeds, West Yorkshire.
December 30.

ON THIS DAY

JANUARY 12 1861

Trouble with the Indians in the Walla Walla district of Washington State dated from 1847, when a Christian mission was massacred. Fort Walla Walla was started in 1856 and the settlement which gathered round it developed into a town that was for a time the biggest in the territory

THE RED INDIANS.–A communication from Fort Walla Walla, Washington Territory, gives the following harrowing details of a massacre of emigrants by Indians:–"The command of Captain Dent, United States army, has just reached this point from the scene of the late Indian massacre near Fort Boise, bringing with him 12 men, women, and children, who have been rescued from this massacre, which has been one of the saddest that have ever occurred on the emigrant route. These wretched creatures were found almost naked, and eating the dead bodies of those who had been massacred, and in one case eating the head of a man that had been buried for 10 days. The party numbered 44 souls, out of which 29 were massacred and 15 saved. They had moved from Wisconsin up to Fort Hull, where they received an escort of dragoons, who guarded them to near Salmon Falls, on Snake river, when the dragoons turning back, they were left alone for 300 miles, when they expected to reach Walla Walla. Near Fort Boise they were attacked by from 150 to 200 Snake Indians. They fought for two days, when, finding their men falling, they abandoned everything and fled for their lives. The next day they saw by the smoke that their train had been destroyed. They moved on for several miles on foot, the mothers, many of them, carrying their infants at their breasts, until they came to a small creek lined with berries, where they had remained five weeks, until the troops found them. Two men had made their escape and gave the information, upon which Colonel Wright ordered out troops to their relief. The troops moved rapidly, and when they came up with the emigrants it is said that the heart of every soldier was moved at the saddest spectacle that humanity ever witnessed. The poor people, men, women, and children, bowed themselves on the sand desert where they were found, and offered up a solemn and fervent prayer to God at their most miraculous escape, and with one feeling the soldiers swore vengeance against the savages who have reduced this band of emigrants to this condition. But the most horrible sight was yet to be witnessed. They were without food or clothing, and had made shelters for themselves out of willows and grass, and the infants that had been left after their mothers had been massacred were eaten most ravenously, and one lady ate two of her own children that had died of starvation, and afterwards dug up her own husband, and the troops found his head roasting upon the fire when they reached them. They said it was not until starvation drove them to it that they could allow themselves to be thus reduced to live upon human flesh, and that, too, in a putrid state. The women had been ravished by the hellish savages, and their naked dead bodies bore all the marks of horrible brutality. When will our Government take some action to guard and protect our emigrant roads to the Pacific coast? This last act calls for vengeance loud and deep."

هكذا في الأصل

COURT AND SOCIAL

SOCIAL NEWS

The Prince and Princess of Wales, on their return from Australia, will visit Thailand from February 3 to 5 as guests of the King and Queen of Thailand in connection with celebrations to mark the King's sixtieth birthday.

The Duke of York, President of the Royal Aero Club, will launch the "Youth in the Air Year 1988" at the Royal Aeronautical Society on February 5.

Eaton Hall OCS

The fourth reunion dinner of former officer cadets and platoon commanders and former naval cadets of Royal Naval College, Dartmouth at Eaton Hall, will be held in London on Thursday, March 10, 1988. The Duke of Westminster will be present. Will all those who wish to attend please write to the dinner secretary, 2 Needham Road, London, W11 2RP.

Anniversaries

BIRTHS: Jean Baptiste van Helmont, chemist, Brussels, 1580; Edmund Burke, statesman, Dublin, 1729; Johann Pestalozzi, educator, Zurich, 1746; John Singer Sargent, portrait painter, Florence, 1856; Jack London, novelist, San Francisco, 1876; Ferenc Molnár, dramatist, Budapest, 1878.

DEATHS: Dame Agatha Christie, Wallingford, Oxfordshire, 1976.

Carlisle dig

Relics of one of England's bloodiest battle grounds are likely to be unearthed in a dig which starts soon at Carlisle's Norman cathedral.

Romans, Saxons, Vikings, Normans, Scots, Parliamentarians and Royalists have all fought on the 80 square metre site where seven bays of the cathedral stood before being destroyed in the civil war. A crypt is to be built there.

Appointments

Latest appointments include:

Judge Hazan, QC, and **Mr Stuart Neil McKinnon**, QC, to be Justices of the High Court, Queen's Bench Division.

Judge retires



Mr Justice Walton retired from the High Court Bench yesterday. He was called to the Bar by Lincoln's Inn in 1939, took silk in 1963 and was appointed a High Court judge (Chancery Division) in 1973.

Birthdays today

Mr Anthony Andrews, actor, 40; Mr Ernest Armstrong, former MP, 73; Mr Michael Aspel, broadcaster, 55; Sir Charles Ball, company director, 64; Mr H.G.H. Barratt, trades unionist, 83; Lord Boardman, 69; Air Vice-Marshal S.O. Bufton, 80; the Hon Sir Richard Butler, former president, National Farmers' Union, 59; Mr James Byam Shaw, art historian, 85; Miss Stella Cunliffe, statistician, 71; Mr Brendan Foster, athlete, 40; Mr Joe Frazier, boxer, 44; Mr Eric Heffer, MP, 66; Miss Anne Howells, concert and opera singer, 47; Mr Justice McCowan, 60; Mr Denys Milne, former managing director, BP Oil, 62; Mr James Mortimer, former general secretary, Labour Party, 67; Mr Des O'Connor, singer, 56; Sir John Rennie, former governor-general, Mauritius, 71.

Today's royal engagement

The Princess of Wales will open the Paul O'Gorman Memorial Garden at Mill Hill County High School, Worcester Crescent, Mill Hill, at 11.00.

Princess Michael of Kent will be attend a luncheon for Miss Sheila Scott at the Mayfair Hotel at 12.50.

Gold and Silver Wyre Drawers' Company

The following have been installed as officers of the Gold and Silver Wyre Drawers' Company for the ensuing year: Master, Mr Godfrey M. Davis; First Warden, Mr Peter G. Nathan; Second Warden, Mr Malcolm J. Hollins; Third Warden, Mr Albert H. W. Clover; Fourth Warden, Mr Arthur E. Padley-Smith.

Dinners

Feltmakers' Company

Mr Charles Simeons, Master of the Feltmakers' Company, entertained the Sheriffs at the Plow Monday dinner held at Grocers' Hall last night. Mr Alderman and Sheriff Brian Jenkins, Rear-Admiral Michael Stacey and Mr William Martineau, Master of the Grocers' Company, also spoke. Among others present were:

Sir Kenneth Newton, Sir Hugh Wontner, Major-General Patrick McLellan, Dr B M W Trapnell, Brigadier Peter Crook, Brigadier John Woodroffe, Dr M Falconer, Mr G O'Brien and Canon R Tydeman.

Athenaeum

Professor Albert Neuberger presided at a dinner held last night at the Athenaeum. Mr Clemens Nathan also spoke.

Cardiff Business Club

The Lord Mayor of Cardiff, Councillor Julius Hermer, the Lord Lieutenant of South Glamorgan, Mrs Susan E. Williams and Sir Cennydd Traherne, President of Cardiff Business Club, were present at a dinner given by the Cardiff Business Club at the Royal Hotel, Cardiff, last night. The guest speaker was Sir Kenneth Berrill, Chairman of the Securities and Investment Board, and Sir Idwal Pugh, Chairman of Chartered Trust plc, presided.

Luncheon

London International Boat Show

Mr David Oliver May, Chairman of National Boat Shows, hosted a luncheon held on Monday at the London International Boat Show at Earls Court. Among the guests were Sir Robert Crichton-Brown and Captain I. Mackay.

Forthcoming marriages

Mr C.E. Harrison and Miss C.R.M. Kerr
The engagement is announced between Charles, son of Mr and Mrs Robin Harrison, of Latimer House, Minchinhampton, Stroud, Gloucestershire, and Catherine, younger daughter of Lord and Lady John Kerr, of Holly Bank, Wootton, Woodstock, Oxford.

Mr J.H.G. Allen and Mrs W.M. Lucas
The engagement is announced between Jonathan, son of Lieutenant Colonel and Mrs Michael Allen, of Loch House, Colvend, By Dalbeattie, Kirkcudbright, and Henrietta, widow of the late William Lucas.

Mr N.E.J. Barrington-Fuller and Miss J.L. Pocock
The engagement is announced between Nigel, eldest son of Mr Robert Barrington-Fuller of Tendring, Colchester, Essex, and Jane, only daughter of Robert Pocock, of Etchinghill, Folkestone, Kent.

Mr M.B. Bartlett and Miss L.C. Bailey
The engagement is announced between Mark, son of Mr and Mrs J. Bartlett, of Weybridge, Surrey, and Lisa Clare, daughter of Mr and Mrs S. Bailey, of El Portet, Spain.

Mr R.I. Baverstock Brooks and Miss E.L. Wharton
The engagement is announced between Robert Ian, son of Mr and Mrs Budge Baverstock Brooks, of Thames Ditton, Surrey, and Emma Louise, second daughter of Mr and Mrs Charles Wharton, of Stokesby, Norfolk.

Mr M.R.B. de Bertodano and Miss L.T. Prodger
The engagement is announced between Mark, youngest son of the late Mr G.F.C. de Bertodano and of Mrs E.L. de Bertodano, of Knightsbridge, London, and Lynn, only daughter of Mr and Mrs V.H. Prodger, of Newick, Sussex.

Mr M.G. Bignell and Miss S.A. Houghton
The engagement is announced between Michael, youngest son of Mr and Mrs E.F.J. Bignell, of Bramcote, Nottinghamshire, and Sarah, elder daughter of the late Rev W.H.B. Houghton and Mrs P.R. Sykes, of Bristol, and stepdaughter of the late Rev B.S. Mackay, and of Mr P.R. Sykes.

Mr M.X. Bray and Miss C.J. Baker
The engagement is announced between Marcus, son of Mr and Mrs N.P. Bray, of Holwell, Sherborne, Dorset, and Kate, eldest daughter of Mr and Mrs J.H. Baker, of Ettington, Stratford on Avon.

Mr A.C.P. Carey and Miss D.J. Hollier
The engagement is announced between Adam, son of Mr Michael Carey, of Niccone, Italy, and Mrs Pamela Powers, of Chelsea, and Deborah, youngest daughter of Mr and Mrs Peter Hollier, of Penwood, Hampshire.

Mr S.W. Clitherow and Miss D.A. Cobb
The engagement is announced between Simon, youngest son of Colonel and Mrs Sandy Clitherow, of Wokingham, Berkshire, and Debra, only daughter of Mr and Mrs David Cobb, of Woking, Surrey.

Mr M.P.H. Davison and Miss A.B. Murray
The engagement is announced between Mark, son of Mr and Mrs Ian Hay Davison, of North Cheriton Manor, Templecombe, Somerset, and Anne, daughter of Dr and Mrs Andrew Murray, of West Vancouver, BC, Canada.

Mr N.D. Fryer and Miss L.C. Bowes
The engagement is announced between Nicholas, younger son of Mr and Mrs P.G. Fryer, of Fotheringhay, Northamptonshire, and Lucy, second daughter of Mr and Mrs R.N. Bowes, of Cadmore End, Buckinghamshire.

Mr D.R.M. James-Duff and Miss J.E. Bryce
The engagement is announced between David James-Duff, of Hatton Castle, Turriff, Aberdeenshire, and Jayne, daughter of Mr and Mrs James Bryce, of Coupar Angus, Perthshire.

Mr R.A.P. Jones and Miss C.E. Taylor
The engagement is announced between Raymond Anthony Patrick, son of Mr and Mrs N.C. Jones, of Arnos Grove, London, and Christine Elizabeth, daughter of Mr and Mrs I.M. Taylor, of Urchfont, Wiltshire.

Mr M.H.G. Kimmitt and Miss P.L. FitzGerald
The engagement is announced between Myles, only son of Mr and Mrs Brian Kimmitt, of Tilston, Cheshire, and Polly Louise, younger daughter of Mr and Mrs James FitzGerald, of Scituate, near Boston, United States.

Mr B.D.J. Mackrill and Miss J.P. Sauvage
The engagement is announced between James, elder son of Mr and Mrs David Mackrill, of Offham, Kent, and Jeannine, eldest daughter of Mr and Mrs Louis Sauvage, of Hollocombe, Devon.

Mr H.W. Marshall and Miss A.M. Robertson
The engagement is announced between Harry, youngest son of Mr W.C. Marshall, of Barbados, West Indies, and Mrs D.C. Levett, of Wood Green, Hampshire, and Alison, only daughter of Dr and Mrs A. Robertson, of Haslemere, Surrey.

Mr N.R. Noble and Miss F.J. Smart
The engagement is announced between Nicholas Richmond, son of Mr and Mrs William Noble, of Somerford Road, Cirencester, and Frances Jane, younger daughter of Mr and Mrs Geoffrey Smart, of Barton Road, Cambridge.

Mr H.G. Potter and Miss S.J. Hanson
The engagement is announced between Harley Geoffrey, son of the late Harley Orville Potter and Mrs M.J. Potter, of Fort Lauderdale, United States, and Serena, daughter of Mr and Mrs T.D. Hanson, of The Cottage, Knipton, Lincolnshire.

Mr P. Rexstrew and Miss B.J. Gutteridge
The engagement is announced between Paul, son of Mr and Mrs Kenneth Rexstrew, of Morden, Surrey, and Beverley, daughter of Mr and Mrs Hugh Anthony Gutteridge, of Wokingham, Berkshire.

School announcements

Bedford High School
Spring Term begins today and ends on March 24, 1988. The wind concert is on Tuesday, March 1 and the gym display on March 10 and 11. Junior entrance assessments are on January 23 (8 plus), January 27 (7 plus) and January 30 (9 plus and 10 plus); senior entrance and assisted place examinations are on February 6.

Beresford House, Eastbourne
Spring Term begins today. The academic and music scholarship examinations will take place on Tuesday, January 26 and Wednesday, January 27, and completed application forms should be received by January 20. Term ends on March 18.

City of London School
Spring Term begins today and ends on March 31. Entrance and scholarship examinations will be held on February 1, 2 and 3. There will be three performances of Shakespeare's *Hamlet* in the Beaufoy Theatre on the evenings of January 27, 28 and 30. The spring concert will be given on Saturday, March 5. Applications for sixth form scholarships and places should be made by January 31. The sixth form entrance examination will be held on Monday, February 15.

Clifton College
Term at Clifton College begins today. David Ray (School House) is head of school and Simon Orton (Polack's House) second head of school. Final tests and interviews for sixth form entrance scholarships for boys and girls entering in September 1988 will be held on Saturday, February 20. Closing date for applications is January 20. Registrations for the second girls' boarding house (age range 13-18) can now be accepted for September 1989 onwards. Confirmation by the Bishop of Bristol will be on Sunday, February 28. A performance of Bach's *St John's Passion* will be given at the Colston Hall on Tuesday, March 15. The modern language play will be performed on March 14 and 16. Exeat is from February 13 to 16 (inclusive) and term ends on March 25. The O.C. Reunion will be held on May 14 and 15 for those born before 1924.

Cobham Hall
Spring Term at Cobham Hall begins today with Cressida Bhavan as the Guardian. The Confirmation Service will be conducted by the Right Rev Ambrose Weekes at Rochester Cathedral on Friday, March 11, and the School Play will be performed on Tuesday, March 22. Term ends on March 23.

Dover College
Term begins today at Dover College and Dover College Junior School. The 1988 entrance scholarships for VI formers take place on February 9 and 10, and entrance tests and scholarships for those aged 7-12 will be held at the junior school on February 20. Old Dovorian Day is on Sunday, February 28. The school plays, to be performed on March 10-12, are Arthur Miller's *The Crucible*, and the *Royal Hunt of the Sun*, by Peter Shaffer. Term ends on Saturday, March 19.

The Downs School, Colwall
Spring Term began yesterday, Monday, January 11, when Mr L.I. Murphy took up his appointment as headmaster. An illustrated history of The Downs during the period 1900 - 1974 entitled *The First Five*, written by Mr E.J. Brown, is shortly to be published. O.Ds who would like a copy should telephone the school secretary on 0684-40277.

Kent College, Canterbury
Term starts today and ends on Friday, March 25. Tanya Wicks and Ben Scotchbrook continue as head girl and head boy. Julian Barker and Sarah Harlow are captains of hockey. The entrance examination takes place on Thursday, February 4. Academic scholarships and music scholarships are available for boarders and day pupils, together with fee-paying places. Assisted places are also available and bursaries are offered for children in boarding need. *Dido and Aeneas* will be performed on March 17 and 18. The Old Canterburians' hockey reunion will be on Sunday, March 20, when Stainer's *Crucifixion* will be sung at the evening service.

The King's School, Canterbury
Lent Term begins today. Music scholarships will be held on February 8-9. The Archbishop of Canterbury will hold a confirmation for the school in the cathedral on February 14. Term will end on March 24.

Moulsford Preparatory School
Spring Term begins at Moulsford Preparatory School today with 150 boys of whom 50 will be weekly boarders. Fraser Stenhouse is head boy, Angus Macdonald, captain of rugby football and Darren Graham, captain of sevens. Musical evenings take place on Thursday and Friday, March 10 and 11 and the school play will be performed on Thursday and Friday, March 24 and 25. Term ends on Friday, March 25.

Reed's School
Term begins today and ends on March 23. Ian Locke continues as captain of school, James Masters as vice captain and Stephen Shiells is captain of hockey. A new Printing Room will be opened by the Master of the Company of Stationers and Newspaper Makers on February 16 and an Old Reedonian dinner to mark the school's 175th anniversary will be held at school on Friday, March 25.

St Edmund's College, Ware
Lent Term started yesterday with M.J. Da Costa as head boy and Yasmin Kapadia as head girl. J.S. Boyle continues as captain of the first XV and Miranda Beadell as captain of hockey. The annual careers convention will be on January 29, the entrance and scholarship examinations on March 5, and the sixth annual half-marathon on March 13. The junior school production of *HMS Pinafore*, will be on March 19 and 20 and the senior school music recital on March 25. Term ends on Sunday, March 27.

St Edmund's School, Canterbury
Lent Term begins today. Paul Mitchell is captain of hockey; the old boys' matches will be played on February 28. The 1st V will compete in the Kent Schools' squash finals at the school on March 13. The Bishop of Dover will conduct confirmation on February 13 and the Bishop of Maidstone will preach on Ash Wednesday. A concert will be given jointly with pupils from the Zeppelin-Gymnasium of Ludenscheid on March 9 and the junior school plays will be performed on March 18 and 19. Term ends on March 26.

St George's School, Ascot
Boarders return to St George's School for the Spring Term today and term ends on March 25. Sophie Dreyer continues as head girl. The school play, *Rebecca*, by Daphne du Maurier, will take place on March 18 and 19. Old Girls Day 1988 will be on Saturday, September 24.

Wells House School
Spring Term starts today at Wells House School, Malvern Wells, with Mr A.A.J. Williams, (formerly Housemaster and Head of Economics and Business Studies at Clifton College) taking up his appointment as headmaster. Mr H. Oswell (O.B. who left in 1908) will be visiting the school on Tuesday, February 16, to recount his experiences of the First World War.

Westminster School
Lent Term at Westminster School begins today. There are 865 members of the school, 607 in the Great School and 258 in the Under School. Mr Stephen Paris is joing the Great School staff. Mr David Edwards becomes Housemaster of Ashburnham. Exeat is from February 12 to 16. The Tizard lecture will be given on February 11 by Professor Lord Adrian. The Right Rev Edward Knapp-Fisher will officiate at the confirmation service in the Abbey on March 9. Term ends on March 18.

Woldingham School, Surrey
The following awards have been made:
Age 13 scholarships: Miranda Good, Croydon High School, Croydon; Tamsin Harris, Hazelwood School, Limpsfield. Exhibitions: Alejandra Hormaeche, Woldingham School; Tanya Stead, Woldingham School. Sixth form scholarships: Zoe Cowing, Woldingham School; Charlotte Fallon, Woldingham School. Exhibition: Gillian Crotty, Woldingham School.

University news

Oxford

Elections

Professor George M. Frederickson, Edgar E. Robinson professor of United States history at Stanford University, has been elected to the Harold Vyvyan Harmsworth professorship of American history for the academic year 1988-89. The election follows the withdrawal for family reasons of Professor David M. Kennedy, also of Stanford, who has originally been elected.

WOLFSON COLLEGE
To an Extraordinary Fellowship, Denis Mack Smith

Supernumerary Fellowship: Stanley Reginald John Woodell (from 1 March 1988); research fellowship: Jeremy Allen Black, Spalding visiting fellowship, Charles Malamoud (Trinity Term 1988).

Visiting fellowships: Lila Ghent Braine, Professor of Psychology, Barnard College (Hilary Term 1988); Donald Harley Gray, Professor of Orthopaedic Surgery, University of Auckland (January 1988-January 1990); Joseph J Seneca, Professor of Economics, Rutgers University (Hilary and Trinity Terms 1988); Gabriel Temkin, Professor of Economics, Brock University (Trinity Term 1988); Netta Zagagi, Professor of Classics, Tel-Aviv University (Hilary and Trinity Terms 1988).

Cambridge

Mr Stephen Smith, consultant gynaecologist with the Medical Research Council at Edinburgh University, has been appointed Professor of Obstetrics and Gynaecology at Cambridge University from October 1988.

JESUS COLLEGE
College fellowship elections
Professor Raymond Freeman FRS, John Henry Plummer Professor of Magnetic Resonance, Cambridge, elected into a Fellowship in Class I from December 18, 1987; A F G O'D Bourke, of Girton College, elected into a Fellowship in Class II for three years from October 1 1988; G T Parks, of Trinity Hall, elected into a Fellowship in Class II for three years from October 1 1988.

London

Mr G.G. Piper, director of estates and technical services, Tower Hamlets Health Authority, to be Bursar of University College London in September.

Latest wills

Mr Robert Nunn Stephenson Clarke, of Borde Hill, Haywards Heath, West Sussex, chairman of the trust which administers the Borde Hill estate, left estate valued at £7,720,048 net. He left his estate to his family.

Sir Thomas Holmes Sellors, of Speen, Buckinghamshire, first consultant surgeon of the National Heart Hospital and President of the Royal College of Surgeons, left estate valued at £503,166 net.

Colonel Laurence Hugh Higgon, of Landford, Salisbury, Wiltshire, distinguished Gunner during the First World War and Lord Lieutenant of Pembrokeshire 1944-54, left estate valued at £150,449 net.

Mrs Vera Mary Reynolds, of Newport Pagnell, Buckinghamshire, farmer, left estate valued at £2,232,306 net.

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OBITUARY

SIR CON O'NEILL

Brilliant and turbulent diplomatic career



Sir Con O'Neill, GCMG, who died yesterday, at the age of 75, brought to a varied career in the Government service and outside it perhaps the finest intellect in a pre-war generation of the Diplomatic Service which contained many able men.

To a brilliant analytical mind and a capacity for clear exposition he added a calm and detached manner, a strong and even rather formidable personality and considerable gifts as a linguist, all of which helped to make him an excellent negotiator.

At the same time he was very much an Irishman and an Ulsterman, and one not altogether in sympathy with the conciliatory policies of his cousin the former Ulster Prime Minister.

Under what seemed a cold intellectual exterior, an appearance enhanced by the striking shape of his head and brow, as if he were the very prototype egg-head, he was in fact capable of strong emotions and quixotic decisions, which twice led him to resign from the Government service; but he showed his true bent by twice returning to serve in it again with great distinction.

The Honourable Con Douglas Walter O'Neill was born on June 3, 1912, the second son of the first Baron Rathcavan, who represented Antrim at Westminster from 1915 to 1952 and was the first Speaker of the Northern Ireland Parliament.

From Eton he went to Balliol as a History Scholar. He took a First in English in 1934 and was elected a Fellow of All Souls in 1935. In 1936 he was called to the Bar and entered the Diplomatic Service. Two years later he was posted to Berlin.

While learning German for the Diplomatic Service examination, he had already acquired a sympathy with all that was best in Germany which was greatly to influence both his public and his personal life.

He had only been a few months in Berlin at the time of Munich. Like many of his colleagues he was deeply shocked by it. But he alone resigned from the Service. He thought, not for the last time, of turning to journalism.

When war soon followed, the Foreign Office wished to re-employ him: but Sir Horace Wilson, who had not forgiven his resignation and who was now Head of the Civil Service, imposed his veto. O'Neill therefore joined the Intelligence Corps in which he served until late in 1943 when he was recalled to the Foreign Office on a temporary wartime basis.

He remained there until 1946, but was not then re-established in the Service. He joined *The Times* as a leader writer, a task for which he was well-equipped by his gift for clear and rapid drafting: but he missed the mass of information easily available in the Foreign Office and although Foreign Office juniors are usually inured to the re-writing of their drafts, he did not like seeing his leaders amended.

After a year he was glad to return to what was now the Foreign Service. A year later he was re-established and his steady rise during the next 20 years gave him every prospect of reaching one of the highest posts.

Early in 1948 O'Neill joined the Political Division of the Control Commission in Germany. He was posted first to Frankfurt where he was soon a dominating figure on the staff of General Macready in the Bi-Zone Administration. Later in Bonn he was one of the closest advisers of the High Commissioner, Sir Ivone Kirkpatrick. He was promoted Counsellor in 1951 and made a CMG in January 1953, when he returned to London as Foreign Office Representative at the Imperial Defence College.

In March 1954 he became Head of the News Department of the Foreign Office, where the authoritative clarity of his briefing is remembered as making him an outstanding holder of that testing post, even if one or two others have had a happier personal touch with journalists. In June 1955 he went on promotion to Peking as Chargé d'Affaires, a post which gave good scope for his gifts as a reporter.

Late in 1957 he returned to the Foreign Office as an Assistant Under-Secretary of State, remaining there until the death of his second wife led him to seek a posting abroad. In January 1961 he was appointed Ambassador at Helsinki, where he met his third wife and, always a keen fisherman, spent two contented years.

In 1963, after the failure of the first negotiations for British membership of the EEC, Mr Heath, looking for a man of outstanding quality to be Ambassador to the European Communities, brought O'Neill to Brussels. Characteristically rejecting francophone suggestions that he should use another Christian name (he had been made KCMG in 1962) in this rather frustrating post he acquired the knowledge of Community affairs which was later to prove so valuable.

In 1965 he returned once more to the Foreign Office as Deputy Under-Secretary of State in charge of economic affairs. One of his main tasks was now to prepare for the second British application for membership of the EEC, put forward by the Wilson Government in 1967: but his heart was now set on the Embassy in Bonn.

He was not, however, one of those few senior members of the Service whom George Brown liked and valued. In spite of his intellectual distinction and his knowledge of Germany the Secretary of State preferred another man. It was a bitter blow and O'Neill resigned again.

Family responsibilities made this too a brave decision, but he never regretted it and he believed that the shock of this sensational resignation contributed to Mr Brown's departure soon afterwards.

There followed a short and unhappy period in the City where he never settled down. He found some satisfaction in a series of major articles for *The Times* and some masterly television programmes on European affairs: but it was a relief both to O'Neill and to his friends when Mr Michael Stewart recalled him to the Foreign Office, this time on contract, to prepare for the third application for British membership of the EEC and for the negotiations which were to open in the summer of 1970.

Thus, in the end, O'Neill's diplomatic career was crowned with the official leadership of the very able delegation which finally negotiated the Treaty of Accession. His outstanding services in this capacity were recognized by his advancement to GCMG in 1972. After the signature of the Treaty, he spent the remaining months of his contract writing the official account of the negotiations.

Barely 60 and at the height of his powers, he still had much useful service to give: but his capacity for work made him quick to complain that he had too little to do. In 1972 he was appointed Chairman of the Intervention Board for Agricultural Produce, a post he held until 1974. He was a Director of Unigate from 1974 to 1983.

O'Neill was married three times. His marriage to Miss Rosemary Pritchard (afterwards Lady Garvey) by whom he had a son and a daughter, was dissolved in 1954. His second wife, Baroness Mady Marschall von Bieberstein, died in 1960. He married thirdly Mrs Anne-Marie Lindberg, of Helsinki.

PROFESSOR A. R. J. P. UBBELOHDE

Professor A. R. J. P. Ubbelohde, CBE, FRS, died on January 7 at the age of 80. Although he retired as head of the Department of Chemical Engineering and Chemical Technology at Imperial College, London, in 1975, he remained active in research as Emeritus Professor of Thermodynamics and Senior Research Fellow of the College.

Ubbelohde made major contributions to science and technology over a prodigiously wide field, ranging from thermodynamics, through combustion and detonation, to graphite and intercalation compounds.

His achievements were legion, but perhaps the graphite lattice-based materials for which he coined the expression "synthetic metals" (but formed entirely of non-metallic atoms) may prove his most lasting memorial.

This expression was subsequently adopted as the title of an international journal publishing papers from laboratories around the world.

Paul Ubbelohde was born on December 14, 1907. He was educated at St Paul's School and Christ Church, Oxford. After graduating he did research in thermodynamics, and spent the year 1931-32 at Göttingen.

During the war he worked in the Ministry of Supply where he studied the theory and practice of explosion and detonation, as well as doing consultant work on explosive risks for ordnance factories.

From 1945 to 1954 he was Professor of Chemistry at Queen's University, Belfast, after which he took up the chair of Thermodynamics at London (Imperial College).

He reaped many honours and awards, including Fellowship of the Royal Society in 1951, Membership of the Pontifical Academy and of the Academy of Göttingen, and he received numerous honorary degrees.

Paul Ubbelohde was a prolific and elegant writer: the author of six books and several hundred papers. Several of his books — notably *Man and Energy* (1954) are still recommended undergraduate reading.

During the 1960s, he presided over a major expansion of the Department of Chemical Engineering and Chemical Technology of Imperial College.

Ubbelohde was a man of wide interests, gifted with the ability to absorb and retain volumes of written information. He was knowledgeable about antiques, accumulated a remarkable collection of Chinese ceramics and was a great connoisseur of wine — an interest from which the College benefitted greatly during the years when he was Chairman of its Wine Committee.

He was also a salmon fisherman and an enthusiastic farmer who often held forth in College common rooms on the virtues of pigs.

Paul Ubbelohde was a wise and most erudite man.

He was unmarried.

MR PATRICK DOLAN



Mr Patrick Dolan, who died in Towson, Maryland, on New Year's Eve, at the age of 76, was a gifted and likeable Irishman, who after taking American citizenship, served under General William "Wild Bill" Donovan in the psychological warfare division of the Office of Strategic Services.

Born in Waterford he emigrated to Chicago as a young man, and worked in advertising on the *Chicago Tribune* and for Columbia Records.

When the Americans entered the war he was summoned from Columbia by Donovan who, after D-Day employed his flair most effectively in organizing wireless broadcasts from close behind the fronts of the advancing Allied armies. To the occupying forces a good deal of the output of these appeared to emanate from their own side.

Dolan had landed on Omaha Beach on D+1, and later accepted the surrender of Cherbourg, before which the Americans had been bogged down for weeks. A barrage of broadcasts improvized by Dolan played a significant role in the defenders' decision to capitulate.

Dolan also set up Radio Annie, and Radio Luxembourg which broadcast highly effective psychological warfare programmes in German.

Later he spent two months in hiding, in Prague, advising the Czech underground, and he helped a number of people escape from the clutches of the SS. Notable among these was Rabbi Leo Baeck, Chief Rabbi of Berlin, whom he rescued from the SS in Czechoslovakia and hid until he could be spirited out to safety.

Until his death Dolan remained European president of Veterans of the OSS.

After the war he opened the London office of an American advertising agency, and then launched his own, serving the whole of Europe. He remained in the advertising business until 1967.

During this time he was also a consultant to the US State Department, while in this country, he advised the fishing industry and the Horserace Betting Levy Board. His services were also sought by the Dutch bulb industry; and he was a trustee and director of the Roman Catholic weekly magazine *The Tablet*.

Convinced, meanwhile, that barley could be grown successfully on the west coast of Scotland, he set up a malting plant called Moray Firth.

Dolan was very fond of the village of Much Hadham, Hertfordshire, where he made his home. There he bred some of the first Landrace pigs in this country.

BIRTHS, MARRIAGES, DEATHS

Before I formed thee in the belly I knew thee: and before thou camest forth out of the womb I sanctified thee.. and I ordained thee a prophet unto the nations. Jeremiah 1:5

BIRTHS

ABAJOT - On January 9th, at The Portland Hospital, to Valentina and Edward, a son, Nicholas Edward.

BAKER - On January 6th 1988, at the Royal Berkshire Hospital, Reading, to Belinda (née Barringer) and Michael, a daughter, Theresa Mary, a sister for Rachel.

EVANS - On January 9th 1988, to Vanessa (née Berridge) and Christopher, a son, Nicholas John Barrie.

HADDEN-PATON - On January 10th, to Carolyn (née Rennie) and Alasdair, a son.

HAMILTON - On January 9th, to Margaret (née Riddell-Webster) and Paul, a son, James Balfour.

HARTLEY - On January 8th, at The John Radcliffe, Oxford, to Patricia and David, a son, Nicholas John.

HORNBY - On January 7th, to Anna (née Rae) and John, a son, David Hugh.

JACKSON - On January 7th, to Alison (née Mitford) and Richard, twin boys, Edward James and Peter Leonard.

KING-HARMAN - On January 8th, to Barbara and Mike, two daughters and a son.

HUNT - On January 9th 1988, to Patti (née Wilson) and Paul, a daughter, Joanna Alice Sarah, a sister for Harry.

REDOUT - On January 8th, at Kingston-upon-Thames, to Janet and Christopher, a son, James Anthony.

ROOK - On January 2nd, at Rexham Maelor Hospital, to George and Jane (née Bedson) a daughter, Harriet Eden Richardson, a dear sister for William.

ROSTRON - On January 9th, to Penelope (née Trotter) and Michael, a son Oliver Graham.

SHUTES - On January 8th 1988, to Lucy (née Hunter) and Anthony a daughter, Phillippa Fern Kenyon.

SMEED - On January 5th, in St. Germain en Laye to Marie-Laure (née Giroud), and David, a son, Oliver Edward.

STRUNNA - On December 30th, at the Portland Hospital, to Joanna (née Groves) and Sebastiano, a daughter, Camilla.

TAPPER - On January 7th 1988, at Exeter Hospital, New Hampshire, U.S.A. to Jacqueline (née Olah) and Paul, a son, Anthony.

WALDEN-JONES - On January 11th, 1988, to Belinda (née Savill) and Alan, a daughter, Alice Rose.

WINGFIELD DIGBY - On January 9th, to Frances (née Henn) and George, a daughter, Zara Jane.

ANNIVERSARIES

FRANKLIN-LADENBURG On January 11th, 1888, at the New West End Synagogue, St. Petersburgh Place, London, a marriage was celebrated between Leonard Benjamin Franklin and Laura Agnes Ladenburg.

SILVER ANNIVERSARIES

HOLMES-HARRISON - On January 12th, 1963, at St. Thomas-on-the-Bourne, Farnham, Surrey; Gordon Edward Vincent Holmes to Margaret Anna (Meg) Harrison.

DEATHS

BRIGGS - On January 2nd 1988, peacefully in hospital, Dr Elsie Briggs. Service at Westbury-on-Trym Parish Church, Bristol at 11.00am on Tuesday, January 19th, 1988. Family flowers only, donations to Elsie Briggs House of Prayer Trust.

BULFORD - On January 6th: 1988, Alan Bulford, M.C. of Manor Farm, Tharupe, Oxon, the son of the late Gordon and Phyllis Bulford, dear brother and Uncle. Family flowers only. Funeral Private. Service of Thanksgiving at the Dragon School, Oxford at 3.00pm, Friday January 29th. Donations if desired to Leukaemia Research Fund, 43 Great Ormond Street, WC1 N3JJ.

BURN - On January 9th 1988, Duncan Lyall, aged 85. Most dearly loved husband of Mollie, father of Barbara and Susan, father-in-law of David and grandfather of Nina, Arivah, Jane and Elizabeth. Cremation at Golder's Green Crematorium at 1.20 pm on Friday 15th January.

CRIMMALL - On January 10th 1988, very peacefully at home, aged 93. Albert Charles Chitnall F.R.S. Dearly loved husband of Marjorie, and father of Joan, Cicely, Mary and John. Cremation private. Memorial Service later.

CRELLIN - On January 8th, peacefully at the Old Rectory Nursing Home, Barham, Suffolk. Horace Joseph Rickard FCA, aged 88, father of Paul, Howard, Michael and Dorothy. Funeral service at Christ Church, Wanstead, at 11.30 am, on Thursday 14th January. Donations in lieu of flowers, to The Imperial Cancer Research Fund, maybe sent to Frances and C. Walters, Funeral Directors, 121 High street, Wanstead, E11. (Tel: 01 989 1685.)

DUNCAN - On January 10th 1988, in her 78th year, peacefully after a short illness, Alice Betty, beloved wife of Warren for over 50 years, sister of Nancy; loving mother of Michael, Mary and Robert; also Nana to her seven grandchildren. Funeral at Breakspear Crematorium, Ruislip at 11.30 am Monday 18th January 1988; family flowers only.

EDGECOMBE On January 10th, 1988, peacefully at York, Kathleen (Kitty) widow of the late Commodore Clifford Edgecombe C.B.E. devoted mother of Tessa and Clifford. Funeral Service at Milford Parish Church, on Saturday January 16th at 12.30pm. Flowers to Diamond & Son Funeral Directors, Lymington. Tel: 0590 72060.

EPSTEIN - On January 8th, 1988, Gertrude, beloved wife of the late Rabbi Doctor Isadore Epstein, Principal of Jews College and leading Anglo-Jewish scholar, aged 88, peacefully after a short illness. Deeply mourned and missed by Sam, Helen, Jack and Miriam, Sarah and Golda, grandchildren, other family, friends and the Anglo Jewish Community. Prayers 8.00pm, 3 Westminster Court, London, NW8.

EVANS - On December 30th 1987, in Dulwich Hospital, Rudolph Bayfield MM, aged 90. Husband of Joan, father of André, Rhoda and Clive. Funeral on Thursday January 14th at Putney Vale Crematorium, Roehampton Vale, SW15 at 11am. Flowers to: Co-operative Funeral Services, 111 Lordship Lane, SE22. Donations to: The West Indian Ex-Servicemen's Association, 167 Clapham Manor Street, SW4.

FABER - On January 8th 1988 in Harare Zimbabwe, Charlotte aged 86 years, widow of Alfred Giles Faber of Home Park Estates

FORSYTH - On Thursday January 7th, 1988 at his residence in Oakville, Ontario, Canada, William K. M.B.E., after a lengthy illness. Born December 12th 1912. London England. Loved husband of Mary, his wife of 47 years. Dear father of Peter of Honolulu and Veronica (Mrs J Koehler) of Oakville. Sadly missed by three grandchildren John, Mary and Alexandra. The funeral service took place at the Ward Funeral Home, "Oakville Chapel" on Monday January 11th, 1988 at 11.am. Interment St. Jules Cemetery, Oakville.

FRAME-THOMSON - Enid Frances Bliss. 10th January 1986. Miss you so much darling one - Tom.

GILLETT - On January 8th, Roderick Edward James, beloved husband of Josephine, dear father of Marie, Cecilia, Prudence and Rosalind, and grandfather to Judith, David, Helen, Clare and Edward. Funeral at St. Mary's Church, Kensing, Kent at 12.30 on Friday, January 15th. Donations to Campbill Village Trust, c/o T W Fuggle and Sons, 20 Ashford Road, Tenterden, Kent.

HATCHARD - On January 10th, suddenly, at his home in Haywards Heath, Sussex, John. Dearly loved husband of Dora and father of Peter and Carol. father-in-law of Susan and grandfather of Sarah and Stuart. Funeral service at St. Augustine's Church, Scaynes Hill on Thursday, January 14th at 12.30pm followed by cremation.

HOWARD - On January 9th, peacefully at Parkside Hospital Wimbledon, Guy, beloved son of Florence and the late Reginald. Cremation will take place at Putney Vale. Friday 15th January at 12.30pm. Family flowers only please.

KIRKHAM - On January 9th, at Cosford, Warminster, Lt. Col. P.C.F. Kirkham (late Indian Army) much loved husband, father and grandfather.

LANG - On January 8th, in his sleep at "The Old Rectory", Lymington, Ian Newcomb Lang aged 65 years. Much loved by wife Marjie, sons, Joe, Chunky, Matt and Greg, and grandchildren Lucy, Ben, Alexis, Nicholas and Alexander. Funeral service at St. Ethelburga's Church, Lymington on Thursday January 14th at 2.00pm. Flowers to Hambrook and Johns (0590 85167) or home; donations if preferred to The Secretary, Abbey field (Lymingé) Society, 18 Greenbanks, Lymingé. Folkstone, Kent.

McCULLOCH - On January 8th 1988, suddenly as a result of a motor accident, Walter Jamieson McCulloch M.C., T.D., W.S. of Ardwall, Calshouse, Kirkcudbright, Fleet, Kirkcudbrighshire, aged 81 years. Funeral at Anwoth Church on Wednesday January 13th 1988, at 2.00pm. Family flowers only.

MIDDLETON - On January 8th, after a very short illness, at the County Hospital, Hereford, Elizabeth (née Ryder). Beloved wife of Donald and dearly loved by Colin and the family. Funeral at Hereford Crematorium at 12 noon on 15th January. Family flowers only. Donations if desired to League of Friends, County Hospital, Hereford.

NEISH - On January 10th 1988, peacefully after a long illness borne with tremendous fortitude, at Delecare Nursing Home, Market Lavington, Devizes, Wiltshire, June Neish, much loved by her husband, John, and her sons, Angus and Edward. Service of thanksgiving in All Saints Church, West Lavington at 11.30 am on Friday January 15th 1988. Followed by burial in the churchyard.

PALMER - On January 10th 1988, peacefully in hospital, after a long illness bravely fought. Willie-Mae (née Champion), aged 68 years, of West Parley, Ferndown. Born in Jemison, Alabama. Very dear wife of Charles, loving mother to Mary-Anne, Timothy and John, and much loved Grandma to their children. Funeral Service at All Saints, Church Lane, West Parley on Tuesday January 19th at 10.30am. Family flowers only please, but donations if desired for The Willie-Mae Benevolent Fund, C/o Harry Tomes Ltd, F.D., Barham house, 31/33 Tower Road, Boscombe, Tel. Bournemouth. 34340.

PARBURY - On January 9th, 1988, in hospital, Philip Kingsmill, D.S.O., M.C., of Edward Street, Woollahra and Dunmore, New South Wales, Australia.

PHIPPS - On January 9th, 1988, Frances Georgina, widow of Sir Eric Phipps, in London. Funeral with Requiem Mass at the Church of the Immaculate Conception, Devizes, Wilts, at 12.00 noon Friday, January 15th.

PRITCHARD - On January 9th, peacefully in hospital Mary, much loved wife of Neil, and mother of Kevin. Service at Dagllingworth Parish Church, Monday 18th January at 2.30pm Flowers if desired to Packer & Slade (Funeral Directors) 1, City Bank Road, Cirencester.

REYNOLDS - On 10th January 1988, in her 85th year, Mollie, late of Isle of Wight and Rock End Lodge, Torquay, beloved widow of John Cotterell and Herbert 'B' Reynolds and much loved aunt and cousin.

SHOW - On January 11th 1988, suddenly at his home in Hightown, Edward Charles, M.B.E., the dearly loved husband of Marian and devoted father of Anthea, much loved by all his family and friends.

STEWART - On January 10th, at Nynehead Court, Wellington, Margaret, widow of Irvine, mother of the late Derek, and of Adrian, late of Tientsin Estate, Bogawantalawa, Sri Lanka and Stapledgrove, Taunton. Funeral 11.30am, St. John Fisher, Wellington, 12.30pm, Taunton Deane Crematorium, on Friday 15th January.

WAITE - On January 10th 1988, Wilfred Eric. The Funeral service at Cheltenham Crematorium chapel on Thursday 14th January at 10.30am. Family flowers only. Donations to Sue Ryder Home Leckhampton Court Cheltenham.

MEMORIAL SERVICES

ALLEN - Col. R P D F (Forty) M.B.E. 14th/20th King's Hussars. A Memorial Service will be held on Thursday 25th February, at St. Giles', Cripplegate, EC2, (near the western end of Fore Street). There will be a buffet luncheon afterwards at the Salters Hall nearby. Car parking in the Barbican.

HORNBY - A Service of Thanksgiving for the life of Sir Antony Hornby will be held at the Grosvenor Chapel, South Audley Street, on Tuesday, January 19th at 11.30 am.

PERSONAL COLUMNS

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THE ARTS

TELEVISION

Life and Death

Channel 4 last night gave us a look at death followed by a glimpse of new life. Death was much more comforting. A new series, *Merely Mortal*, kicked off with a programme pertinently called *Born to Die*. Then *The Eleventh Hour* with *Soft Cell* provided a feminist critique of genetic engineering.

Born To Die **also had a female bias. A number of women with terminal illnesses spoke frankly, even cheerfully, about their imminent demise. Two other women spoke a little less cheerfully about the recent death of a relation. The men on view, however, seemed less immediately threatened by death. Admittedly, one man was getting on a bit but he seemed in rude enough health and another who had had a heart transplant was radiant with the prospect of an invigorated extension to his life. Perhaps men cannot be trusted to come up with comforting television messages when they have one foot in the grave.**

Soft Cell **took the view that men are not to be trusted with the manipulation of genetic processes. Certainly, scientists and Governments are not to be trusted with such things and they are still predominantly male. The problem for most viewers with such a programme is that their scientific ignorance makes it impossible for them to judge objectively the issues. Unfortunately, the same is often the case with the scientists. No doubt just as the boffins once happily let servicemen sunbathe during nuclear tests, some lethal genetic creation will be launched on the world with the ink still not dry on the scientists' guarantee of its absolute safety.**

Intellectual curiosity, not to say the prospect of material gain and the cure for certain diseases, means that those who wish to limit such research are bound to be thwarted.

Andrew Hislop

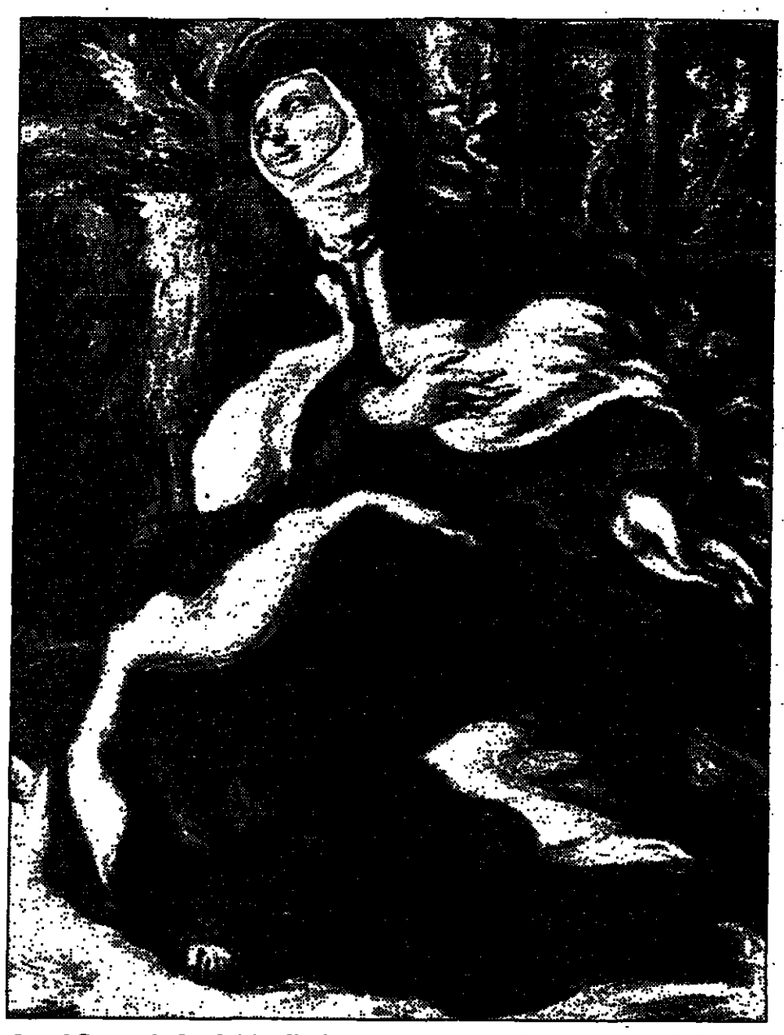
Art which feeds on itself

GALLERIES

Edinburgh International
Royal Scottish Academy

The Other Robert Burns and His Circle/ The Vaughan Bequest
National Gallery of Scotland

Manzu
Walker Art Gallery, Liverpool



Gerard Garouste's 'Ste Thérèse d'Avila' (detail): inspiration from a return to the baroque

Subtitled "Reason and Emotion in Contemporary Art", **Edinburgh International** is the Scottish Arts Council's blockbuster exhibition for the winter, and one of the most ambitious shows the Council has ever masterminded. Running until February 14, it is the first major British survey of trends in contemporary art since the (London) Royal Academy's *A New Spirit in Painting* show at the beginning of the decade, and offers some remarkable insights into the way the arts, painting in particular, have been developing in the Eighties.

It is, of course, rigorously selective, including the work of only 19 artists. Anyone who did not agree with the inclinations of the three selectors could easily dismiss it as absurdly insufficient to give us a comprehensive picture of the state of the art today. But at most it claims to isolate and examine certain trends, and it is hard to fault the way those trends have been selected.

The most striking thing about the show is the total absence of all the Neo-Expressionists who have been the most prominent figures internationally ever since *A New Spirit* and its Berlin follow-up *Zeitgeist*. Which is not, obviously, to say that they are a spent force — we need only look at what is being shown in the major commercial galleries of the world to see clearly that they still rule the roost — but merely to indicate that the shows of 1981-82 which pressed them upon us were primarily definitions of a situation already in being rather than prophecy.

In the same way, *Edinburgh International* tries to give us some kind of a working image of the Post-Modernist era in painting and, to a lesser degree, sculpture. These may not necessarily be the best artists now working, but they include a number who seem to be most intensely in touch with the tone of the times. It is not altogether clear what two of the old-timers, Cy Twombly and Sol Lewitt, are doing here, though it must be admitted that, given the context of the Royal Scottish Academy's grand central hall, Lewitt has surpassed himself with his group of very large abstract paintings, darkly vibrating there on the walls.

For the rest, nearly all are one way and another concerned with reference to the art of the past. The approaches vary. Carlo Maria Mariani produces immaculately detailed pastiches of Neo-Classical painting, mythological or allegorical subjects and all, though with a lighter range of pigments and possibly (it is hard to be quite sure) a lighter emotional tone, located around the point where pastiche shades into parody. Axel Kassebohmer isolates not entirely self-defining sections from old masters (or a very convincing imitation thereof) and asks us to react anew, deprived of the original scale and context. Stephen McKenna and Ann McCoy evoke the manner of 18th century or early Renaissance murals respectively, to make rather mysterious modern points. Gérard Garouste, more at home here than in previous Neo-Expressionist contexts, looks to the baroque for his inspiration.

But however they approach it, there is little doubt that this is largely art based on art. Sometimes the input of new ideas or new points of view may seem just too slight for the amount of exposure the results are given: to my taste, for instance, Salvo's candy-coloured, almost naive landscapes seem no better and no worse than many works to be regularly seen on park railings the world over, and one does wonder precisely what quirk of fate or publicity has singled him out.

But in general the work on display has enough liveliness and individuality to make it worth a second look, even if one does not immediately like what one sees. Particularly memorable, I think, are Andreas Schultze's very organic-looking abstractions or semi-abstractions, and Rebecca Horn's unusually staid (and silent) installation "Black Bath", which is just what it says, a smoothly impenetrable rectangle of liquid, deeply unwilling to give up its secrets.

While on the spot, you would be well-advised to nip into the Scottish National Gallery, hard by, and look at the resplendent Turner watercolours of **The Vaughan Bequest**, which during January are having their annual month's exposure to the light of day. At least, that is what the will originally envisaged, though nowadays of course it is the gallery's own meticulously controlled artificial light-levels.

Close at hand, also until January 31, is a small but rich display, **The Other Robert Burns and His Circle**, inspired by the Gallery's recent acquisition of one of the Edinburgh Symbolist Robert Burns's decorative panels for Crawford's tea-rooms in Princes Street (c.1926), "Diana and Her Nymphs". This combines Scottish Colourist vividness with Art Nouveau pattern-making, and is shown along with kindred works from the Gallery's collection (it is, after all, the National Gallery of Scottish Art), such as Phoebe Traquair's series of four large embroideries on "The Story of Denys".

Edinburgh has just ceased playing host to another major international exhibition, the retrospective of the sculptor **Manzu**, which was at the Scottish National Gallery of Modern Art to coincide with the Italian President's abortive visit and is now on its way to the Walker Art Gallery, Liverpool, where it is to be seen from January 18 to February 14, and then to the Museum of Modern Art, Oxford. Manzu himself turns 80 this year and, outside Italy at least, seems to be in the middle of that trough which frequently engulfs the reputations of once inescapably famous artists a couple of decades after their high point. Perhaps it is a good moment for re-evaluation.

Or perhaps not. Those with happy memories of his Pope John portraits and his bronze doors for Salzburg Cathedral, St Peter's, Rome, and St Laurenz, Rotterdam, may well find the show's series of pouting nymphets disappointingly stuck in their period. With the contemporary variations on the theme of the Crucifixion (Donatello looks disapprovingly on Mussolini), the effect is faintly surrealistic but still telling — rather in the way that Annigoni paintings affect one in spite of oneself. Most current, curiously enough, are the unsparingly naturalistic recent still-lifes and the tiny, exquisite gold brooches of birds and beasts. One would not claim Manzu to be a really great sculptor, but he certainly does not deserve his recent neglect, and it is good that Scotland has initiated this timely opportunity for reappraisal.

John Russell Taylor

CONCERTS

Truest colour

ASMF/Sillito
Queen Elizabeth Hall

The heading is somewhat misleading: this was one of the many occasions when the Academy of St Martin-in-the-Fields showed their truest colours as "refugees from the conductor" and looked to Kenneth Sillito in the leader's chair very much as colleague.

Haydn and Britten put the band on their corporate mettle; but centre-stage was taken by the horn player Peter Damm. Beginning with a confidence-inspiring open arpeggio of ascent, the Haydn First Horn Concerto in D saves its tricks largely for the finale, a lip-tickling piece with notes which seem far too small far too often for the horn's great maw.

Damm, principal horn of the Dresden Staatskapelle, is very much an orchestral soloist, and this work admirably suited his unshowy virtuosity. He gracefully untied the finale's knots of counterpoint, and made the most of the twinning support of the violins in the first movement and the bass strings in the lower depths of the adagio.

When he came to Mozart, on the other side of the interval, he could have allowed himself a little more audacity, a little more twinkle. Damm's performance was too mellifluous, too musical to be merely monochromatic; but the orchestra could have offset his somewhat introverted reading by more brightly detailed accompanying.

When left alone, there were times too, when they seemed to lack imaginative stimulus. Haydn's *Trauer* Symphony, with which they began, started and ended with an excitingly dry, stark unanimity for the outer movements' spare counterpoint and bare octaves. The centre sagged a little. I found the phrasing of the Menuetto and Trio just too streamlined, with the tang of the oboe underplayed, and the velvet covered undertone of the strings a little too ready to elide in an over-exquisite Adagio.

It seemed all just a little too easy. But as Britten loomed, and seats began to empty, the Academy braced themselves for the Frank Bridge Variations, offering a nicely manic Aria Italiana and a properly abrasive Bourrée.

Hilary Finch

Mask's wonder

BBC SO/Howarth
Barbican Hall

The BBC-Barbican Birtwistle festival, "Endless Parade", began on Sunday night with a huge, clangorous reminder of the wonder of his opera *The Mask of Orpheus*. The whole second act, the drama of Orpheus's real and imagined descents into a shadow world that is both death and dream, was majestically brought to birth again under the direction of Elgar Howarth and Paul Daniel, with much the same cast as we heard at the Coliseum première 20 months ago.

It was glorious to hear a substantial part of this score again — indeed, to hear some of it for the first time, since Sunday's performance seemed more vigorous, detailed and shapely, besides benefiting from an acoustic which projects sound with such force. I have complained so often about the Barbican's ambience that I am relieved to find something that sounds so well here.

But there was a faint sadness, too, because this is music that calls clamorously for theatre: a concert performance is an immense welcome for a guest who never arrives.

One must hope, therefore, that the ENO will be encouraged to revive their production, and that other companies will take note that *The Mask of Orpheus* is a new continent in the world of opera. Philip Langridge reminded us of that in his powerful portrayal of the epic hero; so did the wind and percussion of the BBC Symphony Orchestra; so did the loudspeakers, relaying the electronic music.

Earlier there had been a triptych of satellites of the opera, beginning with *The Fields of Sorrow*, which in 1971 showed Birtwistle the way to Hades. James Wood conducted this and also the "madrigal" *On the Sheer Threshold of the Night*; Jane Manning took us back to the beginnings of Birtwistle's Orphism in *Nenia*.

Paul Griffiths

Unsympathetic setting

LONDON DEBUT

The **Trio Finnica**, who made their debut at the Wigmore Hall, are already well known in Finland where they do the city and festival circuit. They have played, for instance, at Kuhmo; and it could well be that it takes the stimulus of a lively international festival audience to get them going.

At the Wigmore Hall (writes Hilary Finch) they had to contend with a mere scattering of 50 people in a resonantly empty hall, as well as a loud, persistent dripping from a roof leak throughout the first half of the evening. In these circumstances, their playing was earnest rather than inspired, energetic rather than electric.

The programme, which included Copland's *Vitebsk*, was an enterprising one. Their Beethoven (Op 70 No 2) was bold, big-boned and played with what seemed like a determination to get across the footlights at all costs. Their pianist Risto Lauriala has fluency and resourcefulness but at times tends to emphasize symmetry where it is less than helpful to do so. I enjoyed thier confident sense of structure in the Finale, but wished that the violin and cello would show a little more sophistication.

Shostakovich's Trio No 2 in E minor made all three players concentrate more on listening to each other, and this gave welcome focus to their performance. What their playing as yet lacks in truly distinctive profile it makes up for in vitality and strength of purpose: I should like to hear them again in more clement circumstances.

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OPERA

Nabucco/ La traviata/ Les Contes d'Hoffmann
San Francisco Opera

The middle weeks of the San Francisco Opera's season were alternatively brightened by three luminous and memorable productions, and dulled by two leaden duds (a *Tosca* and a *Fidelio*) one would like to forget.

Mara Zampieri made her US début as Abigaille, replacing the indisposed Ghena Dimitrova, in an opulent, gloriously old-fashioned production of Verdi's Nabucco. Miss Zampieri was to have débuted here in 1986 as Verdi's Lady Macbeth, but that year was her turn to be indisposed.

Listening to her perform was like watching a defiantly risk-taking circus acrobat. She could, and did in fact manage all the cruel leaps and roulades written into this soprano showcase role. But one held one's breath as long as she held hers during the killer phrases; shivered in painful pleasure at the steely rip of her highest notes; and relaxed only when her demanding airs sighed into silence.

She sang in three voices rather than one, with nothing in the way of a legato bridge between her throaty, sometimes spoken low growl and her spectacular Callas-like high stabs over the staff, which did not always hit their mark. But I found the noises she made, if not always musically felicitous or precise, to be dramatically riveting. Her string-of-pearls descending trills were breathtaking applause-catchers out of another time.

The whole production, in some ways, was out of another time. Great freestanding walls and pylons were bathed in luscious light and deep shadow, "sculpted" into pagan relief by projected images of the British Museum's Assyrian carvings.

A magnificent chorus intoned "Va, pensiero" in a stunning blue-and-gray Alma Tadema tableau. "Operatic" ramps and staircases and terraces served as staging areas for armies of Israelites and Babylonians, all fantastically robed in emerald, fuchsia, turquoise, and acres of cloth-of-gold.

Nabucco has no more to do with ancient Israel than *Aida* has to do with ancient Egypt, but it was quintessential Verdi, a basic Italian historico-romantico spectacle performed with gusto, Maurizio Arena beating time. Paul Plishka (playing for Israel) and Piero Cappuccilli (for Babylon) sang the rival team leaders in voices which, although fine, were not quite as heroic as their costumes or characters.

Quade Winter (Ismaele) and Leslie Richards (Fenna) were no match for Mara Zampieri, the evil apex of their triangulated loves. She spun her unnatural, sometimes uncontrolled voice like a flashing sabre over all their heads, and turned this lavish, glittery pageant into something genuinely exciting.

A new production of *La traviata*, with meticulously detailed romantic-realist sets by John Conklin — the gift of a local patron — was reported to have cost $700,000. If true, this would make it the most expensive single production in the company's history.

Each Second Empire interior was created with a museum curator's attention to detail. Ingenious stage architecture allowed glimpses of rooms beyond rooms for the two party scenes, with gilded *boiseries* and erotic hand-painted panels.

Subtle and artful lighting turned afternoon convincingly into evening through the lace-draped garden windows of Violetta's country house; night slowly dawned into day as she died beautifully in a pearl-tinted, empty upper room that looked like something out of Vermeer. Well-directed players (John Copley, producer) in elegant costumes completed these winning stage pictures.

Andrew Meltzer conducted with extraordinary delicacy and grace, rendering the opera as "French" as it was Italian; phrases slowly and elegantly shaped, violins razor-sharp, tone colours precise. Both "Dite alle giovane" and "Parigi o cara" began with near-inaudible whispers, and only gradually spun into fine lines of song.

Nelly Miricioiu created a remarkably convincing Violetta, as authentic as her settings, as poignant as Meltzer's reading of the score. She sang with subtlety and edge, carving lines suavely, leaping with power (and only occasionally a shriek). Francisco Araiza lacked her histrionic and vocal finesse, and seemed unable to modulate between emotions or burnish his full voice; but his outbursts and their duets were good.

Juan Pons, if perhaps too stiff and emotionless an actor, sang a clear, pure-voiced Germont, and supported Miricioiu's diamond-etched precision and pain like a sturdy male dancer bearing aloft a boneless, dying ballerina. In the end, the exquisite settings seemed no more than just for a *Traviata* whose whole cast — in particular, whose Violetta — came very close to realising this warhorse opera's optimum emotional appeal.

David Powers



Dance with a doll: Placido Domingo and Tracy Dahl step out

Three hits out of five

Placido Domingo has been singing the title role in *Les Contes d'Hoffmann* for 22 years. He has now spanned in his own Hoffmann-singing the aging process he imagines the part to go through between Act I and Act III of Offenbach's opera — a process he is able to duplicate onstage with astonishing ease. Although his name and fame provided the drawing power for this relatively unpopular work (it was last done by the San Francisco Opera in 1949), on this occasion he was surrounded by an excellent cast and production (under Michel Plasson) in love with the music.

San Francisco opted for the traditional 1907 Choudens version of the score — regarded by some musicologists as "corrupt" since the Oeser version was published in 1978; with the Guilietta scene last, and a couple of borrowings from Oeser.

Gunther Schneider-Siemssen's stage designs (borrowed from Miami) are dream-deformed and fabulous, transformed by ingenious light shows and projections. (A pox on his blurring scrims!) Spalanzani's Act I laboratory comes to life like an animated Hoffmung cartoon.

Domingo's four-in-one nemeses were magnificently sung and acted by James Morris, who created four very different incarnations of melodramatic evil. Tracy Dahl, a tiny *ingénue* from Canada, warbled and shuddered a miraculous automaton, before the doll falls to pieces.

Tracy Gustafson was a beautiful, if perhaps too California-healthy an Antonia; although she is not the sublime *diva* the role portends, her part in the death-trio was superb. Mary Jane Johnson was an appropriately seductive Giulietta, harsh and Verdian of voice. Francis Egerton did the three grotesque servants with fine comic style.

Placido Domingo *does* sing at a different level of quality from everyone else — impeccably pure and clear, always ringing at the top like the most precious of metals. But this was an ensemble success, with careful attention paid to a thousand details.

David Littlejohn

FASHION by Liz Smith

Classics mean business

A hundred years on and Jaeger still excels at the total look – but now with a sharper image







Far left: Short swing coat in navy blue cashmere and wool mix, £235, sizes small, medium and large, available now. Collarless suit with cropped jacket and knee-length skirt (shortened in picture) in navy and white fine-checked wool and polyester, £235, sizes 6-14, available from February. Blouse with Peter Pan collar in navy and cream scribble-printed cotton, £69, sizes 32-40, from January at selected branches

Left: Sculpted jacket with asymmetric buttoning in sand wool, £179, sizes 6-16, also in shell pink or ink blue; matching knee-length skirt on elasticated waistband, £59, sizes 6-14, by Sheridan Barnett, from March; animal print scarf from a selection at Fenwick, 63 New Bond Street, London W1

Below: Coat-dress in grey pure wool flannel, £245, sizes 8-16, also in Venetian gabardine, in black, navy, purple or stone, by Jean Muir Studio at Jaeger, 204 Regent Street, W1; from February

All clothes available from Jaeger, 200-206 Regent Street, London W1 and selected branches. Sheer tights by Couture, £1.50 from department stores. Leather gloves, £23.95 by Dents; Selfridges; Owen and Owen; Allders. Wide suede belt by Osprey, approximately £55, from a selection at Selfridges; Harvey Nichols; Julie Fitzmaurice, Harrogate.

Hair by John Birchall for Edmonds. Make-up by Debbie Bunn.
Photographs by STEVIE HUGHES

The image that today's retailers like to project of their customer is of the woman in a hurry. Juggling marriage and children with a career, she commutes, sits on the board, cooks dinners for eight, and sprays her pulse points with Shalimar. Retailers are turning somersaults and investing fortunes to woo this woman with one proven formula: the one-stop-shop. Benetton, Next and Principles have each in turn been credited for what is declared to be a radical retailing notion: the pulled-together look.

It has been easy to overlook the real pioneers of this advanced tactic, the century-old Jaeger chain. Back in the Thirties, recognizing the emerging breed of "businesswomen" Jaeger invented the coordinated wardrobe. A woman's twinset would match exactly the fleck in a tweed suit. Her weekend slacks would be complemented by the blouse overchecked in the exact shade of the camel travel coat she carried.

To display this idea effectively, Jaeger became the first to open the shop-within-a-shop providing women with a total look. Jaeger's explosion across the UK, its span of 60 shops in North America, and the size of its exports, today worth more than £10.5 million, are proof that the formula works.

Jaeger has ridden out recent fashion storms on the loyalty of the hard-core Jaeger customer in the shires. But increased competition has prompted new plans, which come together this month.

Jaeger's wholesale division has been closed. Independent store buyers, who invested only in the most conservative lines, tended to muddy the company's hardening fashion image. So now every retail outlet is back under Jaeger's control, and its image is projected strongly in free-standing shops and concessions within stores.

Guiding the company into its new era is Sheila Reiter, Jaeger's managing director and the first woman to hold this top job. She was hired in 1986 by the parent company, Coats Viyella, on the strength of her retailing experience with House of Fraser and Debenhams, but it would seem a piece of casting made in heaven. She has pursued her career while bringing up two sons, now aged 23 and 21. Her husband is a lecturer at the University of Bath, where they live and from where she regularly commuted to London when working for Debenhams.

Dressed the day we met in nutmeg brown cardigan and below-the-knee skirt, her blouse coordinating beautifully in navy with nutmeg overchecks – all Jaeger, size 14 – this elegant and gently forceful woman is the archetypal Jaeger-clad businesswoman.

Sheila Reiter is not surprised to find herself at the helm of such a chunk of the British heritage in these fiercely competitive times. "I have stood on streets for years puzzling what the customer wants and I know how to provide it. The Jaeger customer is at heart a conservative dresser. We encourage her to build up a wardrobe of classics. But she expects to keep up with fashion, too. Whatever her age, she is more sophisticated and more active. We now provide a wider range of evening clothes, weekend separates and beachwear."

It is all a far cry from the fleece footbags, colic belts and body-warmers of Dr Gustav Jaeger's Sanitary Woollen System that Lewis Tomalin embraced when he opened his first Jaeger shop in the City in 1884. This Victorian health crank was so obsessed with Jaeger's wool-only clothing principles that he made a bonfire of the family linen."

It was Lewis Tomalin's grandson, Humphrey, who took Jaeger into the fashion business with the help of Maurice Gilbert, a former employee of Gordon Selfridge. Together they introduced the first off-the-peg costume or tailored suit in 1934 and perfected variations on the camelhair coat, a Jaeger classic since 1890.

Jean Muir has enjoyed a long association with Jaeger, contributing designs over the years. The relationship has become more formalized since her own company was acquired by Coats Viyella a year ago, and this month it develops further. A Jean Muir department selling her lower-priced Studio collection opens in the Regent Street branch and may be followed in selected branches later. "We have always felt such a lovely family warmth at Jaeger. It is just a sensible business move," Jean Muir says.

The designer Sheridan Barnett has been enrolled to supply a capsule collection, now in its third season, of sophisticated separates cut on his distinctive pure lines. The label does not bear his name, but the collection preserves its separate identity, being housed in a Sheridan Barnett corner in the Regent Street store. "It is wonderful working with an army of professionals," Barnett says.

Sheila Reiter's first 18 months at the helm have been hectic. Besides strengthening the fashion image, she has extended the Regent Street flagship store and is shopping for more properties. Existing Jaeger shops across the country are being given a facelift as they change over to the newly designed house style.

But I fear that the vintage logo, with its straw lettering, may well vanish in the revamp.

PEOPLE

Tommy takes up the challenge

"It is difficult to get a British menswear designer off the ground unless they have a total look. I would like to see them use the shop-in-shop concept to present themselves properly." The challenge thrown down by Selfridges' *Robert Jenkins* was too good for tailor *Tommy Nutter* to ignore. It was precisely what he had had in mind when in 1969 he violated the traditions of Savile Row by opening an actual shop, with a plate-glass frontage.

When Nutter displayed his "total look" – pinstripes cut on the horizontal, gamekeeper's tweeds mixed at random in a three-piece suit – tut-tuts resounded down "the Row".

All must be forgiven since Nutter is still in Savile Row almost 20 years on, doing imaginative things with chalk-stripes and window-pane checks for Lord Montagu, Sir Roy Strong and adventurous businessmen, piping white satin in gold for Elton John and doing a brisk line in bright moiré waistcoats (£110 off-the-peg, or £140 to order).

For Selfridge's, Nutter has tailored a line of ready-to-wear suits cut straight off his Savile Row bespoke blocks, in worsted, flannel and that small-scale bird's-eye tweed called pick-pick.

He describes his cut as the happy medium between the over-scaled and shapeless and the unflatteringly tight. It is generous but traditionally constructed tailoring with fit. The suits sell for £375 to £395. Selfridges' managing director, *Tim Daniels*, has bought one and feels 20 years younger.



Tommy Nutter (far left) and his 'happy medium' traditional suit: a low-slung double-breasted grey chalk stripe suit, £375

French style with an Italian accent

The number of Paris couturiers defecting to Italy to produce ready-to-wear lines is growing. In October last year Christian Lacroix announced that his much-awaited prêt-à-porter collection, to be unveiled in March, would be made in Italy by Donatella Girombelli and her Genny Moda organization.

This Friday Marc Bohan and his Dior team head for Turin to launch his latest line, Dior 2, which is more modestly priced than the existing Boutique collection. It is to be produced by Marco Rivetti's GFT manufacturing empire and will go on sale in stores this summer. It seems that the French cannot challenge the Italians when it comes to production and price. In style, however, the French have the upper hand, being much admired in Italy.

This will be a first glimpse at Bohan's ideas for winter 1988 (his Boutique collection will be shown in Paris in March). In it he pays homage to Christian Dior by taking among his themes Granville, Dior's beloved country retreat: printed wool in soft colours, toning knitwear and fur-trimmed shawls provide a countrified style. Dior's New Look is re-interpreted in a group of sharp-waisted, brightly coloured suits. The grand evening dresses confirm the growing flamenco influence in fashion in 1988.

Prices for Dior 2 will be around £200 to £400 for a dress, £400 for a suit and about £500 for a coat. Harrods will be among the selected British stockists.

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THE TIMES INFORMATION SERVICE

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THEATRE

LONDON

★ **ANTONY AND CLEOPATRA:** Staged for the first time at the National, Peter Hall directs Anthony Hopkins and Judi Dench.
National Theatre (Olivier), South Bank, SE1 (01-928 2252). Tube: Waterloo. Tonight 7-10.45pm, £5.50-£13.

☆ **BACK WITH A VENGEANCE:** Dame Edna Everage back again joshing the possums.
Strand Theatre, Aldwych, WC2 (01-836 2660). Tube: Charing Cross. Mon-Fri 7.30-10.30pm, Sat 8-11pm, mat Sat 2.30-5.30pm, £6.50-£17.50.

★ **BEAUTY AND THE BEAST:** New version in trad style by David Cregan.
Theatre Royal, Gerry Raffles Square, E15 (01-534 0310). Tube: Stratford East. Mon-Sat 2.15-4.15pm and 7.15-9.15pm, £3-£5.50, children £1.50-£4.

☆ **CANDIDA:** Maureen O'Brien, David Rintoul, Grant Thatcher in successful production transferring from the King's Head.
Arts Theatre, Great Newport Street WC2 (01-836 3334). Tube: Leicester Square. Opens tonight 7.30-9.45pm. Then Mon-Fri 8-10.15pm, Sat 7-9.15pm and 10-12.15am, £6-£10.

☆ **DEATHWATCH/THE MAIDS:** Genet double-bill exploring murderous longings: performed with same three actors in each.
Pit Theatre, Barbican Centre, EC2 (01-628 8795/01-638 8891). Tube: Barbican/Moorgate/St Paul's. Tonight 7.30pm, £7.50.

☆ **FIVE SMOOTH STONES:** Commissioned play by Steve Shill about the emotional bond between a father and son.
Bush Theatre, Shepherds Bush Green, W12 (01-743 3388). Tube: Shepherds Bush. Previews tonight and tomorrow 8-9.15pm, opens Thurs 7-8.15pm. Then Tues-Sun 8-9.15pm, £5.

☆ **THE FOREIGNER:** Nicholas Lyndhurst as a timid tourist in the US struck dumb with nerves.
Albery Theatre, St Martin's Lane WC2 (01-836 3878). Tube: Leicester Square. Mon-Sat 8-10.30pm, mats Thurs and Sat 3-5.30pm, £5-£13.50.

☆ **HOURS BY THE WINDOW:** Edinburgh award-winner tells of the last days of the Arthur and Cynthia Koestler marriage.
Man in The Moon Theatre, 392 Kings Road, SW3 (01-351 2876). Tues-Sun 10-10.45pm, £3.

☆ **MAN TO MAN:** Tilda Swinton's *tour de force* in Manfred Karge's play as the woman who becomes her dead husband. A Traverse production.
Royal Court Theatre, Sloane Square, SW1 (01-730 1745). Tube: Sloane Square. Mon-Fri 8-9.30pm, mat Sat 4-5.30pm, £6-£10

☆ **THE PROPHET:** Renu Setna's one-man show for Carib Theatre adapted from Kahlil Gibran's mystical writings.
Almeida Theatre, Almeida Street N1 (01-359 4404). Tube: Highbury and Islington/Angel. Previews tonight 8pm, opens tomorrow 7pm. Then Mon-Sat 8pm, £4-£8.

☆ **SIDEWALK EDGE:** Amsterdam-based Studio Hinderik opens the 10th London International Mime Festival with a production praised at last year's Brighton Festival.
Shaw Theatre, 100 Euston Road NW1 (01-388 1394). Tube: Euston. Tonight 8-9pm, £5.

☆ **TURCARET:** Amusing revival of long-forgotten French comedy about the downfall of a crooked financier.
Gate Theatre, Prince Albert Pub, 11 Pembridge Road, W11 (01-229 0706). Tube: Notting Hill Gate. Mon-Sat 7.45-9.45pm, £4.

★ **WAITING FOR GODOT:** Alec McCowen and John Alderton play *Didi* and *Gogo* in Beckett's first and greatest play.
National Theatre (Lyttelton), South Bank, SE1 (01-928 2252). Tube: Waterloo. Tonight 7.45-10.15pm, £5-£13.

LONG RUNNERS: ☆ **Beyond Reasonable Doubt:** Queens Theatre (01-734 1166). . . ☆ **The Business of Murder:** Mayfair Theatre (01-629 3036). . . ★ **Cats:** New London Theatre (01-405 0072, cc 01-404 4079). . . ☆ **Chess:** Prince Edward Theatre (01-734 8951). . . ☆ **Follies:** Shaftesbury Theatre (01-379 5399). . . ☆ **42nd Street:** Drury Lane Theatre (01-836 8108/9/0). . . ☆ **High Society:** Victoria Palace Theatre (01-834 1317). . . ☆ **Les Liaisons Dangereuses:** Ambassadors Theatre (01-836 6111, cc 01-836 1171). . . ☆ **Me and My Girl:** Adelphi Theatre (01-240 7913/4). . . ★ **Les Misérables:** Palace Theatre (01-434 0909). . . ☆ **The Mousetrap:** St Martin's Theatre (01-836 1443). . . ☆ **Nunsense:** Fortune Theatre (01-836 2238). . . ☆ **Phantom of the Opera:** Her Majesty's Theatre (01-839 2244). . . ☆ **Run For Your Wife:** Criterion Theatre (01-930 3216). . . ☆ **Serious Money:** Wyndhams Theatre (01-836 3028). . . ☆ **Starlight Express:** Apollo Theatre (01-828 8665). . . ☆ **And Then There Were None:** Duke of York's Theatre (01-836 5122).

OUT OF TOWN

LEICESTER: ☆ **Fat Pig:** Spectacular musical show: sentimental but great circus acts.
Haymarket Theatre, Belgrave Gate (0533 439797), Mon-Thurs 7.30pm, Fri and Sat 8pm, £3.50-£8.

SOUTHAMPTON: ☆ **Love Off The Shelf:** New musical: "everything you wanted to know about romantic novels but were afraid to ask".
Nuffield Theatre, University Road (0703 671771), Mon-Thurs 7.30-10pm, Fri and Sat 8-10.30pm, mat Sat 4-6.30pm, £4.90-£8.

STRATFORD: ☆ **Measure For Measure:** New production directed by Nicholas Hytner, with Josette Simon as Isabella.
Royal Shakespeare Theatre, Stratford-upon-Avon (0789 295623). Tonight 7.30pm, £3.50-£17.50.

STRATFORD: ☆ **The New Inn:** New production of Ben Jonson's comedy, exploring the nature and honour of true love.
Swan Theatre, Stratford-upon-Avon (0789 295623). Tonight 7.30pm, £3-£13.

STRATFORD: ☆ **Cymbeline:** Shakespeare's fairytale fantasy, with Harriet Walter as the heroine, Imogen.
The Other Place, Stratford-upon-Avon (0789 295623). Tonight 7.30pm, £7.50.

FILMS

■ **Also on national release**
☎ **Advance booking possible**

■ **BEVERLY HILLS COP II (15):** Eddie Murphy repeats his performance as the brazen Detroit cop on a job in Los Angeles. Tony Scott directs (103 min).
Cannon Oxford Street (01-636 0310). Progs 1.30, 3.50, 6.10, 8.30.
☎ **Plaza** (01-437 1234). Progs 1.15, 3.30, 6.00, 8.30. (D)

■ **BIG FOOT AND THE HENDERSONS (PG):** A suburban family return from camping with hairy terrestrial. Tired variation on *E.T.* from Steven Spielberg's company. With John Lithgow, Melinda Dillon; directed by William Dear (111 min).
☎ **Plaza** (01-437 1234). Progs 1.00, 3.30, 6.00, 8.30, 11.15. (D)
Cannon Edgware Road (01-723 5901). Progs 1.10, 3.30, 5.50, 8.20.

CRY FREEDOM (PG): Richard Attenborough's bumper bundle of exciting spectacle and liberal sentiments; with Kevin Kline as journalist Donald Woods, drawn into the case of South African activist Steve Biko (Denzel Washington) (158 min).
☎ **Empire Leicester Square** (01-437 1234). Progs 2.00, 5.40, 8.30.

THE DEAD (U): John Huston's final film – a poignant adaptation of James Joyce's story about a post-Christmas party in Dublin, full of mellow reflections on life, marriage and death. With Angelica Huston, Donal McCann (82 min).
☎ **Lumière** (01-836 0691). Progs 1.40, 3.30, 5.20, 7.15, 9.15. (D)

■ **DIRTY DANCING (18):** Flimsy but energetic coming-of-age saga, with Jennifer Grey as the headstrong girl losing her innocence at a Borscht Belt resort. With Patrick Swayze and Jerry Orbach. Directed by Emile Ardolino (88 min).
Cannon Baker Street (01-935 9772). Progs 1.45, 4.00, 6.15, 8.30. (D)
☎ **Cannon Panton Street** (01-930 0631). Progs 2.30, 4.55, 7.20, 9.45. (D)

■ **FULL METAL JACKET (18):** Stanley Kubrick's meticulously filmed Vietnam drama, following Matthew Modine and other recruits from basic training to combat. Kubrick's clinical eye for human behaviour is still unbeatable (115 min).
☎ **Warner West End** (01-439 0791). Progs 1.05, 3.35, 6.05, 8.35.

■ **INNER SPACE (PG):** Imaginative comic fantasy from the Spielberg factory. Dennis Quaid is the miniaturized Air Force pilot implanted by error into the body of a meek grocery clerk (Martin Short). Joe Dante directs (119 min).
Cannon Edgware Road (01-723 5901). Progs 2.30, 5.20, 8.10.
☎ **Cannon Fulham Road** (01-370 2636). Progs 2.30, 6.15, 9.10.

LITTLE DORRIT (U): Worthy and painstaking Dickens adaptation in two three-hour parts with newcomer Sarah Pickering as the daughter born in a debtor's prison. Derek Jacobi as the troubled hero, and a lengthy cast of notables. Written, edited, designed and directed by Christine Edzard (180 min).
☎ **Curzon West End** (01-439 4805). Progs: Part one: Fri, Sat, Tues and Thurs 2.30; Fri, Mon and Wed 7.30. Part two: Mon and Wed 2.30; Sat, Sun, Tues and Thurs 7.30.

■ **MASTERS OF THE UNIVERSE (PG):** Live-action, feature-length advert for He-Man, Skeletor and other fantasy toys, with Dolph Lundgren as the ultimate warrior defending the universe against Frank Langella's forces of evil. Directed by Gary Goddard (100 min).
Cannon Bayswater (01-229 4149). Progs 1.15, 3.50, 6.10, 8.30.
Cannon Edgware Road (01-723 5901). Progs 1.40, 4.00, 6.15, 8.30.
☎ **Cannon Fulham Road** (01-370 2636). Progs 2.00, 4.30, 7.00, 9.25.
Cannon Haymarket (01-839 1527). Progs 1.15, 3.35, 6.00, 8.30.
Cannon Oxford Street (01-636 0310). Progs 1.30, 3.35, 5.55, 8.10.

■ **MAURICE (15):** Set before the First World War, E M Forster's novel about Oxbridge gaiety, with James Wilby as the suffering Maurice and Rupert Graves as the gamekeeper with whom he falls in love (140 min).
☎ **Cannon Fulham Road** (01-370 2636). Progs 2.00, 5.50, 9.00.
☎ **Cannon Shaftesbury Avenue** (01-836 6279). Progs 2.15, 5.35, 8.45.
☎ **Screen on the Hill** (01-435 3366). Progs 2.30, 5.20, 8.20.

PREDATOR (18): Arnold Schwarzenegger action spectacular, featuring lots of blood, laser beams, and a very slight moral conscience.
Schwarzenegger plays the leader of a military rescue team, faced with an other-worldly foe. Directed by John McTiernan (107 min).
Leicester Square Theatre (01-930 5252). Progs 11.10, 1.40, 4.10, 6.50, 9.45.
Odeon Marble Arch (01-723 2011). Progs 1.15, 3.40, 6.05, 8.30, 11.00.

■ **THE UNTOUCHABLES (15):** Eliot Ness's gangbusters go after Al Capone in Brian De Palma's entertaining drama, filled with bullets, blood and thoughtful dialogue by playwright David Mamet. With Kevin Costner, Sean Connery, Robert De Niro (120 min).
☎ **Empire Leicester Square** (01-437 1234). Progs 1.00, 3.30, 6.00, 8.30.

■ **THE WITCHES OF EASTWICK (18):** Jack Nicholson's satanic stranger dominates this bumpy adaptation of John Updike's clever novel about the battle of the sexes. With Susan Sarandon, Cher, Michelle Pfeiffer. George Miller directs (118 min).
☎ **Cannon Fulham Road** (01-370 2636). Progs 2.15, 6.10, 9.15.
Cannon Tottenham Court Road (01-636 6148). Progs 2.30, 5.15, 8.00.
Warner West End (01-439 0791). Progs 12.50, 3.20, 5.55, 8.30.

CONCERTS

LUNCHTIME

☆ **ENGLISH SONGS:** Simon Davies, tenor, songs Holst, Howells, Quilter, Warlock and Gurney. Nicola Bibby accompanies.
St Martin-in-the-Fields, Trafalgar Square, London WC2 (01-839 1930), 1.05-2pm, free.

EVENING

☆ **MARWOOD MUSIC:** The Park Lane Group's "Young Artists in 20th Century Music" series keeps moving with the Marwood String Trio playing pieces by Frankel and Schnittke as well as Judith Weir's *The Bagpiper's String Trio.*
Purcell Room, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 6pm, £2.50-£4.50.

☆ **BEAUX ARTS TRIOS:** Haydn's Piano Trio Hob XV/34, Schubert's Trio D 929 and Shostakovich's Trio No 2 are performed by the celebrated Beaux Arts Trio.
Wigmore Hall, 36 Wigmore Street, London W1 (01-935 2141), 7.30pm, £4-£7.50.

☆ **OSCAR ALESS:** This pianist offers Debussy's *Suite bergamasque,* Villa-Lobos's *Impressoes seresteiras,* Ginastera's *Danzas Argentinas,* Bartók's Sonata and a Liszt group.
St John's, Smith Square, London SW1 (01-222 1061), 7.30pm, £3-£5.

☆ **SURREALIST SONGS:** More 20th century music from young artists in the Park Lane Group series as Carol Lesley-Green, soprano, Andrew Bottrill, piano, and Jonathan Papp, piano, interpret Tavener's Surrealist Songs, Judith Weir's *The Art of Touching the Keyboard,* Musgrave's Baimsongs, variations by Webern, sonatas by Sexton and Bartók.
Purcell Room, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.30pm, £3-£5.

☆ **BIRTWISTLE PARADE:** The Barbican Centre's "Endless Parade" festival of Harrison Birtwistle's music continues with the BBC Singers, Sarah Leonard, soprano, and the Endymion Ensemble in Entr'actes and Sappho Fragments and Cantata. Simon Joly conducts.
Barbican Centre, Silk Street, London EC2 (01-628 8795, cc 01-638 8891). 7.45-9.10pm, £3-£6.

OPERA

☆ **DER ROSENKAVALIER:** Valerie Masterson as the Marschallin and Jean Rigby the Octavian in a pleasing English National Opera revival, conducted by Christian Badea.
Coliseum, St Martin's Lane, London WC2 (01-836-3161), 7-10.50pm, £2-£21.50.

GALLERIES

COMIC ICONOCLASM: Paintings by artists, such as Roy Lichtenstein, who have used comic book imagery in their work.
Cornerhouse, 70 Oxford Street, Manchester (061 228 7621), Tues-Sun 12-8pm, free, until Feb 21.

MODERN BRITISH LONDON: Paintings and drawings of the capital by 18 artists including Rupert Shephard and Lord Methuen.
Sally Hunter Fine Art, 2 Motcomb Street, London SW1 (01-235 0934). Mon-Fri 10-6pm, free, until Jan 29.



Michael Nyman (above), famous for his soundtrack scores for Peter Greenaway's films, *A Zed and Two Noughts* and *The Draughtsman's Contract,* as well as TV advertisements for British Rail and Milton Keynes, begins an Arts Council Contemporary Music Network tour this evening. His music's appeal arises from its unusual but accessible combination of baroque, minimalism and pop, and his opera, *The Man Who Mistook His Wife for a Hat,* attracted considerable attention when performed at the Institute of Contemporary Arts, not least because of its unusual subject matter. Nyman's band came into being when he was asked by the National Theatre to write music for Goldoni's 18th century Venetian play, *Il Campiello.* His researches prompted him to re-create in modern terms the noisy street bands of that time, this leading to his present fully-amplified ensemble, which has two violins, three saxophones, trombone, bass guitar and keyboards. The programme will include excerpts from the *Zed and Two Noughts* music plus items with such typically off-beat Nyman titles as *An Eye for Optical Theory* and the indisputable *Chasing Sheep is Best Left to Shepherds.* This tour also visits Bracknell, Brighton, Bristol, Cardiff, Liverpool, Manchester, Warwick and Winchester. Michael Nyman plays tonight at Queen Elizabeth Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.45pm, £5. *Max Harrison*

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E. McKNIGHT KAUFFER (1891-1954): A portfolio by the brilliant graphic designer of, among others, posters for Shell-Mex and London Transport.
Collins Gallery, University of Strathclyde, Richmond Street, Glasgow (041-552 4400), Mon-Fri 10-5pm, Sat 12-4pm, free, until Feb 12.

WATERCOLOURS OF THE NORTH: An exhibition of paintings submitted in a competition sponsored by Coloroll.
Bankside Gallery, 48 Hopton Street, London SE1 (01-928 7521). Tues 10-8pm, Wed-Sat 10-5pm, Sun 1-5pm, £1, until Jan 31.

SIX YOUNG FRENCH ARTISTS: The latest from Paris, including works by Christophe Boutin and Robert Combas.
Mayor Rowan Gallery, 31A Bruton Place, London W1 (01-499 3011), Mon-Fri 10-5.30pm, Sat 10-4pm, free, until Feb 20.

YOUNG TURNER: See caption.
Tate Gallery, Millbank, London SW1 (01-821 1313), Mon-Sat 10-5.50pm, Sun 2-5.50pm, free, until March 20.



The above watercolour, showing the west front of Llandaff Cathedral, was painted by J.M.W. Turner in 1795, when he was only 20. Turner was a precocious talent and had, by this date, already been exhibiting at the Royal Academy for five years. A new exhibition called Young Turner (see listing) traces the landscape painter's development until 1800, and examines the foundation of fine draughtsmanship and precise observation upon which his later achievements were built.

CONSERVATION: An exhibition describing the hi-tech processes by which paintings are restored, including recently treated pictures by Sebastiano del Piombo and Uccello.
The Fitzwilliam Museum, Trumpington Street, Cambridge (0223 69501), Tues-Sat 10-5pm, Sun 2.15-5pm, free, until March 20.

JEFFREY MAKIN: Paintings of the Flinders mountain range in Australia.
Bernard Jacobson Gallery, 2A Cork Street, London W1 (01-439 8355), Mon-Fri 10-6pm, Sat 10-1pm, free, until Feb 6.

TIM MARA: Recent works by a technically innovative printmaker.
Angela Flowers Gallery, 11 Tottenham Mews, London W1 (01-637 3089), Mon-Fri 10.30-6pm, Sat 10.30-12.30pm, free, until Jan 30.

L.S. LOWRY: 80 paintings and drawings celebrating the centenary of the artist's birth.
Cleveland Art Gallery, Victoria Road, Middlesbrough (0642 248155), Tues-Sat 12-7pm, free, until Jan 16.

FIRST IMPRESSIONS: A display of paintings and animal and botanical specimens brought back from Australia soon after its colonization.
Natural History Museum, Cromwell Road, London SW7 (01-589 6323), Mon-Sat 10-6pm, Sun 1-6pm, £2, until March 20.

GREAT ENGINEERS: An exhibition about British engineering achievements from Victorian bridges to oil platforms.
Royal College of Art, Kensington Gore, London SW7 (01-584 5020), Mon-Sat 10-6pm, free, until Jan 29.

JAZZ

☆ **ART THEMEN:** The saxophonist finds himself in young company, including bassist Alec Dankworth and drummer Clark Tracey.
100 Club, Oxford Street, London W1 (01-636 0933), 8pm, £3.50.

☆ **GEORGE COLEMAN:** Into his second week, the US tenorist has a new LP, aptly titled *Playing Changes.*
Ronnie Scott's Club, 47 Frith Street, London W1 (01-439 0747), 9.30pm, £8 (members £2).

☆ **MARTIN TAYLOR:** A regular face in the Stephane Grappelli band, he is one of this country's top guitarists.
Liberal Club, St James Crescent, Swansea (info 0639 884820), 8pm, £3.

ROCK

☆ **MARILLION:** Ponderous progressive rock from the *Market Square* heroes.
Sheffield City Hall, Barkers Pool (0742 735295) 7.30pm, £9-£10.

★ **DEPECHE MODE:** Deservedly vaulting up the chart with a remixed version of "Behind The Wheel" from last year's underrated *Music For The Masses.*
Wembley Arena, Empire Way, Middlesex (01-902 1234) 7.30pm, £7.50-£8.50.

☆ **ECHO & THE BUNNYMEN:** Apart from Ian McCulloch's love of tendentious comment, the Liverpudlian quartet has developed into a major attraction with little in the way of hype.
St Georges Hall, Hall Ings, Bradford (0274 752000) 7.30pm, £6-£7.

☆ **FAIRPORT CONVENTION:** A line-up including Dave Pegg, Simon Nicol and Dave Mattacks does justice to the folk-rock music, but the show gets washed up on a depressing wave of flabby old jokes.
Bloomsbury Theatre, 15 Gordon Street, London WC1 (01-387 9629) 7.30pm, £7.

DANCE

☆ **THE DREAM:** Ashton's dance version of Shakespeare for the Royal Ballet, with Jerome Robbins's comic *The Concert* and Ashley Page's new ballet *Pursuit.*
Royal Opera House, Covent Garden, London WC2 (01-240 1066) 7.30-10.15pm £1-£30.

☆ **LA FILLE MAL GARDEE:** Ashton's romantic comedy for the Sadler's Wells Ballet.
Sadler's Wells Theatre, Rosebery Avenue, London EC1 (01-278 8196) 7.30-9.45pm, £3.50-£16.

☆ **THE NUTCRACKER:** Peter Darrell's production for Scottish Ballet.
Theatre Royal, Hope Street, Glasgow (041 331 1234), 7.15-9.30pm, £2.50-£15.

☆ **THE NUTCRACKER:** Peter Schaufuss for London Festival Ballet.
Royal Festival Hall, South Bank, London SE1 (01-928 3191), 7.30-9.45pm, £4.50-£15.50.

WALKS

HIDDEN INTERIORS OF BYGONE LONDON: meet Temple tube, 11am, £3.

INNS OF COURT AND OLD BAILEY: meet Chancery Lane tube, 11am, £2.50.

POLITICAL LONDON – GOVERNMENT AND PARLIAMENT: meet Embankment tube, 11.30am, £2.50.

IN THE FOOTSTEPS OF CHARLES DICKENS: meet Holborn tube, 2pm, £2.50.

OTHER EVENTS

STAMPS AT ROBSON LOWE: Specialist sale includes more than 100 lots of Mulready advertising sheets illustrating many facets of Victorian Britain. Also other issues of 1841, a later line-engraved section, a surface printed section, books and related material.
Christie's, King Street, South Kensington, London SW1 (01-839 9060). Sales at 10.30am and 2.30pm.

THE DREAM IS ALIVE: Re-launch of the Imax film with footage from the 1984 space shuttle flights and which enables the audience to experience weightlessness and stunning views of outer space. Evening double bill with *Fliers* on Thursday and Friday.
National Museum of Photography, Film and Television, Prince's View, Bradford, West Yorkshire (0274 727488). Daily 12 noon and 2pm, £2.50 (under-16s £1.30). Double show Thurs and Fri 7.30pm, £4 (under-16s £2).

BOOKINGS

FIRST CHANCE

GLOUCESTERSHIRE EVERYMAN: Spring season includes Ray Cooney farce *One for the Pot,* Daphne du Maurier thriller *Rebecca;* plus *The King and I,* Wycherley's *The Country Wife* and Alan Bleasdale's *Having a Ball.* Jan 27-May 28. Also *The Barber of Seville* and *The Marriage of Figaro* by Peter Knapp's Travelling Opera. May 3-7.
Everyman Theatre, Regent Street, Cheltenham, Glos (0242 572573).

DRILL HALL ARTS CENTRE: Spring season productions of *Marie: The Story of Marie Lloyd;* Gay Sweatshop in *This Island's Mine;* and Arc Theatre Company in *Contractors.* Feb-April.
Drill Hall Arts Centre, 16 Cheries Street, London WC1 (01-631 1353)

LAST CHANCE

ARTURO DI STEFANO: Poetic paintings on themes of mist, smoke and shrouds by young artist. Ends today.
Woodlands Art Gallery, 90 Mycenae Road, London SE3 (01-858 4631).

HAPPY BIRTHDAY SPUTNIK: Exhibition celebrating Russian launch in 1957 of the first artificial satellite, including a full-size replica of Sputnik-1. Photos, scale models and film clips. Ends Sun.
Exploration of Space Gallery, Science Museum, London SW7 (01-589 3456).

Theatre: Jeremy Kingston; Films: Geoff Brown; Concerts: Max Harrison; Opera: Hilary Finch; Rock: David Sinclair; Jazz: Clive Davis; Dance: John Percival; Galleries: David Lee; Walks and Talks: Greta Carslaw; Other Events: Judy Froshaug; Bookings: Anne Whitehouse.

WORD-WATCHING

Answers from page 18

PROTERVITY
(b) From Latin *protervitas,* boldness, impudence, frowardness.

SKOOKUM
(c) In lumberjack slang anything strong or otherwise praiseworthy, from the Chinook.

NOVELIST
(c) In Soviet prisons, a prisoner who makes a confession, voluntarily or assisted.

STORGE
(c) Natural affection, usually that of parents for their offspring, from the Greek *storge, stergein.*

TOP 10 UK SINGLES

1	(2)	Heaven Is a Place On Earth	Belinda Carlisle, Virgin
2	(1)	Always On My Mind	Pet Shop Boys, Parlophone
3	(7)	House Arrest	Krush, Fon/Club
4	(3)	Stutter Rap	Morris Minor and The Majors, 10 Records
5	(9)	I Found Someone	Cher, Geffen
6	(5)	Angel Eyes	Wet Wet Wet, Precious Organization
7	(19)	All Day and All Of The Night	Stranglers, Epic
8	(29)	Sign Your Name	Terence Trent D'Arby, CBS
9	(21)	Come Into My Life	Joyce Sims, London
10	(23)	Rise To The Occasion	Climie Fisher, Jive

TOP 10 UK ALBUMS

1	(8)	Popped In Souled Out	Wet Wet Wet, Precious Organization
2	(3)	Bad	Michael Jackson, Epic
3	(2)	Whenever You Need Somebody	Rick Astley, RCA
4	(17)	Introducing The Hard Line According To	Terence Trent D'Arby, CBS
5	(6)	Actually	Pet Shop Boys, Parlophone
6	(1)	Now That's What I Call Music 10	Various, EMI
7	(5)	Bridge of Spies	T'Pau, Siren
8	(13)	Christians	Christians, Island
9	(7)	Tango In The Night	Fleetwood Mac, Warner Brothers
10	(15)	Faith	George Michael, Epic

Compiled by Gallup for Music Week/BBC/BPI

ENTERTAINMENTS

CONCERTS

BARBICAN HALL 638 8891/628 8795 Tom't 7.45 **ENGLISH NATIONAL OPERA.** Tom't 7.00 Der Rosenkavalier. Tomor 7.30 Hansel & Gretel.

Royal Festival Hall 928 3191. CC 928 8800. Until 16 January. Eves 7.30pm. Sats Mats 3.00pm.
LONDON FESTIVAL BALLET THE NUTCRACKER (Tchaikovsky)
Tom't: Theimer / Chaltmer / Grant / Orr / Ondra / Supervia / Petrovic.
Tickets from £4.50

ROYAL OPERA HOUSE 240 1066/1911. Subtly into 836 6903. B CC 66 amplist seats avail on the day. Tom't 7.30 **THE ROYAL BALLET** The Dream/Firebird/The Concert. Ballet Casting Info: 01-240 1911. Tomor 7.30 **THE ROYAL OPERA** L'Italiana in Algeri.

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A new play by David Edgar.
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LAST 6 WEEKS OF LTD SEASON
MICHAEL GAMBON
BEST ACTOR OF THE YEAR
Sword of Honour Award & Plays & Players Theatre Critics Award In National Theatre production of A VIEW FROM THE BRIDGE By Arthur Miller
Directed by Alan Ayckbourn
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AMBASSADORS 01-836 6111/2 cc 836 1171. First Call (24 hrs/7 days) 240 7200 (bkg fee). Eves 7.30. Wed mat 3, Sat 4 & 8
Royal Shakespeare Company's
LES LIAISONS DANGEREUSES
Winner of 4 **"BEST PLAY"** awards. Some tickets avail Mats **NOW BOOKING TO JUNE**

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Gripping new thriller by N J Crisp **"Powerfully applies the brakes of suspense"** Times.
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PHENOMENAL ... YOU HAVE TO SEE IT D.Tel
STARLIGHT EXPRESS
Music by
ANDREW LLOYD WEBBER
Lyric by RICHARD STILGOE
Directed by TREVOR NUNN
SOME SEATS AVAIL THIS WEEK
OAP's £5 on Tues mats
NOW BOOKING TO SEPT

BARBICAN THEATRE 01 638 8891cc (Mon-Sun 10am-9pm) **ROYAL SHAKESPEARE COMPANY**
TON'T. tomor 7.30. Thurs 2.0 & 7.30
THE WINTER'S TALE
"Right royal entertainment" Times
A MIDSUMMER NIGHT'S DREAM rtns Fri. **THE WIZARD OF OZ** rtns 18 Jan.
THE PIT TON'T. tomor 7.30. Thurs 2.0 & 7.30.
DEATHWATCH/THE MAIDS by Genet. **OLD YEAR'S EVE** rtns Fri. **SPECULATORS** rtns 18 Jan (Students £4.50 in advance).

CAMBRIDGE Box Office & CC 379 6299 741 9999 First Call 240 7200 (bkg fee) 379 4444 Grp Sales 930 6123
DIANE LAWSON & **JOSEPHINE BLAKE** in the West End Premiere of
THE RINK
The Musical
Reduced Price Prices from Feb 8

CAMBRIDGE THEATRE Earlham St. WC2 Box Office & CC 01-379 5299 (NO BKG FEE), CC 1st Call 24hr/7 day 240 7200 (NO BKG FEE), CCTB 741 9999 (NO BKG FEE) & Open All Hrs 379 4444 (NO FEE). Group Sales 930 6123
LESLIE GEORGE COLE and **JAN HARVEY**
PETER PAN
Eves 7.30. Mats Today, Tomor & Sat at 2.30 **LAST 3 WEEKS!**

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Group Sales 930 6123
"A NEW ROMANCE.
CAN HARDLY FAIL TO MOVE" City Limits
DAVID SASKIA SECRET REEVES
"Very funny. Kill for a ticket" Mg London

SEPARATION
by Tom Kempinski
directed by Michael Attenborough
"A BLAZING DUET OF A PLAY—THEY RAISE THE ROOF" Sun Times.
Mon-Thu 8.0, Fri & Sat 6.0 & 8.45

COTTESLOE National Theatre 928 2252 Tom't 8.00 **LOVE SONG

TELEVISION AND RADIO

Compiled by Peter Dear and Peter Davalle

BBC1

6.00 Ceefax AM. **6.35** Leon Errol in *Hired Husbands* (b/w). **6.55** Weather. **7.00** Breakfast Time includes national and international news at **7.00, 7.30, 8.00** and **8.30**; regional news and travel reports at **7.15, 7.45** and **8.15**; weather at **7.25, 7.55** and **8.25**. **8.30** Laverne and Shirley. American comedy series. **8.55** Regional news and weather. **9.00** News and weather followed by Open Air. Eamonn Holmes receives viewers' comments on yesterday's television programmes **9.20** Kilroy. Robert Kilroy-Silk chairs a studio discussion on a topical subject. **10.00** News and weather followed by Going for Gold (r). **10.25** Children's BBC. Andy Crane with programme details and birthday greetings followed by Play School and The Wombles (r). **10.55** Five to Eleven. Annette Crosbie with a reading **11.00** News and weather followed by Open Air **12.00** News and weather followed by Daytime Live. **12.55** Regional news and weather. **1.00** One O'Clock News with Michael Buerk. Weather **1.30** Neighbours. Mrs Mangel's granddaughter, Jane Harris, arrives in Ramsey Street **1.50** Going for Gold. Quiz game **2.15** Knots Landing. Karen is becoming increasingly dependent on pills **3.00** Valerie (r). **3.25** The Clothes Show. Fashion series **3.50** Henry's Cat (r). **4.00** Philomena. Adventures of a farmyard kitten (r). **4.10** Laurel and Hardy. Cartoon (r). **4.15** Jackanory. Sylvestra Le Touzel with part two of Bertie Doherty's *Children of Winter* **4.25** Yogi Bear (r). **4.30** The Really Wild Show. Nature series **5.00** Newsround **5.10** Grange Hill. Episode three (of 20). (Ceefax) **5.35** Neighbours (r).

6.00 Six O'Clock News with Nicholas Witchell and Philip Hayton. Weather. **6.35** London Plus. **7.00** Holiday 88. Details of this year's holiday competition the first prize of which is three weeks in Australia where Anna Gregg has been sampling the amenities including a stay on an island paradise by the Great Barrier Reef. (Ceefax) **7.30** EastEnders. Den has an unpleasant experience. (Ceefax) **8.00** A Question of Sport. Bill Beaumont and Emlyn Hughes are joined by Frank Bruno, Laura Davies, Brian McClair and Derek Redmond. **8.30** Wildlife on One: Who Really Killed Cock Robin? This first of a new series was filmed in the gardens of Cranborne Manor in Dorset where biologist and robin-watcher David Harper followed the fortunes of some 40 of his feathered friends. (Ceefax) **9.00** Nine O'Clock News with Martyn Lewis and Debbie Thrower. Regional news and weather. **9.30** Crimewatch UK The programme includes Gartree Prison's own video of the escape by prisoners in a helicopter and the pilot retraces the route he was forced to take at gunpoint; details of three arson deaths in November; and the murder of an 84-year-old woman in Honiton. **10.10** European Figure Skating Championships from Prague featuring the Pairs Short Programme. **10.40** Film 88. *Fatal Attraction, No Way Out* and *The Glass Menagerie* are among the films reviewed. **11.10** Crimewatch Update. **11.20** Twirling the Edge. A portrait of Stoke-on-Trent market trader Bobby Halkat (first shown on BBC Midlands). **11.50** Weather.

BBC2

9.00 Ceefax **9.20** Daytime on Two: the secondary science curriculum **9.52** The Peasants' Revolt **10.15** Pigeon racing **10.38** Seismic and volcanic activity **11.00** The world after sunset **11.18** Wondermaths **11.35** Information technology **12.00** Data collection **12.20** Italians **12.50** Ceefax **1.20** For the young **1.38** Spain and Spaniards **2.00** News and weather followed by a programme for young children. **2.15** Sign Extra (r). **2.40** Off the Course. Seve Ballesteros talks to Gordon Hewitt about the pressures on his game and his need to relax with his family in Spain (first shown on BBC Scotland). **3.00** News and weather followed by World Darts. Highlights of last night's first round matches in the Embassy World Professional Championship **3.50** News, regional news and weather. **4.00** Catchword. Word association game presented by Paul Coia. **4.30** One in Four. Magazine programme for the disabled and their families. **5.00** Best of Brass. The first of a new nine-programme series presented by Gerald Harrison. Today's featured band is the Desford Colliery Dowty Band. **5.30** Gardeners' World (r). **6.00** Film: Tom Thumb (1958) starring Russ Tamblyn, Terry-Thomas and Peter Sellers. Musical adaptation of the Brothers Grimm fairy tale about the small son of a woodsman who outwits a pair of incompetent villains. Directed by George Pal. **7.30** Telejournal. The week's news from Spain, presented by Carlos Riera and Yolanda Vázquez. **8.00** City Lights. Gerard Kelly stars as the hapless Willie in this comedy about a bank clerk with hopes of becoming a writer. **8.30** Food and Drink includes advice for the elderly on the right food to help your body stay warm. **9.00** Film: The Servant (1963, b/w). (see Choice) **10.50** Newsnight **11.35** Weather. **11.40** World Darts Highlights. Second round action in the Embassy World Professional Championship. Ends at **12.15am.**

ITV/LONDON

6.00 TV-am begins with a repeat of yesterday's G'Day Britain and includes, at **7.00** and **8.00** for half-an-hour, Good Morning Britain introduced by Richard Keys. **8.30** G'Day Britain presented by Anne Diamond in Australia. After Nine includes the first in a series on alternative therapies. **9.25** Thames news headlines. **9.30** Give Us a Clue. Celebrity mime game presented by Michael Parkinson. Lionel Blair and Liza Goddard are joined by Gemma Craven, Louise English, Rula Lenska, Henry McGee, Dennis Waterman and Bernie Winters **10.00** Santa Barbara **10.25** News headlines. **10.30** The Time. . .The Place. . . Mike Scott chairs a topical discussion **11.10** Rainbow. Learning with puppets **11.25** Thames news headlines **11.30** About Britain. Jersey's Battle of Flowers (r). **12.00** Gas Street. Music and chat show presented by Vince Hill **12.30** News with Julia Somerville **12.50** Thames news. **1.00** Chain Letters. Word game **1.30** The Balderbecke Affair. Continuing Alan Plater's light drama starring James Bolam and Barbara Flynn (r). **2.30** The Treatment. The progress of an operation for angina with the patient conscious **3.00** Plants for Free. How to get the best from packet seeds (r). **3.25** Thames news headlines **3.30** The Young Doctors. Medical drama serial set in a large Australian city hospital. **4.00** Rainbow. A repeat of the programme shown at **11.10** **4.15** Five Minute Wonder presented by Gabrielle Bradshaw **4.25** Turn on to T-Bag. Children's series starring Elizabeth Estensen **4.50** Running Loose. Inner-city children on holiday in the Lake District. (Oracle). **5.15** Blockbusters. **5.45** News with Alastair Stewart **6.00** Thames news followed by Crimestoppers. **6.25** Help. Community action news. **6.35** Crossroads. **7.00** Roxy. Pop music programme. Among those appearing are Morris Minor and the Majors, Terence Trent d'Arby, Depeche Mode and the Stranglers **7.30** Film: Carry On Behind (1975) starring Elke Sommer and Kenneth Williams. Caravan holidaymakers make life difficult for a neighbouring archaeological dig. Directed by Gerald Thomas. **9.00** Viewpoint Special: The Last Dream. (see Choice) **10.00** News at Ten with Alastair Burnet and Sandy Gall. **10.30** Thames news headlines. **10.35** Ice Skating. The European Figure Skating Championships from Prague featuring the pairs short programme. Introduced by Nick Owen with Nicky Slater at the Sportcomi Stadium. **11.35** Seconds Out. Boxing from the National Sports Centre, Cardiff. **12.35am** Film: The Price of Survival (1979) starring Michel Piccoli, Martin West and Marilyn Clark. Drama about a redundant New York executive who buys guns and ammunition and, in a state of shock, shoots five of his former superiors. Directed by Hans Noever. **2.30** News headlines and weather followed by Three's Company. Comedy series **3.00** Film: Attica — Story of a Prison Riot (1980) starring Henry Darrow, Charles Durning and Joel Fabiani. A made for television drama reconstructing the events of September 1971 when the inmates of Attica State Prison rioted with fatal results. Directed by Marvin J Chomsky. **5.00** ITN World News **5.30** CNN Headline News. Ends at **6.00.**

CHANNEL 4

8.30 Schools. **12.00** Business Daily. Business and financial news service presented by Susannah Simons. **12.30** Just 4 Fun. Three programmes for children. **1.00** I Could Do That. The first of five programmes on business opportunities for young people (r). (Oracle) **1.30** Write On. A series giving advice to those wishing to improve their writing skills (r). (Oracle) **2.00** The Parliament Programme. (see Choice) **2.30** Film: The Vicar of Bray (1937, b/w) starring Stanley Holloway. Comedy drama about an Irish vicar who is made tutor to the future Charles II. Directed by Henry Edwards. **3.45** Years Ahead. This week's edition of the magazine series for the older viewer includes reports from the Retirement '87 exhibition. **4.30** Fifteen-to-One. Quiz series presented by William G Stewart. **5.00** Bewitched. Vintage American comedy series starring Elizabeth Montgomery and Dick Sargent. **5.30** Cartoon Capers. **6.00** Merton. The story of the distinguished American Trappist monk, Thomas Merton. **7.00** Channel 4 News with Peter Sissons and Sue Carpenter. **7.50** Comment and Weather. **8.00** Brookside. Annabelle's bad day becomes worse. (Oracle) **8.30** Moneyspinner. The last programme in the personal finance advice series, introduced by Douglas Moffitt and Sally Hawkins from Caird Hall, Dundee. **9.00** Three Sovereigns for Sarah. Part two of the three-episode dramatization of the events surrounding the infamous Salem Witch Trials that shook the east coast of America in the 17th century. Starring Vanessa Redgrave (r). **10.00** American Football. **11.30** Off the Page. Ted Hughes introduces five of his poems. **12.00** Film: Fatal Journey (1954, b/w). Scotland Yard's Chief Inspector Durrant investigates the murder of a housewife. Directed by Paul Gherzo. Ends at **12.35am.**

Shadow over festivity

TELEVISION CHOICE

● Given television's already generous coverage of the Australian bicentennial, attentive viewers who tune in to Viewpoint Special: The Last Dream (ITV, 9.00pm) may feel that they have been here before, though with John Pilger as host the subject is given a predictably caustic edge. *The Last Dream* is one of a trilogy in which Pilger takes a far from dewy-eyed look at his homeland and asks whether the achievement of the first 200 years justifies celebration. Several of the themes — the treatment of the Aboriginals, the plight of the convict settlers, the notorious White Australia policy — were dealt with in the five-part BBC series transmitted last year, while only a couple of weeks ago ITV ran a documentary on another subject mentioned by Pilger, the post-war emigrants from Britain who paid only £10 for the privilege and became known as ten-quid poms. But if the ingredients are familiar, Pilger manages to serve them up fresh. His approach is partly autobiographical, with a prologue in Cork harbour from where his great-grandparents were transported as criminals to join the other founders of white Australia. But this is not a formal history so much as one man's impression, conveyed in punchy phrases. Pilger asks poet and novelist Dorothy Hewett about the humour of Paul Hogan. Too bland and sanitised, she replies. No one could accuse Pilger of being bland; indeed some may feel that his demolition job goes too far. Still, it is difficult, when looking at the continuing humiliation of the Aboriginals, to refute Pilger's charges of Australian apartheid or to deny that it throws a huge shadow over the bicentennial jollities.



Reg Namatjira, an Australian aborigine, who appears in the Viewpoint Special, The Last Dream : on ITV, 9.00pm

● A fable about the British class system, a subject which fascinated its American director Joseph Losey, The Servant (BBC2, 9.00pm) is a remarkable film that has triumphantly stood the test of nearly quarter of a century. It appeared in 1963, the year of the Profumo crisis, and the timing seemed perfect. Here was a trenchant fictional examination of the theme on everyone's lips, the destruction of the weak upper class by the lower orders. In the film, the destroyer is not a tart but the manservant (Dirk Bogarde) hired by rich, young Tony (James Fox) to look after him and his crumbling Georgian house. Gradually, insidiously, it is the servant who becomes the master. Made on a shoestring because none of the big cinema combines would back it, *The Servant* represented a fruitfully creative tension between Losey's baroque style and the spare, enigmatic dialogue of the screenwriter, Harold Pinter. It also marked a dramatic change of gear for Dirk Bogarde who, after years of playing romantic leads for the Rank Organisation, at last found himself being taken seriously as an actor.

● The Parliament Programme (Channel 4, 2.00pm) is the successor to *Their Lordships' House*, which stemmed from the decision of the House of Lords to admit the television cameras to its proceedings. The new programme, to be screened four days a week (Tuesday to Friday), will also cover the House of Commons (though, until MPs decide otherwise, in sound only) and include interviews with political figures. I suspect, though, that its main charm will continue to lie in relays from the upper house, which seems to be populated (though not, it must be said, very thickly) by a set of amiable eccentrics who could have come straight from the pages of P. G. Wodehouse.

Peter Waymark

Endless wait is over

RADIO CHOICE

● Any Radio 3 listener who had become convinced that there was a mean plot to keep the music of Harrison Birtwistle at arm's length must have been in seventh heaven these past few days with the live relays of Birtwistle concerts from London's Barbican Hall. There is another one tonight (Radio 3, 7.45). The anti-Birtwistle brigade, finding this season interminable, might well take a cynical view of the series' generic title, Endless Parade. However, the rest of us will recognize this as nothing more nor less than the label Birtwistle has fixed to his trumpet concerto which receives its first British performance tomorrow night (Radio 3, 7.45). A comparatively recent convert to Birtwistle, with wide gaps remaining in my knowledge of his vocabulary, I have been grateful for the explanatory interval talks in the concerts. Tonight's (at 8.20) is by Michael Hall, to whom I am indebted for such helpful information as the fact that the text of the choral work ". . .agm . . " which concludes tonight's concert is taken from Greek fragments of papyrus rolls that had been stuffed into the jaws of mummified crocodiles, and that the odd English word we shall hear uttered by the BBC Singers is not an idiosyncratic aberration but an acknowledgement of Birtwistle's debt to the poet Tony Harrison who translated the fragments.



Harrison Birtwistle: Radio 3 concert at 7.45pm

● Impressions of an English Inner-City American Tap Dancer (Radio 3, 9.20pm) is both the title, and an effective plot summary, of Nigel Baldwin's despairing play. Outside the community centre, threatened with closure, the sound of street rioting. Inside the centre, a tap-dance teacher who has lost control of herself and the respect of her pupils. Baldwin's play, atmospherically directed by Richard Wortley, belongs to a *genre* you might think is becoming over-populated these days — the one that implicitly asks the question "What's the point of it all?", fails to come up with an answer, and thrusts a DIY responsibility on the listener who, presumably, is left with a guilt complex to sort out.

● Today's radio highlights include the repeat of René Basilico's adaptation of Le Carré's The Spy Who Came in From the Cold (Radio 4, 12.25pm) which has now become a worthy memorial to the late Colin Blakely.

Peter Davalle



Gerard Kelly as the frustrated novelist and bank clerk Willie Melvin in City Lights: on BBC2, at 8.00pm

VARIATIONS

CHANNEL As London except: 12.50pm News **1.00** Wish You Were Here ...? **1.30** A Country Practice **1.55** Gems **2.25** Emergency 999 **2.30** Real People: Just Williams **3.00** Chain Letters **3.30-4.00** Sons and Daughters **6.00-6.35** Channel Report **11.35** World's Beyond **12.05am** Putting on the South **12.35** Closedown.

GRANADA As London except: 12.50pm-1.00 Granada Reports **3.30-4.00** Sons and Daughters **6.00** Granada Reports **6.35** This Is Your Right **6.30-7.00** Crossroads **11.35** Special Squad **12.30am** Closedown.

HTV WEST As London except: 12.50pm-1.00 News **6.00-6.35** News **9.05-9.00** Murder, She Wrote **11.35** Seconds Out **12.35am** Closedown.

HTV WALES As HTV West except: 6.00pm-6.45 Wales at Six.

TSW As London except: 12.50pm-1.00 News **3.30-4.00** Sons and Daughters **5.15-5.45** Crossroads **6.00** Today **6.30-7.00** The Boat Show **11.35** Postscript **11.40** Heart of the City **12.21am** Closedown.

TVS As London except: 12.50pm News **1.00** Wish You Were Here ...? **1.30** A Country Practice **2.00** Gems **2.25** Emergency 999 **2.30** Real People **3.00** Chain Letters **6.00** Coast to Coast **6.25-6.35** Police 5 **11.35** Worlds Beyond **12.05** Putting on the South: West Dene at the Crossroads **12.35am** Company. Closedown.

TYNE TEES As London except: 12.50pm-1.00 News **6.00-6.35** Northern Life **11.30** Comedy Tonight **12.00** Hello God **12.10am-6.00** Jobfinder.

ULSTER As London except: 12.50pm-1.00 3.30-4.00 Survival **6.00** Six To-night **6.20-6.35** Ask Anne **11.35** Blackie's Magic **12.25am** Newsdesk. Closedown.

YORKSHIRE As London except: 3.30-4.00 A Country Practice **6.00-6.35** Calender **11.30** Hunter **12.30am** Jobhunter **1.30** Closedown.

S4C Starts: 9.30am Schools **12.00** Business Daily **12.30pm** Making Your Own Video **1.00** Open College **1.30** Write On **2.00** Heritage **3.00** Modern World **4.10** Pilatsbalam **4.20** Hafor **5.00** Bewitched **5.30** Design Matters **6.00** Brookside **6.30** Cosby Show **7.00** Newyddion Saith **7.30** Pel-Droed **9.15** Awyr Iach **9.45** Deryn **10.40** Arwyddion Ffyrdd **1.10** Black Forest Clinic **12.10am** Close.

WORLD SERVICE

All programme times given in GMT. **0.00** Newsdesk **0.32** Londres Matin **2.00** News **7.09** Twenty-four Hours **7.30** Pressure Points **7.45** Network UK **8.00** News **8.09** Reflections **8.15** Health Matters **8.30** Mysterious Art of the Conductor **9.00** News **9.09** Review of British Press **9.15** World Today **9.30** Financial News followed by Sports Roundup **9.45** A Mozart Miscellany **10.00** News **10.01** Discovery **10.30** Sports International **11.00** News **11.09** News About Britain **11.15** Waveguide **11.25** A Letter from Scotland **11.30** Londres Midi **12.00** Radio Newsreel **12.15** Multitrack 1 **12.45** Sports Roundup **1.00** News **1.09** Twenty-four Hours **1.30** Network UK **1.45** Recording of the Week **2.00** Outlook **2.45** First Recordings of British Symphonies **3.00** Radio Newsreel **3.15** A Jolly Good Show **4.00** News **4.09** Commentary **4.15** Omnibus **4.45** World Today **5.00** News **5.09** A Letter from Scotland **5.15** English by Radio **5.45** Londres Soir **6.30** Hourly Absail **7.00** News **9.09** Twenty-Four Hours **9.30** Meridian **9.00** News **9.01** Being Human **9.10** Turning Over New Leaves **9.15** Concert Hall **10.00** News **10.09** World Today **10.25** A Letter from Scotland **10.30** Financial News **10.40** Reflections **10.45** Sports Roundup **11.00** News **11.09** Commentary **11.15** They Sold a Million **11.30** Housing the World **12.00** News **12.09** News About Britain **12.15** Radio Newsreel **12.30** Omnibus **1.00** News **1.01** Outlook **1.30** Report on Religion **1.45** Country Style **2.00** News **2.09** Commentary **2.15** A-Z of Hollywood **2.30** Citizens **3.00** News **3.09** News About Britain **3.15** World Today **3.30** Discovery **4.30** Six Four Eight **4.35** Financial News **4.45** Morgenausgazin **5.45** World Today

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Radio 1

MW (medium wave). Stereo on VHF (see below) News on the half-hour from **6.30** am until **8.30** pm, then at **10.00** and **12.00** midnight **5.30** am Adrian John **7.00** Nicky Campbell **8.30** Simon Bates **12.30** pm Newsbeat (Frank Partridge) **12.45** Gary Davies **3.00** Steve Wright **5.30** Newsbeat **5.45** Bruno Brookes **7.30** Simon Mayo **10.00-12.00** John Peel. VHF Stereo Radios 1 and 2: **4.00** am As Radio 2 **10.00** pm As Radio 1 **12.00-4.00**am As Radio 2

Radio 2

MW (medium wave). Stereo on VHF (see Radio 1) News on the hour. Sports Desks **8.50** am **4.00** am Bill Rennells **5.30** Chris Stuart **7.30** John Stalker **9.30** Ken Bruce **11.00** Jimmy Young **1.05** pm David Jacobs **2.00** Gloria Hunniford **3.30** Adrian Love **5.05** John Dunn **7.00** Robert Parker's A to Z of Jazz **7.30** Steve Race Presents The Radio Orchestra Show **9.25** Nat "King" Cole. An appraisal of the singer by Dave Gelly **10.00** Mind Your Own Business, with Bernard Cribbins **10.30** The Law Game **11.00** Brian Matthew **1.00** am Patrick Lunt **2.00-4.00** A Little Night Music

Radio 3

6.55 Weather forecast **7.00** News bulletin **7.05** Morning Concert: Beethoven (March in D, WoO 24: Berlin Philharmonic Wind Ensemble), Michael Haydr. (Concertino in D: Dale Clevenger, horn, with Franz Liszt CO), Gade (Symphony No 3 in A minor: Stockholm Sinfonietta) **8.00** News bulletin **8.05** Concert (continued): Bizet (Jeux d'enfants, Op 22: Katia and Marielle Labeque, pianos), Saint-Saens (Le Rouet d'Omphale: Philharmonia), Schubert (String Quartet in E flat, D 87: Hagen Quartet) **9.00** World Service News **9.10** This Week's Composer: Purcell. Includes the witches scene and Dido's lament from Acts 2 and 3 of Dido and Aeneas (with Emma Kirkby as Dido, Tavemer Choir, and Tavemer Players); the incantation scene , and Hear us, great Rugwith, from Act of Bonduca (with a cast including Elizabeth Lana, James Bowman and Martyn Hill), and the symphony Hail Bright Cecilia (Tavemer Players) **10.00** Musical Fountains: recordings including Liszt's Les Jeux d'eau à la Villa d'Este (André Watts, piano), Rachmaninov's The Fountains, Op 26 No 11 (Soderstrom, soprano), Bgar's Fountain Dances, from Wand of Youth Suite No 2 (Ulster Orchestra), Charles Griffes's The Fountain of the Acqua Paola (Rosenberger, piano), and Respighi's The Trevi Fountain at Midday (Philadelphia under Riccardo Muti) **10.40** Choral Music by Rubbra: BBC Singers and Finchley Children's Music Group perform Veni, Creator Spiritus; Missa brevis; Te Deum: Magnificat and Nunc dimittis. With Margaret Phillips (organ) **11.15** BBC Philharmonic, under Yan Pascal Tortelier. With Claude Frank (piano). Berlioz (Roman Carnival overture), Schumann (Piano Concerto), Rimsky-Korsakov (Sheherazade symphonic suite). Interval reading at **12.00** **1.00** News bulletin **1.05** Recital from Cardiff: Roth Quartet perform Mendelssohn's Quartet in D, Op 44 No 1; and Dvorak's Quartet in E flat, Op 51 **2.05** Guitar Encores: Wolfgang Lendle plays works by Castelnuovo-Tedesco, including Platero y Yo; Melancolia; and Mariposas blancas **2.25** General Janvier: Russian music. Orchestra of the Ministry of Culture, and Orchestra of Gosteiradio under Taktakishvili, Kondrashin, Svetlanov and Sinaisky. With RSFR Russian Choir, Moscow Philharmonic Orchestra, and David Oistakh (violin) and Tatiana Nikolaeva (piano). Taktakishvili's Concertino for violin and orchestra; Sviridov's Kursk Songs; Rubinstein's Symphony No 2; Medtner's Piano Concerto No 1: Rachmaninov's Three songs for chorus; and Alfred Kalnins's Suite of Latvian Folk Songs **5.00** World Service News **5.10** Mainly for Pleasure: recorded music selection, presented by Edward Blakeman **6.55** News bulletin **7.00** Fireworic Contributions to the In nomine form by Tye, Parsons and Johnson **7.30** Sketches of Britain: Edward Hitchcock, Professor of Neurosurgery at Birmingham University on the impact of Birmingham on national life **7.45** Endless Parade: another concert featuring the music of Harrison Birtwistle. Direct from London's Barbican Hall. Endymion Ensemble and BBC Singers, with soprano Sarah Leonard, perform the cantata Entr'actes and Sappho Fragments; and . . . agm . . . In the interval (**8.20**), Michael Hall talks about the relationship between the music and the texts of Birtwistle works (see Choice) **9.20** Impressions of an English Inner-City American Tap Dancer: play by Nigel Baldwin, with Jill Baker and Suzanna Hamilton heading the cast. (see Choice) **10.00** Ulster Orchestra, under Odaline de la Martinez. Mahler's Blumine symphonic movement; Weill's Quodlibet; and Zemlinsky's Sinfonietta. Op 23 **11.00** Variations for Piano: Edith Vogel plays Beethoven's 32 Variations in C minor, WoO 80; Haydn's Variations in F minor, H VII 8; Schubert's Impromptu in C minor, D 899 No 1; and Liszt's La campanella **11.57** News **12.00** Close

Radio 4

LW (long wave). (s) Stereo on VHF **5.55** Shipping **6.00** News Briefing; Weather **6.10** Farming Today **6.25** Prayer (s) **6.30** Today, incl **6.30, 7.30, 8.30** News **6.45** Business News **6.55, 7.55** Weather **7.00, 8.00** Your Letters **7.25, 8.25** Sport **7.45** Thought for the Day **8.35** Yesterday in Parliament **8.57** Weather; Travel **9.00** News bulletin **9.05** Call Nick Ross: another edition of the phone-in programme. The number to dial is 01-580 4411 **10.00** News; Medicine Now: Presented by Geoff Watts **10.30** Morning Story: Caesar's Wife by Alexander Cordell. The reader is Dilwyn Owen **10.45** Daily Service: New Every Morning, page 114 (s) **11.00** News; Travel; Citizens. Episode one of Left Holding the Baby (episode two on Thursday) **11.25** From Our Own Correspondent: reports from BBC reporters based overseas **11.50** Nine Encounters in Australia: Daniel Snowman in a discussion with author and Minister of Science, Barry Jones **12.00** News; You and Yours with Susan Rae **12.25** The Spy Who Came in From The Cold: by John le Carré, dramatized in six parts (1) (s) (see Choice) **12.55** Weather **1.00** The World at One **1.40** The Archers **1.55** Shipping **2.00** News; Woman's Hour: with Jenni Murray as presenter. Today: an interview with Patricia Hewitt, Chief Press Officer to the Leader of the Opposition. Also episode seven of Fiela's Child **3.00** News; Nothing Personal: Play by Perry Pontac: with Norman Bird and Stephen Thorne in the cast. A comedy about a bank manager (s) **3.32** Comparing Notes: Richard Baker in conversation with the concert pianist John Lill (s) **4.00** News bulletin **4.05** The Local Network: Neil Walker and David Clayton link up with local radio stations around the country and take a look at some of Britain's smaller airlines **4.30** Kaleidoscope: another chance to hear last night's edition. The topics include the film Fatal Attraction; David Mamet's book Writing in Restaurants; and the Radio 4 serialization of John Buchan's Huntingtower. Presented by Michael Oliver (r) **5.00** PM: **5.50** Shipping **5.55** Weather **6.00** The Six O'Clock News, incl Financial Report **6.30** The Million-Pound Radio Show: Comedy written and presented by Andy Hamilton and Nick Revell, with Felicity Montagu and Harry Enfield (s) **7.00** News bulletin **7.05** The Archers: the latest from Ambridge **7.20** Sisters to Fame: Susan Hill examines the lives of four Victorian sisters (Louisa, Alice, Agnes and Georgina Macdonald) who slipped the bonds which constrained the Victorian female to find love **8.00** Love Is...? (new series): Richard Anthony Baker samples the views of Joyce Grenfell, Woody Allen and others (s) **8.30** Darlings of the Theatre: In a series of three programmes Liz Holmes examines the changing role of the actress on the British stage over the last century (2) (s) **9.15** In Touch: A magazine for the visually handicapped **9.45** Kaleidoscope: Presented by Prabhu Guptara. The topics include the Caribbean Theatre production of The Prophet; and the Metal and Motion exhibition at Cardiff Chapter **10.15** A Book at Bedtime: Bevis by Richard Jefferies (the seventh of 15 episodes). Read by Michael Williams (r) **10.29** Weather **10.30** The World Tonight: with Alexander MacLeod **11.15** The Financial World Tonight **11.30** Today in Parliament **12.00** News; Weather **12.33** Shipping

VHF as above except: **11.00am-12.00** For Schools. **11.00** Time and Tune (s) **11.20** Time to Move (s) **11.40** Pictures in your Mind (Stories) **1.55-3.00**pm For Schools. **1.55** Listening Corner (s) **2.05** History Lost and Found (s) **2.25** Mainstream GCSE (s) **5.50-5.55** PM (continued) **12.30-1.10**am Schools Night-Time. GCSE Chemistry: Help Yourself. **12.30** Aluminium and Iron **12.50** Chemicals from oil

FREQUENCIES: Radio 1: 1053kHz/285m; 1089kHz/275m; Radio 2: 693kHz/433m; 909kHz/330m; Radio 3: 1215kHz/247m; VHF 90-92.5; Radio 4: 200kHz/1500m; VHF-92-95; LBC: 1152kHz/261m; VHF 97.3; Capital: 1548kHz/194m; VHF95.8; BBC Radio London: 1458kHz/206m; VHF 94.9; World Service: MF 648kHz/463m.

Thatcher finishes Cabinet reshuffle

By Robin Oakley
Political Editor

The Prime Minister moved swiftly yesterday to complete the Government reshuffle necessitated by the retirement on medical grounds of Lord Whitelaw, the former Leader of the House of Lords.

He said that he was not bowing out of politics altogether, and would continue to play a role as deputy leader of the Conservative Party.

Mrs Thatcher, keeping her changes to a minimum, recalled Lord Ferrers, aged 58, as deputy leader of the Lords – he held the post from 1979 to 1983 before resigning for family reasons – and named him also as Minister of State at the Home Office.

The Prime Minister completed the moves by switching the Lord Caithness from the Home Office to be Minister of State at the Department of the Environment.

In his new role, he will have the dreaded task of steering through the Lords both the contentious Housing Bill and the Rating Reform Bill, which introduces the community charge.

Along with the surprise decision to elevate Lord Belstead to the Cabinet as Leader of the House of Lords, Mrs Thatcher's remaining moves show that she was determined to avoid an enormous Government reshuffle at this stage of a massive legislative programme.

But although ministers were pleased at the smoothness of the operation, it was felt at Westminster yesterday, as MPs returned from the Christmas recess, that the new team in the Lords would be very much on trial and that, if the Government's legislative programme were to suffer a mauling, further changes could be made by a big reshuffle in the autumn.

An intriguing element of the moves is that the naming of Mr John Wakeham as Lord President of the Council, and the indication that he may take over the chairmanship of some of the key Cabinet committees chaired previously by Lord Whitelaw, indicates a step up for him.

For the whisper among his fellow ministers was that the former Chief Whip had fallen from the Prime Minister's favour, after an unfortunate media performance during the election and his role during the dispute over Lord Young's attempt to become both party chairman and Secretary of State for Trade and Industry.

The explanation for his new appointment seems to be that, while Mrs Thatcher has her doubts about Mr Wakeham as a frontline minister in the public gaze, she remains an admirer of his ability as a backroom fixer and facilitator of Government business.

Lord Whitelaw said yesterday in an interview on the BBC Radio Four programme, *The World At One*, that he would continue as deputy leader of the party and would make the occasional speech in the Lords.

Do you regret never being Prime Minister? 'Frankly, actually, surprisingly . . . no'



By Ronald Faux

"Pictures only, no words", the official from Whitehall ruled; but no one in the lobby of wordsmiths outside Lord Whitelaw's home at Eanim, Cumbria, yesterday expected that the man himself would be so mobbliging. They were right. With his wife, Cecilia, he appeared looking slightly frail after the mild stroke that caused his resignation as Leader of the House of Lords but urbane and courteous as ever.

The stress of Westminster was 300 miles and a great career away. Over the clatter of camera shutters came the questions. Yes, he was recovering and walking more and more each day. If only it would stop raining, he would walk even further.

Were there any regrets at deciding to resign? Of course, who would not have regrets, but he had had a marvellous time and been very lucky.

"I've had a number of very good jobs, but if you are told by your doctors that it is the right thing to do to give up you are, I think, a stupid person if you don't." He looked forward to leading a very full life, working as a member of the House of Lords when he wanted to.

The sun slanted down on a frosty lawn and Lord Whitelaw and his wife moved into the brighter light at the side of the house. What was his proudest achievement? He really didn't know – perhaps that he had held so many nice jobs and met so many kind people in all walks of life.

Did he regret never becoming Prime Minister? "Frankly, actually, surprisingly, no. I have been greatly rewarded. After all, I have served a Prime Minister who has won three general elections for the party which I believe does best for our country.

"If I have taken part in all of that and a Government which has transformed life in Britain, then that is the reward anyone would be delighted with. I could not wish for more."

Had there been family pressure to resign? Lady Whitelaw fielded that one. "No no no", she insisted. "He has made his own decisions always."

(Photograph: Barry Greenwood)

Tories work on secrets Bill

By Michael Evans, Defence Correspondent

Officials from many of the big government departments are working to produce a more effective Official Secrets Act.

The details will not be disclosed, however, until Mr Douglas Hurd, the Home Secretary, publishes his White Paper in the summer.

According to senior Whitehall sources, the Government is prepared to accept criticism for trying to kill the Private Member's Bill put forward by Mr Richard Shepherd which is intended to reform Section 2 of the Act.

Mr Shepherd's Bill, which has received widespread support, is to have its second Commons reading on Friday. The Government has decided, however, that it will not discuss any of the conclusions it has reached in its study of the Official Secrets Act.

One source said: "The Government doesn't want to reveal what it dislikes about Mr Shepherd's Bill because that would reveal its hand. Nothing will be said until the White Paper is produced."

Sources dismissed a suggestion that the Government was against Mr Shepherd's Bill partly because it could jeopardize the definition of national security. The definition covers any security breach involving subversion, terrorism, espionage, defence, foreign policy or the economy which could damage national interests.

The Tory backbencher's Bill restricts prosecutions for leaks of defence, international relations, security or intelligence matters to cases where breaches were "likely to cause serious injury to the interests of the nation or endanger the safety of a British citizen".

The sources said the Government was "absolutely sincere" in its desire to reform Section 2 of the Official Secrets Act. Ministers agreed it was the Government's duty to produce legislation involving national security.

It was also said that initial work on reforming Section 2 began after a debate in the Commons on the Zircon spy satellite affair, and before Mr Shepherd published his Bill.

As well as the Home Office, the Foreign Office, Ministry of Defence and the Cabinet Office were involved in the revision.

The Government remained uninterested in introducing any form of Freedom of Information Act, as part of the overall study of secrecy. This was regarded as nothing to do with the Official Secrets Act.

New MP suspended in Commons disruption

Continued from page 1

should give credence to the Government's present policies. I was appealing to the Chaplain not to say prayers in the House while we have these policies."

Later, in Parliament Square, he told reporters: "If we cannot achieve caring policies and if this Government rejects civilized standards I have to resort to what I know. I have got to oppose them physically. If a man of the religious orders is going to come to the Commons and offer prayers there must be some credence to those prayers. I was appealing to his conscience."

Later, Mr Dave Nellist, Labour MP for Coventry South-East, issued a letter from the mother of a Coventry baby who was the basis, he said, of Mr Hughes's action.

Mrs Susan Mulhall, of Henley Road, Walsgrave, Coventry, wrote to say that their seven-and-a-half-month-old son Matthew had a serious heart condition requiring surgery by next month. He had been on the waiting list for surgery since last September.

Mrs Mulhall's letter continued: "I cannot sleep at nights worrying about the cutbacks and the effect it could have on our son."

Mr Hughes, one of the oldest MPs to take his seat for the first time, declared that he would repeat the disruption "if necessary."

Before working in the Midlands motor industry he was a Durham miner. He is a former Coventry councillor and chairman of Coventry Labour Party.

Commons sketch

Protest before the Prayer

This is the tale of a Mr John Hughes. Who is John Hughes? Of all the questions with which highly-trained political observers must be *au fait* – the Northern Ireland Question, the Middle East Question, the Flaming Furniture Question – this is surely the most tricky to have yet arisen so far this year.

On the first day of the new session, seasoned commentators found themselves shut out of the Chamber of the House of Commons for half an hour. For half an hour they wished each other a happy new year, all the time keeping their ears pricked for the reason for their exclusion. "John Hughes. . . John Hughes. . . John Hughes", the rumour went around, followed by "John Hughes? . . . John Hughes? . . . John Hughes?"

Further bits and pieces began to filter out. The five minutes of Prayers which begin each parliamentary day, and from which journalists are excluded, had been interrupted by John Hughes.

John Hughes had demanded Government action on a hole-in-the-heart baby. The Speaker had walked out in disgust at John Hughes. Now John Hughes was to be Named; but the major question remained: who is John Hughes?

Experts, commentators and observers flicked through the pages of their House of Commons guidebooks.

Hughes, D.C, solicitor, educated Millfield, lost Bow and Poplar for the Conservatives. . . Hughes, D.J. Chairman of the Liberal Party candidates' association, lost Westbury to the Conservatives. . . Hughes, G, community worker, lost Dunfermline West for the SNP. . . Hughes, J, formerly unemployed warehouseman, won Coventry North East for Labour in 1987. Aha! So this was John Hughes.

More rumours flickered about of the goings-on behind the doors. The Speaker had returned, but he too had found difficulty putting his finger on exactly which one was John Hughes, even when ordering his five-day suspension.

"I name John Hume!" he had bellowed, and it had begun to look as if the Leader of the SDLP was to be hanged for a crime of which he was innocent.

Eventually John Hughes was identified correctly, the vote against him went 152-23, and the journalists were allowed to troop into the Chamber, their first visit for three weeks.

Paul Channon, Secretary of State for Transport, was rattling on in a manner which suggested he had been at it since Christmas, forsaking all seasonal merriment in favour of clarifying to an absent House his policy on trunk road renewal schemes.

He was followed by Sir Patrick Mayhew, still the very model of a modern Attorney General, enunciating his way through the 597th episode of "Spycatcher", a series which many believe to consist entirely of repeats.

Mr David Winnick (Lab, Walsall North) said that he believed that the "half a million or three-quarters of a million more likely" spent by the Government on preventing the publication of *Spycatcher* would be better spent on children's medical operations.

In this session, it seems likely that the Opposition will call for the diversion of all Government money into the financing of children's operations, looking forward to the day when all children, healthy and unhealthy alike, must pay a visit to the operating theatre at least six times a year.

Important to uphold the duty of confidentiality, important to uphold the duty of confidentiality, important to up. . . at times it seems as if Sir Patrick has a loop-tape in his mouth, upon which a message delivered by Donald Sinden is endlessly replayed.

But he need only keep it whirring for the 10 minutes allowed for Questions to the Attorney General.

As his chauffeur-driven saloon car swirled out of the Palace of Westminster, Sir Patrick cast a glance at the 20-strong scrum of journalists gathered around the now-famous figure of Mr John Hughes.

"In his maiden speech, he promised he'd make his presence felt in the Chamber, and he's done that today", Mr Dave Nellist (Lab, Coventry South-East), beamed.

And so ends the tale of how a Mr John Hughes became the Mr John Hughes.

Craig Brown

Yard in on Waite offer

By Paul Vallely

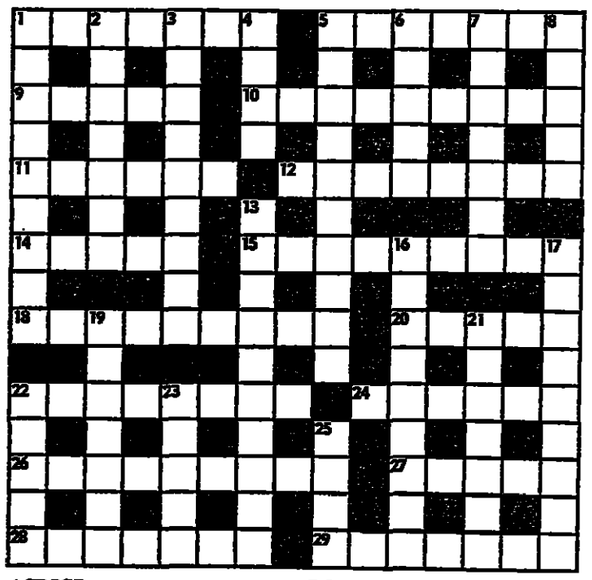
Scotland Yard last night withdrew the allegation that it had not been consulted before Church of England officials gave £12,000 to two men who claimed they could secure the release of Mr Terry Waite from captivity in Beirut.

On Sunday, when news of the cash payment last April was made public, the Metropolitan Police claimed they had been consulted only after the money had been paid. Last night they retracted their earlier statement and admitted they had taken part in discussions with a Lambeth Palace official before £10,000 in cash was paid out to two men.

The Archbishop of Canterbury's secretary for public affairs, Mr John Lyttle, had several meetings with the men and approached Scotland Yard in an attempt to establish the credibility of the men, John Entwistle who is in prison for Customs offences, and Mr Charles Armstrong.

Mr Lyttle said: "I had two meetings with senior policemen before any money was handed over."

THE TIMES CROSSWORD PUZZLE NO 17,563



ACROSS

1 Fish and wine served with inclusive supplement (7).
5 Exalted, as was Mikado's object, totally (7).
9 Brought low since getting into debt (5).
10 Happen to change course (4,5).
11 Style embraced by the Spanish for covering canines (6).
12 Horatius could be back (8).
14 Legitimate student expelled with dire result (5).
15 Competent to take in a river vessel (9).
18 Joint study perhaps indicates scope for expansion (5-4).
20 Close to the beginning of the darkness (5).
22 Telephone out of action is the limit (8).
24 State vehicle found in Italian resort (6).
26 The good old days recollected in Donegal, for example, (6,3).
27 Abundant ingredient of cream – plenty of it (5).
28 Entertain doubts about assistant to police inquiry (7).
29 Prepared to wait for doctor's charge (7).

DOWN

1 Event of course descriptive of Houyhnhnms (5-4).
2 Women's work for girl employees (7).
3 Member of Society not even an academician (9).
4 Recoil from excitement (4).
5 This necessitates adjustment of watch spring's follower (6,4).
6 Second class track event or two (5).
7 Tidy as monks are (2,5).
8 Participate in record (5).
13 Relation supported by worker engaged in finance (10).
16 Beggar will make something good out of tin (9).
17 Poor men turn it into foodstuff (9).
19 Fliers subscribe to a follower of hounds (7).
21 Catch sight of proceeds irregularly taken in notes (7).
22 Note kind of brush taken up by Impressionist (5).
23 Owing loyalty to a Belgian community (5).
25 Harvest pear damaged (4).

Concise crossword, page 8

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?

By Philip Howard

PROTERVITY
a. Longevity
b. Bloody-mindedness
c. Playfulness

SKOOKUM
a. The female skunk
b. A bluff at Poker
c. Strong

NOVELIST
a. An inventor
b. A computer programmer
c. A prisoner

STORGE
a. A Norwegian granary
b. Varicose veins in arms
c. Love

Solutions page 16, column 8

Solution to Puzzle No 17,562

B	O	A	R	D		P	E	R	F	O	R	M	E	R
U		D		E		R		E		B		A		U
T	R	E	N	C	H	A	N	T		E	X	C	E	L
T		P		L		Y		A		R		E		E
E	N	T	A	I	L		D	I	S	O	R	D	E	R
R				N		A		N		N		O		
C	U	M	B	E	R	S	O	M	E		E	N	I	D
U		A		S		T		E		T		I		E
S	A	G	E		C	O	U	N	T	E	R	A	C	T
		N		G		N		T		N				E
C	L	E	M	A	T	I	S		H	O	R	M	E	R
Y		T		L		S		E		N		O		G
N	O	I	S	E		H	E	A	D	S	T	O	N	E
I		S		N		E		I		A		S		N
C	O	M	M	A	N	D	E	R		W	R	E	S	T

WEATHER

Northern Ireland and most of Scotland will have a cloudy start with rain, turning brighter as the rain moves east to affect western England and west Wales by midday, the rest of Wales and central and north-eastern England in the afternoon. Southern England will have a dry bright morning, with cloud increasing during the afternoon; very windy everywhere. Outlook: windy and unsettled with showers.

ABROAD

MIDDAY: c, cloud; d, drizzle; f, fair; fg, fog; r, rain; s, sun; sn, snow; t, thunder.

	C	F		C	F
Ajaccio	c	9	48	Madrid	c	9	48
Alicante	fr	13	55	Majorca	c	14	57
Alex'dria	c	14	57	Malaga	c	12	54
Algiers	s	17	63	Malta	f	15	59
Amst'dam	s	6	43	Melb'rne	s	31	88
Athens	c	11	52	Mexico C*	s	17	63
Bahrain	s	16	64	Miami*	c	24	75
Barbados*	f	28	82	Milan	fg	3	37
Barcelona	f	14	57	Montreal*	s	-13	9
Belgrade	c	1	34	Moscow	c	-1	30
Berlin	sn	0	32	Munich	r	2	36
Bermuda*	c	22	72	Nairobi	f	27	81
Biarritz	c	10	50	Naples	s	11	52
Borde'x	s	9	48	N Delhi	f	21	70
Brussels	s	7	45	N York*	s	-2	28
Budapest	c	1	34	Nice	s	11	52
B Aires*	s	35	95	Oslo	r	2	36
Cairo	f	15	59	Paris	s	8	46
Cape Tn	s	26	79	Peking	f	1	34
C'blanca	c	18	61	Perth	c	22	72
Chicago*	s	-14	7	Prague	f	-1	30
Ch'church	r	20	68	Reykjvik	s	4	21
Cologne	f	7	45	Rhodes	s	16	61
C'hagen	c	6	43	Rio de J	f	29	84
Corfu	s	18	61	Riyadh	s	17	63
Dublin	f	5	41	Rome	s	10	50
Dubrovnik	f	11	52	Salzburg	r	0	32
Faro	s	18	61	S Frisco*	c	11	52
Florence	c	3	37	Santiago*	s	26	79
Frankfurt	f	7	45	S Paulo*	f	25	77
Funchal	c	14	57	Seoul	s	0	32
Geneva	c	7	45	Sing'por	s	32	90
Gibraltar	c	15	59	St'kholm	r	1	34
Helsinki	d	1	34	Strasb'rg	c	7	45
Hong K	c	18	64	Sydney	s	29	84
Innsbruck	c	2	36	Tangier	r	13	55
Istanbul	d	7	45	Tel aviv	c	16	61
Jeddah	s	30	86	Tenerife	f	21	70
Jo'burg*	f	25	77	Tokyo	s	9	48

* denotes Sunday's figures are latest available

AROUND BRITAIN

	Sun hrs	Rain in	Max C	Max F	
Scarboro	6.4	.05	5	41	sunny
Cromer	5.3	.06	6	43	sunny
Lowestoft	•	•	•	•	•
Clacton	6.7	.10	7	45	sunny
Margate	•	•	8	46	sunny
Folkestone	6.8	.11	9	48	sunny
Hastings	5.8	.12	9	48	sunny
Eastbourne	6.6	.22	9	48	sunny
Brighton	6.4	.17	8	46	sunny
Worthing	6.6	.18	9	48	sunny
Bognor R	6.1	.10	9	48	sunny
Southsea	6.8	.13	8	46	sunny
Shanklin	5.4	.12	9	48	sunny
Bournemth	5.7	.01	9	48	sunny
Poole	6.0	.02	9	48	sunny
Swanage	5.3	.06	9	48	sunny
Weymouth	5.1	-	10	50	sunny
Exmouth	4.5	-	9	48	bright
Torquay	4.4	-	10	50	bright
Falmouth	3.0	.13	9	48	bright
Scilly Isles	2.4	.03	10	50	shower
Guernsey	3.2	.15	10	50	shower
Newquay	3.2	.02	10	50	bright
Ilfracombe	•	.08	9	48	shower
Minehead	4.3	.09	9	48	shower
Morecambe	2.8	.19	7	45	bright
Douglas	•	-	7	45	cloudy
Carlisle	3.1	.29	6	43	sunny
Nottingham	6.2	.08	7	45	sunny
Anglesey	1.3	-	9	48	bright
Tenby	3.0	.07	9	48	shower
Aviemore	2.9	.02	2	36	snow
Eskdalemuir	0.5	.07	3	37	snow
Lerwick	0.3	.16	5	41	hail
Prestwick	1.2	.25	6	43	shower
Tiree	3.2	.06	7	45	hail
Wick	5.6	-	4	39	sunny

* Denotes figures not available

HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	6.22	6.0	7.04	6.0
Aberdeen	8.36	3.4	6.35	3.6
Avonmouth	11.47	10.8	—	—
Belfast	4.03	2.8	4.27	3.1
Cardiff	11.32	10.1	11.55	9.8
Devonport	10.04	4.8	10.40	4.5
Dover	3.48	5.8	4.20	5.3
Falmouth	9.34	4.8	10.10	4.3
Glasgow	5.34	5.2	5.41	4.8
Harwich	4.21	3.5	4.59	3.4
Holyhead	3.16	4.5	3.31	4.7
Hull	11.23	6.0	11.34	6.2
Ilfracombe	10.45	7.4	11.16	7.0
Leith	7.44	4.5	8.01	4.8
Liverpool	3.57	7.6	4.14	7.8
Lowestoft	1.59	2.3	3.18	2.9
Margate	4.37	4.2	5.19	4.0
Milford Haven	11.09	5.6	11.38	5.3
Newquay	10.07	5.7	10.38	5.4
Oban	10.33	3.3	11.17	3.0
Penzance	9.16	4.8	9.55	4.5
Portland	11.04	1.6	11.48	1.5
Portsmouth	4.14	4.0	4.28	3.8
Sheerness	3.45	5.2	4.09	4.8
Southampton	3.55	3.9	4.08	3.7
Swansea	11.11	7.7	11.39	7.4
Tees	8.59	4.3	9.01	4.5
Wilton-on-Nze	4.20	3.7	4.59	3.6

Tide measured in metres: 1m=3.2808ft. Times are GMT

THE POUND

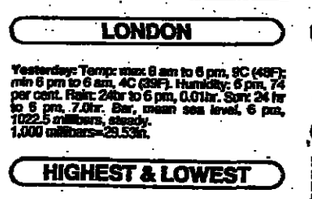
	Bank Buys	Bank Sells
Australia $	2.858	2.515
Austria Sch	21.75	20.85
Belgium Fr	64.85	61.85
Canada $	2.53	2.31
Denmark Kr	11.88	11.28
Finland Mrk	7.50	7.20
France Fr	10.41	9.91
Germany Dm	3.095	2.935
Greece Dr	264	244
Hong Kong $	14.55	13.85
Ireland Pt	1.165	1.105
Italy Lire	2270	2160
Japan Yen	243	231
Netherlands Gld	3.47	3.30
Norway Kr	11.90	11.30
Portugal Esc	253	240
South Africa Rd	4.00	3.90
Spain Pta	210	199
Sweden Kr	11.20	10.65
Switzerland Fr	2.515	2.395
USA $	1.895	1.805
Yugoslavia Dnr	2800	2100

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.

Retail Price Index: 103.4 (November)

London: The *FT* Index closed down 7.1 at 1417.4.

AM



PM



LONDON

Yesterday: Temp: max 6 am to 6 pm, 9C (48F); min 6 pm to 6 am, 4C (39F). Humidity: 6 pm, 74 per cent. Rain: 24hr to 6 pm, 0.01in. Sun: 24 hr to 6 pm, 7.0hr. Bar, mean sea level, 6 pm, 1022.5 millibars, steady.
1,000 millibars=29.53in.

MANCHESTER

Yesterday: Temp: max 6 am to 6 pm, 7C (45F); min 6 pm to 6 am, 1C (34F). Rain: 24hr to 6 pm, 0.13in. Sun: 24 hr to 6 pm, 5.9hr.

HIGHEST & LOWEST

Sunday: Highest day temp: Torquay and Ilfracombe, both Devon, 11C (52F); lowest day max: Carngans, Co Tyrone, 4C (39F); highest rainfall: Aviemore, Highland, 1.0in; highest sunshine: Newcastle upon Tyne, 5.1hr.

LIGHTING-UP TIME

London 4.46 pm to 7.32 am
Bristol 4.56 pm to 7.41 am
Edinburgh 4.35 pm to 8.07 am
Manchester 4.44 pm to 7.50 am
Penzance 5.13 pm to 7.47 am

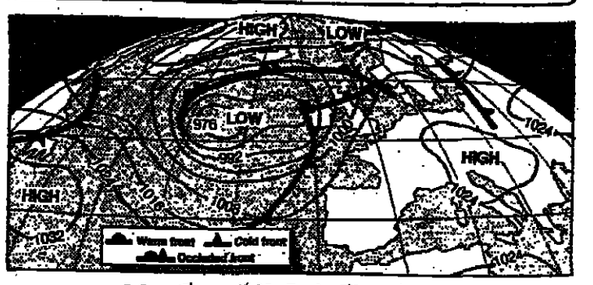
YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

	C	F		C	F
Belfast	f	3	37	Guernsey	f	6	43
B'mingham	s	3	41	Inverness	s	3	37
Blackpool	f	7	45	Jersey	s	9	48
Bristol	s	7	45	London	s	8	46
Cardiff	f	8	46	M'chester	s	6	43
Edinburgh	f	3	37	Newcastle	s	5	41
Glasgow	f	4	39	N'ridaway	s	7	45

Sun rises: 8.02 am
Sun sets: 4.15 pm
Moon rises 12.29 am
Moon sets 11.00 am
Last quarter 7.04 am

NOON TODAY



Information supplied by London Weather Centre

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هكذا عن الأصل

PART 2
TUESDAY JANUARY 12 1988
THE TIMES
BUSINESS AND FINANCE 19-25
SPORT 38-42

Executive Editor
David Brewerton

STOCK MARKET

FT 30 Share
1417.4 (–7.1)

FT-SE 100
1760.2 (–13.2)

Bargains
27733 (30088)

USM (Datastream)
n/a

THE POUND

US dollar
1.8215 (+0.0170)

W German mark
2.9827 (+0.0035)

Trade-weighted
75.5 (+0.2)

Share prices stand firm

Resilient markets recoup early falls

By Michael Clark and David Smith

The London stock market put on a resilient performance yesterday, despite fears that it would open sharply lower after the 140-point fall on Wall Street in late trading on Friday.

The dollar was also down, but not out, bolstered by concerted central bank intervention.

Overnight trading in the Far East saw share prices close above their worst levels, setting the tone for the start of business in London.

An early mark-down only succeeded in attracting a few cheap buyers and in thin conditions share prices quickly rebounded. This was reflected in the FT-SE 100, which opened 47.7 points lower and, according to some estimates, may have been as much as 70 points down before the official start of trading.

It grew in confidence as the day wore on, reducing the deficit to just 9.8 at one stage. But another unsettled start to trading in New York saw it sliding, ending the session 13.2 points lower at 1,760.2. The narrower FT-30 index also reduced an early fall of 24.8 points to close a net 7.1 down at 1,417.4.

Dealers claim the London stock market is in better shape than in October and more able to deal with volatility on other world markets.

"The London market has a number of things in its favour," said one leading broker. "The institutions are now flush with cash, we are starting to attract overseas money again and the number of bids on the table is continuing to generate interest."

Concerted intervention by the leading central banks prevented a big fall in the dollar. But dealers said conditions for the US currency remained nervous before Friday's US trade figures.

Stock market 20
World markets 22

After overnight intervention in Tokyo by the Bank of Japan the European central banks supported the dollar during the morning.

The dollar closed 1.4 pfennigs down at DM1.6377, and dipped from Y129.30 to Y128.13. The pound rose by 1.7 cents to $1.8215. However, these falls, against previous London closing levels, occurred mostly before trading opened yesterday.

The British, West German, Swiss and Italian central banks were all present in the market. Dealers said the central banks' tactics of intervening lightly and often were similar to those of last week.

The Federal Reserve Bank of New York was reported to have purchased small quantities of dollars on behalf of the US authorities.

There were suggestions that the Group of Seven countries, in supporting the dollar, had been given an indication by the US Treasury of Friday's trade figures.

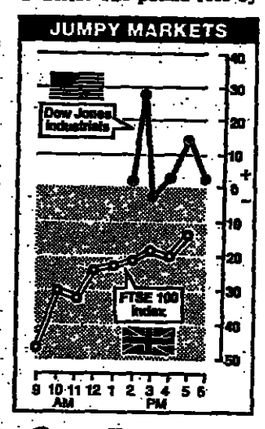
But Treasury officials in London said it was not G7 practice to exchange information on official statistics before publication, and that yesterday's support for the dollar was based on assessments of market conditions.

Pre-weekend speculation that Friday's November trade figures would show a deficit of $20 billion, compared with $17.6 billion in October, was largely discounted yesterday.

But there were worries that the deficit would not show sufficient improvement.

Mr David Morrison, international economist at Goldman Sachs, said an encouraging set of trade figures could take the pressure off the dollar for several weeks.

JUMPY MARKETS





Body building: Anita Roddick outside the Body Shop in Victoria Place, London, yesterday. (Photograph by Alan Weller)

Body Shop growing fast

By Carol Ferguson

The Body Shop International, Mrs Anita Roddick's natural cosmetics company, announced another year of explosive growth yesterday. It also revealed that negotiations are well advanced for leases on its first two Body Shops in the United States, in downtown Manhattan, New York.

Pretax profits of £6 million for the year to September 30 were well ahead of analysts' estimates and 74 per cent above those of the previous year as its customers' appetite for its no-nonsense, cruelty-free beauty products continued unabated.

Due to the fast pace of expansion, the group is building a further 200,000 sq ft of warehousing space for occupation in mid-1989. It has outgrown its 120,000 sq ft warehouse, which was supposed to cope with expansion until 1990, but is now "bulging at the seams".

The number of outlets in the UK increased by 14 to 93 last year, and by December, was up to 102. Overseas, the company now has 217 outlets, compared with 152 at the beginning of the financial year. In Europe, where it describes its presence as "embryonic", its biggest markets are Sweden (25 stores), Austria (22) and West Germany (16).

Tempus 20

A final dividend of 1.8p was announced, making 3p for the year, double the previous year's dividend. A one-for-one scrip issue was also announced.

The company is changing its year-end from the end of September, its busiest time of year, to February 28, its quietest. It will report unaudited six-month results to March 31 and 12 months to September 30, but the next audited results will be for the 17 months to February 28, 1989.

The company's chairman, Mr Gordon Roddick, said yesterday: "The current financial year has started very well. Christmas trade in our stores was very strong and we look forward to continuing growth.

Freemans predicts 2.5% rise

Freemans, the mail order group fighting a £477 million bid from Sears, yesterday forecast only a 2.5 per cent increase in profits this year to £33.2 million.

Its final defence document also recommended a 29 per cent increase in dividends to reflect "the continuing strength of Freemans trading position."

Before the defence was posted, Sears was back in the market buying Freemans shares. It picked up a further 6.5 per cent, taking its stake to 28.9 per cent.

The market was unmoved by the defence with Freemans share price stuck at 311p.

Comment, page 21

Tomkins leap

FH Tomkins, the industrial management group, increased pretax profits by 81 per cent to £16.8 million in the six months to end-October. Sales were 53 per cent ahead at £142.7 million. An interim dividend of 1.35p was declared.

Tempus, page 20
Details, page 21

Carclo ahead

Carclo Engineering Group almost doubled profits from £1.85 million to £3.59 million in the half year to end-September, thanks partly to acquisitions. The interim dividend rises from 0.88p a share to 1.1p.

Tempus, page 20

SUMMARY

STOCK MARKETS

New York	
Dow Jones	1916.61 (+5.30)*
Tokyo	
Nikkei Average	22578.43 (–294.13)
Hong Kong:	
Hang Seng	2400.80 (–59.87)
Amsterdam: Gen	211.5 (–10.9)
Sydney: AO	1266.3 (–43.8)
Frankfurt:	
Commerzbank	1275.7 (–49.3)
Brussels:	
General	3698.9 (–138.9)
Paris: CAC	276.9 (–9.2)
Zurich: SKA Gen	415.9 (–18.8)
London:	
FT-A All-Share	895.83 (–8.6)
FT-"500"	985.16 (–10.24)
FT. Gold Mines	296.5 (–12.1)
FT. Fixed interest	94.52 (+0.38)
FT. Govt Secs	87.60 (+0.22)

Recent Issues Page 22
Closing prices Page 25

MAIN PRICE CHANGES

RISES:	
Standard Chart	547½p (+33p)
Hambros	290p (+10p)
Body Shop	780p (+45p)
Marler	525p (+30p)
Estates Property	230p (+30p)
Racal Electronics	246p (+16p)
FALLS:	
Glaxo	972½p (–20p)
Reuters	508p (–29p)
Henderson Admin	745p (–30p)
Reckitt Colman	775p (–16p)
BATS	425½p (–12p)
Inchcape	629p (–24p)
Southend Stadium	141½p (–15p)
Utd Newspapers	423½p (–21p)
Courtaulds	335p (–12p)
Sketchley	355p (–16p)
Blue Circle	422½p (–12p)
Yorkshire TV	282½p (–12p)
Campari	228½p (–13p)
AB Electronic	367p (–11p)

Closing prices

INTEREST RATES

London: Bank Base: 8½%
3-month interbank 9⅛–9%
3-month eligible bills: 8⅞–8 15/32% buying rate
US: Prime Rate 8¾%
Federal Funds 6 13/16%*
3-month Treasury Bills 5.72-5.71%*
30-year bonds 97 15/32-97½*

CURRENCIES

London:	New York:
£: $1.8215	£: $1.8220*
£: DM2.9827	$: DM1.6370*
£: SwFr2.4953	$: SwFr1.3375*
£: FFr10.0638	$: FFr5.5250*
£: Yen233.42	$: Yen128.20*
£: Index:75.5	$: Index:93.5
ECU £0.692717	SDR £0.760150

GOLD

London Fixing:
AM $485.30 pm $483.90
close $483.50-484.00 (£265.00-265.50)
New York:
Comex $482.70-483.20*

NORTH SEA OIL

Brent (Feb.) pm $16.80bbl ($17.00)
* Denotes latest trading price

Bus Roundup 20 | Traded Opts 22
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Tempus 20 | Foreign Exch 24
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City Diary 21 | Commodities 24
Wall Street 22 | USM Prices 24
Appointments 22 | Share Prices 25

★ ★ ★ ★ ★ ★

Industry fuel costs rise 3%

By David Smith, Economics Correspondent

A sharp seasonal rise in electricity costs pushed up industry's fuel and raw materials bill by 3 per cent last month, it was announced yesterday. But the figures do not in themselves point to a surge in inflation.

The increase pushed manufacturing industry's fuel and raw material costs to a level 4 per cent higher than a year earlier. In November, the 12-month rise was 3.2 per cent.

Two-thirds of the December increase was due to a seasonal rise in electricity costs, and most of the remainder was due to higher prices for food manufacturing materials.

But industry's selling prices only increased slightly last month. The price index for home sales of manufacturing products was 0.2 per cent higher at 3.8 per cent compared with December 1986. In November, the 12-month rate was 3.9 per cent.

"The output price rise of 0.2 was less than expected," said Mr Gwyn Hacche, an economist at James Capel. "The output price series points to continued subdued inflation."

Other figures from the Department of Trade and Industry showed consumer credit still strong after the October stock market crash. New credit advanced in November by finance houses, banks, building societies and retailers totalled £3.14 billion, up from £2.99 billion in October, and the second highest total on record after September's £3.23 billion.

The amount outstanding on such advances rose by £173 million to £22.49 billion in November, with little indication of any slowdown in credit demand. Last week, the Governor of the Bank of England, Mr Robin Leigh-Pemberton, gave a warning that growth in demand in the economy, which is partly fuelled by credit, was "unsustainably rapid."

Final retail sales figures confirm that November was a record, with the index of sales volume at 134.4 (1980 = 100), 1.1 per cent up on October, and 5.2 per cent higher than in November 1986.

In the latest three months, sales volume was up by 1.6 per cent, with the sharpest increase in mixed retail businesses, up by 3.5 per cent.

The value of sales in November was 7.9 per cent higher than a year earlier.

Supreme Court win for NatWest

From Bailey Morris
Washington

The US Supreme Court, in a landmark decision, has upheld the ruling of a lower court that allowed National Westminister Bank to breach the traditional barrier between banking and the securities industry by creating an investment subsidiary.

Officials of the US securities industry waged a bitter campaign against the 1986 decision of the US Federal Reserve Board to allow NatWest to provide brokerage services and investment advice but only at the request of and for the accounts of customers.

The Fed decision was seen as another crack in the wall prohibiting banks from entering the investment and insurance business under the Glass-Steagall Act of 1933.

Attorneys for the Securities Industry Association argued before the High Court that the 1986 decision marked an unprecedented departure from policy and created hazards for bank depositors who would be subject to market risks.

But the Supreme Court rejected these arguments by upholding a lower court decision that the proposed activities of the NatWest subsidiary did not violate the Glass-Steagall Act because they did not constitute the public sale of securities. Instead, the Court agreed that NatWest was proposing to act solely as an agent

Mr Charles Fried, the solicitor general, said yesterday that since the Court had already ruled that banking affiliates could provide brokerage services and investment advice in 1984, the only question before it was whether "one affiliate may provide both of these services." The Court ruled in the affirmative.

In its official request, which was widely supported by the US banking industry, NatWest said it would not act as a principle or underwriter.

French business newspaper sold to Pearson for £88m

By Our City Staff

Pearson, the conglomerate which owns the *Financial Times*, yesterday announced that it had agreed to buy Les Echos, the French newspaper group which publishes the daily French-language business and economic newspaper of the same name.

It is paying approximately £88 million for Les Echos. The purchase price is being satisfied by the issue of 7.375 million new ordinary Pearson shares and Fr355 million (£35.28 million) cash.

One consequence of the deal, which is too small to require approval from Pearson shareholders, is that Mme Beytout, the chief proprietor and president of *Les Echos*, will own about 3.5 per cent of Pearson. She has agreed to stay with Les Echos followingcompletion, which is expected towards the end of March after Pearson receives the Les Echos audited accounts for 1987.

The *Les Echos* newspaper has a circulation of about 80,000, mainly through subscriptions and celebrates its 80th anniversary this year.

It is a national newspaper with 60 per cent of its circulation in Paris. It publishes five issues a week with an average 40 pages.

Net tangible assets at the end of 1986 were Fr134 million and Les Echos is warranting profits before tax on its core activities in 1987 of Fr77 million. Because it is mainly funded via subscriptions, at the end of November 1987 it had cash and short-term marketable securities of more than Fr100 million.

Mr Frank Barlow, the chief executive of the *Financial Times*, claimed that the purchase of Les Echos would "complement the *Financial Times*' commitment to serve the European business community."

He said that it was not a defensive move against Mr Rupert Murdoch's News Corporation which holds just under 15 per cent of Pearson."It is part of our strategy which predates News Corporation's holding," Mr Barlow said.

He added that the *Financial Times* may use *Les Echos*' printing and distribution facilities. Les Echos has its own presses in Paris which could not handle the size of the FT at the moment. Les Echos has holdings in French medical publications such as *Le Panorama du Médecin* and *La Revue du Praticien* and has a 1 per cent stake in Canal Plus, the French television subscription channel.

Pilkington and BOC in £16m link

By Our City Staff

Pilkington, Britain's biggest glassmaker, and BOC, whose interests range from gases to health care, are each investing £8 million in a new joint venture in Glasgow for medical lasers and other equipment.

The new company, called Living Technology, will carry on the work of Pilkington Medical Systems that was set up by Pilkington in 1985 and whose lasers for treating cancers and fibre optics for transporting laser energy are now exported world-wide.

The world market for surgical lasers – excluding the field of opthalmology – is worth about £100 million a year. Pilkington wants to expand its 5 per cent share of this market to nearer 25 per cent within five years.

Seagram raises bid for Martell

By Joe Joseph

Seagram, the Canadian spirits group, last night regained the high ground in its battle with Grand Metropolitan for control of Martell by offering Fr2,975 a share for the famous French cognac house, capping GrandMet's £391 million bid by 5 per cent.

The £412 million offer came after Mr Edgar Bronfman, the Seagram president, made clear to M. Edouard Balladur, the French finance minister, that he intended to buy Martell in full. It would seem to vindicate GrandMet's doubts about the validity of a deal whereby Seagram appeared to have snatched Martell from under GrandMet's nose by agreeing privately to buy the Martell family's key 41 per cent stake.

Mr Allen Sheppard, the GrandMet chairman, said last night: "Until the conditions of this offer are known and the French government has defined its position in respect of Seagram's proposed original private arrangement with the Martell family, or given clearance for GrandMet and Seagram to make public offers, it is not appropriate to comment."

M Vincent de Maredsous, director of GrandMet's financial adviser, Credit Commercial de France, said: "This is a victory for Credit Commercial and GrandMet in terms of procedure. By forcing Seagram to come back to the market we have won our case. Now may the best man win."

Seagram's original offer to the Martell family last month of Fr2,500 a share would have guaranteed it control, since it already had 11.59 per cent.

Sony to build rival format as well as Betamax

Fast forward for VHS video

By Derek Harris, Industrial Editor

A 12-year battle to decide which video recording system would decisively win in world markets has finally ended with Sony of Japan deciding to produce VHS system recorders. This was the video format produced by JVC, another Japanese manufacturer, and is now credited with 90 per cent of the world video recorder market.

It was Sony's Betamax system which opened the era of the home-use video cassette recorder (VCR) in 1975 and is still considered by many users, particularly in the United States, to be technically superior to the VHS system.

There have been other competing systems which have already fallen by the wayside. An RCA Corporation model was simpler and cheaper than VHS. Philips, the Netherlands manufacturer, produced a number of different systems, one, employing a laser technique, being regard as the most sophisticated

"For Sony it is an admission of defeat. They have been forced to recognize the market superiority of a competitor's system," said Mr Alan Bell, the vice-president of Salomon Brothers Asia, the securities house.

Mr Nobuo Kanoi, the senior managing director of Sony said in Tokyo that video rental stores stocked predominantly VHS tapes, so the company could no longer ignore the VHS format.

Sony would start selling VHS home-use decks in Europe from April, Kanoi said, adding they will be supplied and produced there by Hitachi.

Japanese sales will begin in the latter half of 1988, when Sony starts its own production. US sales will be delayed until 1989 due to the volatility of exchange rates and to severe price competition, he added.

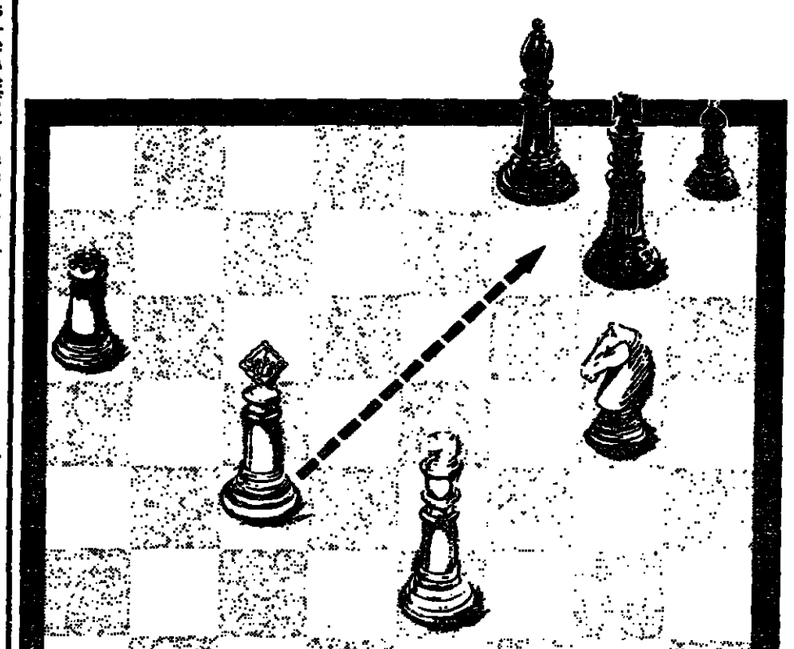
The decision to add VHS decks follows years of requests from retailers and consumers, but in no way lessens Sony's commitment to the Betamax format, which had a near-monopoly in many developing countries.

Mr Bell said the popularity of new Super VHS decks was the straw that broke Sony's stiff resistance to ending its exclusive support of the Beta format. Thesecan record and play back with a picture quality superior to that of TV broadcasts. They can also play back video cassettes recorded in the normal VHS format.

"Sony has been forced by circumstances to join the rest of the world."

Industry analysts said Sony would benefit by its decision. "The Sony name is so strong it will be able to take a certain market share," said Miss Sanae Suzuki Rawle, an analyst at Barclays de Zoete Wedd, the broker.

CITY SOLICITORS MAKE A MOVE



WATSON, FARLEY & WILLIAMS have moved to new offices at:
Minories House, 2-5 Minories, London EC3N 1BJ
Telephone: 01-481 1000 Telex: 8955707 & 910031
Facsimile: 01-488 1586 & 01-528 8182 CDE box no: 530

BUSINESS ROUNDUP

Airbus deliveries 'set to double this year'

Deliveries of A300 and A310 wide-bodied jets by the European Airbus Industrie consortium are expected to more than double this year to 68 aircraft from last year's 32, and the pace is likely to continue accelerating, exceeding 100 aircraft a year after 1989, M Jean Pierson, the chief executive of Airbus Industrie, said.

Aviation industry analysts said the increased airbus sales will have an important impact on France's trade figures this year, since they are assembled at the Airbus Industrie headquarters at Toulouse, in South-west France.

Kenyan deal for Telecom

British Telecom is to supervise installation of 113 digital electronic telephone exchanges and associated transmission equipment worth more than £30 million that Kenya's Telecommunications Authority is buying from Communications Supplies, a London telecom equipment supplier. BT will train engineers to use and maintain the equipment.

Cannon St acquisition

Cannon Street Investments, the USM-quoted industrial holding company, is paying up to £3.5 million for BHK (Circuits) of Kelso, Border, which specializes in making printed circuit boards. An initial payment of £1.2 million will be topped up with instalments geared to BHK's profits over the three years to March 1991, to a maximum of £3.5 million.

Zetters dividend rises

More than a quarter of Zetters Group's 1 million pools customers now pay for their bets up to three months in advance. The impact on the results is startling. Profits for the six months to the end of September are up from £228,000 to £283,000, even though Zetters, Britain's third biggest pools group, saw no increase in the number of customers during the period. Turnover improved only from £9.25 million to 10.01 million, largely because the size of the average weekly stake rose above £1 for the first time.

Mr Paul Zetter, the group chairman, said that there had been a good response to its promotion of the "standing entry" gross stakes. Earnings are up from 2.21p a share to 2.74p and the interim dividend rises to 1.5p from 1.4p last time.

Interim profit slips at Wyko

Wyko, the USM-listed distributor and manufacturer of industrial bearings, suffered a first-half setback. Pretax profits slipped from £904,000 to £763,000 on turnover ahead at £16.9 million, due to disappointing orders. But cost-cutting should enable it to return to profitability by the end of the year. The interim dividend is maintained at 1.1p.

Adler's son joins board

Mr Rodney Adler, investment manager of FAI Insurances, the Australian investment bank, has been appointed to the board, which is chaired by his father, Mr Larry Adler. FAI has recently picked up just over 5 per cent of the shares in Pearl Group, Britain's second largest industrial life assurance group.

Lowe boosts turnover

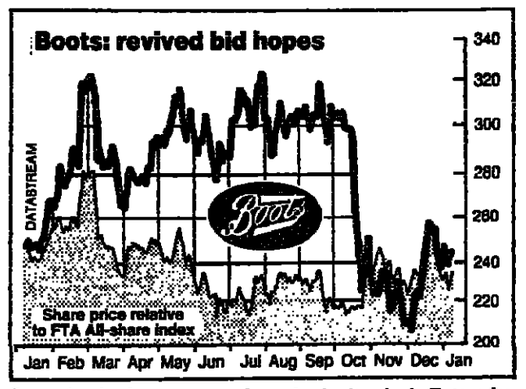
The recovery at Robert H Lowe, the clothing manufacturer, is continuing, with the company yesterday announcing profits before tax of £851,000 for the year to October 31 compared with £528,000 last year. Tax was just £39,000.

The results include the first full-year's contribution from the company's Nelsons Labels and CU Black acquisitions. These helped boost turnover from £9.1 million to £13.3 million. However, earnings per share have not kept pace with profits. EPS were 17.51p compared with 16.02p last year. The company is lifting its final dividend by 50 per cent, paying 1.8p which makes 2.8p for the full year against last year's 1.7p.

STOCK MARKET

London follows the trend and rejects Wall St gloom

By Michael Clark and Geoffrey Foster



The London stock market confounded the bears yesterday by putting up a resilient performance in the wake of Friday's 140-point fall on Wall Street.

Weekend forecasts that it would be another re-run of Black Monday in October turned out to be wide of the mark. The Tokyo and Hong Kong stock markets put up a better-than-expected performance overnight which set the tone for trading in London after the weekend break.

A sharp mark-down of share prices first thing by market-makers only encouraged a few cheap buyers to test the water.

As a result, the FT-SE 100, down by 47.7 points at the start of trading, rallied strongly and just after lunch-time had reduced the deficit to fewer than 10 points. But a hesitant resumption of trading in New York again saw the equity market start to drift. But there was no real selling pressure and, by the close, the FT-SE was down 13.2 points at 1,760.2. The narrower FT index of 30 shares opened 23.2 lower, but gradually improved to finish a net 7.1 down at 1,417.4.

Brokers claim that the London market is now better placed to ride out the storm stemming from worries about the US economy. The big institutions have plenty of spare cash with which to work and the high level of takeover activity is also helping to generate their interest.

But investors are still expected to tread cautiously ahead of the US trade figures on Friday. Dealers expect turnover to slow to a trickle.

Government securities closed with gains of £½ as the pressure for a rise in interest rates receded. There has also been talk of a further cut in the PSBR with government revenue running at higher levels than had been expected.

Among the leaders, Pilkington stood out in late trading with a rise of 10p to 242p, after 225p, on a turnover of almost 6 million shares as talk went round that someone was planning a dawn raid.

BTR failed in its bid to win control of the company in a fierce battle last year and cannot try again until next week.

Oil dealers took the opportunity in early dealings to "shake the tree" among some of the recent takeover favourites, hoping that some nervous, short-term speculators might fall out. In the event, it proved unsuccessful and expensive as the manoeuvre merely provided speculators with a cheap buying opportunity.

● Takeover stories are again swirling around Stakis, the hotel, leisure and financial services group. The shares rose 6p to 87p on revived hopes of a bid soon from Scottish & Newcastle Breweries. Mr Reo Stakis, the chairman and founder, has also been adding to his holding recently.

London & Scottish Marine Oil, the independent oil company, recovered from 273p to close 7p higher at 289p as takeover hopes intensified.

Lasmo has been strongly supported in the sector since December's raid on Britoil by BP with dealers convinced that it is a matter of time before Lasmo attracts a predator.

RTZ, the mining conglomerate, which sits on nearly 30 per cent of the shares, is now free to bid for the rest of the capital. Having recently snapped up MK Electric, the plugs and sockets group, with a £263 million cash offer, RTZ is clearly on the look-out for acquisitions and dealers believe that another deal is on the cards.

When Lasmo increased its stake in its rival, Enterprise Oil, to 25.35 per cent just before Christmas, most operators believed that it was purely a defensive ploy with Lasmo worried about an unwanted offer from RTZ.

Rumours of mergers between Lasmo and Enterprise have been rife this year, but the issue is complicated by the Government's golden share in Enterprise — which expires at the end of the year — and by the presence of ICI, which owns a 25 per cent stake.

One theory is that RTZ will bid for both Lasmo and Enterprise and that the new group will be headed by Mr Chris Greentree, the Canadian chief executive at Lasmo.

Tricentrol edged up by 2p to 171p as the market awaited a property revaluation of at least 175p per share soon to help fend off the hostile, £135 million offer, worth 145p a share, from Elf Aquitaine, the French group.

Boots, the retail and pharmaceuticals group, was subjected to revived speculation that a mystery buyer was stalking the shares. The price advanced against the trend and closed 7p higher at 255p, after 257p, as 4 million shares changed hands.

● GEC put up a firm performance, closing only 1p easier at 163p. Mr Stephen Parker, an analyst at Wood Mackenzie, the broker, is rating the shares a buy again. He believes they represent good value. GEC is well equipped to weather any downturn in economic activity.

Recently Boots' shares were chased higher on talk that Beecham was building a stake. Beecham's name was again mentioned yesterday, with that of Hanson.

Smith New Court, the securities house, was reckoned to be a big buyer, picking up lines of 200,000 shares at a time which stood out on the stock market ticker in relatively thin trading.

Some dealers took the stake-building story with a pinch of salt and one leading market-maker remarked: "It was just a classic bear-squeeze and nothing to get very excited about."

Barclays de Zoete Wedd, the broker, also believes that investors should not get too carried away with the shares. Their stance remains a "hold-sell" recommendation. Analysts reckon that 1990 could be a good year for Boots, showing the benefits from work on the retail side and heralding the probable introduction of Flosequinan — but there is little to go for in the short-term.

The big four clearing banks made up most of the lost ground after an early mark-down, but still finished lower on the day. Dealers claimed that sentiment may have been undermined ahead of the latest round of overseas debt rescheduling meetings, due to start soon in New York.

Barclays Bank touched 474p before recovering some of its poise to end 3p lighter at 485p. There were also falls in **Lloyds Bank**, 1p to 242p, **Midland Bank**, 2p to 383p and **National Westminster Bank**, 8p to 590p.

Standard Chartered, the international bank, jumped by 32p to 533p on a turnover of 1 million shares.

The rise in the price followed stories that the sale of its Californian banking offshoot, Union Bancorp, is imminent.

Some estimates before the crash on world stock markets claimed that the UB sale could raise £1 billion for Standard Chartered, but these have since been reduced to about the £700-£800 million level. The proceeds will enable Standard to make up to 40 per cent provisions against debts of Third World countries.

Dai-Ichi Kangyo, one of Japan's largest banks and Wells Fargo — the US group which bought the troubled Crocker National Bank from Midland last year for $1 billion — have both been tipped as possible buyers of UB.

Since the market crash, Standard Chartered has been plagued by worries that Mr Robert Holmes à Court, the deputy chairman, may be forced to sell his 14.9 per cent stake in the bank in order to meet other financial commitments. Only last week, talk in the market suggested Mr Holmes à Court's stake had been sold to Amex Bank, the American Express owners — but this has been described by traders as sheer speculation.

Elsewhere in financials, the composite insurers attracted support ahead of their annual dividend season.

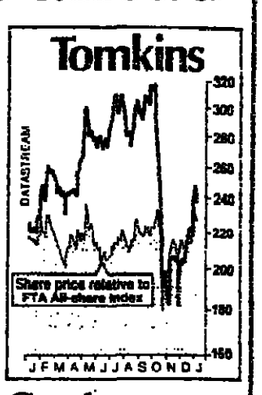
Barclays de Zoete Wedd, the broker, is urging clients to remain underweight in the sector and says that they should concentrate their holdings in those companies with the most exposure to Britain. **Sun Alliance**, unchanged at 878p, after 860p and **Guardian Royal Exchange**, 6p dearer at 857p, are both recommended as income stocks.

De Zoete says that 1988 should be the peak earnings year in the present cycle and what promised to be a vintage year in 1987 was marred by heavy losses from the bad weather in Britain.

Commercial Union firmed by 2p to 340p and **General Accident** added 5p to 835p, while **Royal Insurance**, the subject of a big downgrading of profits by several brokers last week, ended all-square at 401p.

TEMPUS

Plain Tomkins powers ahead



Producing figures devoid of frills such as extraordinary items and merger accounting keeps FH Tomkins' conscience clear but does nothing for the share rating when plenty of other comparable conglomerates expect the market to adopt a more sporting approach.

That the fortunes of the group are also followed by engineering analysis attached to the Pegler-Hattersley businesses also conspires against the group. They are often more concerned about widget demand than the next acquisition or compound earnings growth.

The group has matured during a bull market so the sceptics are unsure whether the smooth professionalism of Mr Greg Hutchings and his team will prove as effective in recessionary times.

Yet the industries Tomkins has chosen to revitalize are scarcely glamorous or high-tech so should prove to be steady performers in periods of uncertainty. Magnum handguns stand out as exceptionally exciting among the normal product range of valves and industrial fasteners.

Reinvesting strong cash flow, tighter financial control, and motivating management to develop better marketing techniques are keys to Tomkins' success. And with more than £50 million in the bank, there is scope to buy something for up to £130 million.

The US is the obvious area as, after matching financing costs, only 10 per cent of earnings come from there. In due course a balance between the UK and US would be appropriate.

Infill acquisitions at home and overseas will continue. The independence of Ransomes Sims, the lawnmower group, may be threatened given Tomkins' 6.95 per cent stake.

The integration of Smith & Wesson is progressing well

A weaker dollar will boost gun exports while stronger marketing of the fast-growing pistol business is another plus

At home, the only dull spots are businesses geared towards the oil industry.

The group should make £44 million in the full year, giving earnings of 18.5p. This puts the shares on a 12 per cent prospective premium to the market. They deserve more than this.

Carclo

Over the past few years a host of small and sleepy industrial companies rubbed their eyes and discovered that a tremendous opportunity awaited anyone who took the initiative to mop up and rationalize the opposition. Some attracted more attention than others.

Among the others was Carclo Engineering Group, a tiny Yorkshire business making special coverings for machinery, which pounced first on Bruntons (Musselburgh), the Scottish wire group, then on Jonas Woodhead.

Deritend Stamping was on the shopping list until Carclo was outbid by Christy Hunt, and now, despite the usual "trade investment only" protestations over its 5.1 per cent stake, it looks as if the name of Bridon has been pencilled in, too.

Is it all working? Early results suggest so. Doubled half-year profits of £3.59 million owe much to the acquisitions, but the 29 per cent growth in earnings per share from 4.2p to 5.4p is real enough.

A breakdown shows that the traditional card clothing activities made £1.4 million against £744,000 last time, while general engineering leapt from £510,000 to £942,000. Bruntons helped boost wire profits from £591,000 to £916,000, while Woodhead contributed £1.29 million against £170,000.

More indicative, however, is the return on sales figure. Neither Woodhead nor wire come halfway to matching card clothing's 16.6 per cent. Orders, meanwhile, continue to pour in, suggesting that the customers are content. Shareholders, who saw the price rise 7p to 169p yesterday, should be too.

Body beautiful

"The cosmetics business is the nastiest business in the world" — opined Elizabeth Arden, no doubt speaking from bitter experience.

But the Body Shop is a fast-growing corner of the beauty business, which, far from being nasty, is environmentally conscious and socially aware, and yet is no cottage industry.

Demand for Body Shop's no-hype cosmetics is growing so fast that the group is having to control the rate at which it expands its outlets to maintain standards. An enviable position for any business. Nevertheless, it still managed to chalk up a 74 per cent jump in profits in the year to end-September, and should be able to report about £7.75 million this year.

The market for the Body Shop's products in Britain is far from mature; the rest of Europe is still embryonic and the US untouched. The first four shops will be opened in America this year — two in Manhattan and two in New Jersey — but no significant impact on profits is expected for another three years. The original estimate by Gordon Roddick, the Body Shop's chairman, that it took four years for a store in a foreign country to mature is still true.

However, it will not be going into America from a cold start. It has 52 stores in Canada, which, together with the large number of US visitors to Britain and the Continent will have begun to create an appetite for its cosmetics in the States.

After yesterday's 50p rise in the share price to 785p, the prospective multiple is a staggering 32 times. The shares have always defied the laws of gravity, and its restrained approach to growth and virtually ungeared balance sheet should ensure that this continues.

Fast-growing city beats job targets

By Derek Harris, Industrial Editor

Milton Keynes in Buckinghamshire is claiming to be Britain's fastest-growing city, with strategic targets on job creation regularly being exceeded. It has already been dubbed the most successful city economically by Warwick University's Institute for Employment Research after a comparative national study.

In the 20 years since it was designated a city, Milton Keynes has seen the creation of more than 50,000 jobs on top of the 18,000 which already existed in the area, according to the latest annual employers' survey by the Milton Keynes Development Corporation.

In the three years to April last year, it has comfortably exceeded its strategic employment target of creating 3,500 jobs (net of those lost) a year. More than 4,000 have been created in each of the years.

Returns for the first half of the year, which ends next April, indicate a continuation of the growth trend.

Small businesses thrive in the city, with about half of all employees working in businesses employing 10 people or less.

More than two-thirds of the jobs are in the services sector with a quarter in a variety of production industries, from mechanical and electrical engineering to paper, printing and publishing.

The service sector in the year to last April created 3,850 jobs and the production sector another 662. The biggest job creators in the service sector were retail distribution, hotels and catering and transport support services.

£13m WH Smith deal

The WH Smith Group has agreed to buy The Pentagon Group, a leading independent supplier of commercial stationery, for £12.9 million.

This gives it a third arm to its distribution business which presently encompasses newspapers and magazines and books and brochures.

In the year to the end of May, Pentagon, which is based at Basingstoke, Hampshire, made pretax profits of £701,000 and is forecasting trading profits of £1 million on turnover of £16 million in the current year. It has a 5 per cent share of the contract stationery market.

The acquisition is being financed by a cash payment of £811,150, £11,300,000 nominal value WH Smith unsecured variable rate loan notes 1989/93, with the balance made up by WH Smith 'A' Ordinary Shares.

ALPHA STOCKS

	Vol '000		Vol '000		Vol '000		Vol '000
Abbey	1,685	Coats	705	Land Sec	978	Rowntree	194
Allid-Lyons	1,926	CU	1,528	Laporte	49	Royal Bank	266
Amstrad	3,238	Cons Gold	656	L&G	860	Royal Ins	904
ASDA	2,905	Cookson	148	Lloyds	1,335	Saatchi	802
AB Foods	246	Courtaulds	187	Lonrho	1,638	Sainsbury	538
Argyll	2,553	Dalgety	90	Lucas	825	Scot & N	1,049
BAA	2,007	Dee	8,888	Magnet	488	Sears	3,821
BET	1,313	Dixons	3,887	M&S	5,978	Sedgwick	432
BTR	1,311	ECC	385	Maxwell Cm	1,728	Shell	842
BAT	3,352	Enterprise	879	MEPC	456	Smith & N	2,120
Barclays	2,434	Ferranti	2,577	Metal Box	850	STC	2,883
Bass	647	Fisons	1,039	Midland	598	Stan Chart	1,065
Beecham	3,116	Gen Acc	294	NatWest	1,450	Storehse	3,652
Beazer	1,520	GEC	3,148	Next	2,694	Sun Alnce	464
BICC	581	Glaxo	3,294	Nth Food	829	T & N	436
Blue Arrow	1,954	Globe	1,130	P&O	1,503	Tarmac	1,160
Blue Circle	1,478	Granada	470	Pearl	1,220	Tate & Lyle	109
BOC	2,011	Grand Met	1,753	Pearson	1,087	TSB	2,125
Boots	3,954	GUS 'A'	65	Pilkington	4,976	Tesco	997
BPB	354	GRE	138	Plessey	5,236	Thorn EMI	1,485
Br Aero	2,890	GKN	1,554	Prudential	157	Trafalgar	1,107
Br Airways	3,270	Guinness	1,442	Racal	4,549	THF	3,223
Br Comm	149	Hamm 'A'	122	Rk Hovis	858	Ultramar	798
Br Gas	10,089	Hanson	5,964	Rank	201	Unigate	223
Br Petrol	10,911	Hawker	1,061	R&C	217	Unilever	1,509
Br Telecm	4,792	Hawley	840	Redland	491	United Bis	943
Bristol	4,003	Hillsdown	815	Reed	1,811	Utd News	325
Bunzl	352	IMI	82	Reuters	1,177	Wellcome	2,717
Burmah	287	ICI	3,297	RMC Gp	107	Whitbrd	620
Burton	4,449	Jaguar	2,733	RTZ	1,142	Wilks Fab	264
C&W	4,291	Lasmo	1,274	R-Royce	10,732	Woolworth	541
Cadbury	1,810	Ladbroke	1,372	Rothmn 'B'	505	Equities page 25	



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Acquisitions help Tomkins to lift interim profits 81%

By Alexandra Jackson

Interim profits at FH Tomkins, the industrial management group, increased by 81 per cent to £16.8 million.

The advance was helped by the inclusion for the whole period of Pegler-Hattersley, the valve and tap business acquired in June 1986, as well as four months' profits from Smith & Wesson, the handgun manufacturer bought last May, and by lower overheads following the closure of the Pegler head office. Underlying trading profits growth of 20 per cent was achieved, however.

Smith & Wesson based at Springfield, Massachusetts, contributed approximately £3.2 million to trading profits. In the whole of last year, it made pretax profits of $14 million (£7.76 million) and is now trading 10 per cent ahead of these levels.

Increased efficiency and other controls, combined with improved marketing of its pistols and revolvers should soon begin to have a noticeable effect on profitability.

Group sales rose from £93.5 million to £142.7 million. An interim dividend of 1.35p was recommended, more than the whole 1984 dividend. Shareholders' approval is sought for a change in the company's name to Tomkins.

Mr Greg Hutchings, the chief executive, is expecting to maintain the record for strong earnings growth demonstrated in recent years. He pointed to the 41 per cent compound growth in FH Tomkins' earnings over the last five years.



Aiming to outperform 'average' company: Greg Hutchings (Photograph by Julian Herbert)

"We continue to look to outperform the 'average' company," he said.

Trading margins widened during the half-year from 7.5 per cent to 9.3 per cent. Although margins are traditionally higher in the second half of the year, FH Tomkins is not expecting to widen margins this much for the whole year.

Although the shares have still not recovered from the stock market crash, Mr Hutchings said: "We are pleased to see the stock market crash as target companies are now that much cheaper. We have a strong balance sheet with more than £50 million of net cash.

The inclusion of Smith & Wesson was the principal reason for the growth in trading profits from the consumer and professional products division which rose from £736,000 to £4.1 million. Building products fared well, boosted by strong demand for heating and ventilation products. Trading profits increased fom £2.82 million to £4.97 million.

Of the other divisions, the contribution from services to industry rose from £2.33 million to £2.99 million while industrial products advanced from £1.1 million to £1.3 million.

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Losses likely on enforced RR sales

By Cliff Feltham

Foreign investors owning £60 million worth of Rolls-Royce shares face a substantial loss on their holdings after failing to sell them before the deadline passed yesterday.

Rolls-Royce, the aero-engine manufacturer, has a limit of 15 per cent on foreign ownership but this had been exceeded by 6 per cent – or about 46 million shares.

Investors had been warned they had to sell the shares or the company would do so. Rolls-Royce was still counting the number of shares involved when the deadline passed yesterday but there was little evidence of any significant sales.

The company is likely to advise shareholders within the next few weeks of what action it has taken. But it seems likely that it will instruct its stockbroker, Hoare Govett, to dispose of the shares at the best possible price.

The shares, paid for in two instalments, cost 170p but after touching a peak of 240p, inspired by prospects of overseas buying, they slipped back to yesterday's level of 131p. The prospects of a forced sale has cast a shadow over the performance of the shares in recent months.

Although the deadline for the sale of the foreign shares has officially passed it is unlikely that Rolls-Royce would oppose any transfer of shares even at this late stage.

COMMENT

Ever gallant Freemans looks defeat in face

Sears' market foray yesterday for a further 9.9 million Freemans shares – or 6.5 per cent of the equity – stole the thunder from the Freemans final defence document and profit forecast. But then there was not much thunder to steal.

Freemans expects to have made only £33.2 million pretax in the year to the end of this month against £32.4 million the previous year. Freemans described the year as an unusually difficult one, but there is no guarantee that some of the adverse factors could not be repeated.

The mail order group lost £2.5 million on two new "specialogues;" it suffered from wet weather in June; peak Christmas trading was hurt by the threatened postal strike; and there was a blip in sales in September. Freemans has been caught out by more adverse hiccups than usual, but after 16 years of trying to acquire the mail order company Sears deserves a break. Having got the timing right, Sears has demonstrated its determination not to let the prey slip away this time.

The cash offer of 315p a share represents an exit multiple of 22.2 times this year's earnings. Freemans has wisely not followed the new fashion of forecasting more than a year ahead, but assuming the blip factor returns to normal next year, it could make about £38 million pretax. The prospective exit multiple would still be a far from mean 19 times.

In spite of Sears' creeping purchases – it had 28.9 per cent yesterday and looks certain to reach its 29.9 per cent limit at any moment – Freemans is maintaining its battle for independence. The last 10 days before the bid finally closes on January 22 will be spent doing the frantic rounds of those institutions that have not already sold.

Freemans is drawing comfort from the thought that those who have sold may have done so because they wanted the money and feared the bid would fail. The holders may therefore be stickers. Such crumbs of comfort appear to be just crumbs. Since Sears raised and declared its offer final, the bid has been running its way.

Freemans shares were unchanged at 311p yesterday. The mail order group has fought a good fight for 16 years, but it appears to have lost in the end.

Rank clears its decks

Rank Organisation is in the news for the right reasons these days. There have been a series of modest sales and purchases under chief executive, Michael Gifford, to make more sense of the rambling group. Instead of hoping for a bid, shareholders bask in fast-rising earnings per share.

Rank's new finance director, Nigel Turnbull, has unveiled another rationalization move. All the preference share and loan stock are to be paid off, at a total cost of £56 million. That would leave room to use the £450 million flexible borrowing facility that Rank arranged through Natwest in November, without some of the odd restrictions accumulated over the years. The main effect, apart from giving a New Year bonus of more than 50 per cent to preference holders, is to raise Rank's borrowing limits.

If shareholders approve, the borrowing limit will theoretically fall from two to one and a half times' capital and reserves. But £298 million of Rank-Xerox reserves will now be included and cash set against borrowings, raising the money limit from £550 million to £840 million. That is significant for a big seasonal borrower like Rank.

Jane Anscombe, who follows Rank's leisure businesses at BZW, is looking for a rise in profit from £164 million to £202 million when Rank reports its results on January 28. The first-half push at half-owned Rank-Xerox, which owed much of its progress to currency changes, will be supplemented by a second-half gain in the trading companies, boosting the year's trading profit by about £15 million to almost £100 million.

Canny Rank watchers, however, are making their seasonal trek into the quoted minority of A Kershaw, the alternative way into Rank Xerox. They look like yielding 7.5 per cent and there is the possibility Rank may rationalize this final balance sheet oddity.

Note of caution

Latest news from the high street does not to alter the impression that consumer demand in the economy continues at a high level. Final figures for November retail sales show no falling off from the surprising buoyant provisional figure, leaving the volume of business nearly 6 per cent up on a year earlier. The amount of consumer credit outstanding rose by less than in the two previous months, but, taking the latest three months together, there was some acceleration.

Yesterday's figures for producer prices show little sign that this buoyant demand is spilling over into higher prices, but a note of caution needs to be struck on inflationary pressures in the world at large. After three successive months in which the price of materials and fuels purchased by manufacturers has fallen, input prices rose last month on a seasonally adjusted basis in spite of lower oil prices.

None of this need cause the Chancellor undue alarm. The retail and credit figures do not yet fully reflect the impact of the stock market crash. And with every month that passes it becomes more plausible to suppose that the economy these days can sustain a higher level of demand than in the past. Nevertheless, the figures will do nothing to dissuade him from approaching the Budget with a degree of caution.

Blackwood Hodge in $16.5m US deal

By Alison Eadie

Blackwood Hodge, the earth-moving, construction and mining equipment distributor, is expanding further in the US with the $16.5 million (£9.2 million) acquisition of Linder Industrial Machinery of Florida.

The acquisition will take Blackwood's annual North American turnover to $310 million, or about half of present group turnover. A few more small acquisitions in the US are under consideration, which if successful, will be followed by a period of consolidation, Mr Ken Scobie, the managing director, said.

Linder, which sells and hires out a wide range of Komatsu equipment, made a pretax loss in the year to end-March of $2.4 million. Accounts for the seven months to the end of October, which have been checked by Deloitte Haskins & Sells, the accountant, show a pretax profit of $1.2 million. Pretax profit in the present year is expected to reach at least $2 million.

Mr Scobie said Linder had been overtrading, but that a new chief executive appointed last year had started to put things right.

Future profits would be enhanced by the full effect of identified cost savings, Blackwood said.

Before the October stock market crash, Blackwood had been hoping to make a big British acquisition in the engineering and construction sector. The low rating of its shares, trading on a prospective p/e of seven, rules out an acquisition for paper at present. Blackwood's shares traded at 45p yesterday, against a pre-crash high of 81p.

Harvard chief may sell stake

Mr Tom Wilmot, chairman of Harvard Securities, the share dealing firm which dismissed a third of its staff last Friday, has been in talks over the sale of his shares.

"The talks are not sufficiently advanced to request a suspension of dealings. These are early days," he said.

Mr Wilmot, who owns a 37 per cent stake in Harvard, has been fighting for Harvard to become an external member of the Stock Exchange which is vital if it is to continue to trade after the Financial Services Act comes into force in April. He said: "Perhaps Harvard without me, will have a better chance than with me."

He added that he had received a number of approaches, and that the latest was from Middle Eastern and European interests.

HK deadline for negative interest

From Stephen Leather, Hong Kong

Hong Kong's banks have set a March 10 deadline for bringing in negative interest rates. The move is to deter currency speculators who have been pouring funds into the Crown Colony's banking system on the assumption that the Hong Kong dollar is about to be revalued.

Yesterday, the chairman of the Hong Kong Association of Banks, Mr John MacKenzie, said the new charges would be ready by March 10 and details of which types of deposits were to be penalized would be announced this week after "certain technical issues" had been resolved.

Banking sources said it was likely that customers who left deposits of more than HK-$500,000 (£35,600) with banks for less than three months would be affected.

The banks will use the breathing space between now and March 10 to warn their customers of the new charges.

The Hong Kong dollar is pegged to the American currency at the rate of HK$7.80 to US$1, but the Crown Colony has been under pressure to revalue from the US which wants to reduce its trade deficit.

In an attempt to stop the flow of speculative money coming into Hong Kong, interest rates have been cut from 8.5 per cent three months ago to 5.25 per cent. The latest cut was a 0.25 per cent drop over the weekend.

Under the new system, the banks are to charge a "specified rate" on overnight credit balances which pass through Hong Kong's central clearing system.

TKM buys British Ferrari concession

By Michael Tate

The exclusive British Ferrari concession is changing hands in a deal worth £15.6 million.

Colonel Ronnie Hoare and his partner, Mr Shaun Bealey, are selling Maranello Holdings, which supplies Britain's wealthiest motorists with about 250 Ferraris each year, to Tozer Kemsley & Millbourn (Holdings), which has exclusive British import licences for Alfa Romeo and Daihatsu.

Maranello, named after the town outside Bologna where Ferrari builds about 4,000 of the world-renowned cars every year, was formed by Colonel Hoare, a former Jaguar man, in 1960, and in 1967 he sold a 40 per cent stake in the company to Mr Bealey, a wine merchant.

Together they built a company that distributes almost 400 cars a year, of which more than 100 are sold through exclusive concessions in Australia, New Zealand and the Far East.

Mr Reg Heath, the chief executive of TKM, which is Sir Ron Brierley's main British industrial vehicle, has his eyes on other Far East concessions, notably in Korea.

The deal, which took four months to finalize, is financed by £11.7 million in TKM loan notes and the balance in cash. TKM is buying Maranello for about 12 times estimated 1987 earnings, based on expected profits of £2 million. But as important as the price is the prestige of the deal.

"This is one of the most exciting days of my life," said Mr Heath yesterday, "particularly since this year will see the launch of Ferrari's 40th anniversary model – the F40."

The F40 is expected to retail for about £150,000.

Mr Heath, who drives a Daimler, said the deal would considerably strengthen the market presence of TKM, which, besides its British concessions, has exclusive French licences for Mazda and Innocenti.

Colonel Hoare and Mr Bealey will remain on the Maranello board.

Colonel Hoare, aged 73, said yesterday: "Naturally I am sad to be selling this business after so many years.

Two chased from Manhattan

Chase Manhattan, the American securities house, has, I hear, suspended two of its UK equity market-markers. While refusing to detail their names or alleged offences, a Chase Manhattan spokesman yesterday confirmed to me that the two men were suspended last Wednesday then reported to the Stock Exchange. Insider dealing is understood not to be involved, but the two are alleged to have committed some other form of misconduct, with a third party – outside Chase Manhattan – also said to be involved. The Stock Exchange was similarly tight lipped. "If a member firm takes internal disciplinary action we would normally expect to be kept informed," says a spokesman, "but if it involves a breach of Stock Exchange rules then we wouldn't comment in any case, until after our investigation was complete." In another, completely unconnected move last week, Chase also made two of its London employees – Colin "The Snake" Wright and Larry Munday – redundant. "They didn't like working with the new computerised terminals," the spokesman said.

Overtaken

Colonel Ronnie Hoare, who yesterday sold his 27-year-old British Ferrari concession to TKM in a £15.6 million deal, last year sold no fewer than 250 of the prestige Italian cars to Britons. That is many times more than Ronnie, who knocked around with wealthy chums Gawain Bailey and Tommy Sopwith in his early days, ever dreamt of when he picked up the licence in 1960. "How many do you think you could sell this year?" he was asked at the time. "Well," he mused, "I'll have one, Gawain will have one, and possibly Tommy Sopwith, and I can probably find some other punter to take one on." "Four?" he ventured. "You're hired," came the swift response. "That's a tenfold increase. We've only sold four in the UK in the past 10 years."



"For heaven's sake, stop shaking for a moment"

Eating cake

Do-gooders in the once oil-rich city of Houston have launched a self-help group – The National Association of Formerly Wealthy Persons – for Texans worth at least $2 million within the past three years. They have to be able to answer "Yes" to at least three of the following questions – Have you (a) had a telephone removed from your car? (b) had your membership dropped from a club? (c) sold your Rolex for cash? or (d) invested in an oil well in the past two years? The NAFWP is producing a number of useful pamphlets: *Living Without Servants*, *How to Fire a Maid*, *How to Make Hamburgers* and *How to Make Catfish Taste Like Steak*. My heart bleeds.

THE TIMES CITY DIARY

Waiting for The Times

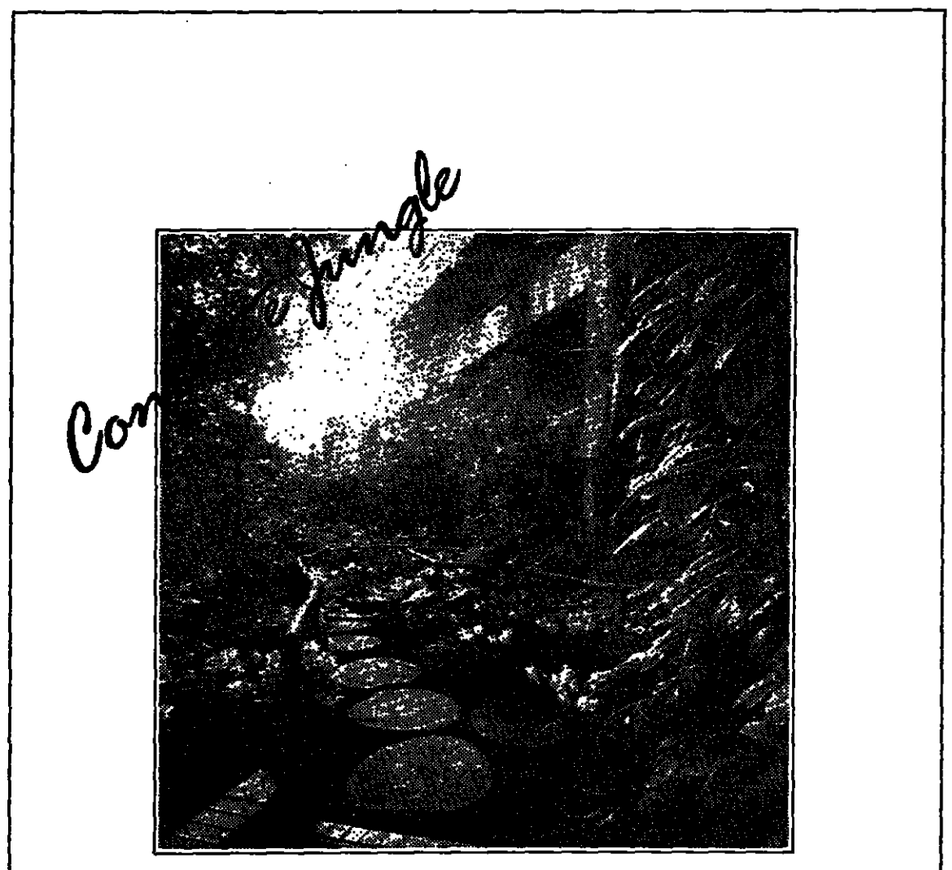
Traders at Citicorp's foreign exchange and gilts dealing room in the Strand have been put at an unfair disadvantage by their penny-pinching bosses. The 30 or so dealing floor staff, formerly given free access to every major British newspaper and relevant financial magazine, have, I hear, been restricted to sharing one copy of *The Wall Street Journal* and one copy of the *Financial Times*. This unusual cost-cutting exercise has apparently been accompanied by the helpful suggestion that if they want to read any other national newspapers – a daily ritual normally deemed essential for all market men – they should buy them themselves.

Star gazing

Looking for investment advice? According to experts at Pru-Bache, it is all in the stars. Cautious Capricorns will find niche market companies more rewarding. Aquarians will be forced to review their portfolios. A social contact could bring lots of money – lunch with Pru-Bache is a must. If you are Pisces, all self-deception must stop. Sell SR Gent and buy Tootal. Aries investors must learn to take a longer-term view. If you are Taurus, the bull, you have really been caught with your trousers down. Buy Coats Viyella. Geminis will meet a small blonde analyst. Beware secondhand car dealers: they will not pay a decent price for your Porsche. Home-loving Cancerians should buy knitting yarn company Sirdar, Leos Illingworth Morris and Readicut. Virgos, sell Crowther and buy Courtaulds. Libras will buy a stake in Dawson. Secretive Scorpios' portfolios lack sparkle and psychic Sagittarians already know that they, too, should buy Coats Viyella.

● Visitors to the Chartered Accountants' Hall in the City will notice an odd choice of floors when taking the lift – from two to nine and including 6½. Second is the ground floor; the first is the restaurant below; and 6½ sounds like a censored Fellini film. Clearly, all this accounting inaccuracy is too much for the lift – it will not descend to the restaurant and you have to take the stairs.

Carol Leonard



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NEW YORK

Dow edges up in opening trading

(Agencies) — Shares remained mixed in early trading yesterday with blue chips swinging erratically between gains and losses.

Brokers reported that the wide swings reflected changes in stock index futures, moving between a premium and a discount to the cash market.

The Dow Jones industrial average was 6 points higher at 1,917.31. It had moved between a rise of 27 points and a fall of 18.

Declining shares outnumbered rising ones by two to one. IBM was up by 1⅛ to 116, General Electric was also 1⅛ higher at 44½ and Eastman Kodak was ahead by 1¼ at 49¼.

On Friday, the Dow average dropped by 140.58 to 1,911.31.

● **Paoli, Pennsylvania** — Ametek Inc has purchased the speciality metal products business of Pfizer Inc for about $26 million. Included in the purchase were Pfizer's two speciality metals products plants in Wallingford, Connecticut and near Pittsburgh.

	Jan 8	Jan 7		Jan 8	Jan 7		Jan 8	Jan 7
AMR Cp	33¾	35⅝	Firestone	32¾	33¾	Pepsico	30¾	34½
ASA	49½	49⅞	Fst Chicago	20	21⅛	Pfizer	49⅛	53½
Aetna Life	44	47⅛	Fst Int Bncp	41¼	42⅝	Phelps Dod	42⅞	44⅛
Allied Signal	28⅞	31⅛	Fst Penn C	9	9	Philip Mor	85	88⅝
Allis Chlm	1⅛	1⅜	FT Wachva	35	36¼	Philip Pet	13⅜	14¼
Alcoa	43⅞	47⅛	Ford Motor	76⅝	82⅝	Polaroid	22⅝	24¼
Amax Inc	18⅛	19⅜	GAF Cp	42⅞	44⅛	Primerica	25¼	28⅛
AMR Hess	25⅞	27⅛	GTE Cp	34½	35⅞	Proct Gble	82¼	87⅝
Am Brands	44⅛	47	Gen Cp	21½	22⅜	Pub S E G	24¼	25¼
Am Cyanmd	42	46⅜	Gn Dynam	49	51½	Raytheon	63¼	69⅝
Am Ele Pwr	26½	27⅛	Gen Electric	43¼	47⅛	Rynlds Metl	44⅜	48⅝
Amexs	23⅜	25⅝	Gen Inst	28⅞	32⅛	Rockwell Int	16½	18⅝
Am Family	13¾	14⅜	Gen Mills	49⅝	52⅝	Royal Dutch	110⅝	116⅞
Am Home	74	78½	Gen Motors	61⅝	66⅛	SFE Sopac	43⅞	46⅛
Am Int Grp	57⅛	62	Gen Pub Ut	28	28⅝	Sara Lee	33⅜	36⅝
Am Stand	37⅞	39⅛	Genesco	3½	3⅜	Schlumb	29⅝	32⅞
Am Telph	27⅞	29⅝	Georgia Pac	33⅝	36	Scott Pap	65	70⅝
Amoco Cp	68¼	74	Gillette	31½	34⅝	Seagram	54⅛	58½
Armco Steel	10½	12	Goodrich	41½	44⅛	Sears Roeb	32¼	35
Asarco Inc	26⅝	28⅝	Goodyear	57½	61⅛	Shell Trans	76⅝	79½
Ashland Oil	54⅝	55⅞	Gould inc	13⅞	14	Singer	47⅞	48⅝
Atl Richfld	70⅝	75⅛	Grace Co	24⅜	26½	Smith Beck	49⅜	54⅛
Avon Prod	24⅛	25⅜	Grt Atl Pac	33½	36⅛	Sony Cp	38¼	39⅝
Bk Boston	22⅛	23⅜	Greyhnd	27⅞	28	Sth Cal Ed	30⅝	31⅛
Bank NY	30	30⅞	Grumun	19	20	SW Bell	33⅜	34⅜
Bankamer	6¾	7⅜	Gulf & West	70⅜	73⅝	Squibb	62⅞	66⅝
Bkrs Tst NY	31⅜	33½	Heinz	38½	42	Stanl Drug	74	76⅛
Baxter	22⅞	24⅛	Hercules	46⅝	50	Stavers JP	28⅝	32¼
Beth Steel	15½	17⅜	Hewlett Pk	54	60⅛	Sun Comp	50⅝	53⅜
Boeing	39¾	41⅝	Honeywell	55	60¼	TRW Inc	47⅞	49⅝
Boise Casc	62⅜	67⅛	IC Ind	31¼	33⅝	Teledyne	300	313½
Borden	47⅜	50⅝	ITT Cp	45⅞	48¼	Tenneco	42⅜	45½
Bristl Meyr	40½	44¼	INCO	19⅝	21	Texaco	38⅛	39⅝
BP	55½	58¼	Ing Rand Wt	32½	36⅛	Tex Eastn	23⅜	24⅝
Brunswick	14⅝	15¼	Inland Steel	27⅝	30¼	Texas Inst	51⅞	57⅜
Burl Nth	63⅜	67½	IBM	115	123⅞	Tex Util	28⅛	28⅞
CBS	160	165½	Int Paper	38⅞	43⅜	Textron	21¼	24
CMS Engy	14⅜	15	Irving Bk	45⅝	48⅝	Travelers	35⅞	37⅝
CPC Int	40⅜	43	Jhsn & Jhsn	72⅜	77⅝	USG	28½	32
CSX Cp	30	31⅞	K Mart	29⅜	32	USX Cp	30⅜	33⅜
Camp Soup	26¼	27⅜	Kalsertech	10⅝	11⅜	Unilever Plc	34⅜	36⅝
Can Pacific	16⅝	17⅞	Kerr McGee	35¼	37⅞	Un Carbide	22⅞	24⅜
Caterpillar	61	65⅞	Kimbrly Clrk	48⅜	51⅝	Un Pac Cp	55⅝	59⅛
Centrl SW	30⅛	31½	Kraft	47⅞	50⅜	Unisys Cp	31⅝	34⅛
Champion	32	34⅛	Kroger	25	25	Utd Brands	43⅜	44⅜
Chase Man	22	23¼	LTV Cp	2½	2⅝	Utd Tech	34⅝	36⅛
Chem NY	20⅝	22	Litton	70⅝	72⅞	Unocal	32	33¼
Chevron	41¼	44	Lockheed	36⅛	38⅝	Walter Jim	n.a	60
Chrysler	24½	26⅝	Lucky Str	24	25⅞	Warn Lamb	71½	76⅛
Citicorp	20¼	20	Man H'nwr	22	23	Wells Far	43¾	45⅞
Clark Eq	24	26¾	Manville	2⅝	2½	Westg El	51	53⅜
Coca Cola	36⅛	40	Mapco	48¼	49⅞	Weyerhsr	35⅝	39⅛
Colgate	38⅝	42⅜	Marriott	29⅞	31½	Whirlpool	24⅞	26⅝
Columb Gas	42⅜	44⅞	Mt Marietta	41½	44	Woolworth	36⅝	38⅝
Cmb'tn Eng	29⅜	32	Masco	24	26	Xerox Cp	57⅜	61⅛
Cmwlth Edi	27⅞	28¾	Mcdonalds	42⅜	46	Zenith	14⅞	16
Cons Edis	43	43⅞	McDonnell	59⅛	62⅝			
Consol Ng	39⅛	41¼	Mead Cp	32⅝	35⅞			
Cont Data	21½	23⅞	Merck	156⅞	165½			
Corning Gl	47½	50⅝	Minstc Mng	59⅞	65⅞			
Crane	22	23¼	Mobil	39⅝	42⅛			
Curtiss Wrt	52⅜	52	Monsanto	78	81⅞			
Data Genl	23⅞	26	Morgan Jp	34½	36⅞			
Deere Co	35⅞	37⅜	Motorola	47	52⅞			
Delta Airl	36⅝	38⅜	NCR	59⅝	65⅝			
Detroit Edi	13⅜	14⅝	NL Indstrs	6⅛	6⅝			
Digital Eq	130½	141⅜	Nat Distill	n.a	n.a			
Disney	36⅝	39⅝	Nat Md Ent	19⅝	20¼			
Dow Chem	82⅜	89⅝	Nat Semi	11⅜	12½			
Dressr Ind	24½	27⅛	Norfolk Sth	24½	27⅝			
Dupont	82¼	88⅝	NW Bancrp	37½	40¼			
Duke Pwr	44⅝	45⅞	Occid Petl	25	25⅛			
East Kodak	47½	52⅝	Ogden Cp	28⅝	30			
Eaton Cp	73	79⅝	Olin Cp	42⅝	43			
Emerson El	31⅞	34⅜	PPG Ind	32⅜	36¼			
Emery Air	5	5⅜	Pac Gas El	16⅛	16⅞			
Exxon	38	41¼	Pan Am	3⅜	3⅝			
Farah Inc	7⅞	7⅞	Penney JC	40⅞	43⅝			
Fedders	6⅝	7¼	Pennzoil	71½	74			

CANADIAN PRICES

Agnco Eag	22¼	22½
Alcan Alum	33⅜	36¼
Algoma Stl	15⅞	15⅝
Can Pacific	21⅜	16½
Cominco	13¾	14¼
Con Bathrst	18⅝	18⅝
Hawk S Can	22	22
Hud Bay M	18⅝	19
Imasco	25⅜	27
Imperial Oil	58⅝	59
Int Pipe	44¾	44¾
Royl Trstco	13⅜	13¾
Seagram	70½	75
Shelco 'A'	22½	39¼
Thmsn N 'A'	27	27⅝
Vanty Cp	3.60	3.70
WCT	16½	16¾
Weston	32½	33

WORLD MARKETS ROUNDUP: TOKYO

Optimism limits losses as Wall St plunge hits index

(Reuter) — Share prices closed lower in meagre trading after Wall Street's tumble on Friday and a wavering dollar, but heavier losses were avoided through renewed optimism after last week's rises, brokers said.

"Investors are still very cautious, but are not selling much because market sentiment has dramatically improved," said Mr Gerhard Hinterhauser, assistant vice president at DB Capital Markets (Asia) in Tokyo.

The Nikkei average sank 294.13 points, or 1.29 per cent, to 22,578.43. The index climbed 80.43 points on Friday. Declines led advances almost two-and-a-half to one on a turnover of 380 million shares.

Yesterday's thin volume, compared with the 950 million turnover on Friday, indicated that investors took the bad news from New York with a pinch of salt, brokers said.

"There was that big snowstorm and most of the selling occurred in the last 30 minutes of the session through computerized trade," said Mr Toranobu Sugai, vice president of equities at Shearson Lehman Brothers Asia in Tokyo. "It might have been a special case. The market is going to wait and see if New York falls."

Expectations that Wall Street would rebound helped bolster market sentiment, other brokers said.

Expected finance ministry measures to ease accounting methods for special money trusts, or tokkin, had reduced downward risks and helped insulate the market from a steep fall, brokers said.

Mr Julian Jones, of Vickers da Costa, said: "It's quite encouraging that the market is down only this much. There are hopes that the new tokkin valuation rules will increase cash levels."

The buoying of the dollar through Bank of Japan intervention and speculation that the US Federal Reserve Board had been in contact with the Bank of Japan on intervention policy bolstered market sentiment, brokers said, although the dollar outlook remained uncertain.

"People are sceptical about intervention in the long term," said Mr Hinterhauser. "In the short term it can help, but if fundamentals don't change, there is no reason to believe the dollar will stabilize."

Everyone will be watching the US November trade deficit figure, due on Friday, which the market hopes will be trimmed to the $14.5 billion to $15 billion deficit range, brokers said.

Favourable figures would help keep currency rates steady, which might in turn indicate the direction of the stock market, brokers added.

Speculation that the US budget deficit in fiscal 1989 could exceed the legal limit by $31 billion did not seem to noticeably sway the market, they said.

FRANKFURT

Equities continue to slide

(Reuter) — Share prices closed about 5 per cent below Friday's finish in active business, undermined by Wall Street's slump before the weekend and the continued weakness of the dollar, brokers said.

The 140.59-point fall in the Dow Jones index on Friday and speculation that it could fall again by as much as 100 points when the US market opened yesterday, helped fuel German selling.

Brokers expect Wall Street's direction to continue to set the tone for West German share prices in the coming days.

They added that Porsche, the performance car maker, was particularly hard hit, slumping DM35.50 (£11.91) or 8.1 per cent to close at DM402.50.

The Commerzbank index of 60 leading shares, calculated at mid-session, slumped 49.3 points or 3.7 per cent to 1,275.7 points.



Hanging on: a Tokyo dealer battling with orders yesterday

HONG KONG

Hang Seng drops 59 points

(Reuter) — Share prices closed sharply lower on selling started by fears of a further slide on Wall Street after Friday's big setback, brokers said.

The Hang Seng index fell 59.87 points to 2,400.80 after slipping 31 points at midday. Total turnover was an active HK$1.077 billion (£76.7 million) against HK$1.109 billion on Friday. The broader-based Hong Kong index was 38.76 points lower at 1,570.48.

Brokers said that the relatively strong economic fundamentals in Hong Kong and expectations of technical support slightly below current levels prevented the market from losing more ground.

Brokers said yesterday's quarter-point cut in the prime rate to 5.25 per cent, had little impact on trading. They added that low interest on bank deposits continued to attract funds from the banking system into the stock market.

SINGAPORE

Prices drop further on nervous selling

(Reuter) — Share prices fell sharply across the board yesterday, extending last Friday's decline, on profit-taking and stop-loss selling in fairly active trading. The Straits Times industrial index fell by 5.2 per cent to 849.05 from last Friday's close of 895.31.

Brokers said that prices fell from the outset on nervous selling following a 140-point drop in Wall Street last Friday. The market tried to stabilize at midday but succumbed to selling pressure again in the afternoon.

Brokers said that small investors were the main sellers while institutions were cautious awaiting a further lead from Wall Street. At the close, falls outnumbered gains by 175 to four and volume was about 36 million shares against Friday's 36.4 million.

City Developments led the active shares with about 2.2 million shares traded. It dropped by 23 cents to Sing$2.31.

Metro led the falls, shedding 60 cents to Sing$5.55 followed by DBS Bank, ICS and OCBC 50 cents each to Sing$9.20, Sing$7.30 and Sing$6.50 respectively. Cerebos fell 46 cents to Sing$4.84.

SYDNEY

News from Tokyo puts brake on falls

(Reuter) — The Australian share market closed sharply weaker in response to the sell-off on Wall Street yesterday but most prices were off the day's lows, brokers said.

At the close of trade, the All-Ordinaries index was down 43.2 points or 3.3 per cent at 1,266.3 after falling to a low of 1,256.7 in the first hour.

Leading industrial and mining stocks sustained the largest falls at the opening but selling eased after the first hour and most stocks settled half-way between their lows and highs.

Brokers said investors were encouraged by the Tokyo market, which was down about 260 points or just more than 1 per cent. One dealer said there was no real selling pressure, despite forecasts by some market commentators of a fall in the All-Ordinaries of up to 120 points.

"People were obviously fairly tentative, particularly the buyers, but there was certainly no sign of any panic in this market today," said Mr Eric Gale of Ord Minnett.

Trading activity remained thin and centred on leading stocks, which are the easiest to trade in volatile conditions.

The largest falls in the industrial sector were among entrepreneurs, with the sector index falling 4.9 per cent. Elders IXL closed 10 cents down at Aus$3.15 after a low of Aus$2.95, Adsteam shed 15 cents to Aus$4.30, Bell Group lost 12 cents to Aus$1.68 and IEL 13 cents to Aus$1.52.

The News Corporation fell to Aus$11.50 in the first hour but recovered to close down 70 cents at Aus$12.30 and the market leader, BHP, closed 16 cents down at Aus$7.00 after bottoming at Aus$6.70. Retailers, building stocks and transporters also fell.

The All-Industrials index closed 65.3 points, or 3.2 per cent, lower at 1,939.0 after earlier falling to 1,927.0, the All-Resources index lost 26.1 points, or 3.3 per cent to 748.3 and the gold index was down 78.5 points, or 3.8 per cent to 1,936.0.

National turnover was a thin 55.1 million shares worth Aus$82.6 million and falls outnumbered rises 404 to 65.

Reduction of trade barriers urged to prevent recession

Jakarta (Reuter) — World markets and businessmen, worried by the risk of recession, need a clear signal from leading trading countries that they are commited to reducing trade barriers, the chairman of a trade study group said yesterday.

Mr Nam Duck-Woo, a former South Korean prime minister who chaired a meeting of Asia-Pacific countries on Bali over the weekend, said in a report on the conference that world trade ministers had a crucial role to play in guiding the international economy out of its present crisis.

"Stock market developments and continuing exchange rate instability reveal a lack of confidence in financial markets about the ability of governments to regain control over public finance and trade policy," he said.

Trade leaders from the United States, Japan and the European Economic Community, as well as ministers or senior officials from China, South Korea, Australia, New Zealand, Canada and South-East Asia attended the conference, designed to discuss areas for early agreement within the General Agreement on Tariffs and Trade.

Conference organisers said delegates identified strengthening of the Gatt system, tropical products and agriculture as areas for possible early agreement, although reduction of subsidies for farm products remained highly controversial.

The informal conference did not list conclusions, but the chairman issued his personal report, which emphasized the need for concrete action under Gatt to liberalize trade and reduce protectionism to avoid a 1930s-style recession.

"Participants agreed that while trade policy cannot be a panacea for what ails the world economy, a further slide into protectionism could make it very difficult to turn the situation around through macro-economic policies alone," said Mr Nam, chairman of the South Korean Foreign Trade Association.

"Since the stock market crash last October, which instantly put people in mind of what happened after the stock market crash of 1929, it has become more important than ever for the private sector to perceive not only that governments are coping effectively with protectionist pressures, but that the Uruguay round negotiations are going to yield worthwhile results in terms of more open markets and better adherence to Gatt rules," he said.

"Without an early signal of a political commitment and will to get to grips with protectionism, I believe that the business community will despair of the ability of Gatt member countries ever to achieve more than bold words and good intentions," he added.

Under the present Uruguay round of trade negotiations, more than 100 countries are discussing reducing trade barriers and liberalizing trade in 14 categories, including agriculture, manufactured goods and service industries.

The round started in 1986 and will continue until 1990, but many countries are pressing for early agreement by the end of this year for some items.

Mr Nam said there was a danger that forthcoming presidential elections in France and the United States could be seen as a reason for delaying agreement, but this would not be warranted.

"The issues will not change with new administrations. And they are too serious for any temporizing to be tolerated."

Ellis & Everard profit jumps 23% to £4.1m

By Alison Eadie

Ellis & Everard, the chemicals merchanting and processing company, made a pretax profit of £4.1 million in the half-year to the end of October, a rise of 23.7 per cent on a sales increase of 15.1 per cent to £76.5 million.

Margins increased, helped by a better product mix and generally buoyant demand. Growth in the United States was particularly marked with turnover in dollar terms 32.5 per cent higher. The strength of sterling clipped the gains in American turnover to 19.7 per cent on translation.

Capital investment is at a record level with Ellis expecting to spend between £5 million and £6 million this financial year mainly on new distribution branches in Greenwich, South-east London, and Coventry.

The company is continuing to look for acquisitions both in the United States and Britain within its existing field of operations. Good cash generation has kept gearing at low levels, despite high capital spending. The company is well positioned to make acquisitions for cash, it said.

Imperial Chemical Industries has recently raised its stake in Ellis to nearly 29 per cent. ICI has two representatives on the Ellis board and its shareholding is viewed as protective. It is both Ellis' largest customer and supplier.

The interim dividend is 1.9p.

APPOINTMENTS

Midland chooses finance director

Midland Bank: Mr Simon Penney has been made finance director, UK banking, from March 1.

Bowater Industries: Mr Stuart Wallis will become a director from February 1.

Gartmore Overseas: Mr Hugh Carroll has been made a director.

Southwark Computer Services: Mr Alan McLintock has been appointed chairman.

Arlington Motor Holdings: Mr Jay Desai has been made finance director.

Carless Refining & Marketing: Mr Tony Cross has joined the board as marketing director.

Aukett Design: Mr Neil Hartland has been appointed managing director.

Northern Trust: Mr David Harman has been made a vice president.

Henry Ansbacher: Mr Kevin Mortell has been made finance director.

Standard Chartered Merchant Bank: Mr Girvin Vincent joins as an assistant director.

Frazer-Nash Defence Systems: Mr Trevor Knight is made managing director.

Crown Estate: Mr Henry Clarke becomes deputy chief executive from April 5.

Hawkshead Communications: Ms Carol Haslam is made managing director and joins the board. Mr Stephen Keynes joins the board as a non-executive director.

Yorkshire Bank: Mr F Graham Sunderland becomes a director.

Reed Employment: Mr Michael Yorke is made marketing director.

Bradstock, Blunt & Thompson: Mr Paul Cracroft-Rice and Mr Vivian Whybrow become associate directors.

Lombard Continental Insurance: Mr Andy Laing becomes a director.

Scott Limited: Mr Clemens Andes is made managing director.

Rowley Ashworth: Mr Michael Short joins the partnership.

Hawtal Whiting Holdings: Mr Francis Howard becomes a non-executive director.

RECENT ISSUES

EQUITIES

Ald Restaurants	60
Brit Ber P/P	74½ –2½
Butte Mining (100p)	135
City Grove (100p)	107
Eurotunnel	240 –1
Eurotunnel Wrnts	14½
Fairway London	73 –2
Gaelic Res	4½
Hard Rock Cafe	96
Do 'A'	67 –10
Hatfield Est (100p)	110 –1
How Group	70 –1
ISA Intl (80p)	98 –3
Intl Colour	98
Lloyd Thomp (170p)	152 +2
Mayne Nickless	170 –5
Mowat	34 –2
Nestor-BNA (75p)	83 –5
Power Corp	90 –2
Record (88p)	90 –5
Sec Archives	180 –5
Shaftsbury (180p)	126 –2
Shorco	107 –2
Sykes-Pickavant	120 –1
Tomorrows Leisure	33 +2
Tubular Exhib	22 –1
URS Intl	48 +2
USDC Inv	111 –2
Witshaw Secs	27

RIGHTS ISSUES

Cluff Oil N/P	
Gr West 6% N/P	
Michael J N/P	
Maxiprint N/P	8
Wheway N/P	1 –½

(Issue price in brackets).

BASE LENDING RATES

ABN	8.50%
Adam & Company	8.50%
BCCI	8.50%
Consolidated Crds	8.50%
Co-operative Bank	8.50%
C. Hoare & Co	8.50%
Hong Kong & Shanghai	8.50%
Lloyds Bank	8.50%
Nat Westminster	8.50%
Royal Bank of Scotland	8.50%
TSB	8.50%
Citibank NA	8.50%

LONDON TRADED OPTIONS

	Series	Calls Jan	Apr	Jul	Puts Jan	Apr	Jul
Ald Lyon ('337)	300	40	55	62	2	12	20
	330	15	37	45	10	23	33
	360	5	23	32	28	40	50
Bass ('799)	750	57	98	123	5	30	55
	800	23	70	97	23	55	80
Brit Air ('149)	850	5	48	75	58	85	110
	140	15	22	29	6	11	16
	150	4	14	21	15	22	28
Brit Corn ('329)	160	1	7	13	34	37	43
	280	55	70	85	2	13	18
	300	35	55	73	3	17	25
Brit Gas ('139)	330	10	37	55	15	32	40
	120	20	25	31	½	3½	6½
	130	11	18	24	1	7	11
BP ('259)	140	—	13	19	—	14	16
	220	41	50	57	1	7	10
	240	22	37	48	2	16	22
Bristol ('448)	280	8	28	37	8	25	30
	390	65	78	90	4	18	18
	420	38	60	68	9	25	28
Cons Gold ('900)	460	10	30	45	22	38	40
	900	35	100	150	46	110	140
	950	20	75	125	75	150	175
Courtauld ('335)	1000	7	55	105	120	180	210
	300	40	60	70	2	15	25
	330	20	40	55	8	30	40
	360	5	26	40	30	45	57
Com Union ('339)	390	1½	16	28	57	67	75
	330	15	42	52	7	32	40
	360	4	25	40	25	47	55
GEC ('163)	390	3	17	30	53	68	77
	280	70	75	87	1	6	13
	300	50	62	70	2	13	25
GKN ('304)	330	23	45	57	5	25	35
	360	6	30	40	20	43	47
	140	24	32	39	1½	5	8
Grand Met ('440)	160	8	18	27	5	14	17
	180	1½	11	19	20	26	29
	280	31	47	60	6	27	37
	300	14	35	47	9	35	50
	330	4	23	32	33	55	65
ICI ('1143)	360	2	14	27	69	73	85
	350	83	93	90	2	15	25
	420	25	45	63	6	27	37
	460	6	27	43	25	50	57
	500	2	15	30	63	68	83
	1050	102	135	177	5	47	70
	1100	60	105	150	15	70	90
	1150	27	82	125	35	93	115
	1200	12	63	105	70	123	142
Jaguar ('318)	300	23	43	55	6	25	35
	330	6	28	43	20	38	53
	360	3	16	32	45	58	70
Land Sec ('487)	420	50	70	80	3	12	23
	460	20	48	55	12	45	43
	500	5	28	40	37	47	68
M & S ('179)	160	24	38	42	2	8	12
	180	7	22	28	7	18	22
	200	1	12	20	22	28	30
R-Royce ('131)	120	13	23	28	4	14	19
	130	6	17	22	7	18	24
	140	3	12	18	13	26	30
	160	1	7	—	33	41	—
Sainsbury ('225)	200	26	37	45	2	7	13
	220	10	25	34	6	13	21
	240	2	15	25	17	26	34
Shell ('1045)	1000	65	105	140	12	60	83
	1050	35	80	115	35	85	115
	1100	12	60	93	62	110	140
Storehse ('246)	220	32	45	55	2	12	22
	240	11	30	40	7	17	27
	260	2½	20	28	20	28	38
Tate ('139)	280	2	15	22	35	48	50
	280	48	58	67	1	10	17
	300	30	45	53	4	17	25
Tratelgar ('325)	330	8	27	38	15	28	37
	100	15	18	22	1½	5	6
	110	7	13	17	4	9	11
TSB ('114)	120	2	9	12	9	14	17
	240	25	42	52	3	15	20
	260	11	28	37	11	25	30
Woolworth ('260)	280	3	23	32	30	45	52
	300	1	15	22	50	60	60

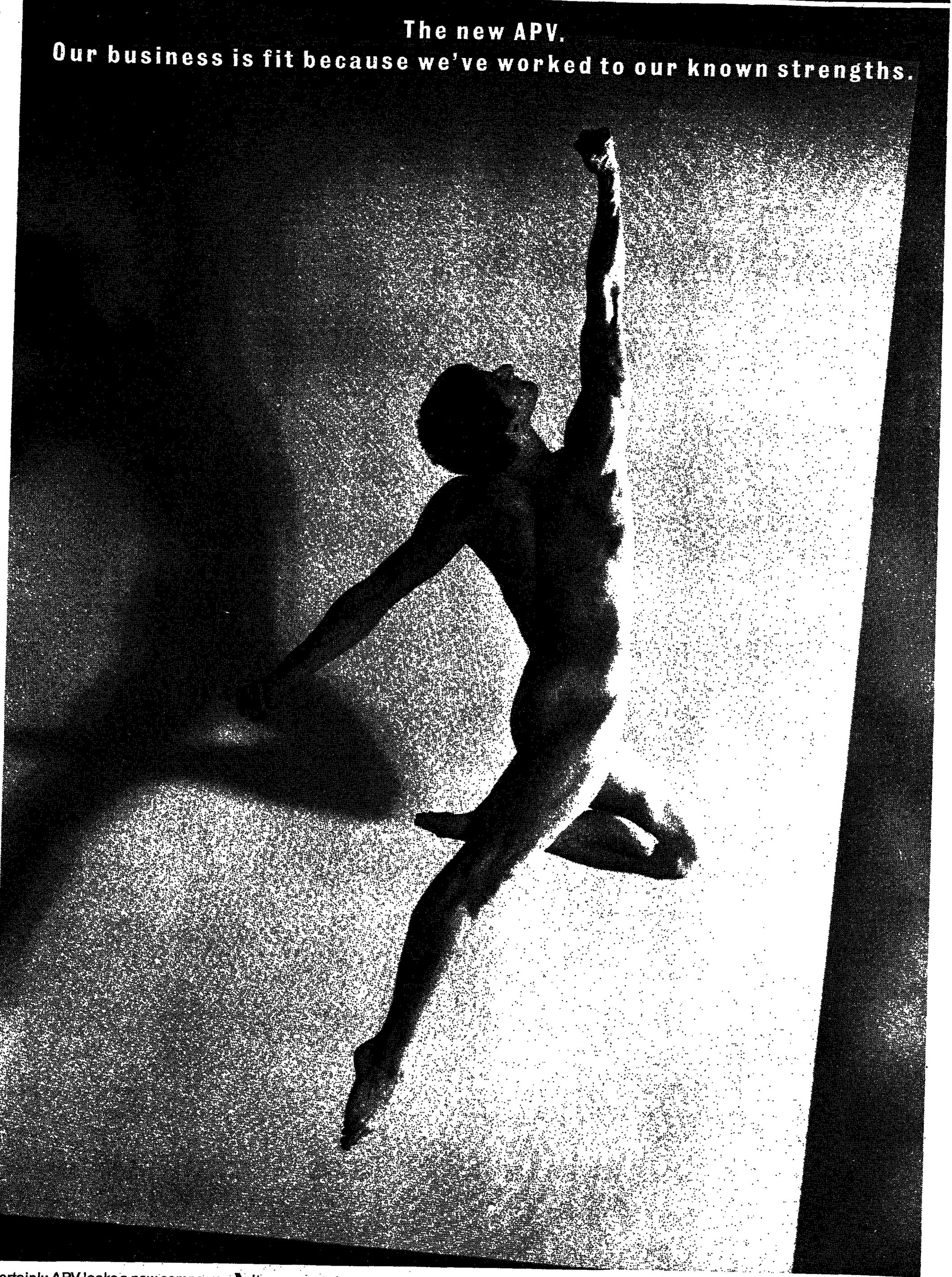
	Series	Calls Mar	Jun	Sep	Puts Mar	Jun	Sep
Amstrad ('130)	130	15	20	26	13	16	20
	140	12	18	—	19	23	—
	150	7	12	—	36	36	—
Barclays ('485)	420	67	90	102	10	18	25
	460	57	65	77	27	35	47
	500	37	47	57	50	57	67
Beecham ('483)	390	86	102	—	7	15	—
	420	63	82	92	14	24	33
	460	40	60	72	39	38	53
	500	23	43	55	58	62	75
Boots ('254)	220	42	52	55	8	15	20
	240	30	38	42	15	22	27
	260	20	28	35	25	32	38
BTR ('270)	240	42	48	—	7	15	—
	260	26	36	47	16	25	33
	280	20	29	35	25	35	43
Bus Circ ('423)	420	35	48	60	33	48	55
	460	20	33	45	55	66	76
	500	12	22	33	83	97	105
Dixons ('210)	180	43	52	58	7	11	16
	200	30	40	45	13	22	28
	220	20	30	35	26	32	38

	Series	Calls Mar	Jun	Sep	Puts Mar	Jun	Sep
Glaxo ('962)	950	90	132	172	60	67	105
	1000	70	108	150	87	112	130
	1050	50	88	130	120	140	158
	1100	35	70	—	155	173	—
Hanson ('133)	110	27	33	—	2	5	—
	120	19	25	30	4	8	10½
	130	13	19	25	7½	12	15
	140	9	14	19	13	17	21
Hanlsor ('459)	420	65	75	90	15	25	40
	460	40	53	67	30	55	60
	500	25	35	50	60	90	85
Londo ('248)	200	58	59	—	3	8	—
	220	38	44	52	8	14	21
	240	26	34	40	17	25	33
	260	16	25	32	30	38	45
Midland ('383)	330	72	80	—	6	18	—
	350	52	62	70	20	30	40
	380	32	45	55	37	47	55
Sears ('128)	120	16	22	25	5	10	13
	130	10	16	24	10	16	19
	140	7	13	18	16	22	25
Tesco ('154)	140	24	28	36	7	12	13
	160	13	18	24	15	25	26
	180	—	14	15	—	36	36
Thorn EMI ('566)	460	123	142	—	4	11	—
	500	90	113	127	12	22	30
	550	53	78	85	25	40	50
	600	27	52	65	48	60	75
THF ('223)	200	32	40	47	10	18	22
	220	20	30	38	28	28	35
	240	12	22	30	53	40	47
Unilever ('480)	460	50	65	85	25	45	52
	500	35	47	67	45	67	72
	550	15	32	50	90	100	105
Wellcome ('371)	360	42	53	80	27	40	50
	390	30	50	57	43	57	65
	420	20	38	57	63	75	82

	Series	Feb	May	Aug	Feb	May	Aug
BAA ('96)	90	13	20	23	7	10	15
	100	6	13	18	10	15	19
	110	4	10	15	19	24	28
Brit Aero ('354)	300	63	70	80	7	18	23
	330	40	53	63	13	30	37
	360	25	38	50	38	47	50
BAT Ind ('

هكذا من الأصل

The new APV.
Our business is fit because we've worked to our known strengths.



Certainly APV looks a new company. Its enormously simplified, globally-based structure is new. But not everything is new. We brought together three companies – APV, Baker Perkins and Pasilac – because their existing strengths were so perfectly complementary. Each was a world leader in food and beverage process plant. And each was committed to high-technology, high-quality, high added value product strategies. Together, their strengths reinforce each other. Distribution is now globally co-ordinated. A broader product range makes it possible to offer more complete process plant solutions. Ideas, too, can interact freely: new R&D programmes offer benefits across the group. So today, our business is fitter, more responsive, more dynamic. But at the centre, its basic strengths – in food and beverage process plant, in chemicals, plastics and printing – have been proven over time.

APV

The world's food engineers.

THE TIMES UNIT TRUST INFORMATION SERVICE

ABBEY UNIT TRUST MANAGERS
80, Holdenhurst Rd, Bournemouth BH8 8AL
0345 717373 (Lastdray)

	Bid	Offer	Chng	Yld
Gilt & Fixed	109.0	117.7p	+0.1	9.35
Hi Inc Equity	112.1	119.8p	-0.1	4.96
Worldwide Bd	189.2	201.6	+0.1	4.91
American Gth	123.8	137.7p	-7.4	1.39
Asian Pacific	54.8	58.3p	-1.7	2.39
Assets & Earns	128.1	134.8	-0.1	2.12
Capital Res	73.8	78.1	+0.1	1.33
Comm Energy	95.8	102.4	-0.8	1.11
Euro Capital	63.4	67.8	+0.8	1.12
General	152.8	163.2c	-4.1	2.76
Japan	80.2	85.7	-1.5	..
UK Gth Inc	121.1	130.1	-3.1	1.95
Do Acc	172.5	185.8	-4.0	1.27
US Emerg Co	36.9	39.4p	-1.7	0.00
Income Gth	232.4	248.5	-5.6	3.82
Master Acc	64.7	69.1	-3.9	3.01
American Inc	40.3	43.0	-0.9	8.69
Ethical Tst	30.9	41.5	-0.5	3.01

AETNA UNIT TRUSTS LTD
491, St. Johns Street London EC1V 4QE
01-837 3494

Euro Gth Acc	99.6	105.1		1.19
Exempt	368.0	391.6p		4.83
Far Eastern	178.2	190.5		0.10
Fin & Prop	77.1	81.7		2.84
Hi Yield	71.1	75.3		4.99
Income & Gth	294.8	312.3p		4.54
Int Earnings	176.3	188.8		2.97
Int Growth Inc	61.5	66.6		0.24
Japan Gth Acc	130.7	139.5		0.28
N Amer Gth Inc	108.4	115.9p		2.28
Preference Inc	123.5	130.8		9.66
Smi Co Div Inc	87.7	92.9p		4.71
Smi Co Gth	268.0	282.7		1.68
Spec Sits Inc	120.7	128.3		1.36
UK Growth	363.9	385.5p		3.32

ALLIED DUNBAR UNIT TRUSTS
Allied Dunbar Centre, Swindon SN1 1EL
0793 28291 dealing 0793 610386

High Income	285.5	302.6	-8.4	4.83
Equity Inc	169.1	179.2p	-5.1	4.83
High Yield	167.9	177.9	-4.6	4.83
Balanced	392.4	415.9p	-8.1	3.46
Amer Inc	29.8	27.5	-0.7	4.40
World Ass Val	29.6	31.4	-0.5	1.49
Japan	110.4	126.0p	-2.5	0.01
Sec of Amer	168.5	179.6p	-11.4	1.19
Asset Value	282.5	299.5p	-9.7	3.32
O'seas Earn	197.0	208.9p	-5.9	3.46
Recovery	97.8	103.7p	-2.7	2.67
UK Spec Sit	236.2	250.4	-4.7	2.73
Smlr Co	161.3	171.0p	-1.9	1.96
Capital	226.3	239.9	-5.3	3.10
Amer Spec Sit	55.7	59.1	-1.7	1.52
International	84.2	89.7p	-2.7	1.52
Growth & Inc	144.8	153.5	-3.6	3.66
Euro Gth	17.4	18.5	-0.4	0.00
Pacific	118.7	125.7p	-3.6	0.42
2nd Smlr Co	199.4	211.4	-0.8	2.06

BALTIC TRUST MANAGERS
28, Cakewell Street, London EC1
01-574 6801

American	34.8	37.1	-0.7	2.46
Australian	16.1	17.2	-0.7	1.39
Japan & Gen	142.3	151.4	-2.1	0.51
High Income	53.0	56.4	-1.1	6.81
International	31.1	33.1	-0.9	0.88
Income Growth	61.1	65.1	-1.3	4.59
Gilt/Fixed Int	22.8	24.1p	+0.1	10.00
Global Inc	30.5	35.7	-0.9	5.45
Spec Sit	59.3	63.4	-1.2	1.41

BARCLAYS UNICORN
Unicorn House, 252, Romford Rd E7
01-534 5544

Capital	76.6	81.4		3.15
Euro Gth Inc	58.2	61.9		2.34
Extra Income	58.2	62.0		4.89
General	161.2	171.4		3.28
Gilt & Fixed Inc	52.4	55.1p		9.49
Income Tst	398.8	415.2		4.05
Int Income	44.6	47.9		4.86
Smlr Co Inc	35.7	37.9		1.43

BARING FUND MANAGERS
PO Box 158, Beckenham, Kent BR3 4RG
01-658 3602

Australia	48.4	53.9	-0.8	0.00
Eastern	58.2	62.2p	-2.0	0.00
Equity Inc	64.6	68.7	-1.5	5.40
Europe	108.2	116.1p	-1.2	0.10
Exempt Tst	93.5	98.4		0.00
Growth & Inc	71.0	75.5	-1.8	2.16
Global Gth	57.4	61.0p	-1.9	0.28
Japan Spec	125.3	134.0	-0.7	0.10
Japan Sum	132.8	142.1	-1.7	0.00
First Europe	95.5	101.5	-2.1	0.50
First Japan	92.5	98.9	-0.7	0.00
First N Amer	37.5	39.8p	-2.7	1.40
First Smlr Co	68.7	97.9	-1.2	0.20
N Amer Spec	36.1	38.4	-2.9	0.25
UK Growth	58.3	62.1	-0.5	5.13

BROWN SHIPLEY
9-17, Ferrymount Rd, Haywards Heath
0444 458144

Financial	158.5	161.9	-2.5	1.70
Smlr Co Acc	301.7	324.4	-1.1	1.47
Do Inc	191.9	205.2	-0.7	1.47
High Income	78.4	84.3	-0.5	5.39
Income	92.1	98.0	-0.8	5.16
Man Portf Inc	81.4	87.5	-0.5	4.24
Do Acc	139.0	149.3	-0.4	2.21
Nth American	43.1	46.3p	-1.7	0.21
Orient	82.3	88.4	-0.2	0.10
Exempt	250.0	268.8	-0.5	0.36
Recovery	80.1	84.6p	-0.5	0.35
German	22.5	24.1	+0.2	1.52
Int Recov	22.4	24.1	-0.3	1.00
Europe	15.9	17.1	+0.1	2.09

BUCKMASTER MANAGEMENT
The Stock Exchange London EC2P 2JT
01-588 2868 01 623 2348

Emerg Inc			..	..
Fellowship Inc	57.7	61.4	-0.3	1.67
General Inc 4	253.7	269.9p	-0.9	4.13
Do Acc 4	411.2	440.1	-12.0	2.21
Income Fd 3	128.1	136.3	+0.4	5.07
Do Acc 3	237.0	252.1	+0.9	5.07
Int Inc 2	100.2	106.6	-0.7	1.49
Do Acc 2	134.0	142.6	-0.7	1.49
Smlr Inc 5	86.2	91.7p	-1.6	1.60
Do Acc	90.3	96.0	-1.7	1.60

CANNON FUND MANAGERS
1, Olympic Way, Wembley Middx HA9 0NB
01-902 8876

Growth	30.5	32.5p	-0.7	2.77
Income	38.8	41.3p	-1.4	3.62
Far East	38.6	41.1p	-0.3	0.24
Nth American	24.5	26.0p	-2.1	0.76
Global	40.3	42.9	-1.3	0.78
European	36.1	40.6	+0.2	1.32
Japan	73.4	78.1	-1.1	0.01

CAPEL (JAMES) MANAGEMENT
PO Box 551 Bevis Marks London EC3 7JG
01-623 8011

Capital	379.7	404.0	-7.9	2.72
Income	332.8	354.1	-6.8	5.52
Nth Amer	205.8	219.0	-15.7	2.16

CENTRAL BOARD OF FINANCE OF CHURCH OF ENGLAND
2, Fore Street, London EC2Y 5AQ
01-588 1815

Investment	480.75			4.90
Fixed Int	142.65			10.02
Deposit	100.0		..	9.20

CHARITIES OFFICIAL INVESTMENT FUND
2, Fore Street, London EC2Y 5AQ
01-588 1815

Income	371.65	●	..	5.46
Acc	£11.3499	●	..	..
Deposit	100.0		..	8.32

CHASE MANHATTAN FUND MNGRS
72/73,Basinghall St, London EC2V 5DP
01-606 6822
S/C Spec Sit | 58.2 | 62.6 | | 0.46

CLERICAL MEDICAL UNIT TRUST MANAGERS
Narrow Plain, Bristol BS2 0JH
(0800 373393

Amer Gth	17.1	18.2	-1.5	0.98
Asia Gth	20.5	21.8	-0.7	1.42
Dragon Gth	18.0	19.1	-0.7	2.82
Equity Hi Inc	93.0	98.1p	-1.4	4.74
European Gth	22.3	23.7	-0.7	1.65
Gen Equity	45.5	48.2	-1.2	2.84
G/F Interst Gth	31.8	33.5	..	8.06
Gilt & Fixed Inc	24.2	25.5p	..	9.23
Int Income Tst	31.3	22.6	-0.7	5.56
Japan Gth	5.3	61.6	-0.5	0.00
Pedrogree Gth	27.2	28.8	-0.7	2.33
Special Sits	32.9	34.8	-0.9	2.27

COMMERCIAL UNION TRUST MANAGERS
St Helen's, 1, Undershaft, London EC3P 3DQ
01-283 7500 Dealing 01-686 3416

UK & Gen Inc	58.1	62.3p	-0.9	3.80
Do Acc	91.4	94.7	-1.9	3.80
Income Inc	53.0	56.4p	-1.4	4.16
Do Acc	54.5	58.0p	-1.5	4.16
Worldwide Inc	39.8	42.8p	-1.7	1.59
Do Acc	40.0	42.9p	-1.7	1.59
Gamma Inc	30.9	32.9	-0.7	0.00
Do Acc	30.9	32.9	-0.7	0.00
Amer Gth	47.7	50.7	-1.5	0.00
Euro Gth	47.5	50.5		0.00
Far East	52.5	55.9	-1.1	0.00

CROWN UNIT TRUST SERVICES LTD
Crown House, Woking GU21 1XW
04862 5033

Amer Tst	97.3	105.4p	-5.4	0.97
Canadian Gth	17.8	19.2	-0.4	1.50
European Tst	80.4	86.9	-2.1	..
Growth Tst	249.9	266.9	-8.4	3.29
High Income	302.0	326.5	-7.9	4.89
Int Tech Tst	99.0	107.4	-3.6	..
Japanese Tst	184.5	199.5	-4.1	..

CRUSADER UNIT TRUST MANAGERS LTD
Reigate, Surrey RH2 8BL
01-237-3434

European Gth	46.9	49.5	+0.6	3.00
Euro Spec Sits	32.8	35.7	+0.1	1.20
International	44.5	47.3p	-0.4	3.00
N Amer Gth	35.7	38.4	-1.3	1.00
Pacific Gth	47.0	50.6	-1.0	4.80
UK Gth Acc	58.3	62.7	-1.4	0.50
Do Dist	57.0	61.3	-1.3	4.80
UK Income	25.1	59.3	-1.2	4.80

EFM UNIT TRUST MANAGERS
4, Melville Crescent, Edinburgh
031-226 3492

American Fd	54.7	58.3		1.72
Capital Fd	117.8	125.5		1.35
Eurofund	20.4	21.7p		2.30
Growth & Inc	167.7	178.6		3.15
High Dist Fd	143.9	153.1		4.84
International	183.5	195.4		1.15
Pacific Fd	18.2	19.4		0.00
Resources Fd	22.8	24.3		0.00
Smlr Co	37.7	40.0		0.00
Tokyo Fd	185.5	180.5		0.00
Ex Amer 2	109.5	112.5		2.54
Ex Japan 3	108.0	111.0p		0.00
Ex Spec Sits 4	202.4	212.8		0.10
Ex Smlr Jap 4	216.9	222.9		0.10

EAGLE STAR UNIT TRUST MANAGERS
Bath Road, Cheltenham, Gloucester GL53 7LQ
0242 221311

UK Balan Inc	79.6	84.5p	-1.7	2.88
Do Acc	82.9	88.0p	-1.8	2.77
UK Gth Acc	113.4	120.3	-2.9	2.29
UK High Inc	90.6	96.1	-1.7	4.56
N Amer Acc	57.1	60.6	-1.0	0.71
Far East Acc	102.0	108.6		0.71
European Acc	85.4	90.6	+0.5	1.48
UK Gt/Fd Inc	54.7	58.0p	+0.1	9.97
Do Acc	61.9	65.7p	+0.1	9.97
Int Spec Sits	34.8	37.1	-1.3	1.82

ENDURANCE FUND MANAGEMENT LTD
Admin Centre Hexagon House Romford RM1 3LB
0708 68886
Endurance | 108.9 | 115.9 | | 1.56

EQUITABLE UNITS ADMINISTRATION
Walton Street Aylesbury, HP21 7QW
0296 431480

Equit Religion	88.1	93.8	-1.8	3.21
High Income	90.5	96.3	-1.9	4.80
Gt/Fxd Interst	80.5	53.8p	..	7.90
Tst Of Inv Ten	75.1	79.9	-1.7	1.86
Spec Sits Tst	91.2	97.1	-2.1	1.47
Nth Amer Tst	48.1	51.2	-1.0	1.74
Far East Tst	90.6	96.5	-2.6	0.41
Int Growth	46.7	49.7	-1.9	1.61
European Tst	36.8	39.2	-1.2	1.79

EQUITY & LAW
St. George Hse Corporation St, Coventry CV1 1GZ
0203 553231

UK Gth Acc	169.8	180.5		3.42
Do Inc	143.0	152.1		3.41
Higher Inc Acc	313.8	333.5		4.43
Do Inc	240.5	255.5		4.43
Gth/Fixed Acc	108.1	113.7		8.23
Do Inc	83.9	88.3		8.23
N Amer Acc	110.9	117.9		0.16
Far East Acc	182.8	193.9		0.00
Euro Tst Acc	113.5	120.7		1.10
Gen Tst	251.6	267.6		3.53
Brit Excell	39.0	41.4		2.67

F & C UNIT MANAGEMENT
1, Laurence Pountney Hill, London EC4R 0BA
01-623 4680

US Smlr Co	48.2	51.3	-0.6	1.00
UK Inc Fd	90.1	95.8	-2.0	5.00
Far East Fd	75.9	81.9	-1.9	0.00
Overseas Inc	55.9	59.5p	-1.6	4.80
Fd Interest	56.3	59.9p	+0.1	9.60
Natural Res Fd	58.0	58.8	-3.9	2.10
International	44.5	47.3p	-0.4	3.00
Financials Fd	41.6	44.3	-0.9	2.80
Int Tech Fd	93.2	99.2	-3.3	1.00

FS INVESTMENT MANAGERS
130, West George St, Glasgow G2 2PA
041-332 7722

Balan Gth Acc	58.0	61.7	-5.4	..
Do Inc	56.6	60.2	-5.3	0.40
Hi Yield Acc	27.5	29.3p	-1.7	..
Do Inc	25.4	27.0	-1.6	5.19
Inc Gth Acc	50.7	53.9p	-2.7	..
Do Inc	45.1	48.0p	-2.5	4.00
Serv Co Acc	60.3	64.1	-5.3	..
Do Inc	59.2	63.0	-5.1	0.30
Amer Gth Acc	18.0	19.2	-1.7	..
Do Inc	19.0	20.2	-1.7	1.00
Euro Gth Acc	14.5	15.4	-0.4	..
Do Inc	14.5	15.4	-0.4	1.00

FIDELITY INVESTMENT SERVICES LTD
Oakhill House, 130, Tonbridge, TN9 1DY
Cadnet 0800 414161

American	89.9	91.9	-7.3	1.26
Amer Spec Inc	24.9	25.9p	-1.3	5.45
Amer Spec Sit	37.1	39.7	-1.4	0.23
Australia	19.7	21.0	+0.1	..
European	47.2	50.5	+0.7	..
European Inc	20.6	21.2	+0.1	4.08
Global Conv	21.4	22.9p	-0.1	5.59
Far East Inc	33.0	37.3	..	4.09
Gt/Fxd Interest	09.6	..	-0.2	9.95
Growth & Inc	108.0	115.6p	-4.4	4.57
Japan Spec Sit	57.6	61.9	-0.9	..
Japan Gen	141.6	151.5	-0.1	..
Man Interest	110.6	117.7	-3.5	1.16
Man Inc Equity	88.5	105.4	-5.0	4.91
Pacific Basin	163.3	174.8	-1.3	2.82
Famous Name	38.3	41.0	..	2.82
SE Asia	29.6	31.8	..	0.96
Spec Sit	231.5	247.4	-9.5	0.90
Eastern Opps	19.5	20.8	..	..

FRANKLINGTON UNIT MANAGEMENT
3, London Wall Bldgs, London Wall, London EC2M 5NQ
01-628 5181

Amer/Gen Inc	144.9	153.3	-8.4	..
Do Acc	148.0	156.8	-8.5	..
Amer Turn Inc	154.5	163.4	-8.4	1.00
Do Acc	158.0	169.8	-8.6	1.00
Capital Inc	255.8	270.6	-2.7	2.19
Do Acc	316.3	335.8	-3.3	2.19
Conv/Gilt Inc	99.5	105.2p	-0.3	5.60
Do Acc	148.2	148.3p	-0.5	5.60
European Inc	47.4	51.3	-1.0	0.86
Do Acc	48.7	51.5	-1.0	0.86
Extra Inc Inc	233.5	238.6c	-4.5	4.04
Do Acc	249.0	263.4c	-5.0	4.04
Financial Acc	38.6	41.0	-1.0	0.67
Do Inc	38.7	40.9	-1.0	0.67
Gamma Inc	149.5	158.1p	-2.9	4.06
Do Acc	155.0	164.0p	-3.0	4.06
Int Growth Inc	129.3	137.3	-3.3	..
Do Acc	144.1	152.4	-3.6	..
Japan/Gen Inc	39.8	165.6	-1.6	..
Do Acc	100.8	106.6	-1.7	..
Money Inc Fd	114.4	121.0p	-1.7	3.90
PEP 87	54.6	57.9	-0.6	2.67
Recovery	156.7	167.9p	-4.6	1.28
Do Acc	173.5	183.5p	-5.0	1.28
Smaller Inc	50.0	52.9	-0.8	3.99
Do Acc	50.0	52.9	-0.8	3.99

FRIENDS PROVIDENT MANAGERS
Castle Street, Salisbury, Wilts SP1 3SH
Dealing:0722 411411 Admin:0722 411822

Equity Dist	223.2	239.9	-9.2	2.63
Equity Acc	384.1	412.7	-14.4	2.63
Euro Dist	48.4	51.4	+0.4	0.57
Do Acc	48.4	51.4	+0.4	0.57
Fxd Interest Di	114.1	121.3	-0.5	10.26
Do Acc	144.2	153.4	-0.5	10.26
Int. Gth Dist	47.7	50.6	..	1.46
Do Acc	47.7	50.6	..	1.46
Am Amer Dist	108.8	113.5p	+0.9	2.29
Do Acc	108.5	113.2p	+0.9	2.29
Pac Basin Dist	151.6	161.1p	-2.1	0.18
Do Acc	151.6	161.1p	-2.1	0.18
Steward Dist	231.2	244.3	+2.6	1.26
Do Acc	231.2	246.1	+2.6	1.26
Steward Inc Di	52.2	55.4	+0.1	3.61
Do Acc	52.2	55.4	+0.1	3.61
N Am Shrd Di	48.9	51.9	..	1.69
Do Acc	48.9	51.9	..	1.69

GT UNIT MANAGERS
5th Floor, 8, Devonshire Sq, London EC2M 4YJ
01-283 2575 Dealing 01-626 9431

Amer Spec Sit	50.2	53.5	-3.7	0.70
UK Cap Inc	122.4	130.3	-2.6	2.56
Do Acc	179.0	190.5	-3.7	2.56
Income Fd	94.0	100.0	-1.7	5.60
Internationalist	129.6	148.6	-3.9	0.50
US & General	42.6	45.4	-3.4	1.19
Japan & Gen	244.2	259.8	-3.9	0.10
Far East Gen	108.0	116.0p	..	0.00
Recovery Gen	203.0	215.1	-4.3	0.10
Germany Fd	49.8	53.0	-0.6	1.80
Int Inc Fd	47.5	50.8p	-0.6	5.90
Wld Spec Sit	55.3	58.9	-2.1	1.50

EAGLE STAR UNIT TRUST MANAGERS
Bath Road, Cheltenham, Gloucester GL53 7LQ
0242 221311

UK Balan Inc	79.6	84.5p	-1.7	2.88
Do Acc	82.9	88.0p	-1.8	2.77
UK Gth Acc	113.4	120.3	-2.9	2.29
UK High Inc	90.6	96.1	-1.7	4.56
N Amer Acc	57.1	60.6	-1.0	0.71
Far East Acc	102.0	108.6		0.71
European Acc	85.4	90.6	+0.5	1.48
UK Gt/Fd Inc	54.7	58.0p	+0.1	9.97
Do Acc	61.9	65.7p	+0.1	9.97
Int Spec Sits	34.8	37.1	-1.3	1.82

EQUITABLE UNITS ADMINISTRATION
Walton Street Aylesbury, HP21 7QW
0296 431480

Equit Religion	88.1	93.8	-1.8	3.21
High Income	90.5	96.3	-1.9	4.80
Gt/Fxd Interst	80.5	53.8p	..	7.90
Tst Of Inv Ten	75.1	79.9	-1.7	1.86
Spec Sits Tst	91.2	97.1	-2.1	1.47
Nth Amer Tst	48.1	51.2	-1.0	1.74
Far East Tst	90.6	96.5	-2.6	0.41
Int Growth	46.7	49.7	-1.9	1.61
European Tst	36.8	39.2	-1.2	1.79

EQUITY & LAW
St. George Hse Corporation St, Coventry CV1 1GZ
0203 553231

UK Gth Acc	169.8	180.5		3.42
Do Inc	143.0	152.1		3.41
Higher Inc Acc	313.8	333.5		4.43
Do Inc	240.5	255.5		4.43
Gth/Fixed Acc	108.1	113.7		8.23
Do Inc	83.9	88.3		8.23
N Amer Acc	110.9	117.9		0.16
Far East Acc	182.8	193.9		0.00
Euro Tst Acc	113.5	120.7		1.10
Gen Tst	251.6	267.6		3.53
Brit Excell	39.0	41.4		2.67

F & C UNIT MANAGEMENT
1, Laurence Pountney Hill, London EC4R 0BA
01-623 4680

US Smlr Co	48.2	51.3	-0.6	1.00
UK Inc Fd	90.1	95.8	-2.0	5.00
Far East Fd	75.9	81.9	-1.9	0.00
Overseas Inc	55.9	59.5p	-1.6	4.80
Fd Interest	56.3	59.9p	+0.1	9.60
Natural Res Fd	58.0	58.8	-3.9	2.10
International	44.5	47.3p	-0.4	3.00
N Amer Gth	35.7	38.4	-1.3	1.00
Pacific Gth	47.0	50.6	-1.0	4.80
UK Gth Acc	58.3	62.7	-1.4	0.50
Do Dist	57.0	61.3	-1.3	4.80
UK Income	25.1	59.3	-1.2	4.80

EFM UNIT TRUST MANAGERS
4, Melville Crescent, Edinburgh
031-226 3492

American Fd	54.7	58.3		1.72
Capital Fd	117.8	125.5		1.35
Eurofund	20.4	21.7p		2.30
Growth & Inc	167.7	178.6		3.15
High Dist Fd	143.9	153.1		4.84
International	183.5	195.4		1.15
Pacific Fd	18.2	19.4		0.00
Resources Fd	22.8	24.3		0.00
Smlr Co	37.7	40.0		0.00
Tokyo Fd	185.5	180.5		0.00
Ex Amer 2	109.5	112.5		2.54
Ex Japan 3	108.0	111.0p		0.00
Ex Spec Sits 4	202.4	212.8		0.10
Ex Smlr Jap 4	216.9	222.9		0.10

EAGLE STAR UNIT TRUST MANAGERS
Bath Road, Cheltenham, Gloucester GL53 7LQ
0242 221311

UK Balan Inc	79.6	84.5p	-1.7	2.88
Do Acc	82.9	88.0p	-1.8	2.77
UK Gth Acc	113.4	120.3	-2.9	2.29
UK High Inc	90.6	96.1	-1.7	4.56
N Amer Acc	57.1	60.6	-1.0	0.71
Far East Acc	102.0	108.6		0.71
European Acc	85.4	90.6	+0.5	1.48
UK Gt/Fd Inc	54.7	58.0p	+0.1	9.97
Do Acc	61.9	65.7p	+0.1	9.97
Int Spec Sits	34.8	37.1	-1.3	1.82

ENDURANCE FUND MANAGEMENT LTD
Admin Centre Hexagon House Romford RM1 3LB
0708 68886
Endurance | 108.9 | 115.9 | | 1.56

EQUITABLE UNITS ADMINISTRATION
Walton Street Aylesbury, HP21 7QW
0296 431480

Equit Religion	88.1	93.8	-1.8	3.21
High Income	90.5	96.3	-1.9	4.80
Gt/Fxd Interst	80.5	53.8p	..	7.90
Tst Of Inv Ten	75.1	79.9	-1.7	1.86
Spec Sits Tst	91.2	97.1	-2.1	1.47
Nth Amer Tst	48.1	51.2	-1.0	1.74
Far East Tst	90.6	96.5	-2.6	0.41
Int Growth	46.7	49.7	-1.9	1.61
European Tst	36.8	39.2	-1.2	1.79

EQUITY & LAW
St. George Hse Corporation St, Coventry CV1 1GZ
0203 553231

UK Gth Acc	169.8	180.5		3.42
Do Inc	143.0	152.1		3.41
Higher Inc Acc	313.8	333.5		4.43
Do Inc	240.5	255.5		4.43
Gth/Fixed Acc	108.1	113.7		8.23
Do Inc	83.9	88.3		8.23
N Amer Acc	110.9	117.9		0.16
Far East Acc	182.8	193.9		0.00
Euro Tst Acc	113.5	120.7		1.10
Gen Tst	251.6	267.6		3.53
Brit Excell	39.0	41.4		2.67

F & C UNIT MANAGEMENT
1, Laurence Pountney Hill, London EC4R 0BA
01-623 4680

US Smlr Co	48.2	51.3	-0.6	1.00
UK Inc Fd	90.1	95.8	-2.0	5.00
Far East Fd	75.9	81.9	-1.9	0.00
Overseas Inc	55.9	59.5p	-1.6	4.80
Fd Interest	56.3	59.9p	+0.1	9.60
Natural Res Fd	58.0	58.8	-3.9	2.10
International	44.5	47.3p	-0.4	3.00
N Amer Gth	35.7	38.4	-1.3	1.00
Pacific Gth	47.0	50.6	-1.0	4.80
UK Gth Acc	58.3	62.7	-1.4	0.50
Do Dist	57.0	61.3	-1.3	4.80
UK Income	25.1	59.3	-1.2	4.80

FS INVESTMENT MANAGERS
130, West George St, Glasgow G2 2PA
041-332 7722

Balan Gth Acc	58.0	61.7	-5.4	..
Do Inc	56.6	60.2	-5.3	0.40
Hi Yield Acc	27.5	29.3p	-1.7	..
Do Inc	25.4	27.0	-1.6	5.19
Inc Gth Acc	50.7	53.9p	-2.7	..
Do Inc	45.1	48.0p	-2.5	4.00
Serv Co Acc	60.3	64.1	-5.3	..
Do Inc	59.2	63.0	-5.1	0.30
Amer Gth Acc	18.0	19.2	-1.7	..
Do Inc	19.0	20.2	-1.7	1.00
Euro Gth Acc	14.5	15.4	-0.4	..
Do Inc	14.5	15.4	-0.4	1.00

**GOVETT (HORE) UNIT MANAGEMENT

Portfolio Gold

From your portfolio card check your eight share price movements, on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches, you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	Smith (WH) 'A'	Drapery,Stores	
2	Really Useful	Leisure	
3	Cable Wireless (aa)	Electricals	
4	Virgin	Leisure	
5	Hunting Assoc	Industrials E-K	
6	Gibbs & Dandy Ord	Building,Roads	
7	Johnston	Industrials E-K	
8	Premier	Oil & Gas	
9	Rotork	Electricals	
10	Eurotherm	Electricals	
11	Arlington Secs	Property	
12	Ladbroke (aa)	Hotels,Caterers	
13	Pressac	Electricals	
14	Armour	Industrials A-D	
15	Carclo Eng	Industrials A-D	
16	Bromsgrove Inds	Industrials A-D	
17	Johnson Matthey	Industrials E-K	
18	Rolls-Royce (aa)	Motors,Aircraft	
19	Utd Scientific	Electricals	
20	Scoprivor	Industrials S-Z	
21	Turnbull Scott	Shipping	
22	ML Hldgs	Industrials L-R	
23	Sock Shop	Drapery,Stores	
24	Hunting Group	Industrials E-K	
25	Bearnrose	Paper,Print,Adv	
26	Trusthouse Ft (aa)	Hotels,Caterers	
27	Macarthy	Industrials L-R	
28	Cranford Eng	Industrials A-D	
29	News International	Newspapers,Pub	
30	Marling	Industrials L-R	
31	Nobo Gp	Industrials L-R	
32	Unigate (aa)	Foods	
33	Dale Elec	Electricals	
34	Cannon St	Industrials A-D	
35	Ash & Lacy	Industrials A-D	
36	Ashley (Laura)	Drapery,Stores	
37	Kershaw (A)	Industrials E-K	
38	Pilkington (aa)	Industrials L-R	
39	Peachey	Property	
40	Aquascutum 'A'	Drapery,Stores	
41	Mersey Docks	Shipping	
42	Lec Refrigeration	Electricals	
43	Tex Hldgs	Industrials S-Z	
44	Braithwaite Grp	Industrials A-D	
	© Times Newspapers Ltd.	Daily Total	

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

BRITISH FUNDS

1987 High	Low	Stock	Price	Chge	Int. Gross yield	Gross Red. yield

SHORTS (Under Five Years)

102¾	94⅞	Exch 10¾% 1988	100⅝	..	10.5	9.988
107⅛	98	Treas 12¾% 1988	100⅝	..	9.87	9.158
98⅜	89¼	Treas 3% 1978-88	98⅜	..	3.1	9.138
101⅝	94¼	Treas 9¾% 1988	100⅝	..	8.5	9.747
105⅛	95⅞	Treas 11¾% 1988	102	..	11.3	9.414
104⅜	97⅜	Treas 10¾% 1988	100⅝	+⅛	10.4	9.947
104⅜	97⅜	Treas 10¾% 1988	100⅝	+⅛	10.4	9.947
106	98⅛	Exch 10½% 1988	102⅛	+⅛	10.5	9.487
105⅝	95	Exch 11¾% 1988	102⅛	..	10.5	9.487
101⅝	89⅞	Treas 9¾% 1988-89	95⅝	..	9.8	9.288
102⅛	89⅞	Treas 9¾% 1989	95⅝	..	9.8	9.288
95⅝	89⅞	Treas 3% 1989	95⅝	..	3.1	9.288
111⅛	101⅝	Treas 13¾% 1989	106⅝	..	12.1	9.288
105⅞	95	Exch 11¾% 1989	102⅝	..	10.5	9.288
110⅝	99⅛	Treas 12¾% 1989	105⅝	..	11.5	9.288
104⅝	94⅛	Treas 10¾% 1989	99⅝	..	10.5	9.288
106⅛	96⅛	Treas 11¾% 1989-92	101⅝	..	11.1	9.288
113⅛	101⅝	Treas 13¾% 1990	107⅝	..	12.1	9.288
120⅛	107⅝	Treas 14¾% 1990	113⅝	..	12.5	9.288
124⅛	105	Treas 13¾% 1990	114⅝	..	12.1	9.288
120⅛	107⅝	Treas 14¾% 1990	113⅝	..	12.5	9.288
109⅛	98	Treas 12¾% 1990	103⅝	..	11.5	9.288
108⅛	96⅛	Treas 12% 1990	102⅝	..	11.5	9.288
108⅛	96⅛	Exch 12% 1990	102⅝	..	11.5	9.288
108⅛	96⅛	Conv 12% 1990	102⅝	..	11.5	9.288
108⅛	96⅛	Exch 12% 1991	102⅝	..	11.5	9.288
112⅝	111⅛	Treas 12¼% 1991	102⅝	..	10.3	9.288
94⅛	79⅛	Treas 8¾% 2008-11	94⅛	..	9.3	9.288
110⅛	93⅛	Conv 10¾% 1992	106⅝	..	10.1	9.288
129⅛	109⅛	Treas 11¾% 2003-07	116⅝	..	10.1	9.288
142⅛	121⅛	Treas 12¾% 2004-08	126⅝	..	10.1	9.288
104⅛	94⅛	Treas 9¾% 2008 A	95⅝	..	8.5	9.288
94⅛	79⅛	Treas 8¾% 2008-12	94⅛	..	9.3	9.288
102⅛	89⅛	Conv 5¾% 2009-13	95⅝	..	5.1	9.288
102⅛	89⅛	Treas 5¾% 2009	95⅝	..	5.1	9.288
99⅛	87⅛	Treas 5% 2011	93⅝	..	5.1	9.288
134⅛	112⅛	Treas 13¾% 2011-15	122⅝	..	10.1	9.288

FIVE TO FIFTEEN YEARS

116⅛	105	Treas 12¾% 1992	110⅝	..	11.5	9.288
108⅛	95⅛	Treas 10¾% 1992	101⅝	..	10.5	9.288
99⅛	89⅛	Treas C9¾% 1992	100⅝	..	10.2	9.288
88⅛	78⅛	Treas 3% 1992	88⅛	..	3.4	9.288
117	102⅛	Exch 12¾% 1993	110⅝	..	11.5	9.288
121	104⅛	Exch 13% 1993	114	..	11.4	9.288
107⅛	93⅛	Exch 11¾% 1993	101⅝	..	11.5	9.288
116⅛	104⅛	Treas 12% 1993	110⅝	..	11.5	9.288
125⅛	105⅛	Treas 13¾% 1994	115⅝	..	11.9	9.288
120⅛	103⅛	Treas 12¾% 1994	112	..	11.5	9.288
124⅛	106⅛	Exch 13¼% 1994	115⅝	..	11.5	9.288
104⅛	89⅛	Treas 9% 1994	96⅝	..	9.3	9.288
98⅛	91⅛	Treas 8¾% 1994-04	96⅝	..	9.1	9.288
107⅛	93⅛	Conv 10¾% 1995	100⅝	..	10.7	9.288
107⅛	93⅛	Conv 10¾% 2005	100⅝	..	10.7	9.288
112⅛	111⅛	Exch 12¼% 1995	102⅝	..	10.7	9.288
94⅛	79⅛	Treas 8¾% 2008-05	94⅛	..	9.3	9.288
110⅛	93⅛	Conv 10¾% 1996	106⅝	..	10.1	9.288
129⅛	109⅛	Treas 11¾% 2003-07	116⅝	..	10.1	9.288
142⅛	121⅛	Treas 12¾% 2004-08	126⅝	..	10.1	9.288
104⅛	94⅛	Treas 9¾% 2008 A	95⅝	..	8.5	9.288
94⅛	79⅛	Treas 8¾% 2008	94⅛	..	9.3	9.288
102⅛	89⅛	Conv 5¾% 2009-13	95⅝	..	5.1	9.288
102⅛	89⅛	Treas 5¾% 2009	95⅝	..	5.1	9.288
99⅛	87⅛	Treas 5% 2011	93⅝	..	5.1	9.288
134⅛	112⅛	Treas 13¾% 2011-15	122⅝	..	10.1	9.288

OVER FIFTEEN YEARS

103	86⅛	Exch 9% 2008	94⅛	..	9.5	9.571
110⅛	93	Treas 10¾% 2003	101⅝	..	10.7	9.585
122⅛	107	Treas 12% 2008-12	112⅝	..	10.7	9.585
109	93⅛	Treas 9½% 2002	101⅝	..	9.5	9.585
111⅛	94⅛	Treas 10% 2002-06	103⅝	..	9.7	9.585
128⅛	109⅛	Treas 12¾% 2013-17	119⅝	..	10.7	9.585
121⅛	105	Treas 11½% 2001-04	111	..	10.4	9.585
116⅛	94⅛	Treas 9% 1999-04	102	..	8.8	9.585
98⅛	91⅛	Fund 3½% 1999-04	96⅝	..	3.6	9.585
107⅛	93⅛	Conv 10¾% 2004	100⅝	..	10.7	9.585
107⅛	93⅛	Conv 9½% 2005	100⅝	..	9.5	9.585
112⅛	111⅛	Exch 12¼% 2005	102⅝	..	10.7	9.585
94⅛	79⅛	Treas 8¾% 2005-08	94⅛	..	9.3	9.585
110⅛	93⅛	Conv 10¾% 2006	106⅝	..	10.1	9.585
129⅛	109⅛	Treas 11¾% 2003-07	116⅝	..	10.1	9.585
142⅛	121⅛	Treas 12¾% 2004-08	126⅝	..	10.1	9.585
104⅛	94⅛	Treas 9¾% 2008 A	95⅝	..	8.5	9.585
94⅛	79⅛	Treas 8¾% 2008	94⅛	..	9.3	9.585
102⅛	89⅛	Conv 5¾% 2009-13	95⅝	..	5.1	9.585
102⅛	89⅛	Treas 5¾% 2009	95⅝	..	5.1	9.585
99⅛	87⅛	Treas 5% 2011	93⅝	..	5.1	9.585
134⅛	112⅛	Treas 13¾% 2011-15	122⅝	..	10.1	9.585

UNDATED

45⅝	38⅝	Consols 4%	39⅝	..	10.1	
52	46	War Ln 3½%	49⅝	..	7.1	
51⅛	43⅛	Conv 3½%	47⅝	..	7.4	
34⅛	29⅛	Consols 2½%	32⅝	..	7.8	
28⅛	24⅛	Treas 2½%	26⅝	..	9.4	

INDEX-LINKED

133⅛	124⅛	Treas 2% 1988	130⅝	..	2.9	
130⅛	117⅛	Treas 2% 1992	123⅝	..	2.9	
101⅛	93⅛	Treas 2% 1996	97⅝	..	2.9	
111⅛	99⅛	Treas 2½% 2001	106⅝	..	2.9	
132⅛	114⅛	Treas 2½% 2006	125⅝	..	2.9	
113	94⅛	Treas 2½% 2011	107⅝	..	2.9	
127⅛	107⅛	Treas 2½% 2016	120⅝	..	2.9	
107⅛	90⅛	Treas 2½% 2020	101⅝	..	2.9	
109⅛	95⅛	Treas 2½% 2024	74⅝	..		

BANKS, DISCOUNT, HP

1987 High	Low	Company	Bid	Offer	Price Chge	Gross div p	Yld %	P/E
273	188	Allied Irish	265	268	-10	9.0	4.5	5.6
252	152	Bank of Ireland	246	249	..	17.0b	6.5	..
246	175	Bank of Scotland	240	243	-10	17.0b	6.5	..
111	77	Barclays	107	108	..	7.0	6.5	..
668	415	Brown Shipley	650	670	..	21.0	3.1	..
1125	800	Charterhouse Jap	1100	1150	..	14.0	1.2	..
1125	800	Charterhouse Jap Wt	1100	1150	..	..	..	..
350	165	Citibank Corp	340	350	..	11.0	3.1	..
132	86	Clydesdale Bank	128	130	..	8.0	6.2	..
440	278	Co-operative Bank	430	440	..	15.0	3.4	..
1125	800	Coutts & Co	1100	1150	..	14.0	1.2	..
1125	800	Coutts & Co Wt	1100	1150	..	..	..

CONFERENCES & EXHIBITIONS

FOCUS

A SPECIAL REPORT
By Doreen King

Big business goes under the big top

It's a big business and growing bigger every year. Exhibitions and conferences in Britain today are a billion-pound money-spinner. British companies spend more on exhibitions than on posters, radio commercials or business-press advertising.

Exhibitions are the successors to the great medieval fairs. The call is "Come buy, come buy!" – and it does not fall on deaf ears.

Over the last decade, spending on exhibitions has increased sharply. According to the Incorporated Society of British Advertisers the rise over the last two years has been dramatic. In 1984, spending on trade, technical and consumer shows was £191 million. For 1986, it was up to £258 million.

Another £63 million was spent on agricultural shows in the same year and £109 million for what the society describes as "private events". These include conferences, product launches and in-house meetings. The exhibition industry's share of UK business's media spend is now 7.5 per cent.

John Cole, marketing manager for the National Exhibition Centre at Birmingham, puts it succinctly: "Exhibitions are valuable because they produce real business."



"Come buy, come buy!" is the call to take part in trade fairs, unchanging since the Middle Ages. And they still produce good business, as John Cole, left, of Birmingham's NEC, says. Today the technology is more sophisticated, and the battle for market share among Britain's centres has intensified

Euan Russell of London's Barbican Centre says: "People want to meet face to face."

Ken Brooks of the exhibition organizers, Mack Brooks, and chairman of the Association of Exhibition Organizers, says: "Exhibitions provide something different from any other form of communication. It's a hands-on experience. You can see, feel and handle the product. It's all under one roof."

Mr Brooks sees the exhibition industry as a growing and prosperous business with the trends favouring smaller more specialized exhibitions.The computer industry, for instance, has seen several spin-offs from larger more general appeal exhibitions into areas such as computer graphics or computer optics.

Mr Brooks says: "This is true niche marketing. Today with the growth of smaller exhibition halls over the last couple of years you can mount a viable and valuable exhibition with less than 100 stands and perhaps only 1,000 visitors."

He points to the new Business Design Centre in Islington, the refurbished Alexandra Palace in north London and the recent extensions at Wembley and Olympia as examples of suitable settings for smaller exhibitions.

The structure of the British exhibition industry has, by tradition and historical accident, evolved differently from practices on the continent.

Compared to Germany, or Switzerland and France, which have major modern facilities in every significant city, Britain has until recently lagged behind. "What we have is good but not good enough," is Mr Brook's view.

What Britain does have, however, is a flourishing and creative cadre of exhibition entrepreneurs. On the Continent the exhibition halls themselves tend to create and mount the exhibitions.

In the UK, of the 45 company members in the Association of Exhibition Organizers who represent 75 per cent of the major shows, only five per cent represent the organizing divisions of major venues.

Exhibition organizers tend to be ideas people – marketeers with flair, imagination and a showbusiness streak.

One hall operator, who deals with big companies in the field, described it as an "adrenalin business". He added: "High nervous energy input is needed, like mounting a West End show and the same demands for razzamatazz."

The top players in the exhibition industry are said to be Reed International's Cahners Exhibitions Ltd, together with sister company, Industrial and Trade Fairs; EMAP, East Midlands Allied Press, which recently acquired some smaller exhibition companies, Blenheim Exhibitions Grop and some smaller specialist operators such as ON-Line.

There is a close kinship with publishing and it is no coincidence that two publishing groups lead the field.

Ken Brooks of AEO is confident that Britain is going to win an even bigger share of the international exhibition market once the Channel Tunnel is operational. He explains: "A continental executive will think nothing of getting into his Mercedes and driving for four or five hours to reach an exhibition he wants to atend."

The conference and exhibition industry's own show, International Confex, is a clear indicator of the buoyancy of the business. First mounted in January 1984 at London's Barbican Centre, the exhibition world's own exhibition by its third year, 1986, had grown to 200 stands and 3,500 visitors and at the Business Design Centre in Islington this month, 260 stands and 5,000 visitors.



Paul Lovelace

Under the arches: Andrew Morris and an asssociate at London's Business Design Centre in Islington, where the industry's own show, Confex, will open tomorrow

Centres to come

The conference and exhibition industry is one in which long-term planning is the norm. Future developments include:

- The £121 million International Convention Centre development at Birmingham, financed by the city and the EEC. An integral part will be the Hyatt Regency Hotel, a 300-bedroom tower. A concert hall with world-class acoustics will form part of the 11 halls grouped around a mall. Completion is scheduled for 1991.
- Two new venues in London Docklands: the London Arean, a £26 million development due to open in March 1989 and the £545 million Londondome complex on the north side of the Royal Victoria Dock. Plans, not yet approved, for Londondome include a 23,000-seater stadium, a 20,000 sq m exhibition hall and a conference centre linked to a 500-room four-star waterside hotel.
- A £20 million Forum Hotel to be built in Glasgow as an integral part of the Scottish Exhibition and Conference Centre to open in 1989. The 19-storey hotel will have 285 bedrooms, 15 luxury suites and banqueting and conference facilities for up to 1,200 delegates.
- Cardiff plans a World Trade Centre for completion in 1991, with 57,000 sq ft of exhibition hall, incorporating meeting facilities and a new 129-room hotel. A £50 million marina will be built in Cardiff docks.

Great hopes for the Chunnel

Subtle differences in the show world

Compared to the hard-sell exhibition market, a conference is completely different, with different aims and objectives. Companies spend more on exhibitions than conferences. But for host cities and resorts, conferences can be better business.

People who go to conferences spend more time and money shopping, wining and dining. There is more local spin-off. An exhibition visitor, however, can "hit and run", making a one-day or half-day trip in company time.A conference visitor may spend anything up to a week in one place, perhaps bringing their spouse, "bridging" their visit over a weekend and adding a day or two of holiday time.

Research has shown that a conference delegate spends three times as much as an ordinary tourist. Defining a conference, a convention, a congress or a meeting is a challenge that those involved try hard to dodge with a chuckle.The consensus, however, is this: meetings are small, more personalized gatherings, perhaps of 100 people, often, but not always, belonging to one organization or interest group.In the US, "meeting" is used for what in Britain is a conference.

Conferences tend to be larger events for people from different organizations. Conferences are for people to learn and to share knowledge, as well as meeting and mingling. Professional associations, industry groupings and trade associations are the main conference organizers.

Conventions, say some operators, are not quite the same. A convention is where people share an experience and receive a message. By that criterion, our autumn party political get-togethers at the seaside or spa towns would be conventions rather than conferences. Congresses tend to be grand affairs, usually academically-based.

There is another category of conference or seminar staged neither by a professional organization nor company, but by an entrepreneurial third party who decides to have a meeting, assemble speakers and charge delegates from one industry whatever the market will bear.

The serious money and prestige, however, is in the major international conferences. Geoffrey Smith of the International Convention and Congress Association's UK brunk explained: "The US is the top host country for international conferences, with London and Paris alternately second or third."

The turnover of the international conference industry is difficult to calculate but informed estimates for North America alone, put it at $35 billion (about £19 billion) a year and, says Mr Smith, the rest of the world could account for at least the same sum.

The British Conference and Exhibition Centres Export Council, a marketing consortium of nine purpose-built conference centres, pushes the welcome-to-Britain message enthusiastically and has just opened a Brussels office.

Today business conferences and meeting are not regarded as frills or an optional extra.

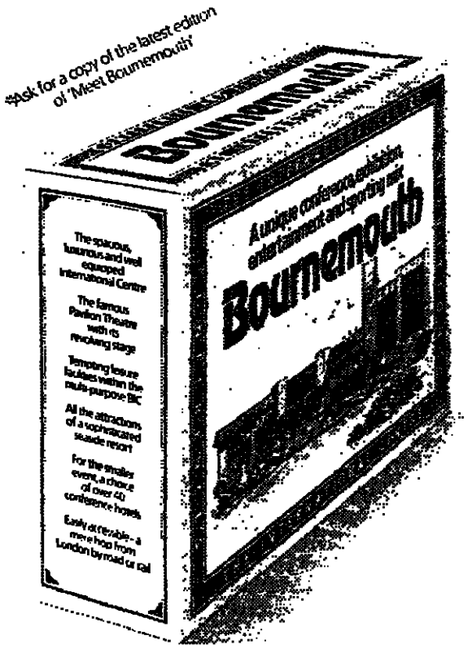
John Burt of the London Convention Bureau puts it wryly: "Meetings can be stimulated by recession. If you need to motivate your sales force, you need to do it more than ever when times are hard. The meetings business thrives on crisis – and the outlook for crisis is very good."

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BOURNEMOUTH INTERNATIONAL CENTRE

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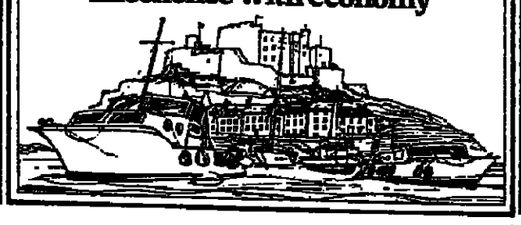
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FOCUS

CONFERENCES & EXHIBITIONS

Everything but the clowns

There's no business like conference business, when it's show business. The all-singing, all-dancing, laser light show corporate spectacular started across the Atlantic but there are now half a dozen important conference production companies in Britain which mount lavish company-financed events.

Leading companies in the field are Imagination, ICM — a Saatchi subsidiary — Purchasepoint, Commercial Presentation, Hamilton Perry and Spectrum Communications. "It's industrial theatre," explains Paul Swan, managing director of Spectrum Communications.

Mr Swan and his partner Peter Berners Price, decided to create a team that could deliver on time, to budget, and provide a permanent creative staff to develop relationships with the clients; people who could understand their customers' business and provide continuity.

Spectrum, with its headquarters at Acton, west London, boasts "a lot of raw creativity." Experts in audio visuals, computer graphics, music, lighting, set design, model-making and every kind of offbeat idea create spectacular effects in electronics and technology to spotlight business messages.

"Running a conference is the biggest amateur blood sport in the country," says Paul Swan. The "green baize and water jugs" approach, he says, is not just old-fashioned but boring and ineffective.

A professional conference production company such as Spectrum will harness all the arts of communication to bombard conference participants with a multi-media experience.

Immense ingenuity is applied to make the events exciting. The Wang computer company challenged Spectrum to mount a simultaneous launch of a new transatlantic computer link and its new headquarters in Brussels.

A massive stage and marquee were built on a car park adjoining the Belgian headquarters and the seating completely revolved to show the audience an American office, set with American actors, and then a British office set with British actors. "What looked like a solid wall was a gauze", explained Mr Swan. "It's a wonderful transformation technique which dates back to Victorian pantomimes."

Last year one of Spectrum's most innovative presentations was for ICL International in Paris. An art gallery at Château Chantilly was transformed into a modern presentation theatre, complete with raked seating and foyer. A dramatic laser opening turned into a nine-metre-square cube of light which revolved to show different facets of the company's business message.

For one computer company's exhibition stand at Telecom '87 in Geneva, Spectrum designed an eye-catching glass and steel pyramid structure. In fact, the entrance lounge was a giant lift which slid up the stand, depositing visitors in a viewing theatre.

Corporate spectaculars can cost upwards of £250,000 for a one-day event. Roadshows, which take a presentation on tour to a number of different venues, can cost even more.

Spectaculars can cost £250,0000

Spectrum transformed the Brighton Corn Exchange into a 1930s-style American Far West bar-diner for the launch to the trade press and retailers of Levi's new line in casual slacks.

Press and buyers sat at round tables while the long bar doubled as a catwalk for the models.

"Sometimes we arrange to have him interviewed on stage instead of addressing the audience directly, if that's the way he comes over better," said Mr Swan.

If green baize and water jugs are old hat, so are sedate black tie dinners on the last night of a conference. A Milton Keynes company, Creative Event Management, specializes in the corporate hospitality event.

For one company, Creative Event Management's John Hooker, staged box cart racing at the Centre Parks leisure centre in Sherwood Forest, persuaded executives on to pedaloes to hunt plastic ducks on the lake, video-ed the proceedings and showed edited highlights at the evening gala.

The battle is on for pride of place in showgrounds between London and Birmingham

The two most important decisions for any exhibition or conference organizer are where and when. Two or three years' forward planning is not unusual in the exhibition and conference industry as the main exhibition halls and conference centres can be booked far into the future.

The headache is finding the accommodation available at the time it is wanted. Harrogate, for example, has a three-year waiting list.

When exhibition organizers talk frankly, a picture emerges of both rivalries and co-operation. The capital and the second city are neck and neck in the race for the top national and international shows.

Birmingham's purpose-built National Exhibition Centre is widely acknowledged the best — for ease of access, design and support services and its advantages in attracting overseas visitors who can be touring the exhibition less than an hour after landing at Birmingham International Airport.

The South-East is the logical setting for the main personal finance exhibition, the Money Show, simply because that is where the affluence is.

The first of the three crucial factors tends to be accessibility, one reason West Germany stages so many successful European exhibitions. The next is size. The smaller, more specialized exhibition would be lost in too large a hall and many shows that start in a small venue move to a bigger one as they expand and become more successful.

Last is the question of style.



Paul Swan, left, in the Spectrum workshop: 'Running a conference is the biggest amateur blood sport in the country"

Aggie is now the jewel

A modern high-technology industry would not usually choose a historic mansion deep in the English countryside to put over a futuristic message.

Until recently exhibition centres on the Continent far surpassed British venues. So today's well-travelled and discerning business visitor expects standards that overseas exhibition halls and conference centres meet without question.

London and England tend to be synonymous to the overseas business traveller and there is no doubt that, in the past, the lack of planned exhibition space in London was a disadvantage.

It was ironic that London, which pioneered the whole idea of the big exhibition with the Crystal Palace nearly 140 years ago, had fallen so far behind.

An exhibitor at many top exhibitions put it bluntly: "The older London venues were too seedy, too tacky, the catering was rotten, the toilets were squalid and the parking diabolical.

"Loading and unloading was a nightmare and you could be held to ransom by staff demanding time-and-a-half for simple carpentry and electrics and not allowing you to bring in your own men."

But London is now well back in the game with the development of smaller, purpose-designed centres, ideal for more specialized exhibitions, and great improvements to the older exhibition hall.

Alexandra Palace, high on a north London hill opened in 1873 and is set in 196 acres of parkland. Damaged by fire in 1980, it was rebuilt last year and re-opened, after expenditure of £35 million as a multi-use centre for exhibitions, conferences and fairs. It offers a total covered exhibition area of 10,000 square metres.

Wembley has opened a £5 million exhibition hall providing an extra 5,000 square metres of modern serviced space to add to the existing 3,000 square metres already available.

But London's jewel in the crown has to be the imaginative new Business Design Centre in Islington, the former Royal Agricultural Hall or "Aggie", now just over a year into its new role.

The Aggie, built in 1861 as a cattle market, became London's most spectacular exhibition hall second only to the Crystal Palace. It was a concert hall, a ballroom, a circus ring, a race track and an arena. But it languished, derelict, during the 1970s after wartime closure and post-war use as a Post Office parcel-sorting department.

A businessman, Sam Morris, took on "the Aggie" and transformed it into Britain's first trade mart and exhibition complex. The idea was simple — a permanent showcase for the best of British design — a one-stop centre where a variety of products and services for offices, hotels, retail shops, restaurants and business interior design can be viewed under one roof.

> **"The exhibition business is booming because of specialization and the demand for space for the small shows"**

It opened in October 1986 with a mix of permanent showrooms, exhibition and conference space under the stunningly restored vaulted glazed Victorian roof. The exhibition space is 3,745 sq metres spread over three levels.

Exhibition facilities are up-to-the-minute and state-of-the-art. The centre has 12,000 sq ft of turnaround space at the back and 5,000 sq ft of storage space. There are plans to extend the gallery floor and build on the site next door to provide a total 4,360 square meters of exhibition space later this year.

Andrew Morris, the managing director, explains: "Our first *raison d'être* was to provide a permanent design exhibition and the second, an exhibition centre.

"We book exhibitions that complement our business design profile. We've gone for a specialized niche to make sure our showrooms get visitors relevant to them."

The Business Design Centre has its own electrical department with staff to deal with telephone installation, electrics and what are known as shell schemes. A shell scheme is a modular which can be arranged to different shapes and sizes to suit the exhibitor.

Exhibitors can choose between a "breakaway" stand, the term used in the industry for a custom-built and designed stand and a shell scheme.

The centre held 28 trade shows in its first 12 months as well as frequent promotions and product launches. This year it will run 42 exhibitions.

Despite criticisms, London's older venues, Earls Court and Olympia, are transforming themselves to compete more effectively. They still house nearly half of all UK exhibitions. While the NEC takes 41 per cent of the country's exhibition business, Olympia has 23 per cent and Earls Court 17 per cent.

During the past five years, ECO, Earls Court and Olympia Ltd (a P&O subsidiary) has invested more than £25 million in new development at Earls Court and opened the successful Olympia 2 hall for smaller exhibitions as well as the Olympia Conference Centre.

Earls Court 2 should open in 1989. The £59 million project will provide London with a new 17,000 sq metre exhibition centre. ECO's chairman, Howard Phelps, says the company's research shows that most people prefer to use London for their exhibitions.

John Burt, head of the London Convention Bureau, confirms the finding. "London and Paris," he says, "are the most popular cities in the world for all types of meetings and exhibitions."

Imperial College Conference Centre

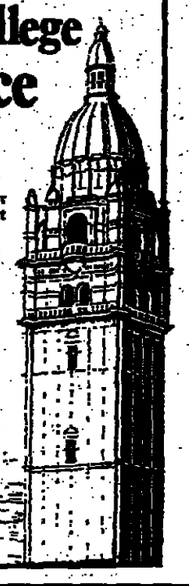
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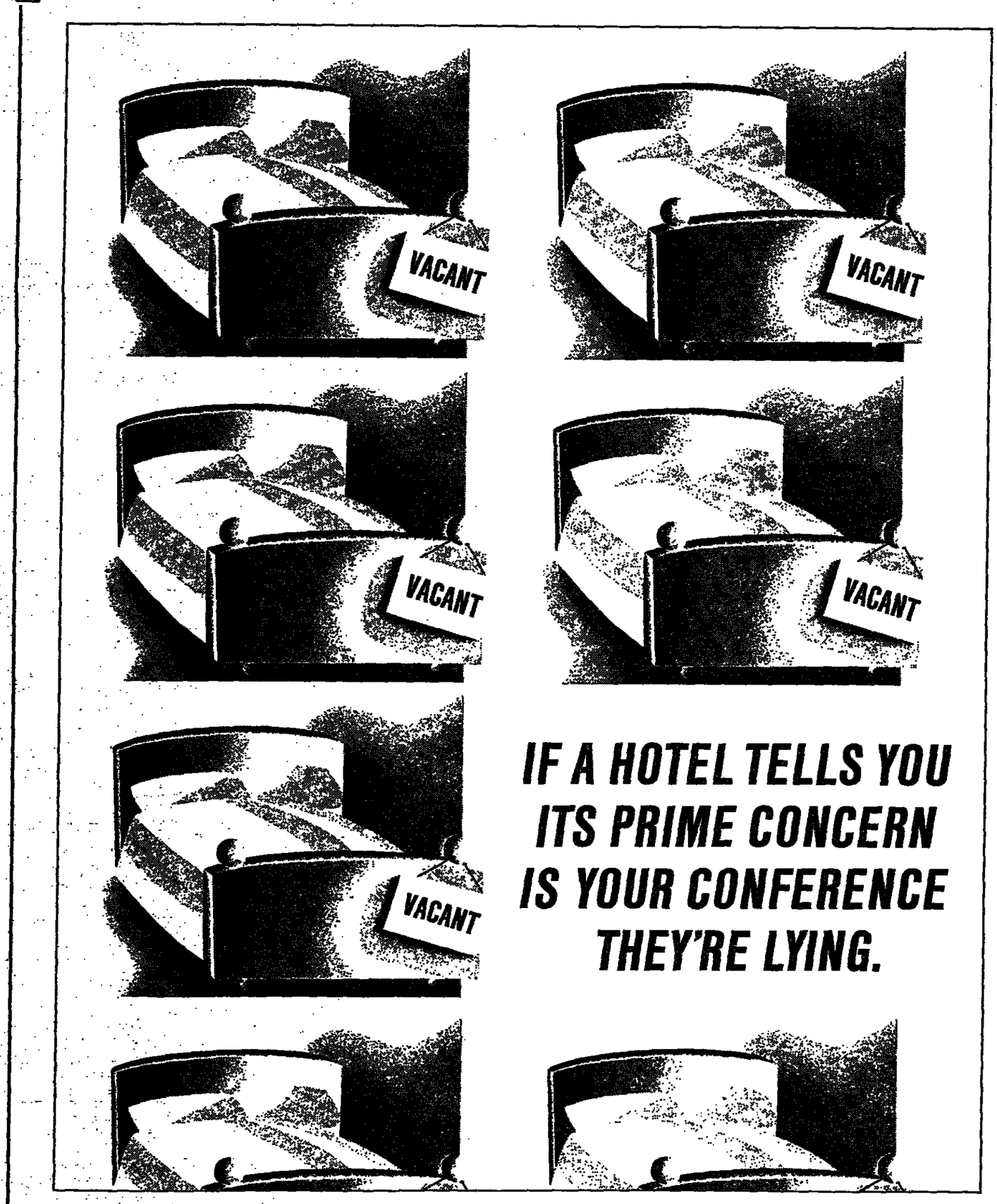
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Edited by Matthew May

COMPUTER HORIZONS/1

Tide turns as Big Blue follows the opposition

Irony is afoot in the personal computer industry this week as IBM begins a year in which it is having to follow its competitors after almost five years of leading – if not dominating – the personal-computer business.

Last year, the world's largest computer company faced the indignity of following its arch rival, Compaq, in releasing a computer based on the powerful 386 computer processor. And in 1988, IBM is going to be devoting much of its time to convincing PC owners to use a system of operating their machines that is something of an imitation of what Apple Computer has been offering for the last four years.

This irony is not lost on the authors of a US study, released in Britain today, by Peat, Marwick, Main and Co. Apple commissioned the study last year to look at what benefits its Macintosh computer was providing to PC users.

Not surprisingly, the study highlighted as benefits the very aspects of Macintosh technology that IBM and Microsoft are seeking to imitate with the OS/2 Windows Presentation Manager planned for release later this year. This special software will allow IBM PCs to go some way towards the ease of use that has helped to allow the Macintosh to become a second standard.

THE WEEK

By Geof Wheelwright

Simply put, the report makes the case that if a computer itself is designed to be simple to use, that design can force all the companies writing software for it to follow suit.

The report also claims the Macintosh approach can be directly linked to productivity increases. It cites the case of a worker whose productivity could be increased by 25 per cent.

Through using one computer application, one hour per day, a user might obtain a 15 minute gain per day. "If the same user has a Macintosh and because of ease of use employs the computer three hours a day for a variety of applications, a 45 minute saving could be made – close to one half day per week" suggests the report. It comments: "Management can encourage or direct an improvement of that magnitude toward strategic activities such as sales calls, proposals, increased customer contact or more product development."

> "More than just an executive toy"

While Big Blue, as it is known in the business, may be taking lessons from this kind of ease of use, it can take comfort in the fact that it does not have to commission reports like the one that Apple has just announced.

Though Apple has been widely praised over the last few years for just how easy to use and powerful its Macintosh was, it is only gradually gainng the confidence of companies in the Macintosh's viability as a business computer.

Apple has done everything it could over the last few years to prove that the Macintosh was a good deal more than the executive toy that many critics suggested when first announced in 1984.

This study is another part of that strategy. In addition, Apple has recently released new models of the Macintosh, including the powerful Macintosh II and SE models which have the capability to accept add-in electronics that allow them to use software written for the IBM personal computers.

That trend is expected to continue this month with some new products to be shown at a Macintosh trade exhibition in the US with the likelihood that there will also be an announcment of a tie-up with Digital Equipment to make the companies' computers easier to use with each other.



Steven Jolly, of Covent Garden Itec: We start with a broad introduction to IT

America chips in to beat Japan

By Thomas Hayes

A consortium of 14 companies at the forefront of America's computer-chip industry said last week it would locate an ambitious, cooperative research effort in Austin, capital of Texas.

The consortium, Sematech, has been championed by the American semiconductor industry and the Defense Department as an urgent program to regain ground lost to Japanese chip manufacturers during the last three years.

The department has said that the nation's security will be at risk if US manufacturers continue to suffer from foreign competition.

A multitude of high-speed computers, surveillance devices and other military and commercial electronics products is based on the latest advances in semiconductor production.

The decision came two weeks after Congress agreed to spend $100 million a year up to 1992 to help fund the consortium. Sematech's total annual budget is $250 million, which includes $100 million contributed by its member companies as well as money from state and local governments.

As plans for Sematech move forward, there is still no consensus about about what its focus should be. Some believe it should foster the manufacture of high-volume, mass-produced memory chips, while others favor an emphasis on specialty chips.

Sematech is expected to employ 800 people. Half of those would come from the 14 shareholder companies, which will have the rights to use whatever advances Sematech creates.

Jerry Sanders, chairman and chief executive of Advanced Micro Devices Inc. and a member of Sematech's board, said the effort would be considered a success in five years if it had helped American companies make high volumes of chips with circuits no greater than three-tenths of a micron in width.

A micron is about the size of one-hundredth of a human hair. Most chip-makers today are working with densities of about one micron. Reducing the size of the circuits results in faster, smaller and more sophisticated computer chips.

Critics of the venture contend that Sematech's goals are misguided. They argue that American manufacturers have fallen so far behind their Japanese rivals in developing high-density memory chips that they cannot now catch up.

These critics say Sematech should concentrate on specialty designs for chips called application specific integrated circuits.

Apricot surprises with an attempt to go up-market



Roger Foster, chief executive of Apricot: Our company is more flexible than many

By Richard Sarson

This year Apricot is to sell computers with a wider range of power than IBM, ICL or DEC. This startling claim was made by Roger Foster, chief executive of Apricot, which only two years ago was a loss-making supplier of low-end micro computers.

The sudden up-market jump is on the back of a five-year strategic partnership with Sequent Europe, under which Apricot will sell Sequent's parallel-processing computers in Britain.

Fears that the deal may spread Apricot's staff too thinly over too many markets are to be countered with the hiring of 40 new staff, to sell the new equipment. Apricot will have the right to sell Sequent machines abroad only if they add to them, for instance by packaging them with Apricot's investment management software.

The computer architecture of Sequent's machines couples together up to 30 of the Intel 386 chips that power the top-end IBM PCs and their clones.

Because each chip has a speed of around 4 million instructions a second (mips), the companies claim the top of their multi-processor range goes to 100 mips. IBM claims only 80 mips for its biggest mainframe of more traditional design.

Apricot computers start with disc-less work stations at about £1,500 and proceed through personal computers and multi-user systems.

Because Apricot and Sequent both use the Intel chip and certain standard operating systems, Roger Foster says his company is more flexible than many. He points out that though IBM, DEC and ICL preach the gospel of open systems, most of their minis and mainframes are locked in to their own closed operating systems.

Casey Powell, Sequent's president, says his company has the "advantage of coming from nothing" with no historical computer architecture or customer-base to protect.

He does not expect to displace existing corporate mainframes but to build up new applications that were not viable before in individual departments rather than in central computer rooms. Mr Powell believes that the spread of relational databases, such as Oracle and Ingres, has been held up by the expense of hardware fast enough to run them efficiently.

Mr Powell also says that programs do not have to be specially written to use Symmetry's parallelism. The extra speed is gained by running many separate jobs concurrently on the linked processors – not, as in scientific parallelism, splitting up programs and arithmetic processes – to make one massive number-crunching task run faster.

The new partnership is not going to change Apricot into an ICL overnight. Apricot is still only a small company, with £71 million turnover last year, against ICL's £1,189 million. Sequent is only five years old and about half the size of Apricot.

Because the partnership is more or less limited to the UK, and as Sequent will be looking for other partners on the continent, it will not help Apricot build its export business.

The Soviet Union is catching up, slowly

A Soviet crash program to catch up with the West in designing powerful new computers is starting to pay off, but the Russians still lag far behind, according to industry reports.

The drive began in 1985 with the creation of a task force to set up a nationwide program to develop advanced computers, including supercomputers.

Before that, the Soviet Union relied mainly on importing computers from the West, then copying them – an attempt often blocked by the West for reasons of military security.

According to *USSR Technology Update*, an industry newsletter published in the US, the project's 155-member staff has achieved some success.

It has developed MARS-M, a high-speed computer for scientific applications with a speed of 20 million operations a second. It has also created the Kronos family of 32-bit processors for use in high-speed computer work stations.

Overall, the newsletter reports that the Soviet computer industry is still far behind the West.

It adds: "The reliability of Soviet computers is low and the rate of development is slow.

"Soviet industry has not yet mastered production of personal computers or even the 32-bit microprocessor, which is the mainstay of the drive to automate Soviet industry."

Electronics and computer related ministries that had originally been skeptical of the project, which is headed by the Soviet Academy of Sciences, had recently become enthusiastic, said the report.

Courses to help both student and employer

Peter Western is an 18-year-old programmer who is leaving his first job at £9,000 a year to seek pastures new.

He is one of a number of young people who have been trained at an Information Technology Information Centre (Itec), one of the institutions set up to combat the skill shortages that affect the UK's computing and related industries.

Mr Western, trained at an Itec in Covent Garden, London, started the two-year course at the age of 16 along with 50 other young people. The courses consist of basic training and periods of work experience where the students go out to a company in order to savour a real working environment.

He was placed at a company called Video Media, which specializes in inter-active videos, optical discs and CD Rom. In fact Mr Western did not complete his course at the Itec. "I left on work experience and Video Media offered me a job," he said, "so I never went back to the Itec."

It would be wrong to think of the Itecs as purely cramming courses in computer technology. What the operation is designed to do is to give a young person some experience of working life generally, as well as teaching them basic computer and electronic skills.

Steven Jolly, manager of the Covent Garden Itec, outlined the philosophy behind the project: "Initially we give the students an 11-week broad based introduction to IT. It is designed to introduce them gently to the subject and to ensure that they do not come with any preconceptions."

The induction course consists of a general introduction to information technology, two week's touch-typing, a week in basic office practice, three weeks' software training, a week of working with graphics and desktop publishing and a week with electronics.

All the students are encouraged to use word processors to write their CVs, before going on to various employers for a period of six to nine months' work experience.

TRAINING

By Sean Hallahan

Mr Jolly explained that the course was intended to teach the students more than just the basic IT skills. "We also try to teach the things like the importance of getting to work on time and how to deal with figures in authority," he said.

Dr Peter Chatterton, technical director of Video Media, acknowledges the importance of the work Peter Western has done but believes that his move is mutually a good thing. "This is not a criticism of the Itec," he said. "The smaller companies can do very well out of the Itec and both parties get a lot out of it."

Another trainee from Covent Garden, Grant O'Leary, has found a position with Honeywell's London office. He works on customer sites, maintaining terminals for the company and working with fairly low-level technology because Honeywell wishes him to concentrate on developing his skills with customers.

According to Mr Jolly, the Itec selects its students based on their motivation and interest in IT. Many of the students, who range between 16 and 18, have some experience of using computers at school and at home. But the emphasis at the Itec is on business applications; students are not allowed to play games on any of the equipment.

The Itec tries to match the particular IT skills of a student to jobs. Only a small proportion go on to become programmers. Others will have acquired word processing skills and go into an office environment.

Mr Jolly argues that the students, even allowing for their relative youth, can be of great value to companies because of their training.

The prevailing economic climate means that the Itec is being forced to become more self-sufficient and is looking both for sponsors and at the commercial opportunities ahead.

Mr Jolly believes that 90 per cent of the students find full-time work with companies from the size of IBM and Honeywell down to Video Media and other smaller organizations.

EVENTS

- **Corporate Computer Security**, Tuesday until Thursday, Brighton (0733 60535)
- **Which Computer**, January 19-22, National Exhibition Centre, Birmingham (01-891 5051)
- **Office Update**, January 19-22, National Exhibition Centre, Birmingham (01-891 5051)
- **Amstrad Computer Show**, February 4-6, Alexandra Palace, London (061-456 8835)
- **Cadcam 88**, March 22-24, National Exhibition Centre, Birmingham (01-608 1161)
- **Electronic Publishing**, March 22-24, Olympia, London (01-647 1001)
- **Visit Recruitment Fair**, March 25-26, Cumberland Hotel, London, (01-262 1234)
- **Computer Recruitment Fair**, March 25-26, Rainbow Rooms, London (0491 681010)
- **Computer Recruitment Fair**, April 15-16, New Century Hall, Manchester (0491 681010)

AT & T buys into rising young Sun Microsystems company

American Telephone and Telegraph is to acquire up to 20 percent of Sun Microsystems, the fast-growing manufacturer of computer work stations for engineers and scientists.

The agreement allies the vast resources of AT & T, which has been struggling in computers, with the inventiveness of Sun, a California company that has defied industry convention and is becoming a leading computer company.

AT & T and Sun, which announced a cooperative technology development agreement in October, hopes to create a big new camp in the computer industry.

The deal is likely to cost AT & T around £160 million and could help establish its Unix operating system as a standard for powerful work stations.

It allows AT & T to tighten its link with a company that has been as successful in computers as AT & T has been a disappointment.

AT & T and Sun announced in October a cooperative agreement in which the companies would work together to develop a unified version of Unix, a computer-operating system that was developed by AT & T and is used by Sun.

AT & T also said it would develop computers based on a new microprocessor developed by Sun, which uses technology known as reduced-instruction-set computing, or Risc.

By investing in Sun, AT & T protects a company on which it will be vitally dependent in the future. In some ways, analysts said, the investment resembles one IBM made a few years ago in the Intel, a company whose microprocessor was the basis for the IBM personal computer line. IBM has since sold its Intel stake, but the investment gave Intel the capital it needed to develop future versions of the microprocessor and protected the chip maker from a takeover by an IBM competitor.

AT & T has linked with other computer companies with mixed success. The most important tie was with Olivetti of Italy, which makes the personal computers sold by AT & T. And Counterpoint Computers, a start-up, was supposed to supply AT & T with work stations but did not succeed as planned.

Sun has grown meteorically to £270 million in annual revennes since its founding in 1982 by two computer-science graduate students and two freshly minted graduates of Stanford University's business school.

New air reservation system on line soon

Nine of Europe's biggest airlines – including British Airways, KLM, Alitalia and Swissair – will begin work this month on headquarters for their new Galileo computer reservations system (CRS) to be based in Swindon, Wiltshire, *writes Geof Wheelwright.*

The development of the system, which will eventually see more than 400 computer experts working at the Swindon site, goes on line this month with the opening of a temporary site at Hillmead.

According to Galileo's Robert Faulkner – who is on secondment from British Airways, the initial development at Hillmead and then Swindon will not require a massive number of computer programmers.

One potential area for recruitment is in the development of personal computer software. Unlike many older airline reservations systems, Galileo users will make their bookings through a personal computer rather than a dumb terminal.

Eventually the system is expected to become the largest single computer network of IBM PS/2 machines anywhere in the world and as such will take a good deal of communications and networking expertise to ensure that it works properly.

The success of the system will be crucial to all the member-airlines because apart from a promise of providing a better service to customers, it is expected to become a prime revenue-earner in its own right.

Such computerized reservation systems (CRS) are so important for the success of some airlines that American Airlines president Robert Randall has said that if he had to choose between selling his airline or his CRS company, he would unload the airlines and keep the reservations system.

TECHNOLOGY

Next week Computer Horizons will be replaced by a new section, Technology, which will appear every Tuesday. It will continue to cover developments in computers and their applications, but will embrace a broader spectrum, reflecting not only the way in which computer technology has influenced almost every aspect of industrial and social life but looking at the widest range of technological activity. We shall also be examining the opportunities for those who work in these areas and the companies and institutions that are widening horizons

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COMPUTER HORIZONS/2

How to succeed with hacking

■ Published next week is the third edition of the *Hacker's Handbook* — a book which when orginally published managed to make it into *The Sunday Times* bestseller list and caused much controversy over its advice on how to break into other peoples computer systems.

Written by Hugo Cornwall, the book's success has meant his services are now in demand to advise big companies on their security problems. "It will soon be almost impossible for me to write the sort of hacking book people have come to expect," he says. "Quite simply I am aquiring too many professional secrets".

The *Hacker's Handbook III* will be published on January 21 by Century Hutchinson at £6.95.

■ The EEC, with an eye to the 1990s, has finally voted more cash for three ambitious research programmes designed to make its industries competitive.

EEC ministers of research meeting in Brussels last month gave the go-ahead for the second five-year phase of Esprit — the European Strategic Programme for Research and Development in Information Technology. They approved a budget of more than £2 billion for Esprit to be divided equally between the EEC and its industrial partners.

Esprit, which will mobilize 5,500 researchers, is concerned mainly with robot, computer, micro-chip and

BRIEFING

software technologies. Its goal is to enable European industry to keep pace and compete with its rivals in Japan and the US during the next decade and to achieve internationally recognized European industrial norms.

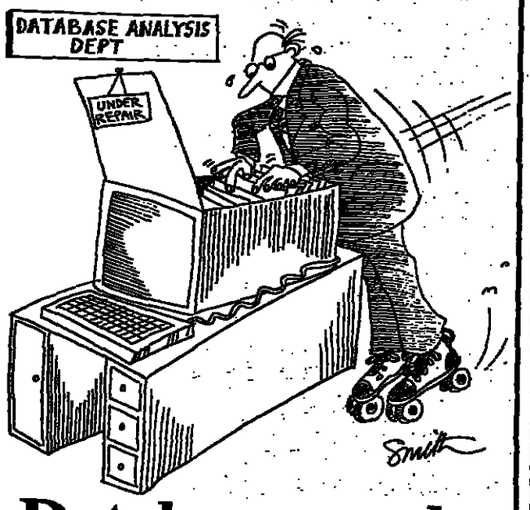
■ Soviet scientists have developed a new robot capable of carrying twice its own weight up walls and along ceilings, Tass news agency has reported. It said the robot had five legs equipped with suction pads and moved like a spider. Weighing 34 lb it could carry loads of up to 72 lb.

Tass quoted one of its designers, Professor Felix Chernousko, as saying: "Our vertical-moving robot isn't just an exotic toy." He added that it could be used to monitor seam welding in shipbuilding or to clean windows in high-rise buildings.

Tass said the robot was operated by cable, but there were plans to develop a larger device with a remote control system.

■ A Japanes firm says it has developed a new superconducting ceramic film that will speed the development of super high-speed semiconductor switching devices. The ceramic film has a world record current density of 2.54 million amperes per square centimetres, a capacity that exceeds the previous record established by Nippon Telegraph and Telephone, said its developers, Sumitomo Electric.

Unlike previously developed superconducting ceramics, the new ceramic is said to be very stable, maintaining its superconducting properties even a month after fabrication. Electricity can pass through the new ceramic film both vertically and horizontally. NTT's allows electricity to pass through only horizontally.



Database people hit the jackpot

Working with databases does not appeal to everyone. It means dealing with pure data processing rather than developing applications. You will never come into contact with users because you won't be tailoring the system to fit them.

Instead you get access to computer memory. It's a very technical job and those with analytical skills are best at it.

"We do a behaviour profile analysis of all our job candidates and find that those who are very logical and precise do best at databases. To succeed in databases you must prefer computers to people," said Adrian Sullivan, managing director of Hi-Capability management consultants.

A sophisticated database and access to it is vital to most

JOBSCENE

By Caroline Berman

computerized businesses. Everything goes onto the database, including the customer file, management information and accounts. All programs have to satisfy the requirements of the database.

In the early 1980s many database functions were relegated to the applications area. Increasingly organisations have wanted faster access to their information.

But speed is partly dependent on good database design and management. So now the trend is to have a separate database department within a computer department and the database administrator often reports directly to an information technology director.

And moving out of database administration isn't a problem either, as Mr Sullivan explained: "If you're experienced in database design and management, it stands you in good stead for other jobs in application programming and systems analysis, since you must understand how everything fits into a relational database."

Salaries for working as a database analyst can range from £18-22,000 for those with at least 18 months experience. For more junior analysts, the range is £15-17,000. Database administrators get £20-25,000 and for database consultants, salaries can be up to £35,000.

Like most jobs in technical fields, database analysts are difficult to find. "The shortage is particularly at the relational database end. If I find a DB2 person I immediately know 12 companies who would want him or her, without even having to ring them up," said Alastair McIntosh, manager of Metro Computer consultants.

Mr Sullivan said that during the past year fewer people have been applying for database jobs. This was partly because the demand for these skills had increased, but the supply had not.

"One US bank decided to train someone internally as they had been advertising the job so long," he said. McIntosh also had several clients who had been looking for database analysts for a long time and eventually decided to retrain their own systems analysts into database analysts.

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Probably in your late twenties or early thirties you must have a detailed understanding of UNIX to converse effectively with R&D specialists, and strong presentation skills to "sell" new products to the sales teams. The post is suited to someone seeking a career move from the technical to marketing side of product management, and demands commercial awareness, organisational ability and strong communication skills - both verbal and written.

Our standards are high but you will find a rewarding package of benefits and excellent career prospects within a dynamic company.

To apply please send a full career history to Mrs J Henson-Webb, Personnel Officer, Acorn Computers Limited, 645 Newmarket Road, Cambridge, CB5 8PB.

Acorn
The choice of experience.

Science & New Technology feature on January 26th 1988 to advertise call on 01 481 4481 NOW

Allied Breweries Limited, the Beer Division of Allied-Lyons PLC, is a major company within the drinks industry engaged in the production, distribution and retailing of such leading brands as Skol, Long Life and Castlemaine XXXX.

We have a vacancy in our management services function for a candidate with

FOCUS OR OTHER 4GL SKILLS

The role is that of providing business professionals with timely information to support the control and development of all aspects of the business. The successful candidate will be joining a well established Information Centre team providing both new data bases for end-user access and extractions/reports from existing data bases.

Ideally, applicants should have 1-2 years' experience of using 4 GL's - the FOCUS Family of information access products in an IBM mainframe environment being particularly valuable. However, training will be provided for a candidate with experience of a different computing specialism who has the right character and aptitudes.

We offer an attractive employment package with a starting salary of up to £11,000 a year depending on experience. Good career opportunities exist and assistance with relocation is also available if needed.

Applications from persons of either sex should be submitted in writing, stating age, experience and qualifications to Mrs. C. M. Lane, Personnel and Training Officer, Allied Breweries Ltd., 107 Station Street, Burton-on-Trent, Staffs.

ALLIED BREWERIES

Allied Lyons
A Great British Company

Shortlands Computing Services Ltd

TECHNICAL DIRECTOR

Maidenhead c£30,000 + bonus + car

Shortlands is a leading supplier of computerised accounting systems, with an enviable portfolio of UK and international clients.

The Technical Director will be responsible for the support and enhancement of an established accounting suite and for leading a development team whose task is to ensure that proven accounting concepts can be transferred to new computers as hardware and software technology advances.

Applicants should be educated to degree level and possess a thorough knowledge of accounting sytems, Cobol and fourth generation language environments. Career history must demonstrate project and commercial management capabilities, innovative ability and a comprehensive understanding of DP principles.

In addition to basic salary, the total remuneration package for this appointment will include a significant performance and profit-related bonus element.

Please send full career details in confidence, to Mike Blanckenhagen, quoting reference S1198/T.

KPMG Peat Marwick McLintock
Executive Selection and Search
9 Creed Lane, London EC4V 5BR

COMPUTER SALES

DEALER ROOM SYSTEMS — £50,000 OTE + GUARANTEE £100,000 REALISTIC EXECUTIVE CAR

Due to their continuing success, our Client, a market leader within the Dealer Room Systems environment, is currently seeking an aggressive professional Sales Executive. As a key member of this young, highly competitive team, you would be required to demonstrate 100% commitment to success and achievement. Moving to a purpose built city office, you would be targetting vertical market sectors such as US and Japanese Banks. Naturally, similar product knowledge or specific vertical market experience would be beneficial but not essential. To qualify, successful applicants should have outstanding city knowledge combined with a proven solution sales track record – basically, you should be an achiever! In return, this company offers an excellent remuneration package with a guarantee for six months with no ceiling. The sky's the limit!
Call Jane Ratcliff on 01-409 2844 or evenings on 01-785 9065. Ref: TJ 4609

MAINFRAME SALES — £80,000 + OTE! £35,000 BASIC NO CEILING

With a 75% growth rate, this aggressive manufacturer has taken the US mainframe marketplace by storm. As a manufacturer of high performance, parallel processing, fault tolerant computers, the company has produced a viable and extremely successful alternative to Big Blue within the field of relational database technology. Now established in the UK, the company is urgently seeking two high calibre sales professionals. Ideally, successful candidates should have indepth knowledge of the IBM or PCM mainframe marketplace, although other manufacturers will be considered. In addition, an outstanding track record (5 years min) within performance selling is essential. A knowledge of specific vertical markets such as Finance, Insurance, Retail or Government is a definite advantage.
As you would expect, the benefits package is outstanding and includes a prestigious fully expensed company car (Rover 825 or similar) non-contributory pension scheme, BUPA and life assurance. A six month guarantee (negotiable on current earnings) is also available.
Can you meet the challenge? Call Fiona Barber now on 01-409 2844 or evenings on 0734-312776. Ref: TB 4618

ICON COMPUTER RESOURCES LTD

6th Floor, Empire House, 175 Piccadilly, London W1Z 9DB
Telephone: 01-409 2844 (24 hours)
Evening phone numbers (until 10pm) 0734-312776/01-785 9065

PUBLIC APPOINTMENTS

01-481 1066 — 01-481 1066

Director of corporate services

New York based, US $65,000+ p.a.

C&L

This is an exciting opportunity for an ambitious, highly motivated Chartered Secretary to play an important part in the growth of a well-known international group of companies involved in the manufacture and marketing of branded soft goods. The group has operations in the USA, Europe and the Far East with licensing and distribution arrangements worldwide.

Reporting to a Senior Board member, you will have total responsibility for the group's corporate secretarial function and you can expect to be actively involved in a wide range of commercial matters. Key tasks include monitoring compliance with international contractual obligations in the areas of licensing, distribution and joint venture agreements, trademark administration and providing support services to other departments within the group.

We are looking for a qualified Chartered Secretary with a minimum of five years' experience in an international trade environment. Likely to have an accounting or legal background, you will be familiar with international trade, corporate and tax legislation.

Prospects in this dynamic and fast growing company are excellent for the right candidate. Relocation expenses will be included in the package.

Please send résumés, including current salary package, to Ros Allchin Ref. 832 RA. These will be acknowledged and forwarded to our client unless a covering letter gives contrary instructions.

Coopers & Lybrand Executive Selection

Coopers & Lybrand Executive Selection Limited
Shelley House
3 Noble Street
London EC2V 7DQ

BASINGSTOKE AND DEANE BOROUGH COUNCIL

DIRECTOR OF ADMINISTRATION

UP TO £29,000 Per Annum

THE JOB arises from a restructuring of the Council's top management so that the administrative role of the Chief Executive is being amalgamated with the legal and estates/valuation functions to form a new Department of about 80 staff.

THE PERSON should be an appropriately qualified professional who can demonstrate managerial ability and initiative and the capability of making this new department work as a cohesive unit.

BENEFITS include contract hire car availability, mortgage assistance, private health care and a relocation allowance.

FURTHER DETAILS available from the Personnel Manager, Civic Offices, London Road, Basingstoke, Hampshire, RG21 2AJ (telephone 0256 56222 ext. 435). Applications in own style but with a detailed C.V. to be received by 25th January, 1988. Interviews will take place during the week commencing 22nd February.

BASINGSTOKE & DEANE borough council

FUND-RAISING DIRECTOR



The North London Hospice Group, a registered charity which already operates on a successful home-care basis, is planning to build and operate a 20-bed inter-faith hospice to serve the areas of Barnet, Haringey and Enfield. A Founding Fund Target of £5M has been set.

Funding this operation will require continuous planning and, initally, the creation and establishment of a fund-raising organisation. This will involve the direction and co-ordination of voluntary fund-raising leaders as well as close liaison with business and industry, statutory authorities and other grant-giving bodies.

A mature executive with a successful career in business, industry or the public service, capable of working with the minimum of supervision but be able to benefit from the built-in guidance and advice of external consultants, is needed.

Starting salary circa £15,000.

For further information and application form, write to:

Personnel
Donors International
Post Office Building
Albrighton
Wolverhampton
WV7 3QH.

AGRICULTURAL AND FOOD RESEARCH COUNCIL (AFRC)

DIRECTOR OF FOOD RESEARCH

£30,344-£31,844

Applications are invited for the post of Director of Food Research to succeed Professor R F Curtis CBE, who is retiring in October 1988.

The person appointed will be directly responsible to the Secretary to the AFRC for the management of research at the Council's Institute of Food Research which has laboratories at Bristol, Norwich and Reading. The Director will be a major contributor to the continuing development of a food research strategy for the Agricultural and Food Research Service, including support of research in universities and the food industry. The post carries membership of the Council's Management Board.

The Director will be based at the Reading Laboratory and supported by a small administrative team.

Candidates should be highly qualified in food science or the related underpinning sciences, with a distinguished record in research, an extensive knowledge of the food industry and considerable experience, at a senior level, in the management of research. There is a non-contributory pension scheme. The successful candidate may qualify for assistance with removal expenses.

The AFRC is an Equal Opportunities Employer.

Further particulars and application forms can be obtained from J M Y Dickens, Chief Personnel Officer, Agricultural and Food Research Council, 160 Great Portland Street, London W1N 6DT (01-580 6655 ext 258). The closing date for applications is 29 January 1988.

AFRC

"EXCELLENCE IN PRACTICE"

PERSONNEL OFFICER

Post No. 105B
Town Clerk & Chief Executive's Department
Salary rising to: £15,507

Here's an excellent opportunity to build on the experience you've gained and develop your generalist skills.

WE NEED a hard-working and dedicated professional to lead our small but busy personnel and training team. You'll be involved at all levels and in all areas: developing policies and procedures; recruitment and selection, industrial relations, terms and conditions and human resource development.

YOU'LL NEED sound problem-solving abilities and the sort of confident, outgoing personality that makes you an articulate and persuasive communicator and preferably membership of the I.P.M. Your salary will be enhanced by a range of benefits including car allowances and an attractive relocation package.

INTERESTED? Telephone: Beverley Smith on Colchester (0206) 712246 for further details and an application form, or write to Personnel Section, Town Hall, High Street, Colchester CO1 1PJ.

Closing date: 12th February, 1988.

COLCHESTER BOROUGH COUNCIL — "A Centre of Excellence"

ActionAid

MAJOR BRITISH CHARITY SEEKS HISTORIAN

Before memories fade and whilst the colour and drama of our first fifteen years are relegated to dusty archives, we want to have an authentic record written in the concise descriptive style we have tried to make our own.

You will probably be a student of modern history of an organisational biographer. You'll be challenged by the opportunity to undertake the searches of our papers, doing the interviews and tracking down the stories. You won't be expecting a vast fee ... in fact you might even take on this assignment for the glory!

We are a fast moving international charity working in fifteen countries and you may need to visit some of our project partners.

Write and tell me why we should meet. Include, with your CV, a recent example of your writing.

James Tyson, Director, International Marketing
ActionAid, Hamlyn House, Archway, London N19 5PG.

University College London

REGISTRAR'S DIVISION

SENIOR EXECUTIVE OFFICER

required for preparation of statistical information for the University and outside bodies. Post also involves responsibility for a number of Lectureship Committees. Some acquaintance with computers and word processors would be an advantage. Numeracy and accuracy important. Useful opening for university administration career.

Salary within range: £8,942 - £10,357. Further details and application form from The Friends Room, University College London, Gower Street, London WC1E 6BT. Tel: 01-387 7050, ext 3929. Closing date: January 22, 1988.

CASTLE POINT DISTRICT COUNCIL

Chief Recreation and Amenities Officer

at a salary of £22,941 - £25,235 p.a. on terms and conditions of JNC for Chief Officers

OR

in the alternative on a 3 year contract at a salary of £25,235 - £27,758 p.a. and otherwise in accordance with the terms and conditions of the JNC for Chief Officers

In either case a car will be provided

The Council have determined that the recreation and amenities function, which at present rests as a division of the Chief Technical Officer's Department, should be headed by its own "Chief Officer" as a separate department.

For this new post, applications are invited from qualified persons, who must be able to demonstrate considerable experience in the management and development of recreation and amenities facilities, in accordance with Council policy.

Application forms and further particulars may be obtained upon request by writing to the address below or by telephoning the Chief Personnel Officer on South Benfleet (0268) 792711 extension 115.

Completed application forms should be returned to the undersigned by 1st February, 1988.

A. R. NEIGHBOUR
Chief Executive and Clerk of the Council

Castle Point District Council
Council Offices
Kiln Road
Thundersley
BENFLEET
Essex SS7 1TF

COUNCIL FOR LICENSED CONVEYANCERS

ASSISTANT SECRETARY

£11,000 - £13,000

The Council for Licensed Conveyancers is a statutory body established under the Administration of Justice Act services in competition with solicitors. The Council is required to make rules for training and to regulate the conduct and discipline of licence holders.

The Council is now looking for an Assistant Secretary who will act as Deputy to the Secretary. The main areas of responsibility will be:-

1) to take charge of the administration of the office;
2) to act as education officer and ensure that the Council's examinations run smoothly.

In addition the Assistant Secretary will be asked to take minutes at meetings of the Council and its subcommittees. The Assistant Secretary will also be asked to help the Secretary prepare the papers for meetings.

The Council is still at an early stage and the nature of the duties of the Assistant Secretary may will change as the office expands.

For further details and an application form please apply to Ann Martin, room 419. Telephone 210 4804. The closing date for receipt of completed applications is 22nd January.

THE INSTITUTION OF CHEMICAL ENGINEERS

CONFERENCE MANAGER

Due to internal promotion, the Institution of Chemical Engineers in Rugby have a vacancy for a Conference Manager.

Candidates must be experienced in planning and organising conferences of all types to include delegate numbers up to 500. Reporting to the Deputy Secretary, the Conference Manager will be responsible for the management of IChemE's major symposia, together with the administration of the Continuing Education programme. It is likely he or she will be a graduate or equivalent. Although the discipline can be from a range, it would be preferred if the successful candidate had some appreciation and understanding of scientific and engineering matters. The ability to deal with people and work in a team are essential requirements.

Salary will be negotiable up to £15,000 and a full remuneration package will be offered. Candidates should apply in the first instance to Mrs. S. Barnett and include C.V. with their letter of application.

The Institution of Chemical Engineers,
Geo. E. Davis Building,
165-171 Railway Terrace,
Rugby. CV21 3HQ.

The Raine Partnership

INFORMATION & MANAGEMENT SERVICES OFFICER

c. £13,000 pa

This progressive health authority in the North East needs a dynamic professional to support the strategic thinking of its senior management team.

Whether from health care or another service industry you will value efficiency and thoroughly enjoy working with and organising people. You will be articulate and personable.

A logical mind and sound experience of man management are essential as you will head the department responsible for patient activity and records.

You will develop the information systems on all management data including patients, staff, costs and services.

Your contribution will support the authority's goal to combine excellence of care with cost effective organisation.

Call Diana Compton for full details.

13 PRINCE OF WALES TERRACE · LONDON · W8 5PG
TELEPHONE 01 937 4454/5

Recruitment Consultants

COMPUTER APPOINTMENTS

RESEARCH SCIENTIST ACTIVE NOISE CONTROL

Excellent Salaries — Cambridge

Topexpress Limited is a scientific and computer consultancy established in Cambridge in 1978 to undertake research and consultancy services in applied sciences. The company employs over 40 scientific staff, many with postdoctoral experience. We are seeking research scientists to join a team of mathematicians, physicists and engineers developing novel syteme for the active control of noise and vibration. This research and development programme aims to improve our understanding of fundamental limits on such controls, and to design systems for practical use which fully exploit theoretical knowledge.

We are looking for highly creative, self motivated people with a strong background in engineering or experimental physics who are able to initiate new research and achieve results within a specified time and budget.

Applicants must have excellent academic qualifications, preferably a PhD or first class degree in physics or engineering.

Topexpress is expanding and offers an environment, both stimulating and creative, where employees are encouraged to publish research findings and maintain close academic links.

Highly competitive salaries are offered according to qualifications and experience. Additional benefits include a profit share and good insurance and pension schemes.

To apply send your curriculum vitae, including the name of 2 referees to:

Dr. Mark Harper, Topexpress Limited, 13/14 Round Church Street, Cambridge CB5 8AD. Tel: (0223) 355427.
Closing date for applications: 5 February, 1988.

UNIVERSITY OF OXFORD
Department of Human Anatomy

Appointment of Administrator

Applications are invited for the above post.

The Administrator is responsible to the Head of Department for the financial control of an annual budget exceeding £1m, for the administration of various staff matters, and for the care and maintenance of the department's buildings and its facilities.

Salary on the Administrative Scale II in the range £14,245 to £18,210 with superannuation.

Applications should be sent with curriculum vitae and the names of two or three referees no later than January 30, 1988 to:

Professor R W Gallery, FRS
Department of Human Anatomy, South Parks Road
Oxford OX1 3QX

from whom further particulars may be obtained.

UNIVERSITY OF KENT AT CANTERBURY

ERASMUS

U.K. NATIONAL GRANT AWARDING AGENCY

ADMINISTRATIVE OFFICER

Applications are invited for the post of Administrative Officer for the newly established UK National Grant Awarding Agency for the EEC ERASMUS programme.

Applicants will be expected to demonstrate administrative skills and to have some familiarity with Computing and Statistical Analysis.

Salary will be on the Administrative Scale II £11,460 – £14,825 or Scale III £15,415 – £18,210 per annum.

Further particulars may be obtained from Mr. J. E. Reilly, Secretary of Faculties and Deputy Registrar, University of Kent at Canterbury, The Registry, Canterbury, Kent, CT2 7NZ. The closing date for applications is 29th January 1988. Please quote reference No. A88/31.

THE ROYAL ASSOCIATION FOR DISABILITY AND REHABILITATION

Applications are invited for a post as

SENIOR POLICY OFFICER
(one of two)

The appointee will be responsible for work relating to Health and Social Services, social service provision in local authorities, social security and parliamentary work and will lead a group of people working in these area.

Salary. N.J.C. scale 5-SO1:£10,488 - £13,575.

Further information from The Office Manager, RADAR, 25 Mortimer St, London W1N 8AB.

RADAR is an equal opportunities employer.

PORTMAN

CONTRACT SPECIALIST

£ Package totally negotiable

Portman Recruitment Computer Services are a professional consultancy specialising in the recruitment of I.T. personnel within London. Due to continuing demands from our clients we are now seeking an experienced and self-motivated contract consultant to develop and control a new section concentrating on contract staff.

Working on an established client base you will receive the support of a dedicated team but will be given the freedom to develop your own ideas in an entrepreneurial environment.

For an informal discussion please contact Carole Stevens on 01-236 1113 (day) or 01-943 1815 (evenings & weekends), or write to her at 13/14 Gt. St. Thomas Apostle, London. EC4V 2BB.

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Portman Recruitment Computer Services Limited
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Minimum 1 year Contracts

SENIOR PROGRAMMERS
IDMS, ADF, COBOL
On line Development Work

IDMS DATA ADMINISTRATOR
Minimum of 1 years IDMS and a good knowledge of ADF and Data Dictionary.

These appointments are open to single or married persons. Benefits include an excellent tax free salary, free accommodation and car.

For further details contact Bridget Kotchie - 01-583-1661

CCD ENGINEER

SALARY NEGOTIABLE

Rapidly expanding high tech Medical Imaging Company seeks a candidate aged 30-40, with design and management experience in CCD's and their applications.

Please reply:
Box No. C68
The Times
PO Box 484
Virginia Street
London E1 9DD

VACANCY

CHIEF EXECUTIVE ETHANOL COMPANY LIMITED

BLANTYRE, MALAWI

Applications are invited as soon as possible for the position of Chief Executive of the Ethanol Company. This company is one of the most advanced companies in the field of ethanol extraction from sugarcane. The Chief Executive will be responsible for continuing the planning, promotion and development of greater usage of ethanol in Malawi.

The person we are seeking will need to be first and foremost an experienced Chief Executive who is capable of planning and controlling the operational activities of the company and co-ordinating with suppliers of raw material and product distributors. He may have a chemical engineering or similar background and preference will be given to applicants who have experience of ethanol production and marketing in a developing country. He will be a mature individual capable of negotiating with government officials, oil companies, sugar producers etc at the highest level. Man management should be one of the strong points.

It is envisaged that the successful applicant will initially sign a contract of employment for three years in terms of which he will enjoy a remuneration package carrying a salary commensurate with the post and responsibilities, furnished housing, appropriate education subsidies, free air passages, company car, together with terminal gratuity in accordance with existing tax laws in Malawi. Malawi exchange control regulations currently permit the remittance of up to two-thirds of net earnings.

Malawi is renowned for the friendliness of its people and there are opportunities for sporting activities such as swimming, fishing and mountaineering.

Applicants should forward their C.V. which should give details of career to date, earnings and fringe benefits of their current post to:

The Chairman
Ethanol Company Limited
Private Bag 33
Blantyre
Malawi

The closing date of applications will be February 19, 1988.

صكا عن الاصل

HORIZONS

A guide to career opportunities

Wonderful world of water

Three men in a boat, plus a conservationist and a scientist, explain to Ann Hills their fascination with a commodity taken for granted

We took the Archbishop of Canterbury to see the sewage works; we get dukes aboard and heads of state." The speaker was Gerry Roberts, skipper of Thames Water's boat, the *Thameswater*, which doubles as VIP launch and floating laboratory.

He is the old type of waterman. "We've crewed everything from skiffs to submarines," he said, sharing the honours with his co-skipper. The two took turns behind the wheel in this compact comfortable craft. "We are the only boat going from Southend to Teddington today," he added. Commerce has disappeared downstream.

The river run, as the journey is known, enables one of Thames Water's scientists — in this case, pollution control officer Alan Cooper — to sample water piped up into a basin in the cabin. Mixed with chemicals it turns golden and blue — indicating, in particular, the state of oxygen levels. The job is repetitive, essential and central to monitoring the health of the Thames, which flows through a large chunk of Thames Water's 5,000 square miles from Gloucestershire to Gatwick, Swindon to Southend.

This water authority is the largest of 10 in England. It has 9,500 staff (2,000 in the Reading head office) and an annual budget of £550 million. It is responsible for 3,000 miles of rivers and acres of reservoirs, for pumping stations and sewage works, overseeing all aspects of water from rainfall, until used and reused water flows out to sea.

This morning, as *Thameswater* sailed past towards the Thames Barrier (among the newer responsibilities, along with the connected tourist facilities), Max Hobbs jumped on board for a lift back to his Westminster office. Mr Hobbs — with the curious title of waterspace business manager — is in charge of Thames Water's leisure assets, from yachting on reservoirs to use of piers.

"There are 17 riparian boroughs from Teddington to the sea," he noted, indicating the scope. "Four million people use the South Bank, but we could do with more traffic on Festival Pier."

Proposals for the £8 million Westminster Pier are being debated by conservationists. Privatization is, naturally, another hot potato. In both cases Mr Hobbs believes Thames Water must be prepared before decisions are taken.

The authority has become far more commercially minded lately, with, for example, foreign governments buying expertise. "The Indian Government asked for teams to advise on cleaning up the Ganges, a sensitive subject," said Mr Hobbs as we passed Tower Bridge.

He grew up upstream in Oxford, took a civil engineering degree at London University and joined Wallingford Hydraulics Research, before specializing in harbour design. "It may sound trite but while there is more water than any other substance, it is taken for granted and least understood," he said.

He worked in Nigeria on supertanker moorings, joined the Oxford and District Water Board as a civil engineer just before Thames Water was born in 1974, and helped to survey the Thames to find the best position for the Barrier.

After becoming marketing manager — a major jump — he took on the task of "developing leisure". In particular he wants London to appreciate its special river. "Londoners have turned their backs on it for too long," he says. He negotiates with tourisin chiefs and union bosses, boating companies and publishers. Mr Hobbs, aged 43, who still lives near the river, is also writing a book on the working practices of the Thames, with a historical perspective.

From offices in Smith Square, central London, he works under a commercial director, along with departmental bosses concerned with the international scene, that is, selling experience abroad, and Thames Water services — the supply of technical know-how from pipe-laying to maintaining water quality. The staff hope that the wealth of functions, from public health to money-raising ventures, will not be split by privatization.

During February and into March, Thames Water will be recruiting at the university milk rounds. Colin Povey, the personnel officer, explains that graduates in demand will be engineers, "including civil, mechanical and electrical". Other graduates will also be recruited for the management systems department and for finance, "where being numerate and logical are important".

A new "business education programme" will supplement professional and technical training. But, overall, the scope is broader than the public suspect.

Alastair Driver, aged 31, is a rare creature — Thames Water's conservation officer — but he already has an assistant and hopes his niche will grow. He grew up in the Cotswolds, steeped in nature studies, and having taken ecology at Lancaster University, carried out river surveys for the Gloucestershire Trust for Nature Conservation.

Working on a trout fish farm near Heathrow proved more interesting than expected, and it led to his becoming fish-rearing officer for Thames Water, striving to achieve a good quality of fish. "My lucky break," he calls it.

Mr Driver is an expert who tells his colleagues where kingfishers would appreciate nesting cliffs, suggesting the ecologically sound route for pipe-laying, designing a flood prevention scheme on the River Wandle. "Most of my suggestions cost, but I don't ask for too much," he says.

He may be heard on the radio, discussing how a naturalists' trust is acquiring a lease on Thames Water land through the generosity of Wimpey (which has its own commercial interests).

"There's been a dramatic change in attitudes," says Mr Driver, master of the "softly, softly" approach. He is busy — never able to see all the relevant sites — but "in career terms I can't really go up".

He considers he is well paid compared with conservation colleagues elsewhere. His salary is around £14,000 plus mileage allowance. He is a rugby player and a cricketer.

Dr Jeni Colbourne, senior scientist and head of microbiology, has her name on the door of compact offices in Thames Water's main laboratory — next door to Sadler's Wells. Somehow she juggles a baffling array of jobs, each with its own team and minimum secretarial back-up. These include customer-consumer quality service, dealing with queries and complaints; providing technical services for commercial water users; being available as a spokesman; and research. Dr Colbourne is also an occasional university lecturer.

At 35, she is top of her tree — "fascinated by the combination of being involved in public health and working on techniques of testing water". Her role, like water itself, "touches every facet of life from customers to political debate, and the challenges of science". Pay is appropriate, more than £20,000.

Dr Colbourne read microbiology and biochemistry at the Surrey University and joined this department, after a spell with the Beecham group, when it was still the Metropolitan Water Board.

"This laboratory, celebrating its 50th anniversary in 1988, is the most famous," explains Dr Colbourne, showing the large array of rooms where water samples are analysed. Her own skills ("with a lot of evening work") have led to a doctorate in an organism called *pseudomonas aeruginosa* and a reputation for understanding the relationship between construction materials and water make-up. A new British Standard is being published.

She is concerned with legislation, and with scientific committees. She may help a local authority control an outbreak of Legionnaire's disease, or confront a manufacturer about an unsuitable tap washer.

And she, like Mr Hobbs and Mr Driver, is sometimes on call out of office hours.

● *Thames Water Graduate Recruitment Officer, King's Meadow House. c/o Nugent House, Vastern Road, Reading, Berkshire RG1 8DB*

PUBLIC APPOINTMENTS

KENNET DISTRICT COUNCIL

Clerk and Chief Executive's Department

Deputy Clerk and Solicitor to the Council

£20,082 to £22,110

Are you a sound local government lawyer with experience of committee, elections and general administration?

Are you looking to develop your management skills and experience and your involvement in higher level corporate matter?

We are looking for someone with those qualities to fill this newly created post which is responsible directly to the Clerk and Chief Executive for the management and operation of the legal, committee, electoral and general administration services of the Council.

You will need to display, in addition to excellent legal skills, an awareness and experience of management techniques and problems plus an appreciation of "political" issues. An interest in the positive management and marketing of in-house services against a background of competition is also desirable.

Kennet District Council is administered from modern, centralized offices in the historic town of Devizes. It covers approximately 379 square miles of rural Wiltshire, a large proportion of which is in areas of outstanding natural beauty, including Marlborough, the Vale of Pewsey and Avebury.

A lump sum car allowance and telephone allowance applies to this post.

Application form, returnable by 2 February 1988, together with further details are available from Mrs Mary Diccox on Devizes 4911, Ext 222 or by writing to the Chief Personnel Officer, Browfort, Bath Road, Devizes, Wiltshire SN10 2AT.

Charity Recruitment Executive Register

Experienced Fundraisers for the Voluntary Sector

Charity Recruitment is a specialised recruitment service, working to bring employees and employers together in the voluntary sector.

In particular, we are keen to build up the number of high-calibre executives on our register. People with the qualifications and commitment to fulfil the special needs of charities and voluntary organisations.

We guarantee complete confidentiality to all those who register with us. We simply contact you when a post arises that is suited to your experience. No details are forwarded to potential employers without your permission.

We are currently seeking experienced Fundraising Executives and Directors (£16,000-£30,000) in the following areas:

Third World Development • The Arts • Child Abuse Disablement • Medical Research • Community Work

Whether you are already working in the voluntary sector, or feel you would like to put your skills to good use for a charity, we'd like to hear from you.

Please contact Olga Johnson for more information or send your CV to: Charity Recruitment, The Garden Studios, 11-15 Betterton Street, London WC2H 9BP. Tel: 01-379 0344.

Charity Recruitment encourages equal opportunities policies.

DIRECTORATE OF EDUCATIONAL SERVICES

CHIEF INSPECTOR

Salary: £24,546 — £26,046 per annum inclusive (currently under review)

David Thompson, our current Chief Inspector, is retiring and we're looking for a successor who has the breadth of vision and leadership skills to make a significant personal and professional contribution to the Education Service in Barnet.
You should have:

- substantial teaching experience in a senior position, in either a school or college;
- experience of advisory work;
- personal qualities of drive, enthusiasm and commitment.

The salary scale is currently under review and it is our intention to achieve parity with a Group II Headteacher at least.

Closing date 21 January, 1988 Ref 603/66

A comprehensive job profile, further particulars, and application form are available from the Recruitment Office, London Borough of Barnet, 16/17 Sentinel Square, Brent Street, Hendon, London NW4 2EN. Telephone 01-202 8282, ext 2372 (01-202 6602 outside office hours).

AN AUTHORITY COMMITTED TO EQUAL OPPORTUNITIES

LONDON BOROUGH Barnet



THE PALLADIO ACADEMY
10 Kendall Place, London W1H 3AH
Telephone: 01 - 486 1050

The Palladio Academy presents courses in:

INTERIOR DESIGN, INTERIOR DESIGN DRAWING AND PRESENTATION, HISTORY OF ARCHITECTURE AND INTERRIOR DESIGN.

These courses may be taken as 1,5,10 and larger numbers of weekly modular units, or as full-time one year courses.

Evening Courses are also available in these areas.

A prospectus and further details may be obtained from:

The Palladio Academy,
10 Kendall Place, LONDON W1H 3AH.
Telephone 01 486-1050 (24hr Answering Service).

Could you negotiate support from businesses for a Major Childcare Charity?

CORPORATE FUNDING DIRECTOR

As a national voluntary childcare organisation supporting children, young people and families in England and Wales, our services rely heavily on 60% of our income being derived from voluntary sources. Consequently there is a constant need for original creativity in our fundraising activities, and this coupled with government legislation has lead to a new opportunity to raise funds via the corporate sector.

This is a senior position with responsibility for developing/implementing a fundraising strategy to include ...

- company donations
- payroll deduction schemes
- underwriting Society costs
- devising major national promotional/ sponsorship schemes and special support packages

In the longer term there will probably be an opportunity to set up and manage a department to extend the work. You will therefore need a high level of inter personal skills, a comprehensive understanding of company structures, financing, taxation and procedures, an ability to relate the Society's varied work effectively and accurately and a commitment to the Christian value base of the organisation.

In return we offer a benefits package including a competitive salary, good training and support, holidays, contributory pension scheme, a relocation package where appropriate and the satisfaction of joining a caring organisation. In addition a car is available.

We consider all applications for employment on the basis of suitability for the post, irrespective of race, sex or disability.

For further information including application form, job description and statement of the Society's Christian basis, contact Alison Martin, Assistant Personnel Officer, Church of England Children's Society, Edward Rudolf House, Margery Street, London WC1X 0JL, tel: 01-837-4299. Please quote ref: R002/T.

Closing date: 1st February 1988.

The Children's Society.
Needed now more than ever

Solicitor

Busy, booming, South Norfolk is the place to develop your career.

Our new Assistant Solicitor will work as part of a busy, closely knit and highly motivated team. He (or she) will need to be alert and energetic; will gain good professional experience across the range of local government legal work — particularly in litigation, advocacy, advice to services departments and committees.

We provide a pleasant, purpose-built, modern office environment located some 10 miles from the historic City of Norwich.

We pay up to £14,205 p.a., provide a generous relocation package including help with temporary accommodation. A Car Loan or good Car Leasing scheme is available.

You will enjoy east Anglia in general and South Norfolk in particular. You are within 90 minutes of London. The area has the lowest rate of unemployment in the country. This part of Norfolk is a boom area; house prices are affordable but rising -making a very good investment.

For further details, contact the Personnel & Management Services Officer, South Norfolk District Council, South Norfolk House, Swan Lane, Long Stratton, Norwich NR15 2XE. (Tel: Long Stratton 31122).

South Norfolk District Council

CASTLE POINT DISTRICT COUNCIL

Treasurer

at a salary of £23,700 - £26,070 p.a. on terms and conditions of JNC for Chief Officers

OR

in the alternative on a 3 year contract at a salary of £26,070 - £28,677 p.a. and otherwise in accordance with the terms and conditions of the JNC for Chief Officers

In either case a car will be provided

The present postholder retires on the 10th June, 1988. His successor will be expected to commence duties not later than the 1st June, 1988.

Applications are invited from fully qualified members of the Chartered Institute of Public Finance and Accountancy or equivalent for this post.

Application forms and further particulars may be obtained upon request by writing to the address below or by telephoning the Chief Personnel Officer on South Benfleet (0268) 792711 extension 115.

Completed application forms should be returned to the undersigned by 1st February, 1988.

A.R. NEIGHBOUR
Chief Executive and Clerk of the Council

Castle Point District Council
Council Offices,
Kiln Road,
Thundersley,
BENFLEET,
Essex,
SS7 1TF.

NCVQ National Council for Vocational Qualifications

ACCOUNTANT

Up to £21,757

The National Council for Vocational Qualifications (NCVQ) was set up by the Government in 1986 to establish a framework for vocational qualifications. The NCVQ is a company limited by guarantee and a registered charity. Funding is currently provided by the Government, but the NCVQ is moving towards financial self-sufficiency by 1990/91.

We are looking for an accountant who will be responsible for the development and maintenance of efficient, economic and secure financial/management accounting and budgetary control systems; the introduction and operation of computerised accounting; and making an effective contribution towards the financial management of the NCVQ's activities.

Applicants should have a recognised accountancy qualification and relevant experience, including good experience of computerised accounting systems. Knowledge of Government financial procedures would be an advantage.

Salary will be on the scale £16,495-£21,757 and other benefits include a non-contributory inflation-proofed pension scheme and twenty-five days annual leave.

INTERESTED? Then please apply, with CV, to Anna Orr, NCVQ, 222 Euston Road, London NW1 2BZ (01 387 9898), who will send you a detailed job description.

THE SOCIETY OF CHIROPODISTS

INDUSTRIAL RELATIONS OFFICER

The Society of Chiropodists which is a professional organisation and an independent, listed Trade Union, with a membership of over 5,000, approximately half of whom are employed in the National Health Service, wishes to appoint an Industrial Relations Officer, who will be responsible to the General Secretary for the conduct of the Society's affairs as a Trade Union at both national and local levels. This will include the preparation of evidence for the Pay Review Body as well as the representation of members who are involved in local Grievance or Disciplinary Procedures. Experience of NHS employment and Whitley Council Conditions of Service and knowledge of employment law would be an advantage.

Salary Scale £13,689 – £17,275 plus London Weighting (currently £1,201 per annum).

For further details, including a Job Description and Application form, which should be submitted by 31.1.88, write to the Secretary, The Society of Chiropodists, 53 Welbeck Street, London, W1M 7HE.

LACSAB

LACSAB is the Local Authorities' Employers Organisation. Its main task is to co-ordinate national negotiations for employees of local authorities and related bodies in the country, and to advise local authorities and other bodies on industries relations and employment issues.

SENIOR ADMINISTRATIVE ASSISTANT

£12,465-£14,199 (ref AP1)

You will initially be employed in the section dealing with local government administrative professional, technical and clerical staff. You will be well qualified with several years relevant experience in the industrial relations/personnel field.

Further details of conditions of service, the work of LACSAB and of the section will be supplied to candidates who can obtain an application form by telephoning 01-235 6081 quoting the ref. AP1 or by writing to LACSAB 41 Belgrave Square, London SW1X 8NZ — attention Mrs Catherine Wee.

Closing date for completed applications — 1 February 1988.

MANAGEMENT OPPORTUNITY

Recruitment Agency professional required for management position dealing mainly with local authority recruitment including Social Services.

You will be a go-getter, able to build a good team, client liaison and sales as well as being able to roll your sleeves up and deal with the basic recruitment whilst the operation builds up.

If you are looking for a challenge for 1988, we can certainly guarantee that, but the rewards and support will be excellent. You will not expect to be earning less than £18000 p.a. and possibly considerably more.

Apply: Recruitment Office -
01 583 2480

MAJOR FUNDRAISING APPOINTMENT

A well established voluntary organisation with significant expansion plans requires an energetic Fundraiser with appropriate skills and experience.
Salary and conditions negotiable.
Please apply with C.V. to Charity Appointments, Flint Hand, 25 Brunswick Road, Gloucester GL1 1YE.

University of Glasgow

Departments of Computing Science and Psychology

TECHNICAL PROGRAMMER

Applications are invited for the above post of technical programmer, funded for a period of three years, in the first instance. The successful application will be based in the Computing Science department as a member of a hardware system support team of seven people, working in the Department and in the Psychology Department. He or she will receive training, management and back up from fellow team members. Duties will involve running equipment in both departments, particularly the equipment providing digital communication between them, and the support of data and programs used by both departments.
Applicants should have an HNC and have at least three years' experience or an equivalent combination of experience and qualifications.
The salary for this post will be within the scale £7,896- £9,066 per annum.
Further particulars may be obtained from the Personnel Officer (Non-Academic), University of Glasgow G12 8QQ to whom application should be made not later than January 22, 1988.

Assistant Solicitor (Personal Services)

£12519-£14301 (£12894-£14625 w.e.f. 1.2.88) — to be part of a team of legal officers providing support to the Personal Services group of Committees (Education, Housing, Social Services and Community Development). One of the Committees, together with its Sub-Committees and Working Groups, will become the personal responsibility of the successful candidate but he/she will also be expected to undertake other varied work across the whole spectrum of local authority Personal Services.

Local government experience will be an advantage but applications from newly admitted solicitors with an interest in local government and with some advocacy experience during articles will also be considered.

Further details and application form obtainable from Mr. C. J. Rolfe, Assistant Chief Legal Officer (Personal Services), 3 St. James's Road, Dudley, West Midlands, DY1 1HZ (tel. Dudley (0384) 456000, ext. 5330, reference CJR/SCW APL/2/1(62). Closing date 31st January.

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LEICESTER YMCA

requires an

Assistant General Secretary

The Association has self-catering accommodation for 53 young people and other facilities including a 300-seat theatre and a sports ground.

The Assistant General Secretary will share responsibility for the hostel together with developing a programme of activity to reinforce the work of the YMCA in the community. Commitment to the aims and purposes of the YMCA will be expected.

Salary YMCA Grade 2.

For application form and job description contact: Roy Slatter, General Secretary Leicester YMCA, 7 East Street Leicester LE1 6EY.

Closing date: January 21st, 1988.

PUBLIC APPOINTMENTS

01-481 1066 — 01-481 1066

BIRMINGHAM DISTRICT MAGISTRATES' COURTS COMMITTEE

BIRMINGHAM MAGISTRATES' COURT

MANAGER AND ADMINISTRATOR

(Deputy Chief Officer level)
(21684 - £24246 [subject to confirmation]
x 5 annual increments)
(plus responsibility increments up to £1026)

The Chief Executive of the Magistrates' Court is the Clerk to the Justices; this post is one of two deputies to the chief officer and is solely concerned with management and administration of the organisation. The court legal work is managed through a separate stream answerable to the chief officer through a deputy (legal) who is a solicitor. These two posts are of equal status in the establishment.

The deputy clerk to the justices (admin) is to be responsible for the control of all staff (up to about 200) (including training), oversight of their immediate managers, personnel, and support services for the court and administration of the Magistrates' Bench. In addition the Justices' Clerk is clerk to the managing authority (Magistrates' Courts Committee) and it is expected that the appointee will be responsible for the administration of the authority also.

This is a challenging post in a unique area of public service work as Birmingham Magistrates' Court and Magistrates' Court Committee is the largest court and metropolitan authority in the service. Considerable expertise proven in previous positions will be called for. The Committee has an annual revenue budget of about £5M in addition to capital projects which may include a major building programme. The court's own cash collection exceeds £9M per annum. The court operates its own in-house computer system for all cash accounting which is gradually expanding into administrative areas.

As an applicant you will need to demonstrate good communication skills and an energetic approach to solving problems within a highly structured environment - although you will not necessarily be experienced in the court service you will need to have a realistic understanding of the functions of the Magistrates' Courts. A relevant professional qualification in management etc. would be valuable but what is necessary are worthwhile skills in personnel, financial planning and systems management and a working understanding of accountancy and cash handling systems.

A detailed job description together with an application form is available either on written request or by telephone to M. A. Walker, Clerk to the Justices, Birmingham Magistrates' Court, Victoria Law Courts, Corporation Street, Birmingham B4 6QJ (021 235 4795) (or D. M. Summers, Deputy Clerk to the Justices [Legal] 021 235 4797, from whom further information may also be obtained).

The salary level is linked directly to that of the chief officer and certain additional responsibility increments may also be payable. Benefits include a (contributory) pension scheme and generous annual leave.

Completed applications (which must be on the form provided) should be sent to me at the address below by the closing date which is 30th January 1988.

M. A. Walker
Clerk to the Justices
Victoria Law Courts
Corporation Street
Birmingham B4 6QJ

Animal Charity seeks

ORGANISER

Knowledge of animals and pet-keeping an advantage. Job involves contact with the public, including giving talks. Car-driver essential. Salary in region of £9,000 pa plus car. Apply in writing with CV to

General Secretary, Animal Welfare Trust, Tyler's Way, Watford by-pass, Watford, Herts WD2 8HQ

THE NATIONAL TRUST

REGIONAL TRADING MANAGER - EAST ANGLIA

The National trust is seeking a Regional Trading Manager for its East Anglia Region based at Blickling, near Norwich. Responsible for the operation of 13 shops and 10 catering outlets, the Regional Trading Manager works as part of the Regional Management Team. Applicants must have retail experience. Catering knowledge would be an advantage.

Salary on appointment £12,093 pa on a scale rising to £16,323 pa (under review) plus a contributory pension scheme. The post involves considerable travelling for which a car will be provided. Please write enclosing a stamped addressed envelope for an application form and job description to:

Margaret Harris, Personnel Officer
THE NATIONAL TRUST
36 Queen Anne's Gate, London SW1H 9AS

Closing date: 28 January 1988

WEST GLAMORGAN HEALTH AUTHORITY

HEAD OF CAPITAL PLANNING

CIRCA £21,500 - £26,200 PER ANNUM

-This new post brings together responsibility for all aspects of the Capital Programme (£12 million per annum), an enhanced in-house design function, professional oversight of the estates function and the role of Senior Works professional within the District. The post holder will be responsible to the Management Board Member responsible for Planning and will deputise for him as appropriate. The Authority expect to appoint a Senior Works professional who aspires to a general management position. Development of the enhanced in-house design services is being deferred until this appointment has been made.

Applicants for this challenging general management post must be corporate members of the Institutions of Civil, Mechanical, Electrical, Electronic and Radio Engineers, or the Chartered Institution of Building Services Engineers, the Royal Institution of Chartered Surveyors, the Chartered Institute of Building (post 1985) or a registered architect.

Job descriptions and further details of the District may be obtained from

District Personnel Officer
35 Orchard Street,
Swansea.

Mr. A.J. Beddow, the Board Member responsible for Planning issues would be glad to deal with informal enquiries and is available on Swansea 458066 ext 304.

The closing date for applications is 30th January 1988.

ST. ROSE'S SCHOOL
Stratford Lawn, Stroud, Glos. GL5 4AB.

SUPERINTENDENT PHYSIOTHERAPIST

A vacancy exists, due to retirement, for a Superintendent Physiotherapist to co-ordinate and organise the work of the team of Physiotherapists at this special school for physically handicapped children aged 5 to 17 years.

Job description and application form from the Secretary at the above address.

HEALTH CARE

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70-71 NEW BOND STREET LONDON W1Y 9DE ENGLAND
TELEPHONE London 01-408 1444
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We have urgent requirements for medical personnel throughout Saudi Arabia and Abu Dhabi. Most types of SRN's with 3 years post qualified experience.

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Snr cons Endocrynologist. Snr Cons Opthalmologist. Chief of Dentristry. Snr Cons Rheumatologist. Paediatrician/Cardiologist. Cons Radiologist. Cons Microbiologist. Cons Cardiologist.

Abu Dhabi -

Orthopaedic Surgeon. Radiotherapist. Pathologist. ENT Surgeon. Neo-Natalogist. Nephrologist/Internist with Paediatric experience. Pulmonologist. Thoracic Surgeon

Para-Medical/Support -

ECG Technician. Chief EEG EMG Technician. Radiographers (all levels). Medical Transciptionist. Nuclear Medicine Technologist. Medical Records Technician. Security Officer. Personnel Specialist. Chief Preventive Medicine. Medical Records Manager. Hospital Pharmacists.

For details of these and other vacancies contact Kathy Johnson 01-408 1444 or 0795-76392 eves & w/ends

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AGENCY NURSING

Qualified SRN with Agency Nursing background, preferably in Recruitment Industry to join a dynamic team of a well established and growing employment agency group. Management potential and an opportunity to assist in the running of this busy agency is a real possibility. Salary £10,000 plus good commission.

Apply: Recruitment Office - 01 583 2480

WEST ESSEX SCHOOL OF NURSING

REGISTERED GENERAL NURSE TRAINING

Vacancies exist for the March 88 intake with a new exciting student curriculum; mature applicants are especially welcome. Academic qualifications: 5 'O' levels or equivalent including English Language or U.K.C.C. Entrance Test. Small group tuition over three hospitals within a pleasant environment near Epping Forest.

East access to the M11, M25 and Stansted Airport.

Further information please apply to Mrs. W.J. McLeod, Nursing Careers Adviser, West Essex School of Nursing, St. Margaret's Hospital, Epping, Essex.

RMN REQUIRED

for friendly 26 bed nursing home near Sudbury. Accomodation available; if required.

For details apply: Holbrook Hall Nursing Home, Little Waldinsfield, Sudbury, Suffolk. Tel. Mr Krueger on Lavenham (0787) 248062, home: Woodbridge (03943) 6867.

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To find out more about our exciting assignments and competitive rates of pay for GENERAL and SPECIALIST NURSES, contact your nearest office:-

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BRISTOL	*0272 298591*
EDINBURGH	*031-226 3565*
HARROW	*01-863 6044*
LONDON	*01-486 6040*
MANCHESTER	*061-477 2969*
OVERSEAS	*01-861 3404*

or write to:
MEDIC INTERNATIONAL
12 HINDE STREET, LONDON W1M 6JN

— SAUDI ARABIA?
— MARRIED STATUS?

WHY NOT START THE NEW YEAR WITH A NEW POST IN A BRAND NEW HOSPITALL

The Al-Fanateer Hospital, Jubail

The Al-Fanateer Hospital is an acute care hospital of 200 beds serving the local population of the modern commercial city of Jubail. This is one of two cities developed under the aegis of the Royal Commission.

Although an industrial city, particular care has been paid to developing an attractive environment with residential areas segregated from industry. The hospital is located within one of the residential areas overlooking the sea. This provides a superb setting for both patients and staff.

The hospital is newly completed and has a wide range of diagnostic and treatment facilities including CT scanning, angiography, burns units, closed circuit television in operating rooms and many other features usually only found in larger hospitals.

LIHG are commissioning the hospital from handover of the building and this is your chance to help develop a first class hospital in this growing city.

Chief of Medicine
* be MRCP or equivalent European, North American or Australasian qualification.
* possess a minimum of three years experience as a Chief of Medicine.
* possess subspecialty training in Cardiology.

Internist (Cardiologist)
* be MRCP or equivalent European, North American or Australasian qualification.
* possess subspecialty training in Cardiology.
* possess minimum three years post qualification experience.

Internist (Gastroenterologist)
* be MRCP or equivalent European, North American or Australasian qualification.
* possess subspecialty training in Gastroenterologist.
* possess minimum three years post qualification experience.

Paediatrician
* be MRCP or equivalent European, North American or Australasian qualification.
* possess minimum one years experience in neonatal patient care.
* possess minimum three years post qualification experience.

Otorhinolaryngologist
* be FRCS or equivalent European, North American or Australasian qualification.
* possess minimum three years post qualification experience.

Obstetrician/Gynaecologist
* be MRCOG or equivalent European, North American, or Australasian qualification.
* possess minimum three years post qualification experience.

We are particularly interested in appointing females to these posts.

Rediologist (Special Procedures)
* be FRCR or equivalent European, North American, or Australasian qualification.
* possess minimum three years post qualification experience.
* must be proficient in use of Ultrasound, special procedures and CAT Scanning.

Dermatologist
* be MRCP or hold Diploma in Dermatology.
* possess minimum three years post qualification experience.

LOCUM CONTRACTS ARE ALSO AVAILABLE IMMEDIATELY.

Orthodontist
* be BDS or equivalent European, North American or Australasian qualification.
* possess 5 years post qualification experience.

Chief of Surgery
* be FRCS or equivalent European, North American or Australasian qualification.
* possess subspeciality training in plastic surgery.
* possess 5 years experience in a similar capacity.

General Surgeon
* be FRCS or equivalent European, North American or Australasian qualification.
* possess 3 years post qualification experience.

Orthopaedic Surgeon
* be FRCS or equivalent European, North American or Australasian qualification.
* possess 5 years post qualification experience.

Senior Anaesthesiologist
* be FFARCS or equivalent European, North American or Australasian qualification.
* possess 5 years post qualifications experience.

Chief of Paediatrics
* be MCRP or equivalent European, North American or Australasian qualification.
* possess 5 years post qualification experience.

Chief of Pathology
* be MRCPath or equivalent European, North American or Australasian.
* possess 5 years post qualification experience.

Chief of Denistry
* be BDS or equivalent European, North American or Australasian qualification.
* possess 5 years post qualification experience.

Benefits include
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* 12 to 36 month contracts

For further information telephone Slough 0753-73222 Extension 215 or write to:-

IHG

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Address _____
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Telephone Number _____
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Speciality _____
Availability _____ Date of Birth _____
Send to: International Hospitals Group, (H.O.) Freepost 35, London W1E 5LY

NORTHERN HEALTH AND SOCIAL SERVICES BOARD

Coleraine, Ballymoney and Moyle Unit of Management

Applications are invited for the following post:

Route Hospital, Ballymoney, Co Antrim.

SENIOR HOUSE OFFICER CASUALTY/ SURGERY

12 Class 'A' UMTs
Rota 1 in 3
Post for 6 months, commencing 1st February

Application form and job description may be obtained from Personnel Department, Northern Health and Social Services Board, County hall, Coleraine, Co. Londonderry BT51 3HS
Tel: Coleraine 4111 ext 241/256.

THE HOSPITAL MANAGEMENT TRUST

MATRON MANAGER

St Hugh's Hospital is a 27 bed independent surgical hospital serving Grimsby and North Lincolnshire.

This is a rare opportunity for an experienced senior nurse - preferably from the acute charity sector - to run a busy and expanding hospital which will be redeveloped in the next few years. Attractive salary and benefits.

Details from: John Randle, 23 Buckingham Court, 78 Buckingham Gate, London SW1. Telephone: 01-222 3234.

Full-Time

SEN and SRN

Required for Private Nursing Home (38 beds) in a lovely spot in West Sussex.

Salary per annum: SEN £8,100; SRN £10,000.

Nice, friendly atmosphere and free accommodation if required.

For more details telephone: 0903 61863.

HOSPITALS FOR SICK CHILDREN GREAT ORMOND STREET, LONDON

Calling all RSCNs

Senior Nursing Staff from the Hospitals for Sick Children, London, (Great Ormond Street and Queen Elizabeth Hospital) will be visiting the

CALEDONIAN HOTEL, PRINCES STREET, EDINBURGH

on Monday 11th and Tuesday the 12th January from 9.30 am to 5 pm and the Albany Hotel, Bothwell Street, Glasgow on Wednesday 13th January from 9.30 am to 5 pm and Thursday 14th January from 9.30 am to 3.30 pm.

We have vacancies for RSCNs in both hospitals in various Wards/Departments. Do come and discuss with us your career ambitions and we will do our best to match your needs and our requirements.

Limited places available for RGNs in Operating Theatres.

Residential accommodation provided in Central London.

LEGAL APPOINTMENTS

YOUNG LAWYER

a front-line role with a top performer in the UK's fastest growing industry

Up to £25,000 package including car

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The law is changing in financial services and you will have a front-line role, influencing company decisions and advising our sales and marketing departments on such matters as tax and trusts. You may also be involved in developing new products and services.

If you're a versatile and ambitious Lawyer – in your mid to late 20's – there's no better career move than joining our busy and highly respected Legal Department. You will need to demonstrate the ability to communicate technical information in an easily comprehensible fashion, and the confidence to deal persuasively with others at all levels.

We're offering excellent career prospects and an outstanding package of benefits including a car (depending on experience), a non-contributory pension scheme, free life assurance, BUPA, profit sharing, sports and social facilities and a generous relocation allowance.

If you want to test and develop your skills in a wide variety of challenging areas – to help us break new ground – we'd like to hear from you.

To find out more, call Sandy Downes on Swindon (0793) 45344 (24 hours answerphone) or write to her at Allied Dunbar Assurance plc, Allied Dunbar Centre, Swindon SN1 1EL.

We are an equal opportunities group, applications are welcome regardless of sex, marital status, ethnic origin or disability.

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ASSISTANT COMPANY SECRETARY

Attractive Salary+Car Warwick

VOLVO TRUCKS (GREAT BRITAIN) LIMITED, a wholly owned subsidiary of AB Volvo, and market leaders in heavy commercial and public service vehicles, has an excellent opportunity for a fully qualified Law Graduate.

The Head Office is based at Warwick, in the heart of England, and the successful candidate will assist the Company Secretary in a wide range of legal, administrative and statutory duties with increasing emphasis on properties and insurance. There will also be a requirement to work closely with our Finance Company on such matters as Contract Hire Arrangements, Finance and Operating Lease Documentation, etc.

This is an ideal opportunity for Graduates with several years industrial experience, ready to assume considerable responsibility in a challenging environment.

In return we offer an excellent benefits package which, as well as a competitive salary, will include full business and private use of a 200 series Volvo car, generous holidays, pension fund, etc., and an attractive relocation package if required.

Applications in writing, which will be dealt with in the strictest confidence, should be sent to:-

E.P. Campbell,
Group Personnel Manager,
VOLVO TRUCKS (GREAT BRITAIN) LIMITED,
Wedgnock Lane,
WARWICK CV34 5YA.



VOLVO
VOLVO TRUCKS (GREAT BRITAIN) LIMITED

01-481 4481 **LEGAL APPOINTMENTS** 01-481 4481

A CHALLENGE FOR TRUST LAWYERS

We are seeking to recruit trust lawyers (solicitors or barristers) who have the ability and determination to develop their skills by becoming tax lawyers in the context of a City practice.

Our experience is that first-rate trust lawyers can, with the training and resources we are able to provide, become first-rate corporate/commercial tax lawyers – indeed, a wide range of commercial and corporate tax work, from tax planning for private companies to employee share schemes for multi-nationals, relies heavily upon trust law, and the analytical approach and drafting skills of the trust lawyer are qualities particularly required by the commercial tax lawyer.

We have a tax department of some forty lawyers (a number of whom – partners and assistants – joined us as trust lawyers with no previous experience of commercial tax work) and we advise on the tax aspects of the widest range of corporate, financial, commercial and international transactions.

We recognise the vital importance of training for those who are moving into what will be an unfamiliar area of practice, and we provide that training together with the resources of computer-based information systems. Above all, those joining us have the benefit of sharing in the expertise which only a large and diverse tax practice can provide.

If you are a trust lawyer who can demonstrate a high level of professional or academic achievement and if you are interested in developing your career into the field of commercial tax law, please write, with a detailed *curriculum vitae* to: Edward Sadler, Clifford Chance, Royex House, Aldermanbury Square, London EC2V 7LD.

CLIFFORD CHANCE

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PRESTIGIOUS CITY COMMERCIAL PROPERTY

£ Aggressive

My Client is a top City firm.

Its Property Department is expanding apace, handling a diverse range of commercial work from institutional investment and development projects, through the property aspects arising from corporate flotations and acquisitions, to commercial lettings and mortgages.

Outstanding opportunities exist for those of appropriate calibre, whether recently qualified, or with considerably more experience. Indeed there are precedents within the Department for advancement at a far faster rate than is usually associated with so major a player in the City arena.

Salary and prospects will not disappoint.

To discuss matters further in the strictest confidence please telephone Gareth Quarry, on 01-405 6852, or write to him at Reuter Simkin Ltd 26-28 Bedford Row, London WC1R 4HE.

REUTER SIMKIN
RECRUITMENT

BRISTOL

Bristol Law Society's Employment Registry deals with vacancies for solicitors and legal executives in and around Bristol. Many posts are exclusive to the Registry. Apply for registration form or send CV to:

Mrs Gillian Clark
Ref T/2
Guildhall
Broad Street
Bristol BS1 2HL

LEGAL EXECUTIVE OR SOLICITOR

experienced in Personal Injury required to be a head of department. Please contact Staff Partner quoting reference GLE/PI.

Lawford & Co,
15 Devereux Court,
The Strand,
London, WC2R 3JJ.
01 353 5099.

TAXATION ADVISER — WEST LONDON

A leading British pharmaceutical company needs the services of a Taxation Lawyer to work on major projects involving restructuring and financing overseas operations. A basic knowledge of overseas taxation work for UK multi-nationals is desirable as is the ability to fit in with a team dedicated to providing a questing, commercial approach to taxation advice.

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This established City practice, situated in the shadow of the Baltic Exchange, is intent on recruiting a recently qualified Lawyer to train in admiralty work. Providing you have a good degree coupled with a sound personality you will be introduced to the challenge of exclusion, salvage and marine casualty law. Applications from non-qualifieds with the necessary experience will also be most welcome.

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A small, Bloomsbury based firm who are committed to expanding their thriving practice would be interested to meet Solicitors who have between 1-5 yrs experience of personal injury work. Salary and benefits would be open to negotiation and be well in line with current market rates.

EEC — CITY

If you have had some recent experience of EEC and Competition Law then an excellent opportunity to specialise in this developing area of the law awaits you at this distinguished, medium-sized City firm. This is a good opportunity for a motivated Lawyer who has the right experience and energy to make an early contribution.

For further details on these and other vacancies both in London and the Provinces, contact **ANNA PONTON** or **CARL BATTY** on **01-831 2288** (days) or **01-585 3729/01-350 0650** (evenings and weekends) or write with full C.V. to:

Gabriel Duffy Consultancy
31 SOUTHAMPTON ROW · LONDON · WC1B 5HJ

BUILDING EMPLOYERS CONFEDERATION

CONTRACT SPECIALIST/LEGAL ADVISER

An opportunity has arisen for a Solicitor or Barrister who sees contract law, commercial draftsmanship and advice as his/her main strengths in the Legal Department of a Building Employers Confederation. The successful applicant will join a team of experienced lawyer colleagues in a congenial office advising and representing the various builders and contractors who are members of the Confederation, between them accounting for more than 80% of new construction in the U.K. There will be opportunities to gain experience in specialist areas where skills are particularly valuable, but initially a sound knowledge of contract law and good basic draftsmanship are fundamental requirements.

An excellent salary and conditions are offered.

Write with full C.V. marked "Strictly Personal - Legal Adviser Appointment" to A J Cleary, Director of Legal Services, Building Employers Confederation, 82 New Cavendish Street, London W1M 8AD.

RSVP for private interview

AN INVITATION

is extended to ambitious solicitors to meet us at The VIP Room, Level 7, Barbican Centre, London, between 1.00 p.m. and 7.30 p.m. on 22nd January 1988

If you are constrained by the claustrophobia of the City, then take this opportunity to discuss the career opportunities which exist outside London.

We are looking for solicitors (both commercial and private client) who recognise that quality of life and genuine openings for career advancement are major goals. We can offer high grade work for public and private companies, and major landed estates, with excellent rewards and prospects. Most of our 24 partners have come from a London background.

If you have the professional skills and ambition to succeed, please come to the Barbican Centre and learn more about us. (Or, if you prefer, telephone beforehand to Richard Wilson or Bill Flett.)

DICKINSON DEES
Newcastle upon Tyne
Tel: 091 261 1911

WILDE SAPTE

Company Lawyer

We are seeking a young solicitor to participate in the expansion of our group of lawyers handling a range of corporate work including acquisitions, joint ventures and Stock Exchange transactions. Candidates are likely to have at least 3 years relevant post-qualification experience, probably gained with a City or major regional firm (although those with less experience will also be considered), be academically sound and capable of undertaking demanding and complex transactions with initiative and enthusiasm.

Salary and benefits are highly competitive and prospects are excellent.

Please write with full curriculum vitae, quoting ref: CL, to:

Philip Brown
Wilde Sapte
Queensbridge House
60 Upper Thames Street
London EC4V 3BD

COMMERCIAL LAWYER

A Career in the Pharmaceutical Industry

Pfizer is a worldwide research-based company whose businesses include pharmaceutical, agricultural, specialty chemical and consumer products.

As a result of a promotion to the Company's New York office we require a young Commercial Lawyer at Pfizer's UK Headquarters in Sandwich, Kent, near the City of Canterbury.

Reporting to the Company's Legal Director, you will assist in handling the day to day work of the Legal Department and be involved in the legal aspects of major projects. Your work will include a variety of commercial contracts, commercial litigation (handled in conjunction with outside solicitors) and the provision of advice to senior management over a wide area. The appointment provides an excellent opportunity for a young lawyer to work in an intellectually stimulating environment based in an attractive part of the South-East.

You will be a solicitor or barrister with a good academic background. Although we would prefer that you have some post qualification experience in the Legal Department of a major company or in commercial private practice, this is not essential.

A first-class salary will be payable commensurate with experience. In addition we offer a comprehensive benefits package including a performance based bonus, a company car, private medical coverage, pension and life assurance. Generous help will be available for relocation if necessary.

If you are interested please write with a full c.v., indicating your salary requirements, to Dr. Mike Hall, Personnel Manager, Pfizer Limited, Sandwich, Kent CT13 9NJ.

Pfizer

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As the shape and volume of our international agrochemical business becomes larger and more complex, so too do the legal aspects of our expanding commercial operations.

This is a real opportunity for a young solicitor or barrister with one or two years commercial experience to join us at very much the right time. Energy and enthusiasm will be rewarded with broad involvement in a pro-active marketing oriented environment.

A member of the Secretary's Department and supported by Head Office specialists, your involvement will extend from providing legal advice to negotiating, reviewing and drafting a wide range of research and commercial agreements. Prospects both at Fernhurst and within the ICI Group as a whole are excellent.

An attractive salary and profit share is enhanced further by our location which is in the heart of the West Sussex countryside and yet within easy travelling distance of London.

Please send full CV to: Joe Booth, Personnel Department, ICI Agrochemicals, Fernhurst, Haslemere, Surrey GU27 3JE.

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Working closely with the Company Secretary, you will be mainly concerned with commercial and contracting matters and negotiations. Previous experience of the construction industry would therefore be an advantage and you should be a Chartered Secretary or legally qualified.

For the person we appoint, we are prepared to negotiate a salary which reflects the importance we attach to this position. Valuable additions will include a company car, and pension with life cover.

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If you would like to work in a stimulating environment, which offers job satisfaction and good prospects in our flourishing company, write with personal and career details to:

Brian Robinson, Personnel Manager,
Bovis Construction Limited,
Bovis House, Northolt Road,
Harrow, Middlesex HA2 0EE.
Telephone: 01-422 3488.

P&O Group

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LEGAL APPOINTMENTS

01-481 4481

PRIVATE PRACTICE LONDON
QUALIFYING IN 1988?

We welcome applications and enquiries from trainee solicitors due to qualify in 1988 for all areas of private practice within Central London. We have vacancies available in conveyancing, company and commercial, civil and commercial litigation, tax and trusts with firms of all sizes. Candidates who have gained relevant experience during Articles can expect good prospects and salaries.

COMPANY COMMERCIAL
EC4

This major City practice is looking for experienced and well qualified solicitors in the banking and finance sector to join their Company/Commercial department. Applicants must be capable of handling complex transactions without detailed supervision but the rewards and prospects for the right applicant are excellent.

COMMERCIAL PROPERTY
WC1

Our client is a medium sized firm with a successful and expanding property department now looking to recruit commercial conveyancers. They require a newly qualified solicitor with a good academic background and sound experience during Articles and a 2-3 year qualified lawyer who has the potential to take responsibility early. A competitive salary and a pleasant working environment are available.

For further details of these and many other positions, contact Lucy Hartley.

COMMERCE AND INDUSTRY
COMMERCIAL LAWYERS
£excell. + Car

Our client, a multinational plc with worldwide involvement in a diversity of products, is seeking two solicitors to join its expanding department. The first vacancy requires a commercial conveyancer and the second a company commercial specialist, and both applicants will have gained up to three years experience in their specialist fields. Possessing strong interpersonal skills, the successful candidates can expect a competitive salary and good career prospects.

COMMERCIAL PROPERTY LAWYER
£25–£30,000 + Bens

Our client, a major UK plc with diverse interests in property investment and development, requires a qualified lawyer with substantial property experience, preferably gained within a similar commercial organisation. The successful applicant, ideally with 3 years pqe, will be expected to assume responsibility for a broad spectrum of legal and administrative work. An excellent remuneration package is provided.

For details of these and other vacancies please contact Lisa Wilson, Tim Knight or Robert Drury.

CORPORATE FINANCE
LEADING CITY FIRM
£18-£45,000

Our client, a well established dynamic practice, is seeking lawyers, either nq or with up to 5 years experience, for its expanding corporate finance department. Good academic credentials, determination and strong interpersonal skills are essential in this demanding environment. Successful candidates will be involved in a variety of work to include: M&A; flotations; takeovers; venture capital and general corporate advice.

CORPORATE FINANCE
from £20,000 + Bens

We are currently recruiting on behalf of several Stockbrokers, Merchant and Investment banks, who seek additional staff at all levels as a result of the continuing expansion of their corporate finance departments. Candidates for the more senior positions should be corporate financiers with experience in a wide range of transactions. At executive level, we welcome applications from recently qualified lawyers with a top City firm training and good academic records.

For further details, please contact John Cullen.

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COMPANY SECRETARY/ LEGAL ADVISER
an outstanding opportunity in South Wales

AB Electronic Products Group PLC is a major manufacturer of electronic components and systems for the aerospace, defence, data processing, telecoms, automotive and consumer industries. The Company continues to expand rapidly as a result of organic growth and acquisitions.

This appointment is being made now in anticipation of the retirement of the present Company Secretary in July this year. It offers the opportunity for a qualified solicitor or barrister to become legal adviser to the board. He/she would provide a service to the Group on such matters as corporate affairs, acquisitions, contracts of all kinds, litigation etc. He/she would also head up a small department involved in all the usual secretariat activities including insurances, pensions, share incentive schemes etc and deal with all aspects of stock exchange requirements.

Industrial experience at Secretary or Assistant level in a medium sized or large listed company is essential as is the ability to play a positive role as part of an energetic and talented senior management team.

The position is based at the Company's headquarters at Abercynon, in Mid Glamorgan, giving you the choice of living in either the capital city of Wales or a superb rural environment. A substantial salary is offered together with a status car. Benefits include private health insurance and generous assistance with relocation costs.

Please send your c.v. to Paul Oakley,
Director of Personnel Administration,
AB Electronic Products Group PLC,
Abercynon, Mountain Ash, Mid Glam. CF45 4SF.

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we can offer exceptional opportunities for specialisation and career advancement within the firm.

At the same time our varied locations provide a choice of attractive living conditions at costs well below those of the South East. We now need:

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TIVERTON

an outstanding opportunity for someone in their mid twenties, to assist the senior tax partner dealing with a wide variety of complex work including large Farms, Estates and Trusts. You will be expected to develop an independent workload at an early stage.

▪ SENIOR COMMERCIAL LAWYER ▪
BRISTOL

to join a team of five fee-earners working on a wide spread of private and plc clients in manufacturing, retail, property and service industries. The varied and demanding workload includes acquisitions, disposals, joint ventures and management buy-outs. This is a senior appointment offering an excellent possibility of early partnership to a person of the right experience, ability and drive.

▪ PROPERTY LAWYER ▪
SWINDON

to assist with the vigorous expansion of conveyancing work in this rapidly growing town. You will need an ability to use modern conveyancing techniques and to develop business contacts on behalf of the practice.

▪ PROPERTY LAWYER ▪
TAUNTON

for this newly amalgamated office, now being expanded and strengthened, working on a full range of matters, including some commercial conveyancing and landlord/tenant work, while developing and expanding the client base.

▪ GENERAL PRACTICE ▪
CREDITON

an all-rounder to assist the two partners in this fast expanding office with a range of general practice work. Much is agricultural and domestic with some tax-saving and commercial conveyancing. Excellent working conditions in a pleasant country town only 15 minutes from Exeter.

▪ PROPERTY LAWYER ▪
TIVERTON

a property lawyer with up to three years' experience to assist with the vigorous expansion of private and commercial conveyancing, Landlord and Tenant, Planning and Taxation work. Experience of modern techniques and ability to develop business contacts essential.

Applications for any of these posts should be in writing, accompanied by a cv and addressed to David Tolson at the address below. For further information on any of these posts, please ask for him on 0272 230111 (or 0635 297517 in the evening). Informal preliminary interviews can be arranged.

BEVAN ASHFORD
SOLICITORS

Carlton Chambers, 25 Baldwin Street, Bristol BS1 1NE

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FOR PLACES OF HISTORIC INTEREST OR NATURAL BEAUTY

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A solicitor is required to assist in the general work of The National Trust's Legal Department in London. The position would suit a person with approximately 1-2 years' post qualification experience but a newly-qualified solicitor with appropriate experience would be considered.

The department deals with all aspects of the Trust's legal work which is mainly property orientated, and at present comprises eight solicitors. This post presents an opportunity to gain experience of a wide variety of conveyancing work. Salary range £11,786-£14,882 pa plus contributary pension scheme.

Please write for job description and application form enclosing stamped addressed envelope to:

Margaret Harris,
Personnel Officer,
THE NATIONAL TRUST
36 Queen Anne's Gate,
London, SW1H 9AS

£18,000 + IN DEVON

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For further information please contact:

Andrew Vivian on
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LONDON EC1A 7AE

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Due to the continuing success of their operations, an exciting opportunity exists for a high calibre solicitor to manage their newly formed legal department. As senior legal adviser you will be responsible for the provision of a comprehensive legal service, with involvement in a broad range of financial and commercial matters. Specific areas of legal responsibility will include the Consumer Credit Act, leasing, securities, credit risk, commercial documentation and litigation.

The successful candidate is likely to be a self confident and assertive lawyer with a minimum of 5 years' experience, preferably gained within the financial services sector. Good organisational and management skills are a necessity.

An excellent salary package is offered, including a company car and subsidised mortgage scheme, reflecting the seniority and responsibility of the position.

For further information please contact Steven Grubb on 01-831 2000, or write to him at The Legal Division, Michael Page Partnership, 39-41 Parker Street, London WC2B 5LH. Strictest confidentiality assured.

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London Bristol Windsor St Albans Leatherhead Birmingham Nottingham Manchester Leeds Glasgow & Worldwide
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International Business Affairs Co-ordinator

EMI Records (UK) is a UK operating company of EMI Music Worldwide which has music companies in 34 countries, and is involved in acquiring and developing artists for sales worldwide as well as marketing and promotion in the domestic market.

The International Division plays an increasingly important role in the promotion and marketing of the UK and American repertoire to EMI Music companies worldwide.

We are now looking for a young, dynamic person to take overall control of Business Affairs activities internationally, reporting to the Division's UK Executive Controller, and working closely with our marketing team, maintaining regular contact with the territories.

You should be an experienced negotiator with first rate administrative and communication skills, since you will be responsible for the development of proper system control for royalty rates, clearances and releases of product, whilst pursuing opportunities for company product use in third party compilations, and provide regular information flow between the UK and territories.

As well as a good academic background you will probably be either a record company Business Affairs specialist, or a qualified lawyer working within the profession specialising in entertainment law. The overriding need, however, is that you will enjoy working in the fast moving music field, and be able to contribute your own ideas and energy to our existing systems and culture.

In return we'll offer you a competitive salary and good opportunities for career advancement within the company.

If you feel you can make a positive contribution, please write to me with full details of your career to date:

Barbara K. Rotterova,
Senior Personnel Officer,
EMI Records (UK),
20 Manchester Square,
London W1A 1ES.

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Commercial Conveyancer

Salary to £16,000 Per Annum

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Owing to expansion we are looking for a Solicitor who will work within a small team and report directly to the Commercial Solicitor. The work will initially be involved with the Property Investments of the Group but there is room for expansion into wider areas of the Group's business.

Although based in the West Country, responsibility for conveyancing extends over the whole of the UK and some travel will be involved.

We require for this position a good Law Degree and some post admission conveyancing experience. Newly-qualified applicants will be considered.

We offer an attractive benefits package, which includes a subsidised mortgage scheme, Company Pension Scheme, free lunches, 35 hour week with flexi-time and excellent sports and social facilities.

Please telephone for an application form on Exeter 52155 Extension 2422 and ask for Linda Dunn or write to Christine Killoran, Senior Personnel Officer, London and Manchester Group plc, Winslade Park, Exeter EX5 1DS

London and Manchester Group plc

COMMERCIAL LAWYER
for the Oil Industry

Deminex UK Oil and Gas Limited is the British subsidiary of a German-based exploration and production group with a growth record in the oil industry and current participation in 7 producing oil and gas fields in the North Sea and 4 fields under development.

We now wish to recruit a Commercial Lawyer aged around 30 and preferably with previous oil and gas industry experience. As assistant to the Manager, Legal & Corporate Affairs, you will be responsible for assisting in the provision of legal advice and services for our UK operations.

We offer an excellent negotiable salary with an impressive benefits package.

Please send full c.v., indicating salary sought, to:

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Deminex UK Oil and Gas Limited
Bowater House, 68 Knightsbridge
London SW1X 7LD

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CONSTANT & CONSTANT, a City Practice, are seeking a recently qualified solicitor to assist in commercial/admiralty litigation. Previous experience of commercial litigation is preferable but not essential.

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Please write with career and educational details to:

Ms R Seeckts
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The ability to work accurately and to deadlines is essential.

A professional qualification, while preferred, is not essential and applications are also invited from law graduates of suitable calibre for this challenging work.

Please write with full CV to:

The Personnel Officer
Butterworth & Co (Publishers) Ltd
88 Kingsway
London WC2B 6AB

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LEGAL APPOINTMENTS

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We have vacancies overseas for lawyers (preferably with an English Law qualification) to work in such areas as international finance, capital markets and shipping as well as corporate and commercial work.

Experience in one of these fields is desirable, but we will train those with good academic records and the desire to acquire new skills.

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They have increasing demand from their major corporate clients for advice on every aspect of occupational and personal pension schemes; in particular, the changes brought about by the 1986 and 1987 legislation. The Department deals with the pension aspects of acquisitions, disposals and takeover bids and the treatment of pension fund surpluses. In addition, there will be the opportunity to develop experience in the field of profit sharing and share option schemes and profit related pay schemes.

The Department also deals with all aspects of employment, from hiring, including service contracts and terms and conditions for employees, to dismissal, including redundancy, compensation and unfair dismissal; golden handcuffs, hellos and handshakes; industrial conflict, including strikes and lock outs; sex discrimination problems.

Although there would be bias towards pensions, employment or related experience, previous work in the area of commercial law, tax or trusts would be of interest. Those wishing to re-enter the profession are invited to apply as training will be given to those without previous experience. The opportunities are excellent within these areas of the law. The remuneration will, of course, reflect the importance attached to these positions.

Those interested are asked to contact us either by telephone or by sending a current C.V.

Absolute discretion is, of course, assured.

LEGAL SELECTION

160 New Bond Street,
London W1Y 0HR England
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(24 hour answerphone)
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To meet our client's expectations, you will be a Solicitor or Barrister with at least three years' post qualification experience, ideally gained in an industrial environment. The ability to interpret specialised and technical information is considered an important requirement.

Based just outside London, these appointments carry salaries of between £20,000-£30,000 depending upon experience, and are enhanced by the benefits to be expected of a major international organisation.

Austin Knight Selection have been retained to handle initial applications. Telephone Neil Sampson, Senior Consultant for an informal discussion on Welwyn (043871) 6875 days or Amersham (02403) 5176 evenings/weekends after 8.00 p.m. Alternatively send your c.v. to him at Austin Knight Selection, 22 Prospect Place, Welwyn, Herts AL6 9EN quoting ref BYK 351.

Austin Knight Selection

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Did you resolve at the New Year to consider new career opportunities? If so you should be aware that we are looking for tax practitioners who would welcome the opportunity to join a fast growing firm of lawyers with a substantial international practice. Our need is for tax practitioners with the necessary skill and experience to advise our corporate clients on a wide range of sophisticated tax problems, many involving international aspects.

We are happy to consider applications from both solicitors and non-solicitors.

If you are interested please write with full C.V. to Blair Wallace, Baker & McKenzie, Aldwych House, Aldwych, London WC2B 4JP.

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Lawyers

City Based

The Solicitor's Department within the Corporation of Lloyd's is involved in a wide range of activities, providing legal services to the administrative arm of the Lloyd's insurance market in connection with commercial and regulatory matters.

We are currently seeking a commercial lawyer, barrister or solicitor, with up to four years' post-qualification experience, whose primary role will be to assist in the development of self-regulation at Lloyd's, including the formulation of policy and the drafting of subordinate legislation. Commercial awareness and a good academic record are necessary. A substantial remuneration package is offered which includes a car, mortgage subsidy, non-contributory pension, private and permanent health insurance, season ticket loan and subsidised lunches.

Please send written applications with full CV (quoting PD: 588) to: Christopher Hooper, Personnel Department, Lloyd's, London House, 6 London Street, London EC3R 7AB.

LLOYD'S of LONDON

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COMPANY SECRETARY/SOLICITOR

CIS Windows Ltd., a subsidiary of Pilkington PLC is a highly successful organisation operating nationally in the home improvement industry, with its headquarters in Glen Parva, Leicester.

It seeks a Solicitor to act as Company Secretary and to deal with a range of legal matters including litigation, conveyancing, landlord and tenant and contractual and to advise the Company on a wide variety of legal issues.

Applications are invited from commercially minded self-motivating Solicitors who have been qualified for at least 3 years. Experience as a Company Secretary would be an advantage.

A very attractive package including company car and other benefits will be offered with this position.

Applications in writing, enclosing a c.v. to A.W.A. Smith MBE, Managing Director, CIS Windows Ltd., Wharf Way, Glen Parva, Leicester LE2 9TF.

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Apply to Michael Lloyd-Davies, Dodson Harding, 11 Hammet Street, Taunton, Somerset.

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Call Julia Wykeham-Martin on 01-404 4828 or write with full CV to :
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London EC4A 1Lt.

LEGAL APPOINTMENTS

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An important aspect of the work of our Corporate Department is Investment Fund Work.

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Ideally we are looking for solicitors who have experience of this type of work and we are able to offer excellent professional and financial rewards.

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59-67 Gresham Street,
London EC2V 7JA.

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J C Sunderland
Justices' Clerk

Tel: 01-669 1261
The Court House
Shotfield
Wallington
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Reassessing the pitch-battle tactics used in cricket's eastern theatre of operations this winter

Gatting breaks two vows of silence

England's cricketers leave London tomorrow for their tour of New Zealand and Australia hoping to avoid the controversies that plagued them on the tour of Pakistan. ALAN LEE, new Cricket Correspondent of *The Times*, has painstakingly gone behind the scenes and reconstructed the events of those fateful weeks for captain Mike Gatting and the England team. In the first of a three-part series we describe the build-up of tension which exploded in the notorious Faisalabad Incident





Bawling figures: Gatting and Shakoor give each other the meat of their respective tongues (Photograph: Graham Morris)

War broke out on November 27. It was to rage for three weeks with honour scarcely satisfied even at its uneasy truce. It was conducted with mutual bitterness and acrimony, peppered with deceit and suspicion. It was to shame the game and shock all those involved, yet curiously it fascinated millions who had no interest in cricket whatsoever.

The tour might have gone irrevocably sour at around 4 p.m. Lahore time, on November 27, in the minute it took Chris Broad to register his histrionic protest on being given out. Alternatively, the most significant moment might have come a few hours later, when England's tour committee declined to impose any real punishment on the offender. Or perhaps even a few minutes after this, when the manager, Peter Lush, volunteered a statement which left no one in any doubt that his players felt they were being cheated by the umpires.

Each action had righteous indignation on its side, yet if the individuals concerned were transported back to the scene, knowing what they do now, it is likely that things would be done differently. The furious and bizarre scenes which scarred the subsequent Test match in Faisalabad can arguably be blamed not only on the orchestrated mayhem of the Pakistanis but also on the events of November 27.

● November 24: Eve of first Test match. Umpires presented to England without consultation. Gatting warns his players about dissent.
● November 25: England all out for 175. Qadir takes nine for 56.
● November 26: Pakistan 277 for four.
● November 27: England, 217 behind, collapse to 47 for four. Broad refuses to walk after being given out and is reprimanded.
● November 28: Pakistan win by an innings and 87 runs. Gatting calls some of the umpiring decisions "blatant."
● December 2, 3, 4: England play in Sahiwal. Gatting and Lush in Lahore.
● December 6: Shakoor Rana appointed to umpire second Test England again have no chance to object.
● December 7: England make 254 for four, Broad 101 not out and Gatting 79.
● December 8: England 292 all out. Pakistan reply with 106 for five. Gatting and Rana Shakoor in abusive argument.

Appointment of umpires an invitation to trouble

England had known what to expect in Lahore. Their players were not naive, even if some were young and inexperienced. Old hands, those who had seen service in the sub-continent before, were able to brief the uninitiated. The Test pitch, bare and used, had palpably been prepared for the wrist spin of Abdul Qadir. England accepted this with stoicism, reasoning that it was no different to the tactics commonly used by county teams when playing at home.

The appointment of umpires caused greater concern. It is customary for the names of proposed umpires to be presented to the touring team for consideration before their release. In Lahore this tradition was ignored, with sinister overtones.

England's management team suspected it was the first hint of retribution for the events of last summer, when Pakistan twice objected to the appointment of David Constant for Test match duty. On each occasion the Test and County Cricket Board overruled the protest; Constant duly stood and much bad feeling resulted.

Hasib Ahsan, Pakistan's manager in England, has since turned the affair into a witchhunt, accusing the TCCB of leaking confidential details to *The Times*, which first reported the story of the protest on June 19. In fact our source was within the Pakistani camp, indirectly Hasib himself. It suited the deceptively genial manager to put the blame for the leak on the TCCB.

Many times, in the days to come, Hasib's startling comment, made at the end of the English season, that "cheating is now a part of the game", was to come back and haunt the English players. They began to believe that the foisting of umpires upon them was simply the start of a calculated revenge.

The England party were nevertheless happy enough going into the first Test match. They had exceeded expectations by reaching the final of the World Cup and most of the players, having digested a diet of horror stories from veterans of previous campaigns in Pakistan, were now pleasantly surprised by the high standards of accommodation and food. But with no bars, no Western nightspots and few reputable restaurants outside the hotels, boredom was their evening enemy.

A video machine was part of their travelling circus, along with a batch of films brought out from London. This was set up in the team room (a large suite adjoining the manager's bedroom) in the Pearl Continental Hotel, just across the leafy avenue from Aitchison College, Imran's first school. It was here, on the night before the Test match began, that the captain, Mike Gatting, called order and delivered a team talk. Among his subjects was a warning not to become involved with the umpires, whatever the provocation.

The warning was timely. On that opening day of the series England were dismissed for 175, Qadir taking nine for 56 with, in England's view, appreciable help from Shakeel Khan, aged 36, who was umpiring only his sixth Test. At the end of the day Gatting summoned his dignity to say: "I will not be making any comment about the pitch or the umpiring and I want that to be known." It was a vow he did not take many days to break.

By the third afternoon Pakistan had amassed a first-innings lead of 217 and England were setting out on an escape mission demanding a high degree of optimism. Broad and Graham Gooch had painstakingly taken the total to 23 when Broad pushed forward to the left-arm spinner, Iqbal Qasim, was beaten, and the bearded Ashraf Ali, a wicketkeeper of dramatic tendencies, successfully appealed for a catch.

Blatant and prolonged act of Test dissent

Gooch's line of vision from the non-striker's end was obstructed but he admits he did hear "a noise" as the ball passed Broad's bat. He then turned away. When he looked back some seconds later it was to see Broad rooted in his crease, angrily protesting his innocence. He then stepped away as if to accept the inevitable but instead took up position at short leg and continued one of the most blatant and prolonged acts of dissent Test cricket has known.

Gooch walked slowly down the pitch to his distressed partner, put his arm around him and said: "You can't hang around here, you've got to go." He emphasized his point by gently pushing Broad in the direction of the pavilion. Shortly afterwards Gooch himself was given out, still more dubiously, and England closed at 47 for four, the match effectively lost.

Peter Lush, the tour manager, had spent most of the Test match in the dressing-room and the resentments which built up there made a strong impression on him. Batsmen repeatedly returned in a state of heated indignation about their dismissal while the anger of Gatting, diplomatically controlled in public, was open and voluble in private.

According to some of his players, Lush began to brood visibly about the apparent injustices. At some stage of that third day he elected to break with the traditions of English management and issue a blunt statement on the umpiring and its effect on players.

First, however, he convened a meeting of the tour committee in his hotel room to discuss Broad's conduct. Those present were Lush, Gatting, Micky Stewart, the cricket manager, John Emburey, the vice-captain, and Gooch, the senior professional. Wide powers were available: Broad could have been sent home or suspended but a fine was much the likeliest option. In the event he escaped even this token punishment, merely receiving a reprimand.

This was not a unanimous verdict. There were those who thought a fine appropriate while some who did not have since come round to the view that it would have been wiser and stronger, maybe acting as a deterrent to others. The decision was influenced by many factors.

It was mentioned that Pakistan would undoubtedly forgive Qadir, whose reaction to a similarly bad decision had been just as theatrical; it was stressed that the pressures were unusual, the provocation great; the committee was even reminded that Gatting himself escaped a fine when, as captain, he overslept and missed the start of a match in Melbourne 12 months earlier. There was also, it can now be seen, an element of the self-righteous by the English party in Broad's virtual acquittal.

Lush informed the waiting Press of the decision, adding his own statement. It was strong stuff. "We want players to continue to tour here and enjoy their cricket, whoever wins," he said. "But if they feel they are competing on unequal terms they won't want to come again and the game will suffer."

He added his own opinion that the time had come for neutral umpires, although well aware that Pakistan had led the campaign for such a move for all of seven years. Back in 1980 they first put up the idea, coupling it with a call for neutral observers at all Tests. They implemented the scheme for their series against West Indies the previous winter and, ironically, the appointed observer for the Test match at Faisalabad was Raman Subba Row, soon to enter this story as chairman of the TCCB.

Relics of uncomfortable Pakistan tours of old

A meeting of the TCCB's powerful executive committee was scheduled for Tuesday, December 8 in the committee room at Lord's. Subba Row chairs the executive.

To a man they expressed concern over the events in Pakistan, in particular the instance of dissent involving Broad. They read a lengthy report on the matter from Lush, sent back with the returning wife of Bill Athey, and certain delegates made it clear they did not regard a reprimand as an adequate punishment.

Overruling the tour manager was not contemplated. Instead the committee issued a statement which made their own views abundantly plain. It read: "The board's executive committee has advised the England manager that whatever the circumstances dissent by players against umpiring decisions is unacceptable at any time and has instructed him to make the position clear to all the players on the present tour."

This statement was issued to the news agencies at around 4.30 p.m. Remarkably, its release virtually coincided with the confrontation, 6,000 miles away in Faisalabad, which almost brought the tour to an ugly end.

England had moved from Lahore to Faisalabad by way of a three-day game in the country town of Sahiwal, formerly known as Montgomery. At least, the bulk of the party had. Gatting and Gooch, along with Lush, took the match off and stayed in Lahore for a break. There were those who regarded this with scepticism, reasoning that if ever the team needed leadership and direction it was now.

Here, more than anywhere else on the itinerary, were relics of the uncomfortable Pakistan tours of old. There is no hotel in Sahiwal, so the team were put up in the Montgomery biscuit factory, most of them in genuine guest rooms but a few in rooms converted from the factory's cricket pavilion. They cooked in the team's imported microwave oven and, by night, they all watched the video of *The Alien*, mostly for the third time.

England used that game purely as practice and then moved on to Faisalabad, once a nightmare for touring teams, the only hotel dirty and unhygienic. Not any more. England arrived to be billeted in the sumptuous Serena Hotel, complete with health club, squash courts and even a field on which the players staged impromptu football matches. Gatting, reunited with his troops, made another speech about ignoring the umpires.

An umpire technically and morally at fault

For two days things went well — suspiciously well. England, inspired by a century from Broad and an innings of assertive aggression from Gatting, made 292. Pakistan then lost wickets steadily and at 77 for five they were in desperate trouble; but already the seeds of disaster were being sown. Despite their supremacy, England were repeatedly irritated by meddlesome interference, as they saw it, from the umpire, Shakoor Rana.

Gatting's mumbled retort to one piece of pedantry by the umpire was picked up by the television microphones next to the stumps. It sounded bad. The captain, in fact, was quite plainly hyped up to an unusual degree and when Emburey teased out Javed Miandad, bowled aiming an undignified slog, players recall Gatting charging forward loudly decrying the foolishness of the shot.

Gatting was anxious to squeeze in as many overs as possible. Pakistan were equally anxious to face as few as possible. So we have the scenario for the angry exchange which was to have such startling consequences. In the 10 days which followed the game of cricket was virtually forgotten amid wrangling over pride and principle, passion and politics.

The England party remain convinced that Shakoor was both technically and morally at fault in his intervention just as Gatting made a hurried field change from short leg. Most point out that it is traditionally the duty of the non-striker to draw his partner's attention to any alteration.

Gatting's exaggerated outrage, however, brought an illuminating reaction. Initially, it seems, the fracas passed almost without comment from his beleaguered colleagues, such was their united suspicion of discrimination. It was only much later, in the privacy of their hotel rooms, that the enormity of it became apparent.

Tomorrow

The man who talked England players out of a strike and how Shakoor Rana was talked out of apologizing

European Law Report

Luxembourg

EEC Treaty can apply to steel

Deutsche Babcock Handel GmbH v Hauptzollamt Lubeck-Ost

Case 328/85

Before Judge G. Bosco, Acting President and Judges O. Due, J. C. Moitinho de Almeida, T. Koopmans, U. Everling, K. Bahlmann, Y. Galmot, C. N. Kakouris, R. Joliet, T. F. O'Higgins and F. A. Schockweiler

Advocate General Sir Gordon Slynn
(Opinion April 7, 1987)

[Judgment December 15]

In the absence of specific provisions contained in or adopted pursuant to the ECSC Treaty a regulation made pursuant to the EEC Treaty could be applied to products which fell within the scope of the former.

In its action against the Hauptzollamt (principal customs office), Babcock sought the refund of customs duties which it had paid on the importation of sheet steel from Poland and Hungary into the Federal Republic of Germany pursuant to article 2(1) of Council Regulation No 1430/79 of July 2, 1979 on the repayment or remission of import or export duties (OJ No L 175 p1).

Since, in its declaration to the customs authorities Babcock had only indicated the gross price, although it had in fact benefited by discounts granted by the suppliers on the basis of quantities supplied, Babcock had had to pay customs duties on the basis of the gross price, and not on the basis of the price it had actually paid.

The Finanzgericht (Finance Court) Hamburg, suspended the proceedings and submitted a number of questions to the Court of Justice of the European Communities for a preliminary ruling.

In its judgment the European Court of Justice held as follows:

It had first to be observed that the provisions of Regulation No 1430/79 made no distinction according to whether or not the goods concerned fell within the scope of the ECSC Treaty. However, regard had also to be had to the fact that the regulation had been adopted on the basis of the EEC Treaty alone, in particular articles 43 and 235 thereof.

The question therefore arose whether Regulation No 1430/79 might apply to goods which fell within the scope of the ECSC Treaty, although the legal basis of that regulation was the EEC Treaty and not the ECSC Treaty.

It was appropriate to observe that, unlike the ECSC Treaty, the scope of the EEC Treaty was not limited to particular goods.

According to article 232(1) of the EEC Treaty the provisions of that treaty did not modify those of the ECSC Treaty. The very wording of that provision required that it be interpreted as meaning that, to the extent to which questions were not subject to the provisions of the ECSC Treaty or to regulations adopted pursuant to that treaty, the EEC Treaty and provisions adopted for its application might apply to products which fell within the scope of the ECSC Treaty.

It was therefore necessary to establish whether the questions dealt with by Regulation No 1430/79 were also dealt with by provisions of the ECSC Treaty or regulations adopted for its application.

Regulation No 1430/79 related to a subject, namely the repayment or remission of import or export duties, which was not covered either by the provisions of the ECSC Treaty itself or by provisions adopted on the basis of that treaty. With regard, in particular, to article 72 of the ECSC Treaty which dealt with customs duties, that provision was limited to granting to the Council the power to fix minimum and maximum rates and left to each member state to determine within the limits thereby laid down, the tariffs according to the procedures of its customs law. It followed that the levying and refund of customs duties were not governed by the treaty.

It followed that in the absence of specific rules, the ECSC Treaty or provisions adopted pursuant to that treaty did not prevent the application of Regulation No 1430/79.

Article 2(1) of Regulation No 1430/79 was applicable in cases where an error had been made. It could not be applied in order to authorize the repayment of customs duties in circumstances where a person, in his application for an import licence, had deliberately made false declarations with regard to the price of the goods, which had led to the application of duties higher than those which he ought to have paid.

On those grounds the European Court ruled:

1 Regulation No 1430/79 was applicable to goods which fell within the scope of the ECSC Treaty.

2 The third paragraph of article 2(1) of Regulation No 1430/79 was not applicable where the trader responsible for paying customs duties had declared, at the time of the release of goods into free circulation, a higher price than that which he had in fact paid taking into account rebates and discounts by which he had benefited by reason of the quantities ordered, and where the declaration of the higher price had the purpose of enabling the release of the goods into free circulation on the basis of a licence which did not mention the rebates and discounts.

Company bound by its behaviour

Sar Schotte GmbH v Parfums Rothschild SARL

Case 218/86

Before O. Due, President of the Sixth Chamber and Judges G. C. Rodriguez Iglesias, T. Koopmans, K. Bahlmann and C. N. Kakouris

Advocate General Sir Gordon Slynn
(Opinion October 28, 1987)

[Judgment December 9]

The close connection between a dispute and the court which was called upon to resolve it was to be assessed not only on the basis of the legal relations which existed between companies established in different contracting states, but also in the light of the behaviour of the two undertakings and of the manner in which they presented themselves to third parties in commercial relations.

During the winter of 1981/82, Schotte and Rothschild GmbH, both companies established in Germany, engaged in negotiations which led to the conclusion of an agreement for the production and supply of pump atomizers by Schotte for Rothschild SARL, a company based in Paris. The French company was a wholly owned subsidiary of Rothschild GmbH. As had been agreed, Schotte submitted all invoices to Rothschild SARL.

In 1983 Rothschild GmbH complained to Schotte that the atomizers did not correspond to the purchaser's requirements. Those complaints led to a long correspondence between Schotte and Rothschild GmbH. All letters which bore the heading of Rothschild GmbH had been signed by one of the directors of Rothschild SARL.

Since that correspondence failed to resolve that situation Schotte brought proceedings before the Landgericht (District Court), Dusseldorf, against Rothschild GmbH for the payment of six invoices which had not been paid. During the proceedings Rothschild GmbH claimed that it was not liable for the debts at issue, which related only to Rothschild SARL. Schotte consequently brought proceedings against the French company.

The Landgericht declared that it had no jurisdiction on the basis that the conditions of article 5(5) of the Brussels Convention on Jurisdiction and the Enforcement of Judgments in Civil and Commercial Matters were not satisifed. In particular, it considered that Rothschild GmbH could not be regarded as an agency or establishment of Rothschild SARL since the latter was a subsidiary of Rothschild GmbH.

On appeal, the Oberlandesgericht (Higher Regional Court) stayed the proceedings and referred a question to the Court of Justice of the European Communities on the interpretation of article 5(5) of the Brussels Convention.

In its judgment the European Court of Justice held as follows:

Article 5(5) of the Brussels Convention provided that a person domiciled in a contracting state might, in another contracting state, be sued as regards a dispute arising out of the operations of a branch, agency or other establishment, in the courts or the place in which the branch, agency or other establishment was situated.

The question submitted envisaged a case where two companies bore the same name and were subject to the same management and where one of them, while not being a branch or agency of the other, nonetheless was able to conduct business on behalf of the other and thereby acted as an extension of it in commercial relations.

It was appropriate to add that, in the present case, Rothschild GmbH had not only taken part in the negotiations and in the establishment of the contractual bond but it had also taken the responsibility for the satisfactory conclusion of the deliveries and for the payment of the invoices. Moreover, the correspondence which it had conducted with Schotte seemed to indicate that it was acting as a centre of operations of Rothschild SARL.

In such a case, third parties who conducted business with the establishment acting as an extension of another company might rely on the appearance thereby created and regard that establishment as being an establishment of the other company, even if, from the point of view of company law, the two companies were independent of each other.

The close connection between the dispute and the court which was called upon to deal with it was to be assessed not only on the basis of the legal relations existing between legal persons established in different contracting states, but also having regard to the behaviour of the two undertakings and to the manner in which they presented themselves to third parties in their commercial relations.

On those grounds, the European Court (Sixth Chamber) ruled:

Article 5(5) of the Brussels Convention was to be interpreted as applying to a case in which a legal person established in one contracting state, while not operating a dependent branch, agency or other establishment in another contracting state, nonetheless carried out its activities there through an independent company which had the same name and the same management and which acted and conducted business in its name and which it used as an extension of itself.

Internal law no aid to interpretation of concepts

Gubisch Maschinenfabrik AG v Palumbo
(Case 144/86)

Before O. Due, President of the Sixth Chamber and Judges G. C. Rodriguez Iglesias, T. Koopmans, K. Bahlmann and C. N. Kakouris

Advocate General: F. Mancini
(Opinion June 11, 1987)

[Judgment December 8]

The concepts used in article 21 of the Brussels Convention in order to determine the existence of a situation of *lis pendens* were to be interpreted independently without reference to the internal law of one or other of the contracting states concerned.

Mr Palumbo had initiated proceedings before the Tribunale (District Court), Rome, for the annulment of a contract relating to the purchase of a planing machine from Gubisch, a company established at Flensburg, in the Federal Republic of Germany.

The latter objected that under article 21 of the Brussels Convention on Jurisdiction and the Enforcement of Judgments in Civil and Commercial Matters the Tribunale lacked jurisdiction since Gubisch had previously brought proceedings against Mr Palumbo before a German court for the enforcement of Mr Palumbo's obligation to pay for the machine.

On appeal the Corte Suprema di Cassazione (Italian Supreme Court) stayed the proceedings and referred a question to the Court of Justice of the European Communities on the interpretation of article 21.

In its judgment, the European Court held as follows:

Having regard to the objectives pursued by the Convention and the fact that article 21, instead of referring to the expression *lis pendens* as used in the various legal systems of the contracting states, laid down several substantive conditions as components of a definition, it had to be concluded that the concepts used in article 21 in order to determine whether proceedings had been brought before the courts of different contracting states were to be considered independently.

The question whether circumstances such as those of the present case, were covered by article 21 had therefore to be approached in the light of the objectives of the Convention and with a view to ensuring coherence between the provisions of article 21 and article 27(3).

It was appropriate first to note that, according to article 21, that provision was applicable where the parties to the two sets of proceedings were the same and where those proceedings involved the same cause of action and the same subject matter, it laid down no further condition.

The procedural situation which had given rise to the reference was characterized by the fact that the same parties were engaged in two sets of proceedings which had been brought in different contracting states and which were based on the same "cause of action", that is to say the same contract.

The problem was therefore to establish whether those two proceedings were based on the same subject matter given that, in the first case, the action was intended to secure the enforcement of the contract and in the second case its annulment or dissolution.

Where, as in the present case, the case concerned the international sale of moveable property it was apparent that the purpose of an action for the enforcement of the contract was to give effect to that contract, and that the purpose of the action for annulment and dissolution was to deprive the contract of effect. The enforceability of the contract was therefore at the centre of both proceedings.

If the action for annulment or dissolution was the second action, it might even be regarded as constituting simply an argument in the defence against the first action which had been presented in the form of independent proceedings before a court in another contracting state.

Under those circumstances it could only be concluded that the two actions had the same subject matter, since that latter concept could not be limited to the formal identity of the two applications.

If in circumstances such as in the present case the questions in dispute relating to a single contract of international sale were not dealt with solely by the court before which the action for enforcement of the contract was pending and which was the court first seised of the matter, the applicant for enforcement of the contract would face the risk of a refusal to recognize a decision in his favour on the basis of article 27(3) even though the argument put forward by the defendant based upon the unenforceability of the contract had not been accepted.

It was beyond doubt that the recognition of a judicial decision given in one contracting state granting enforcement of a contract would be refused in the state in which enforcement was sought if there already existed a decision of a court in a latter state declaring the annulment or dissolution of the same contract.

Such a result, entailing the limitation of the effects of each judicial decision to the national territory of the court concerned, would run counter to the objectives of the Convention which were to strengthen legal protection throughout the Community and to facilitate the recognition in each contracting state of judgments delivered in all other contracting states.

On those grounds the European Court of Justice (Sixth Chamber) ruled:

The definition of *lis pendens* in article 21 of the Brussels Convention covered a case in which one party had brought proceedings for the annulment or dissolution of a contract before a court of one contracting state while an application for the enforcement of the same contract brought by the other party was pending before a court in another contracting state.

SNOOKER

Only thing that can rock Davis is funky music

By Steve Acteson

Steve Davis will record a rare loss at the end of this week. Snooker's master of the green baize is about to make his debut as a musical promoter and knows that, financially, he simply cannot win.

Davis's esoteric musical tastes have tempted him to give the French 12-piece jazz-funk band Magma a three-day booking in London later this week. So far he has sold only 300 of the 1,500 £6 tickets.

Fortunately, he has money to burn after his latest victory on Sunday, where he collected £50,000 by defeating the gallant John Parrott 13-11 to retain his Mercantile Credit Classic title in Blackpool. That victory took the Romford millionaire's winnings this season to £229,000.

It was the sixteenth ranking tournament victory of his career and his 37th singles title in all. It was also one of the hardest-fought. Parrott, aged 23, from Liverpool and ranked No. 13 in the world had raced back from 9-5 and then 10-6 behind to lead 11-10 in the best-of-25-frame final, but a missed red when 31-16 up in the 22nd frame let in Davis for the first of three clinical breaks, 83, 68 and 99, to clinch his fifth victory in this tournament in eight years.

Davis was criticized by Barry Hearn, his manager, when he first announced his plans to go into music promotion under his newly-formed company, *Interesting Promotions*, so soon after the tournament in Blackpool.

"Barry said that if I did it straight after the Mercantile, I would have no chance of winning the tournament," Davis said. "I was determined to prove him wrong.

"I admit that I am indulging a passion and I know I'm going to lose money, probably several thousand pounds. But since I first saw Magma at Chalk Farm in 1975, I was determined to see them again."

Certainly, few snooker professionals will be interested in seeing Davis again this season. He has already won three of the four ranking titles, with two more to come, and the question now is: Who can stop him?

Stephen Hendry, aged 18, the Scottish prodigy, beat him in October en route to the Rothmans Grand Prix title, but Davis gained revenge in the Mercantile quarter-finals. Jimmy White ran Davis close in the Tennents United Kingdom championship final, as did Parrott on Sunday, but it will be no surprise if Davis now goes on to win the British Open and retain the world championship, the last of the ranking titles this term, and complete the most successful season of his illustrious career.



Davis: unstoppable

New tournaments mean broader based triangle

The World Professional Billiards and Snooker Association (WPBSA) has announced widespread changes to the calendar which confirm four new ranking tournaments, to be held overseas, a rationalization of the qualifying stages for all but one of the six home ranking tournaments and at least three non-ranking tournaments for the game's lesser lights (Steve Acteson writes).

The Canadian Masters will be held between October 25 and November 5, 1988, and a European Open at Ostend, in Belgium, in February, 1989. Additionally, during the following season, ranking tournaments will be played in the Far East and Australia in successive weeks in July or August.

The 10 ranking tournaments — six are already held in Britain — will be open to all WPBSA tournament professionals, and prize-money will be at least £200,000 for each of the overseas events.

It is intended that 64 players will take part in the final stages of all the ranking events in the United Kingdom and overseas, with the exception that the Embassy world championship will see the top 16 in the rankings joined by 16 qualifiers, and a field of only 32 qualifiers will play in Canada.

From the 1988-89 season, all qualifying stages for all events except the world championship will take place before the start of the season proper season at the Norbreck Castle Hotel.

Qualifying for next season's Fidelity Unit Trust international, the Rothmans Grand Prix, the Tennents United Kingdom championship and the Mercantile Credit Classic will take place from June 11 to 20. And from September 22 to 28, qualifying stages will be held for the 1988 Canadian Masters, the European Open and the MIM Britannia Unit Trust British Open. Qualifying for the world championship will continue to take place at the Guild Hall, Preston.

This rationalization will save the WPBSA a great deal of money and they are therefore setting up three non-ranking events for those players who fail to reach the final stages of the main events with £25,000 prize money at stake for each, including first prizes of £5,000. Conceivably there could be more of these non-ranking events if they prove successful.

ICE HOCKEY

Warriors' late show is inspired by Morrison

By Norman de Mesquita

Any team with pretentions to success must win the important games and Whitley Warriors did just that on Sunday to confirm their position as leaders of the premier division of the Heineken League.

Fife Flyers, following an easy home win over Dundee Tigers on Saturday, arrived in Whitley Bay a point ahead of the Warriors, and with the score 4-4 at the end of the second period, there was every indication that things would stay as they were. But the Warriors scored six without reply in the final period; Morrison ending the day with five.

Another excellent individual performance came from one of Murrayfield Racers' unsung Scottish players, the ever-reliable Neil. He had seven goals as Racers inflicted a second weekend defeat on the Tigers, who are now only one point ahead of Streatham Redskins in eighth place. The Redskins registered their first win in 11 games, beating Ayr Bruins at home for the second time this season, in spite of some appalling defensive errors.

With Peterborough Pirates losing twice, at home to Ayr and away to Durham Wasps, the Redskins are now four points ahead but the Pirates have four games in hand.

There was another bright spot for London supporters on Sunday. It came when Richmond Flyers registered only their second win of the season, against Southampton Vikings, based on a disciplined defence and another outstanding performance from Clifford, the goaltender.

HEINEKEN LEAGUE: Premier division: Fife Flyers 18, Dundee Tigers 5; Peterborough Pirates 4, Ayr Bruins 5; Dundee Tigers 5, Murrayfield Racers 14; Durham Wasps 11, Peterborough Pirates 3; Solihull Barons 9, Nottingham Panthers 9; Streatham Redskins 10, Ayr Bruins 7; Whitley Warriors 10, Fife Flyers 4. First division: Aviemore Blackhawks 4, Glasgow Eagles 20; Blackpool Seagulls 6, Cleveland Bombers 15; Slough Jets 9, Richmond Flyers 2; Sunderland Chiefs 4, Trafford Metros 6; Swindon Wildcats 21, Lee Valley Lions 9; Aviemore Blackhawks 6, Kirkcaldy Kestrels 14; Cardiff Devils 10, Medway Bears 3; Glasgow Eagles 17, Sunderland Chiefs 10; Lee Valley Lions 8, Telford Tigers 12; Richmond Flyers 4, Southampton Vikings 2; Trafford Metros 10, Deeside Dragons 4.

TODAY'S FIXTURES

7.30 unless stated

FA Cup
Third round replays
Blackpool v Scunthorpe
Hull v Watford (7.45)
Liverpool v Stoke
Manchester C v Huddersfield
Middlesbrough v Sutton Utd

Barclays League
Fourth division
Halifax v Bolton
Newport v Darlington

GM Vauxhall Conference
Enfield v Bath

Scottish Cup
Second round replay
Arbroath v Stenhsemuir

WELSH FA CUP: Fourth round: Swansea v Merthyr; Wrexham v Worcester.
CENTRAL LEAGUE (7.0): First division: Bradford City v Nottingham Forest (7.30); Coventry v Leeds; Derby v Sunderland; Manchester United v Leicester. Second division: Preston v Oldham.
SUNDAY MIRROR COMBINATION: Bristol Rovers v Oxford; Charlton v Crystal Palace (at Welling United FC, 2.0); Queen's Park Rangers v Southampton (2.0); Swindon v Portsmouth (2.0).
VAUXHALL-OPEL LEAGUE: Premier division: Basingstoke v Bognor Regis. First division: Lewes v Hampton; Walthamstow v Stevenage. Second division north: Finchley v Tring; Ware v Harlow.
NORTHERN PREMIER LEAGUE: League Cup: First round replay: Crosley v Harrogate.
SEAZER HOMES LEAGUE: Westgate Insurance Cup: Second round: Bromsgrove v Witney; Buckingham v Bury; Dartford v Hastings; Dorchester v Fareham; Dover v Tonbridge; Gloucester v Forest Green; Moor Green v Corby; Redditch v Atherstone; Weston-super-Mare v Poole.
FACIT KENT SENIOR CUP: Second round: Bromley v Ashford.
HERTFORDSHIRE SENIOR CUP: Second round: Boreham Wood v Hertford.
SURREY SENIOR CUP: First round replay: Whyteleafe v Walton and Hersham.

RUGBY UNION

CLUB MATCH: Plymouth Albion v. RAF (7.15).

OTHER SPORT

BOWLS: County indoor match: Norfolk v Suffolk (at Bridleton Hall).
BOXING: Frank Warren show (at National Sports Centre, Cardiff).
DARTS: Embassy world professional championship (at Frimley Green, Surrey).

SPORT ON TV

AMERICAN FOOTBALL: Super Bowl divisional play-offs. C4: 10 p.m.
BOXING: Seconds out: Action from the National Sports Centre, Cardiff. ITV: 11.85 p.m.
DARTS: Embassy world professional championship from Frimley Green. BBC2: 3.0 and 11.40 p.m.
ICE SKATING: European figure skating championships from Prague. BBC1: 10.10 p.m. ITV: 10.35 p.m.
OFF THE COURSE: Interview with Severiano Ballesteros. BBC2: 2.40 p.m.

RACING: PIPE'S PROMISING YOUNG CHASER WILL APPRECIATE TESTING CONDITIONS AT NEWTON ABBOT

Impressive Sporting Mariner to steer winning course again

By Mandarin

Sporting Mariner, who made such an impressive chasing debut when winning at Devon on New Year's Day, can follow up in the Bet With The Tote Novices' Chase (Qualifier) at Newton Abbot this afternoon. He is my nap.

The Martin Pipe-trained six-year-old gave an excellent display of jumping for a newcomer, making all for an emphatic eight-length success from Mister Christian.

What was also significant about that triumph was that it was gained on heavy going, and with similar conditions in prospect today the ability to handle such ground will be of paramount importance.

Sporting Mariner came to fencing with a highly respectable record over hurdles, his best efforts last season including a neck second to Mrs Muck in a valuable three-mile hurdle at Ascot.

He also occupied the runner-up spot to Taberna Lord in the Coral Golden Hurdle Final at Cheltenham.

He looks an interesting prospect and it will be a little disappointing if he fails to confirm his promise here. That is not to suggest, however, that this is tantamount to a walkover for him.

Raussi, particularly, may provide some serious opposition. He was a 3½-length third to Spider's Well over course and distance on Boxing Day — form which reads even better after the winner's creditable third to Cavvies Clown at Newbury — and he is well suited by soft ground and a searching test of stamina.

The Chelston Novices' Hurdle provides an intriguing contest with a trio of talented four-year-olds — Sooner Still, Storm Of Plenty and Wingspan — in opposition.

Wingspan, making his first appearance for Pipe, will command plenty of respect on a series of encouraging placed performances and Storm Of Plenty is unbeaten in her two starts, but I have a marginal preference for the progressive Sooner Still.

He made all to win a Nottingham seller in November by 20 lengths and adopted the same tactics in a non-seller at Wolverhampton last month to beat Faithful Charlie, also by 20 lengths.

This is a stiffer task but Sooner Still is in great heart and may have scope for further improvement.

The Hoechst Panacur EBF Mares Only Novices' Hurdle (Qualifier) may lie between the two previous winners, Redgrave Devil and Longriver Lady, with the former getting the vote.

I feel that the balance of her form, notably a clear-cut 12 lengths triumph in a novices' handicap hurdle at Wincanton on Boxing Day, reads better than Longriver Lady's win in a similar event at Wolverhampton on the same day.

Although that Wincanton success was over two miles she had previously run a close third to Pragada and Celtic Flight in a competitive handicap over two miles five furlongs at Warwick. She can successfully concede weight to her rivals.

Course Hunter can win the Ellacombe Handicap Chase if he reproduces the form which carried him into second behind Yahoo at Newbury and Sun Rising at Ascot earlier this season.

His jumping has been less than foot-perfect on occasions but he looks reasonably treated here and the soft ground should be in his favour.

Course and distance winner Moel Famman is preferred to recent Ayr second Sir Crusty in the St Marychurch Handicap Hurdle.

Asmussen dilemma as he considers future at Manton

By Michael Seely

Barry Hills yesterday confirmed that Cash Asmussen might be riding the horses owned by Robert Sangster at Manton next season, but added that his son Michael and Pat Eddery would still have a vital role to play in the stable's future.

Hills said: "As far as I am concerned, Mr Sangster has come to an arrangement with Cash Asmussen to ride all his horses trained by me. In the light of what has happened, he will still have that arrangement, should he so wish."

This somewhat bleak statement highlights the problem that Asmussen has to consider as he thinks over the situation at the Keeneland Sales in Kentucky.

Eddery is already retained to partner all the horses owned by Khaled Abdulla in this country and at the end of last season Michael Hills signed a contract to ride for his father in 1988.

So the 25-year-old American, with his international reputation to consider, will have to ponder hard about the value of the job and the opportunities it will offer.

Asmussen was not available for comment yesterday, but had said guardedly at Keeneland on Sunday: "Anything you might say right now would be wrong. I will make a decision in the next month".

Speaking from his home on the Isle of Man yesterday, Sangster commented: "I want Cash badly and would like to fix up a meeting with him in the near future to finalise the situation.

"I think he will come, but don't forget that Arab money managed to pinch Eddery and that there was a lot of the same kind of finance behind Henry Cecil when he took Steve Cauthen from me a few years ago. I would hate to lose out to them again."

Meanwhile, speculation continues to mount about who will be offered the plum job at Ballydoyle to replace Asmussen.

John Reid is the ante-post favourite, his cool and unflappable style having carried the 32-year-old Irishman to his best-ever total of 81 victories last season. He also won several big races in Ireland during the campaign including the Budweiser Irish Derby on Sir Harry Lewis.

Yesterday, Reid would not comment on the well-founded rumours that an approach had been made towards the end of last season. "I'm off to the United States tomorrow to ride in an invitation race at Bay Meadows on Wednesday," he said. "I haven't heard anything from anyone yet, but of course I would carefully consider any offers."

● Darkorjon, bought by Colin Tinkler senior on behalf of the Full Circle syndicate, has been backed from 50-1 to 25-1 with Mecca for the Grand National.

Prospects good for Wincanton

Prospects for Thursday's meeting at Wincanton, where Desert Orchid and Cavvies Clown take on Ten Plus in the John Bull Chase, are good.

A spokesman said: "There are no problems and with the current drying winds the going could well be good to soft."

There will be an 11am inspection today at Plumpton to determine prospects for tomorrow's programme.

Talented Murphy takes the pressure of famous Curley gambles in his stride

By Christopher Goulding

Barney Curley's much-documented gamble, enabling him to land £275,000, was a responsibility he entrusted to his comparatively unknown stable jockey, Declan Murphy.

Murphy shrugs off the part he played: "I rode eight of them, but could not ride the other two because of injury. Barney was waiting for me to get back, which was nice, but time was running out."

However, on the big day at Folkestone last month when Curley landed the wager with his 10th winner, Experimenting, Murphy was in the saddle.

The quietly-spoken Irishman explains: "At Folkestone, there was some obvious pressure. The public loved it and we got a tremendous reception. It was nice to be part of it all. I think it really opened up things as there was little going on at the time and racing was at a dull point."

Murphy has been associated with the Curley stable since he came to England three years ago.

"I was riding as an amateur in Ireland, and rode 16 winners between June and September. This put me in second place in the amateur riders' championship. When Barney asked me to come over with him, I thought I would give it a try," Murphy said.

The 21-year-old has now joined his two other brothers riding in England. Pat, attached to Richard Holder's stable, and Eamon, who rides for Josh Gifford.

Like a lot of Irish jockeys, Murphy had his first experience race riding in pony races. Tommy Carmody, Mark Dwyer and Tom Morgan all rode in these events. At the age of 10 he had become champion rider, a position he held for three years.

"When I was still at school I rode out in the holidays for Kevin Prendergast. He gave me my first winner on my first ride. It was something you dream about."

Murphy's first season in England resulted in six winners. "I went to the United States to gain further experience and rode out for Charlie Whittingham. He had some very good horses, Dahar, Ferdiuand and Palace Music, whom I rode. It was good experience riding work against the clock."

On his return, the Jockey Club made him turn professional. "I found it very tough. I had ridden too many winners to ride in conditional jockeys' races, and not many people had heard about me."

This was something he was soon to rectify. As well as riding Curley's horses, Murphy is much sought after by the National Hunt trainers in Newmarket, where he is based. Susan Piggott intends saddling some jumpers and she will be calling on Murphy to ride her horses.

The partnership between Curley and Murphy is one of mutual admiration. Curley says of Murphy: "If there is a better jockey in England I would like to meet him."

Riding for a man who makes it public knowledge that he likes a gamble does not present any problems for Murphy.

"I ride with the same attitude on any horse. He will either win or he won't. Barney makes you very relaxed when you ride for him. He can see for himself what happens as he is a very good race reader. When I have ridden a horse that has got beaten there is no pressure."



Declan Murphy: rapidly making a name for himself

But the Jockey Club does not have the same laid-back manner to this successful partnership.

Last summer, the pair had their livelihoods taken away as a result of two very different incidents.

Curley lost his licence for outspoken remarks over the riding of a horse, Robin Goodfellow, trained by Toby Balding and ridden by Graham Bradley. But after Curley had threatened to take the Jockey Club to the High Court, his licence was returned 2½ months later.

Murphy was not so fortunate. He received a four-month suspension for misleading the racecourse doctor concerning a shoulder injury. It was judged that he had not ridden his mount, Solvent, at Sedgefield to the best of its capabilities due to his injury.

"It was a terrible blow," explains Murphy. "With both of us out I did not know what to do. Barney had sold a lot of young horses, and it looked like the end of the road. But I was determined to get back."

As it happened, Curley was first back with his licence. This quickly resolved Murphy's dilemma. "My first ride back was a winner," says Murphy.

However, in November they encountered the wrath of the Catterick stewards. Both were fined £400 over the running of Urbi Et Orbi, a well-backed favourite who was pulled up.

Murphy explains: "I pulled the horse up. He lost his action and had broken down. I could not understand why they fined us.

"The stewards have a job to do to the best of their ability. Some days I ride a bad race, some days they make a bad decision. I thought for a while they were picking on me.

"They have had me in a lot of times for silly things, but all in all they are pretty professional."

As well as Murphy's enforced absence from the saddle by the Jockey Club, he has also been out of action due to numerous injuries.

A couple of cracked vertebrae and a fall that split his helmet led to a hospital visit and four weeks out of action. The bad luck of this Irishman may have something to do with the fact that he hails from the village of Hospital, near Limerick.

However, he is far from despondent. "There certainly is never a dull moment riding for Barney, and there is always something happening. I just want to carry on riding winners."

Irish on-course betting reaches record heights

From Our Irish Racing Correspondent, Dublin

Frank Smyth, chief executive of the Irish Racing Board, yesterday revealed that on-course betting in the Republic had in 1987 topped the Ir£100 million-mark for the first time.

Comparing this figure with the previous year, there was an overall increase of more than eight per cent, comfortably ahead of inflation and the bookmakers' takings continued to lead the totalisator by a more than a four-to-one margin.

However, the Racing Board is optimistic that the introduction of a computerised totalisator will over the next 18 months lead to a narrowing in the gap between bookmakers and the Tote.

Prize-money rose even faster than betting with a 12 per cent increase to Ir£9.5 million and almost Ir£1 in three of this was derived from commercial sponsorship.

It is quite remarkable how new sponsors have continued to come forward as some of the earlier supporters, such as the Irish Hospital Sweepstakes and the now-banned tobacco manufacturers, faded out.

Through the year there was also a small increase in attendances which at 1,000,019 topped the million mark for the first time since 1984.

Indeed, the only area where there was any noticeable decline centred on the number of horses in training which fell by more than 600 from 5,195 down to 4,566.

This decline is certainly making itself felt this winter in the National Hunt sphere where it is noticeable how relatively few horses are now being declared at the four-day stage.

Perhaps this decline will be arrested by the major increase in minimum prize money which was announced last month.

$47m total for Bunker Hunt sale

By a Special Correspondent

Nelson Bunker Hunt's two-day dispersal sale, held at Keeneland, Kentucky, this weekend, raised a total of $46,911,800. The 580 lots sold averaged $80,882.

These are impressive figures but Hunt's problems are on the grand scale. He has been in trouble ever since he lost one of the world's greatest gambles, his attempt to corner the silver market, and last year his family companies, Penrod Drilling Co and Placid Oil Co, defaulted on loans of $1.5 billion.

It is reported that he and his brothers owe their banks about $900m. They are already involved in bankruptcy and civil proceedings in Dallas and the current legal costs are reported to be running at $3m per month. Nor is that the extent of Hunt's problems. The Internal Revenue Service is chasing him for more than $100m.

American buyers bought both top lots on Sunday. Robert Smith of Heronwood Farm paid $2.5m for Sangue, who earned $1,261,118 on the racecourse and whose first foal was last year's smart French juvenile, Seattle Sangue.

Carl Icahn, the New York financier who entered the industry when paying a world record of $7 million for Miss Oceana in November 1985, paid a more modest $1.5m for Water Lily on Sunday.

However, one filly who would probably have topped that price, and possibly even the sale, was an absentee. The yearling full-sister to Triptych had colic and had to be withdrawn. She will probably be offered at the Keeneland July Sales instead.

Daniel Wildenstein's Allez France Stables snapped up two fine racehorses, but disappointing broodmares, at what could prove to be bargain prices. They paid $125,000 for Nobiliary, winner of the 1975 Washington D.C. International and runner-up to Grundy in that year's Derby, and $120,000 for Paul Kelleway's 1978 Champion Stakes winner, Swiss Maid.

Dahlia's dam, Charming Alibi, and Triptych's granddam, Margarethen, both 25-year-old mares, each made $17,000 and, hopefully, have found pleasant homes at which to end their days.

The Hunt dispersal will continue over the next few months with the private sale of more than 100 horses in training and five Kentucky stud farms, but there are no plans yet to sell off his widespread interests in stallions.

NEWTON ABBOT

Selections

By Mandarin

1.00 Sooner Still.
1.30 Blackboosh.
2.00 SPORTING MARINER (nap).
2.30 Redgrave Devil.
3.00 Course Hunter.
3.30 Moel Famman.

By Michael Seely

1.00 Sooner Still. 2.00 SPORTING MARINER (nap). 3.00 Rhoecus.
The Times Private Handicapper's top rating: 1.00 SOONER STILL.

Guide to our in-line racecard

103 0-0432 TIMESFORM 74 (CD,BF,F,G,S) (Mrs D Robinson) B Hall 9-10-0 ..... B West (4) 88

Racecard number. Six-figure form (F-fell. P-pulled up. U-unseated rider. B-brought down. S-slipped up. R-refused). Horse's name. Days since last outing. (B-blinkers. V-visor. H-hood. E-Eyeshield. C-course winner. D-distance winner. CD-course and distance winner. BF-beaten favourite in latest race). Going on which horse has won (F-firm, good to firm, hard. G-good. S-soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

Going: heavy

1.0 CHELSTON NOVICES HURDLE (4-Y-O: £1,304: 2m 150yd) (14 runners)

1		0311	SOONER STILL 15 (S) (Mrs S Finigan) J Edwards 11-9	T Morgan	99
2		11	STORM OF PLENTY 29 (CD,G,S) (P Doherty) S Christian 11-3	A Mulholland (7)	90
3		031	MISS LAWSUIT 13 (S) (T McElroy) L Cottrell 10-11	R Millman	84
4		4P	BRIMUR 124 (J Joseph) R Frost 10-10	J Frost	71
5		0F0	ELEGANT ISLE 31 (S) (M Lee) K Ivory 10-10	G McCourt	94
6		0	GO WEST 13 (D Pengelly) R Holder 10-10	NON-RUNNER	91
10			JASON'S QUEST (R Payne) J Baker 10-10	M Millman	—
15		P232	WINGSPAN 54 (S Price) M Pipe 10-10	P Scudamore	95
16		004	YOUNG MORETON 45 (M Aram) A Turnell 10-10	I Lawrence (7)	92
17		3	COOL CONNERT 54 (Mrs J Kovis) M Francis 10-5	C Cox	77
18			FOOTBRIDGE (R Manning) R Manning 10-5	C Llewellyn (4)	—
19		30003	JOSIE SMITH 17 (B) (C Scott) R Holder 10-5	P Murphy	85
20		8	MOONSTREAM BELLE 48 (R Standbridge) D Elsworth 10-5	G Bradley	—
21		0	NOT ALONE 13 (V Westcott) Mrs A Knight 10-5	George Knight	—

BETTING: 5-2 Sooner Still, 11-4 Wingspan, 3-1 Storm Of Plenty, 6-1 Young Moreton, 8-1 Josie Smith, 12-1 others.

1987: MEETING ABANDONED — FROST

FORM SOONER STILL changed stables and showed much improved form when (11-5) beating Faithful Charlie (10-12) 20l at Wolverhampton (2m, £726, soft, Dec 28, 17 ran).
STORM OF PLENTY (10-12) beat Optional Choice (10-10) 5l at Warwick (2m, £1257, good, Dec 14, 24 ran).
WINGSPAN has joined Martin Pipe since (10-10) running ½l 2nd to Bel Creation (10-5) at Towcester (2m, £800, soft, Nov 19, 15 ran), the pair 25l clear of the 3rd COOL CONNERT (10-5).
YOUNG MORETON is showing steady improvement; last time (10-7) at Towcester (2m, £1711, soft, Nov 28, 14 ran) was 9l 4th to Forum's Folly (10-7).
JOSIE SMITH (10-6) 30l 3rd to progressive Sea Island (11-6) over course and distance (£3351, soft, Dec 26, 14 ran).
Selection: WINGSPAN

1.30 BABBACOMBE SELLING HANDICAP CHASE (£965: 2m 150yd) (12 runners)

1		P-0040	BALLY TASK 13 (G,S) (B Llewellyn) B Llewellyn 12-11-10	Miss B Llewellyn (7)	83
3		01P3-PP	SCOTTISH AIR 13 (CD,S) (B Scriven) B Scriven 11-11-1	Mr J Berry (7)	84
4		033P10	SIR WAGER 21 (S) (Mrs G Reeve) C Tristine 7-11-0	W Humphries (7)	95
5		030F33	BLACKBOOSH 14 (B,F,S) (M Wills) G Popham 9-10-13	B Powell	89
6		P0P-000	GRAIGUENAMANAGH 21 (S) (C Ward) Miss L Bower 13-10-10	R Rowell	—
7		BP-0000	HOPE GAP 63 (B,CD,G,S) (L Waring) L Waring 12-10-8	George Knight	—
8		03004-P	RLS-DE-RIOI 15 (S) (K Pinfield) J Cosgrave 7-10-6	T Pinfield (7)	84
9		000F3U0	TONGSUNAN 11 (F) (J Sheard) J Sheers 11-10-5	W McFarland (7)	—
11		P00-FPF	WESSEX HABIT 11 (Miss L Wonnacott) Mrs J Wonnacott 7-10-4	D Wonnacott	—
12		4000/0P	DERROWN 17 (M Hill) M Hill 8-10-4	—	—
14		00-3-P00	GOOD INVESTMENT 14 (B Llewellyn) B Llewellyn 8-10-4	—	97
15		224/03P-	WINMARIE 432 (B,G) (M Austin) N Aylffe 10-10-4	M Aylffe	—

BETTING: 7-4 Blackboosh, 2-1 Sir Wager, 8-1 Graiguenamanagh, 8-1 Hope Gap, 10-1 Bally Task, Winmarie, 14-1 Scottish Air, 16-1 Ris-de-Roi, 20-1 Good Investment, 25-1 others.

FORM BALLY TASK (10-1) running-on 4¼l 6th to Silent Echo (10-0) in amateurs' handicap at Warwick (2m 4f, £2310, soft, Dec 30, 7 ran).
SCOTTISH AIR (10-0) easy winner of similar event over course and distance last season (£1075, good to soft, Apr 18, 13 ran) by 15l from Landes Rocket (10-3).
SIR WAGER (10-8) beat Grateful Heir (10-12) 3l in conditional jockeys' seller at Fontwell (2m 2f, £857, good, Dec 8, 15 ran), with GRAIGUENAMANAGH (10-12) 7th.
BLACKBOOSH (10-10) 15l 3rd to Auntie Dot (11-3) in amateurs' handicap at Stratford (2m, £2329, good to soft, Dec 29, 14 ran) with GOOD INVESTMENT (10-0), jumped moderately, 9th.
GOOD INVESTMENT has jumped fluently since Market Rasen reappearance (2m, £1204, heavy, Oct 16, 12 ran) when (11-9) 2l 2nd to Terrysash (11-9) in amateurs' novices' event.
Selection: GOOD INVESTMENT

2.0 BET WITH THE TOTE NOVICES CHASE (Qualifier: £2,796: 3m 2f 100yd) (16 runners)

2		2-24P13	RAUSAL 17 (S) (Mrs K Lloyd) T Bailey 9-11-3	Mr R Bellamy	95
3		2220-01	SPORTING MARINER 11 (C,S) (Crayda's Ltd) M Pipe 6-11-3	P Scudamore	94
4		400F0U	ARTFUL FELLA 31 (P Rodford) P Rodford 10-10-10	Mr B Towers	—
5		2020P	BEERA GUEST 11 (S Horn) T Hallett 9-10-10	Samantha Dunster	—
10		P/PPP-00	GLEN SOMERS 86 (Mrs L Wilson) J Baker 9-10-10	M Williams	—
11		P	KENSTONE 59 (M Wooldridge) D Williams 9-10-10	J D Doyle	—
12		0FF/P04	PRINCE VIDAR 11 (Miss P Neal) Miss P Neal 9-10-10	A Webb	—
13		000FF/P	ROWDEN RULER 17 (D Martin) D R Tucker 9-10-10	J Lower	—
14		4002-34	SUFFOLK DOWNS 39 (P Barber) J Old 8-10-10	S McNeill	99
15		001-2P4	TABOOMIA 12 (F) (S Freeman) J Edwards 7-10-10	T Morgan	90
16		00P0P/F	TUDOR MARK 47 (C Luxton) C Luxton 9-10-10	Mr J Berry	—
17		F-04P0F	WIMBLEBALL 11 (J Payne) J Payne 8-10-10	R Millman	—
19		U2F-240	ERICA SUPERBA 13 (V) (I Buchan) P Bailey 8-10-5	B Powell	86
20		0F00/F3	IDSON LASS 11 (S) (J Payne) J Payne 10-10-5	R Guest	—
21		F3UB-FP	RALEIGH GAZELLE 77 (R Newton) W G M Turner 6-10-5	R Goldstein	—
22		FB1000	ROSA RULER 15 (F) (R Berry) I Wardle 10-10-5	K Townsend	71

BETTING: 4-5 Sporting Mariner, 7-2 Raussi, 5-1 Taboomia, 8-1 Suffolk Downs, 14-1 Idson Lass, 16-1 Wimbleball, 20-1 Rosa Ruler, 25-1 others.

FORM RAUSAL (10-0) 3l 3rd to Spider's Well (10-0) over course and distance last time (£3127, soft, Dec 26, 7 ran) with ROWDEN RULER (10-0) pulled up.
SUFFOLK DOWNS (10-2) 9½l 4th to Button Your Lip (10-12) in Sandown novices' chase (3m 110yd, £3179, good, Dec 4, 9 ran) after blundering at the 18th.
SPORTING MARINER (11-0) jumped well on Devon chasing debut beating Mister Christian (11-5) 8l (3m 1f, £2938, heavy, Jan 1, 14 ran) with IDSON LASS (10-9) distance 3rd, PRINCE VIDAR (11-0) 1l 4th.
WIMBLEBALL (11-0) a first-fence faller and BEERA GUEST (11-0) pulled up.
TABOOMIA (10-12) 23l 4th to Conjugate (10-12) at Leicester (3m, 3285, soft, Dec 31, 16 ran).
Selection: RAUSAL

2.30 HOECHST PANACUR EBF MARES ONLY NOVICES HURDLE (Qualifier: £1,457: 2m 5f 110yd) (16 runners)

1		321231	REDGRAVE DEVIL 17 (S) (T Blair) K Bishop 6-11-12	N Hawke (7)	99
2		P-341	LONGRIVER LADY 17 (S) (D Brown) R Holder 5-11-5	R Stronge	97
4		00-	ANDY'S SECRET 419 (D Slingsby) A Brisbourne 6-10-12	M Brisbourne	—
6			BATTLE RONDO (Mrs J Urmston) R Frost 5-10-12	J Frost	—
8			BRAMPFORD WAY (Mrs R Fell) Mrs R Fell 10-10-12	P Nicholls	—
9		0	BREAKFAST TIME 13 (P Emmett) C Luxton 5-10-12	L Harvey	—
13		6	DEEP CUT 47 (P Misiewitz) R Holder 5-10-12	P Murphy	—
14		000	DOLLY WARDANCE 11 (N Brookes) N Brookes 5-10-12	Mr N Brookes	—
15			FARMERS GIRL (B Hawker) N Gaselee 5-10-12	A Adams (7)	—
16		0P-P	GAMBLING LEE 15 (Mrs K Proudman) J Roberts 7-10-12	—	—
19		04-00	IN MY DREAMS 17 (J Weston) J Weston 5-10-12	Jacqui Oliver (7)	88
21		0/0-43	MIDSUMMER WALK 41 (M Aussn) N Aylffe 6-10-12	M Aylffe	75
27		400/3	REGAL NOD 29 (Mrs G Bowles) R Armytage 7-10-12	Gee Armytage	96
34		42/20P	STEPALONG 41 (A Smith) D Gandolfo 7-10-12	S Smith Eccles	98
35			TACO (M Hill) M Hill 6-10-12	—	—
36			TORVIEW (K Bishop) K Bishop 6-10-12	S Earle	—

BETTING: 2-1 Longriver Lady, 11-4 Redgrave Devil, 7-2 Regal Nod, 4-1 Stepalong, 10-1 Farmers Girl, Deep Cut, 12-1 Midsummer Walk, 14-1 others.

FORM REDGRAVE DEVIL (11-3) easy 12l winner from Perfect Design (10-1) at Wincanton (2m, £920, good to soft, Dec 26, 15 ran).
LONGRIVER LADY (10-11) beat Little Serenity (10-12) 5l at Wolverhampton (2m 4f, £616, good to soft, Dec 25, 15 ran).
REGAL NOD (10-12) 10¼l 3rd to Last House (10-12) at Warwick (2m 5f, £1660, good, Dec 14, 24 ran).
STEPALONG at best when (10-7) 3l 2nd to Hope Cove (10-7) at Devon (2m 1f, £880, good to soft, Oct 6, 12 ran).
Selection: REDGRAVE DEVIL

3.0 ELLACOMBE HANDICAP CHASE (£2,934: 2m 5f) (7 runners)

1		F/041-1F	JOHNS PRESENT 16 (C,S) (P Daning) R Holder 10-11-10	P Murphy	93
2		44P133	ATATAHO 13 (CD,F,S) (S Smit) J Roberts 12-11-9	J Frost	94
3		0F-2283	COURSE HUNTER 17 (G,S) (D Bulk) D Murray-Smith 10-11-4	P Croucher	95
4		0304-04	CIMA 21 (S) (W Stark) J Old 10-11-2	P Scudamore	99
5		FU000-0	MEISTER 17 (C,G,S) (A Gratton) J Old 8-11-1	S McNeill	89
6		221-20F	RHOECUS 12 (S) (Mrs M Rothbourne) B Smart 9-10-10	B de Haan	89
7		0-00422	EASTER CARNIVAL 17 (C,F,G,S) (Mrs M Best) K Bishop 12-10-7	S Earle	93

BETTING: 5-2 Easter Carnival, 3-1 Rhoecus, 7-2 Course Hunter, 8-1 Johns Present, 13-2 Atataho, 10-1 Cima, 33-1 Meister.

FORM JOHNS PRESENT fell last time; previously (11-10) a distance winner from Hiz (11-07) in 3 runner Chepstow event (2m, £2572, soft, Dec 5).
ATATAHO (12-05) 32l 3rd to A Boy Named Sioux (10-1) at Taunton (3m, £2218, soft, Dec 30, 11 ran).
COURSE HUNTER is becoming unreliable; at Ascot in November (3m, £7154, good to soft, 7 ran) finished (10-13) 2l 2nd to Sun Rising (11-9).
CIMA made his usual jumping errors when (11-7) 34l 4th to Cottage Run (11-12) at Cheltenham on latest start (2m, £4331, good, Dec 12, 5 ran).
RHOECUS (11-6) best judged on 3l 2nd to Smart Tar (11-10) on Newbury reappearance (2m 4f, £3475, soft, Nov 11, 9 ran).
EASTER CARNIVAL (10-3) 10l 2nd to Torside (11-10) here on penultimate start (3m 2f 110yd, £2845, soft, Dec 1, 4 ran) with ATATAHO (11-5)

GOLF

Tour gets under way in the land of sun and £70 green fees

From John Ballantine, La Costa, California

Nick Faldo, Sandy Lyle and Ken Brown, three members of the victorious 1987 European Ryder Cup team, compete in the first event of the 1988 US PGA Tour, the Tournament of Champions, which starts at La Costa, a wealthy resort a few miles up the southern Californian coast from San Diego, on Thursday.

There could hardly be a more appropriate start to the new American season for the three Britons, winners of the Open Championship, the Tournament Players title and the Southern Open last year.

Yet the trio will be under special scrutiny for two important reasons. First, as conquering "invaders" who singed the tails of top American players for the second time at Muirfield Village last autumn, they are viewed much more now as a real threat. And second, as two of the four slowest players maliciously singled out in a magazine straw poll among American professionals, Faldo and Brown will be marked men.

The ubiquitous Lyle would probably get everyone's vote as the player who looks as if he cares least about winning, but he will be trying all right.

Next week, the players move 120 miles inland to Palm Springs, prime stamping-ground of Bob Hope, whose dynamism and enthusiasm are unquenched at 84 and whose five-day pro-am has produced millions of dollars for local charities, especially the Eisenhower Medical Centre.

Pro-ams are not to everybody's taste, but in the desert, as at Pebble Beach next month, enormous crowds turn up, as much to see the celebrities as for the serious play. The new PGA West "stadium course" is actually far too difficult for the hackers, but it provided unique television entertainment for golfers and non-golfers alike last year when Tip O'Neill, the former leader of the House, took seven (or was it 17?) chops at a ball in a deep bunker before picking it up and throwing it on to the green. Every weekend player knew just how he felt.

At the beginning of February, The Tour moves back to the Pacific coast for the AT and T National Pro-Am on the Monterey Peninsula's spectacular Pebble Beach, Spyglass Hill and Cypress Point — white-rimmed seas, blue by day and gold or red at dusk, cathedral-like sand dunes equalling any in Scotland or Ireland, and ghostly white-barked cypresses, of which there are only two large groves in the world.

Three-thousand miles west then, on the "Redeye special," which takes the pros to Waialae in the lee of Diamondhead for the Hawaiian Open, before a return to the mainland for the final two events, the San Diego and Los Angeles Opens, played on the superb Torrey Pines public courses and on "Hogan's Alley," the incredibly difficult Riviera course on Sunset Boulevard.

By this time, European supporters will hope to have celebrated at least one victory and, with Bernhard Langer toiling away, and maybe, occasionally, Ian Woosnam, Howard Clark and Severiano Ballesteros, why not?

Across to Miami next to the very different world of Florida golf, where the heat-resistant rye grass is so tough that the ball bounces back at you if you attempt to pitch and run, for the Doral Ryder Open on the lake-strewn "Blue Monster" course just across from the international airport.

The Honda Classic on another fine "stadium course" follows at Eagle Trace on the edge of the Everglades near Fort Lauderdale, before the Hertz Bay Hill Classic, on Arnold Palmer's tough links in Orlando, leads into the first of the spring classics, the Tournament Players' Championship, nobly won at Jacksonville by Lyle last year.

Golfers who have never been to the United States often ask what the main differences are between conditions there and in Britain. Well, in Britain and Ireland, the golfing scene leans much more heavily on the shoulder of Mother Nature than it does in America, where the near-perfect conditions are more artificially induced.

"Sow seed, water plentifully, and then jump back," is an agronomist's wisecrack in the South here, implying another helpful US ingredient: hot sunshine.

The venues are invariably wealthy country clubs, complete with tennis, swimming, horse riding and spa and restaurant facilities, while the new "players' courses" have added an extra dimension to the non-major events.

Most British weekend players would, initially, think conditions here unfair, making the game even more impossible than it usually is. The banks and shores of man-made lakes and creeks are deliberately banked to collect the stray hook or slice and, once in the drink, one's ball lies tantlizingly only feet away; eight or ten feet straight down!

The seeded Bermuda, rye or bent grass on fairways and greens is, however, much more even than our natural stuff at home, with tough springy roots that take some getting through if you like taking plate-sized divots.

"Target golf" is the rule, and is a must if you wish to score well. The ball simply does not run on what feels, beneath one's cleats, like a well-watered mattress.

Bunkers are well-filled, well-kept and relatively flat compared to the annoying, deep gravel-pits that pass for traps in Britain. A middle-handicap Briton might well break 90 at St Andrews or Birkdale on a good day; he would be very fortunate to break 100 at Waialae, Doral, or at Pebble Beach, where the green fee is now up to £70.

US Tour dates

Jan 14-17: Tournament of Champions (title holder, Mac O'Grady), La Costa, California; Jan 20-24: Bob Hope Chrysler Classic (Corey Pavin), Palm Springs; Jan 28-31: Phoenix Open (Paul Azinger), Arizona; Feb 4-7: AT and T National Pro-Am (Johnny Miller), Pebble Beach; Feb 11-14: Hawaiian Open (Correy Pavin), Honolulu, Feb 18-21: San Diego Open (George Burns), Feb 25-28: Los Angeles Open (Tze-Chung Chen). Mar 3-6: Doral Ryder Open (Larany Wadkins), Miami; Mar 10-13: Honda Classic (Mark Calcavecchia), Ford Lauderdale; Mar 17-20: Hertz Bay Hill Classic (Payne Stewart), Orlando; Mar 24-27: Tournament Players Championship (Sandy Lyle), Ponte Vedra, Florida; Mar 31-Apr 3: Greensboro Open (Scott Simpson), North Carolina; Apr 7-10: US Masters (Larry Mike) Augusta, Georgia.

WINTER SPORT: CALGARY OFFERS A CHALLENGE FOR THE MAN WHO HAS EVERYTHING

Little left to strive for except perfection

From David Miller
Val-d'Isère

What birthday present do you give the man who has almost everything? The answer, in the case of Pirmin Zurbriggen, the 1987 World Cup champion who will be 25 on February 4, is three Olympic gold medals.

The modest, church-going ski phenomenon from Saas-Almagell has more money than he is ever likely to know how to spend. A recent cosmetics company contract was worth £500,000 over three years, never mind the vast sums which he is paid annually by ski equipment companies.

The motivation which keeps him at the forefront of one of the most competitive disciplines in the whole of Olympic sport is the sheer exhilaration of sweeping down the mountains in which he has lived all his life faster than the next man.

"He does not ski for the money, or to be famous," Marc Biver, his manager, says. "His ambition is simply to be perfect on every kind of course. He loves to ski."

The £30,000 Mercedes is less a luxury than a means to an end, as Zurbriggen hunts with the pack, for seven winter days a week, from one end of the Alps to the other, sometimes driving 10 hours non-stop to make the next training run.

The demands are relentless. No more than three seconds may divide the first 50 in a two-minute downhill course: the same margin that covered only eight runners in each of the 1984 Olympic 800-metre semi-finals in Los Angeles, although of course track racing is simultaneous and tactical.

What distinguishes Zurbriggen is that, in the age of the specialist, he is the all-rounder. Winner of the downhill here on Saturday, third in Sunday's Super G, he lies second in the current overall World Cup standings, having won the title for the third time last year.

Already, although only 25, he is second in the all-time World Cup rankings over 20 years, surpassed only by Stenmark, of Sweden, with 30 victories in five events to Stenmark's exceptional 85 in two.

Third is Phil Mahre, of the United States, and fourth the legendary Klammer, of Austria, with his incredible 25 downhill victories which only the 30-year-old Müller, ranked seventh of all time, comes close to, with 17.

The comparison which everyone is expectantly eager to make is between Zurbriggen and the previous triple Olympic gold medal winners, Sailer in 1956 and Killy in 1968. Killy, eighth in World Cup rankings on 18 victories, was already 24 when the event began in 1967. Yet in the era of Sailer and Killy, it was normal for all the top skiers to compete in every event.

Zurbriggen's versatility is achieved against specialists. He will arrive today for a slalom event in Lienz, at the other end of the Alps, without any slalom training, to take on opponents who have been concentrating exclusively on slalom since before Christmas.

In other words, for Zurbriggen to emulate Sailer and Killy in Calgary next month, it is arguable that he will have to produce a higher level of performance than they.

It is an odd twist that although his favourite disciplines have always been slalom and giant slalom, his greatest success has come in Super G (a cross between downhill and giant slalom) and downhill. When the Swiss team splits for summer training into slalom and downhill groups, he always joins the slalom team.

Biver, who is closer to Zurbriggen than most, feels he is skiing better than at this time last year, when he took two golds and two silvers in the world championships at Crans.

Like everyone else, Zurbriggen needs some sharper practice on difficult courses between now and Calgary. In Sarajevo, in 1984, aged 21, he fell in both giant slalom and slalom, and in the downhill was fourth. Four years later, two disciplines have been added.

How many years can he sustain his enormously varied effort? Biver says his man is, unsurprisingly, showing some occasional tiredness, but thinks he can maintain the standard if he reduces the number of disciplines he contests.

"He has found incentive, so far, in the wish to be considered the best ever all-round skier," Biver says. "My role, besides financial advice, is to try to help him keep a mental balance, when to push and when to relax.

"What is so impressive about his character is that in four or five years at the top, becoming a millionaire and a national hero, his personality, and his modesty, are unchanged .... I just wish he could remember to be on time for appointments other than racing."



Success as an all-rounder: Pirmin Zurbriggen's achievement in the age of the specialist

Austrians hope to repeat past glories

From Iain Macleod
Val D'Isère

On a weekend which marked the twelfth anniversary of one of Franz Klammer's more famous victories, at the Lauberhorn in Wengen, an Austrian acquaintance wistfully recalled better days when the nation's downhillers bowed to no one.

How the mighty are now fallen. No Austrian has won a downhill race since Anton Steiner triumphed at Whistler Mountain, almost two years ago. Steiner's second place here on Saturday nearly broke the mould, although Pirmin Zurbriggen's victory again suggested that the purveyors of divine gifts retained their allegiance with the Swiss.

Austria's is an all too familiar tale of woe: an ageing team, successful enough in its heyday, but now crying out for new blood only to find administrative ineptitude on a large scale.

Leonard Stock, Olympic downhill champion in 1980, recalls how "for six or seven years we had always seven or eight racers in the leading group." He admits there were problems with the former coach, Dieter Bartsch, now trying to resurrect the fortunes of tiny Liechtenstein. "Bartsch is a great trainer," Stock says, "but he tried to do old things and it proved too much for him."

Bartsch is believed to have engineered a war of attrition with the ski manufacturer, Atomic, thus deflecting some of the responsibility for his own failure. But during the turbulent summer the factory chief issued a thinly veiled ultimatum: if Bartsch continued, no service personnel would be provided for the Austrian team. Bartsch proved expendable.

Erwin Cavegn, a Swiss who spent 16 years guiding the fortunes of that nation's junior Europa Cup team, was enticed last spring to return from a spell in Norway.

Cavegn believes Bartsch attached too much blame on the servicing of the skis: "It's possible that it can have been so for some, but it cannot be so for all the racers. It isn't possible. There have been serious problems with team morale for two years," he said.

"There has been no encouragement of young talent. They stuck too long with the old guard. Good young skiers were not being given a chance."

Cavegn, who has a one-year contract, believes he is under abnormal pressure: "For the moment it is a very difficult situation. We have the base for the future but it will take at least two years to become a major force. But in Austria you really need success now;"

Although the Austrian World Cup budget is enormous and their youngsters are encouraged to begin racing at an earlier age than the Swiss, Cavegn feels that the organization from the top down is too fragmented.

"You need a pyramid — it works fine in Switzerland," he said. "The Swiss are more professional. They have the best organization in the world."

Cavegn is not unaware of the irony that Austria now possess an abundance of talent in the technical discipline. "Choosing the downhill team for Calgary is not so difficult," he remarks, with the air of a man who accepts that he might be unemployed in the spring.

British champion waiting in the wings

From John Hennessy
Prague

It is hard for a 16-year-old skater to be thrust into the limelight of public attention, but Joanne Conway, for all her tender years, has created her own cross to bear.

By becoming the youngest winner of the British title for 32 years in 1985, by successfully defending it twice since and by finishing tenth in the world championship in Cincinnati a year ago at the age of 15 she has proclaimed herself to be a competitor of special merit.

Even so we should make haste slowly and not expect too much of her in the European championships here this week. The Olympic title in 1992 is her glittering goal and anything that happens along the way will be so much of a bonus.

Injury prevented her from competing in this event last year, but an extrapolation of the Cincinnati result into a European context would tend to slot her in fifth place. That would be encouraging enough, since the four skaters nominally her superiors in Europe are all much older, all either at or beyond their peak, and all almost certain to withdraw from the fray after this Olympic season.

"Third place would be fantastic," her trainer from Colorado Springs, Carlo Fassi, declared yesterday, but more realistically he would expect to see her fourth, fifth or sixth, behind probably Katarina Witt, the world champion from East Germany, two Soviet competitors, a West German and, perhaps, a surprise packet from who knows where.

Two British couples have hopes of occupying a similar place in the pairs, where the Soviet Union, as if by divine right these days, will expect to haul in all the medals. Both Cheryl Peake and Andrew Naylor, the national champions, and the improving brother-and-sister combination of Lisa and Neil Cushley will be striving to dislodge Lenka Knapova and Rene Novotny, of Czechoslovakia, from fourth place.

The Soviet Union should similarly dominate the more competitive ice dance championship, in spite of the absence through injury (real or tactical) of Marina Klimova and Sergei Ponomarenko, runners-up in the world championship these last three years. Here Sharon Jones and Paul Askham hope to improve on their eighth place last year.

In the men's event Paul Robinson, from Blackpool, will be seeking a place in the top 10 and Alexander Fadeyev a place in history. In practice here the Soviet holder of the title has successfully included a quadruple jump in his program, an achievement so far without precedent in competition.

BOXING

Benn in fast lane for quick money

By Srikumar Sen, Boxing Correspondent

Nigel Benn plans to follow the Mike Tyson formula for success. Like the unbeaten world heavyweight champion, the unbeaten West Ham middleweight aims to box twice a month for 10 weeks. After that he expects to have paid off his house in East Ham and be on his way to millionaire's row.

His manager, Frank Warren, said yesterday: "If he fulfils his potential, Nigel could become one of the richest sports people around. He could be a millionaire in three years. He is on a crash course of experience, though, and he cannot afford to make a mistake."

Benn, who has made only one mistake in his career so far — his demi-mohican haircut which he calls a "cock-up" — does not intend to slip up in this programme. "I will be British, European and Commonwealth champion by the end of this year and when I've cleaned up here I intend to take on the big boys in America," he said.

Benn, with 12 knockouts in 12 bouts, seven in the first round, added: "I would fight every week if I could. I hate taking time off from boxing."

All five of Benn's opponents are expected to come from United States, even if according to Warren: "The Americans are well briefed on Benn and it is even becoming difficult to find American opponets to fight him. There just isn't anyone around in this country to fight him, only Sibson or Herol Graham."

His first opponent will be Earl Hargrove, of Philadelphia, who has won 30 of 33 contests. He was stopped by Mark Medal in a world light-middleweight title bout and knocked out by John Mugabi in one round in 1985. The bout will top the bill with Mo Hussein's Commonwealth lightweight title defence on January 27 at York Hall, Bethnal Green.

Hussein's opponent will be Bright Spider, from Zimbabwe. Spider has lost only three bouts in 18 contests, all on points. He is a boxer rather than a fighter and has beaten Langton Tinago, also of Zimbabwe, who was knocked out in 12 rounds by Hussein last March. Since then Hussein has lost to Lloyd Christie, in a challenge for the British light-welterweight title, and to Angel Beltre, of Venezuela.

Victory against Spider could earn Hussein a European title bout and then a challenge for Vinny Pazienza's International Boxing Federation (IBF) title.

Barry McGuigan, who has not boxed since his defeat by Steve Cruz 19 months ago, returns to serious training next week under his new manager, Frank Warren. But McGuigan will spar behind closed doors at the St Pancras gym. "I want the sparring in private to see how it goes," Warren said.

McGuigan, who chipped a bone in his thumb in a motor racing accident, could be back in the ring by April for a warm-up bout before challenging Rocky Lockridge for the International Boxing Federation title.

AMERICAN FOOTBALL

McMahon hit by the sack

Darrell Green's 52-yard third-quarter punt return broke a 14-14 tie and lifted the Washington Redskins to a 21-17 victory over the Chicago Bears in Sunday's NFC play-off game, while John Elway's Denver Broncos stampeded over the Houston Oilers to win their AFC play-off 34-10.

It had been all Bears early in the game at Soldier Field, with running back Walter Payton — playing what was to prove his final game before retirement — going 62 yards to set up Calvin Thomas' TD, and quarterback Jim McMahon throwing a touchdown pass to Ron Morris.

Then Washington's defense took over, crucially limiting Payton to 23 more yards on eight carries for the rest of the game in a miserable afternoon for McMahon. The Bears' controversial quarterback hurt his right shoulder in the second quarter and went on to throw three second-half interceptions and was sacked five times, three of them by 19-stone defense end Charles Mann.

Redskins had tied the half-time scores through George Rogers and Clint Didier.

The game was decided in the opening moments of the second half as Redskin's defensive back, Brian Davis, intercepted and returned the ball to the Chicago six-yard line.

When the Bears then failed to move the ball 10 yards after a Mike Richardson interception, Green, of Redskins, returned the ensuing punt for the winning TD, getting Washington into the NFC championship match — where they will meet Minnesota Vikings — for the fourth time in six years.

In the AFC championship Cleveland Browns travel to Mile High stadium, Denver, where they will meet the Broncos in awesome form.

On Sunday, Denver turned two first-quarter Houston errors — a fumble and an interception — into touchdowns and never looked back. Mike Rozier's fumble on his own one-yard line was recovered by Denver and Gene Lang plunged in for the first score of the game. Denver's Karl Mecklenburg stopped an Oiler drive shortly afterwards by intercepting a pass on the Bronco's 28-yard line.

Denver's quarterback, Elway, then took his team 72 yards, ending with a touchdown pass to tightend, Clarence Kay, who scored twice in the first half, which ended with Broncos 24-3 ahead.

Houston's only touchdown was on a pass to Ernest Givens with eight minutes left to play. Denver, though, put the game on ice with a three-yard sprint by Elway into the end zone.

OVERSEAS FOOTBALL

Gullitt puts Rush back in doldrums

By Simon O'Hagan

If Ian Rush imagined he had turned the corner for Juventus after scoring in two successive games for them last week, his form in the 1-0 defeat at home to AC Milan on Sunday showed him to be sadly mistaken.

Inevitably, the match invited comparisons between Rush and Ruud Gullit, Milan's European Footballer of the Year, and it was Gullit who emerged on top, scoring the winning goal with a 65th minute header.

The result left Juventus nine points adrift of the Italian League leaders, Napoli, and effectively out of the championship race. Napoli were back to their best in their 4-0 win at home to Fiorentina, in which Maradona and the Brazilian, Careca, each scored a goal.

However, Milan's win maintained the pressure — they are in second place, three points behind Napoli — while Sampdoria also kept in touch with a 1-0 win at Pisa. Pellegrini scored the goal, his first in the League, which gave Sampdoria revenge for their defeat at Pisa's hands in the Cup last week. Next weekend Sampdoria are at home to Napoli, which will be a good test of the young Genovese team's title potential.

In Spain, Real Madrid were a much reduced force for the absence of the injured Butragueno, only managing a 1-1 draw away to lowly Murcia, and that thanks to an equalizer six minutes from time by Tendillo, a former Murcia player. Real's draw gave Atlético Madrid the chance to cut the gap at the top to three points with a 2-1 win over Valencia, a match which brought into opposition the two former Porto players, Futre, of Atlético, and Madjer, on loan to Valencia.

Madjer enjoyed mixed fortunes — he put Valncia ahead in the eighth minute, but after 34 minutes had to leave the field with a torn thigh muscle. Arteche and Alonso pulled the game round for Atlético.

Still going strong are John Toshack's Real Sociedad — they stretched their unbeaten run to 13 games with a 1-0 win over Valladolid, while Athletic Bilbao, under Howard Kendall, drew against Cadiz.

For Gary Lineker, however, the troubles are mounting. He was kept on the substitutes' bench for Barcelona's 1-0 win at home to Sporting Gijon, having fallen out of favour with the new manager, Luis Aragones. If their differences are not resolved he could well be on his way, possibly to Internazionale.

● EINDHOVEN: Rinus Michels, the manager of the Dutch national team, has turned down the chance to manage the League champions, PSV Eindhoven, next season, even though he had signed a written agreement to do so (AFP reports).

Michels, aged 60, said he would not accept a contract of more than two years but PSV were insisting on tying him to the club for four or five years.

OVERSEAS LEAGUE RESULTS

GREEK: AEK 2, Ethnikos 0; Verria 1, Kalamaria 1; Iraklis 1, Larissa 0; Levadiakos 1, Panseraikos 3; Olympiakos 0, Diagoras 0; Panahaiki 2, Aris 0; Panionios 0, Panathinaikos 1; PAOK 4, OFI 1. Leading positions: 1, Larissa, played 14, 22pts; 2, OFI, 14, 21; 3, PAOK, 14, 20.

IRISH: Premier division: (Friday) Shamrock Rovers 7, Bray Wanderers 1. (Yesterday): Derry City 2, Dundalk 0; Galway United 0, Limerick City 2; St Patrick's Athletic 3, Cork City 0; Sligo Rovers 3, Bohemians 2; Waterford United 2, Shelbourne 1. Leading positions: 1, Dundalk, played 20, 29pts; 2, St Patrick's, 20, 27; 3, Bohemians, 20, 26.

ITALIAN: Ascoli 2, Pescara 1; Como 1, Verona 1; Empoli 0, Avellino 0; Internazionale 2, Cesena 0; Juventus 0, AC Milan 1; Napoli 4, Fiorentina 0; Pisa 0, Sampdoria 1; Roma 1, Torino 1. Leading positions: 1, Napoli, played 14, 23pts; 2, Milan, 14, 20; 3, Sampdoria, 14, 20.

PORTUGUESE: Portimonense 2, Salgueiros 1; Guimaraes 0, Benfica 2; Boavista 1, Academica 0; Belenenses 1, Braga 0; Maritimo 0, Chaves 3; Varzim 0, Farimaa 0; Covilha 1, Rio Ave 1; Setubal 4, Penafiel 0; Sporting 0, Elvas 0; Porto 1, Espinho 0. Leading positions: Porto, played 15, 27pts; 2, Benfica, 16, 23; 3, Boavista, 16, 22.

SPANISH: Real Sociedad 1, Real Valladolid 0; Real Murcia 1, Real Madrid 1; Barcelona 1, Sporting 0; Real Betis 1, Real Zaragoza 0; Cesta 1, Osasuna 0; Logrones 1, Las Palmas 1; Real Mallorca 1, Seville 0; Sabadell 2, Español 2; Atletico Madrid, 2, Valencia 1; Cadiz 0, Athletic Bilbao 0. Leading positions: 1, Real Madrid, played 17, 28pts; 2, Atletico Madrid, 17, 25; 3, Real Sociedad, 17, 25.

VOLLEYBALL

Spark lose top spot to Malory

By Roddy Mackenzie

Time Out Spark lost the leadership of the men's first division of the Royal Bank English League as the first competitive weekend of 1988 gave a strong hint that nothing is yet cut and dried in the chase for honours.

Spark's unexpected 13-15, 15-12, 11-15, 3-15 defeat by Redwood Lodge in Bristol was not the only upset of the weekend. Sale, previously undefeated in the women's first division and seemingly coasting to a successful defence of their title, were shaken by Ashcombe, who took over the leadership of the division with a 3-1 win. Sale have two matches in hand and are on the same points mark as Ashcombe, who have lost three matches to date but have a superior set difference.

Malory, who defeated Radio Trent Rockets 15-9, 15-9, 17-15, take over at the top of the men's first division for the first time this season.

Spark face Malory on Saturday in the semi-finals of the Royal Bank English Cup and Rob Wiggett, coach to Spark, promises two hard training sessions before then to get his team back in shape. Malory, the holders, have already lost to Spark in the League and this weekend's tie would have made a fitting final.

However, the draw put the two London clubs together and Speedwell Rucanor, winners of the tournament three times in the last five years, host Liverpool City in the other semi-final this weekend.

Speedwell, having lost five League matches to date, have little chance of retaining their League title and thus will be concentrating on the Cup. Only once this decade — in 1984 — have they failed to win one of the major domestic prizes.

Meanwhile, the Scottish Volleyball Association is likely to hold an investigation into the suitability of Team A-Plant's home court in Hamilton after the men's first division match with Krystal Klear, the league leaders, was abandoned at the end of the second set on Saturday due to condensation on the floor.

BASKETBALL

Injuries no reason to admit defeat

By Nicholas Harling

If the players of Polycell Kingston believe that injuries to key colleagues can be used as an excuse to escape the wrath of Kevin Cadle, their coach, should they lose in Yugoslavia tonight, they clearly have another think coming.

The match against IMT Belgrade is one Kingston must win if they are to maintain their hopes of being one of the two teams to qualify from their quarter-final pool of the European Cup Winners' Cup — but the visitors go into the tie seriously handicapped.

Kingston will almost certainly be without Clark, who suffered a cut on his right elbow in last month's home leg with Limoges. It has since become so badly infected that his arm is now stiff and swollen.

With Boutrager injuring a knee in Saturday's 107-98 defeat of TNT Ballets — that did not stop him scoring 38 points — Kingston would already have enough problems if it was not for the fact that Scott is a definite absentee because of the ankle sprain he collected the previous weekend.

Clark, Boutrager and Davis were the three players exempt from Cadle's scathing criticism after last week's reverse in Limoges. It would be as well for those who step out on court in Belgrade to heed the coach's dogma, whatever the odds against them. "There's no such thing as a moral victory," he asserted.

Cadle has accused his players of having an "English, second-class citizen attitude," when they travel abroad. "They seem to leave their guts and their nerves behind them."

One absentee at the weekend was Abraham Okoroduda. A hairline fracture of his hand, sustained in only his third training session, kept Solent's new signing out of the 107-86 win over Derby.

Unlike Birmingham, who have lost six games since the deal with TNT, new sponsors Russell Foster seem to have done the world of good to Sunderland, or more especially Saunders. The American's 55 points, including the last 26 for his side, in the 99-97 win at Bracknell, was the weekend's outstanding achievement. Saunders, who collected an individual scoring best for the season of 62 points the previous weekend, has now hit 160 in his last three games.

HOCKEY

Potter in for England

By Sydney Friskin

John Potter will replace Richard Purchase in the England team for the HDM International indoor tournament, starting in The Hague on Friday. Purchase cannot make the trip for private reasons.

Potter was unavailable for the four nations tournament last month at Perth, Scotland, where England retained the title, and his inclusion will strengthen the middle division.

He did not play for East Grinstead who were runners up to Menzieshill in the Glenfiddick tournament in Glasgow on Sunday. England will play as the Lions in the Hague.

ENGLAND SQUAD: J Hurst (St Albans), S Taylor (Stourport), D Faulkner (Fareham), N Clark (Southgate), R Hill (Firebrands), M Grimley (St Albans), R Leman (East Grinstead), I Sherwani (Stourport), D Knott (Stourport), A Halliday (St Albans), I Jennings (Army), J Potter (East Grinstead).

● West won the junior divisional under-21 indoor tournament, defeating North 7-3 in the final at RAF Newton on Sunday. West and North, having finished on top of their respective pools, took part in a straight play-off for the title and there were no semi-finals.

RESULTS: Pool A: Midlands 1, West 6; East 6, Midlands 7; West 8, East 4. Pool B: South 3, Combined Services 3; North 7, South 5; Combined Services 7, North 8. Finals: West 7, North 3. Third place: Midlands 9, Combined Services 8; Fifth: East 7, South 4.

POOLS FORECAST by Paul Newman

Saturday January 16 unless stated

FIRST DIVISION
1 Liverpool v Arsenal
1 Luton v Derby
1 Man U v Southampton
X Norwich v Everton
1 Nottingham F v Charlton
1 Portsmouth v Oxford
1 QPR v West Ham
1 Sheffield W v Chelsea
1 Tottenham v Coventry
1 Wimbledon v Watford

SECOND DIVISION
1 A Villa v Ipswich
1 Blackburn v Hull
1 Bournemth v Sheffield U
1 C Palace v Huddersfld
1 Leeds v Barnsley
1 Millwall v Middlesbro
1 Oldham v WBA
X Plymouth v Man C
1 Shrewsbury v Leicester
1 Stoke v Birmingham
1 Swindon v Bradford

THIRD DIVISION
X Blackpool v Brentford
X Bristol C v Notts Co
1 Chesterfld v Doncaster
1 Fulham v Port Vale
1 Grimsby v Chester
1 Northampton v Bristol R
1 Rotherham v Preston
1 Sunderland v Brighton
X Wigan v Walsall
X York v Gillingham
Not on coupons: Aldershot v Bury; Southend v Mansfield (Friday)

FOURTH DIVISION
X Bolton v Torquay
X Camb U v Burnley
2 Carlisle v Cardiff
1 Leyton O v Crewe
X Rochdale v Exeter
1 Swansea v Scarborough
1 Wolves v Blackpool
X Wrexham v Peterboro
Not on coupons: Colchester v Hartlepool (Friday); Darlington v Hereford (Sunday); Newport v Scunthorpe; Tranmere v Halifax (Friday)

NORTHERN PREMIER LEAGUE
1 Chorley v Gateshead
1 Gainsboro v Workington
1 Horwich v Matlock
J Mossley v Oswestry

SCOTTISH PREMIER
1 Aberdeen v Dunfermline
1 Celtic v Hibernian
X Dundee v Dundee U
2 Falkirk v St Mirren
X Hearts v Rangers
2 Morton v Motherwell

SCOTTISH FIRST
X Dumbarton v Q of Sth
1 Hamilton v E Fife
X Kilmarnock v Clyde
1 Mowbrk v Clydebnk
1 Partick v Forfar
1 Raith v Airdrie

SCOTTISH SECOND
2 Arbroath v Ayr
1 Brechin v E Stirling
X Cowdenbth v Montrose
Not on coupons: St Johnstone v Berwick; Stenhousemuir v Alloa; Stirling v Queen's Park; Stranraer v Albion

TREBLE CHANCE (home teams): Norwich, Blackpool, Bristol City, Wigan, Bolton, Cambridge United, Wrexham, Dundee, Hearts, Dumbarton, Kilmarnock, Cowdenbeath.

BEST DRAWS: Blackpool, Wigan, Cambridge United, Dundee, Hearts.

AWAYS: Cardiff, St Mirren, Motherwell, Ayr. Next best: Exeter.

HOMES: Manchester United, Nottingham Forest, Sheffield Wednesday, Crystal Palace, Fulham, Northampton, Leyton Orient, Wolves, Chorley, Aberdeen, Celtic, Hamilton.

FIXED ODDS: Homes: Manchester United, Nottingham Forest, Fulham, Wolves, Celtic. Aways: Cardiff, St Mirren, Motherwell. Draws: Blackpool, Wigan, Dundee.

CRICKET: AFTER A PROMISING START THE WEST INDIES FIND THEMSELVES UNDER PRESSURE IN THE FINAL TEST

Fine innings by Kapil puts India in command

From Javed Akhtar, Madras

A blistering, unbeaten century from Kapil Dev gave India a flying start, taking them to a commanding 308 for six at close of play on the opening day of the fourth and final Test at the M.A. Chidambaram stadium here yesterday.

With India 1-0 down after losing the first Test, their stand-in captain, Ravi Shastri, won the toss — crucial on a pitch which has started to take turn from the opening day.

Kapil Dev was 104 not out at the end, his sixth three-figure score in Tests and third against West Indies. His century included 17 boundaries, hit all around the wicket, off 105 balls and took two hours 20 minutes.

Kapil's innings rescued India from a precarious 156 for five, but the former Indian captain received valuable support from Ajay Sharma, on his first Test appearance, with whom he put on 113 for the fifth wicket. Richards, the West Indian captain, broke the stand by trapping Sharma leg-before with a quicker ball. His 30 included five fours.

Walsh had jolted the Indians in the morning. The opener, Srikkanth, mistimed a pull to be caught at mid-wicket and Amarnath touched an outswinger into the safe gloves of the wicketkeeper, Dujon, to make India 38 for two.

Arun Lal, the opener, who had missed his first Test century by seven runs in the last Test at Calcutta, batted confidently, playing some fluent drives off the back foot. Raman, another new cap, was caught at the wicket for nine, but Lal shared a fruitful 91-run partnership with Azharuddin, who fell when three short of a well-deserved 50.

The pitch is already showing signs of crumbling. For the first time after many years, India have gone into a Test with just one specialist new-ball bowler — Kapil Dev.

If the Indians can add about 100 to 150 runs to their total, they will be able to put considerable pressure on West Indies.

INDIA: First innings

K Srikkanth c Davis b Walsh	23
Arun Lal c Logie b Hooper	69
M Amarnath c Dujon b Walsh	3
W V Raman c Dujon b Davis	9
M Azharuddin c Haynes b Hooper	47
A Sharma lbw b Richards	30
Kapil Dev not out	104
*R J Shastri not out	5
Extras (b 11, lb 2, nb 5)	18
Total (6 wkts)	308

†K S More, A Ayub, N Hirwani to bat.
FALL OF WICKETS: 1-30, 2-38, 3-62, 4-153, 5-156, 6-269.
BOWLING: Patterson 8-1-33-0; Walsh 19-1-59-2; Davis 13-0-67-1; Butts 22-4-59-0; Richards 8-1-36-1; Hooper 12-3-42-2.
WEST INDIES: †I V A Richards, D L Haynes, R B Richardson, A L Logie, C L Hooper, †P J L Dujon, W W Davis, C A Walsh, B P Patterson, C G Butts, P V Simmons.



Enmeshed in the survival game: Moxon, haunted by Hadlee, prepares for the worst

Somebody over there may not like Moxon

By Martin Searby

Among three new faces in the England party that assembles at a Heathrow hotel this afternoon before flying to New Zealand tomorrow is Yorkshire's Martyn Moxon, who is well aware of what, or rather who, awaits him when he gets there.

Richard Hadlee needs one more victim to become the game's leading Test match wicket-taker and one of the three openers in the England party is a heavy shade of odds on to be the one.

Moxon, the replacement for Graham Gooch, fell to Hadlee in four International innings against New Zealand two years ago but he has prepared himself mentally and physically for the trial that lies ahead and is as confident as anyone can be against such a magnificent bowler of acquitting himself well.

"He will try and bowl at me on a line fractionally outside the off stump, keep the ball going away from the bat and then nip one back to try and have me either leg-before or slip it between bat and pad," he said. "That's how he got me out before and what he tried to do in the two county matches since.

I've been able to pick things up again. Naturally, once you get outside you have to adjust all over again but I have felt pleased with performances in the nets and if I don't do it now I feel I won't get another chance in the immediate future.

"On such a tour chances are few and far between and when you get an opportunity to play you have to make a score, take wickets or else be sat on the sidelines for such a long time that when you do get into the team you have lost your form. I don't feel that I have played anywhere near as well as I can in my three matches for England so far but equally I know there is only one person who can do anything about that.

"I won't mind being Richards's 374th victim as long as I've made at least a hundred at the time. I was Malcolm Marshall's 1,000th in first-class cricket at Bournemouth when he was murderously quick."

Neale Radford, of Worcestershire, and Jack Richards, of Surrey, are the other changes, replacing Nick Cook and the wicketkeeper, Bob Russell, in the party after the ill-starred tour of Pakistan.

"I realized that I was too upright in my first two games for England and adjusted that last year. It worked in so far as I felt much more confident against him in our matches at Middlesbrough, where the wicket helped the bowlers, and later at Trent Bridge. But he and Qadir are the best two bowlers in the world at the moment, particularly on home ground, and he may just be trying a bit with the record so close."

Moxon, aged 28 in May, is aware that failure on the tour could seriously affect a future which looked bright when he went to India two winters ago. He had to come home when his father died and while he was away his close friend, Tim Robinson, took the opportunity to make a big hundred and establish his claim.

The death of his father-in-law last week cast another shadow over the Moxon household and interrupted his preparations, which have consisted of nets at Headingley every day since November and cross-country runs.

"When it happened I thought 'Oh, no, here we go again' but

Rice plays havoc in Currie Cup scheme

From Ray Kennedy
Johannesburg

A cash bonus scheme designed to give South African cricket a boost, both in players' performances and spectator support in the absence of international competition, appears to have gone badly amiss.

The villain of the piece is Clive Rice, until last season captain of county champions, Nottinghamshire, and no stranger to controversy.

Last weekend he led the Transvaal side, the South African champions, to a miserable draw in a three-day provincial championship match against Northern Transvaal in Pretoria.

The result, or more accurately the non-result, was guaranteed on the second day when Rice persisted in batting until well after lunch when Transvaal declared at 587 for six.

In the process Rice scored 150 and collected a R10,000 (£2,860) bonus for scoring his runs in fewer than 150 balls. So also did the opening batsman, Jimmy Cook, caught and bowled for 159, and the middle-order batsman, Bruce Roberts, out for 174.

Northern Transvaal then amassed 411 on the lifeless pitch, with Piet Visagie earning a fourth R10,000 bonus in the match with a score of 164.

Transvaal did not enforce a follow-on, went in to bat again for a single over when, mercifully, bad light stopped play.

Dr Ali Bacher, managing director of the South African Cricket Union (SACU), said yesterday that the bonus scheme had been introduced by the SACU, South African Breweries and an insurance company to motivate players.

There can be no doubt that some sort of incentive was needed in the absence this season of any sort of rebel tour.

Dr Bacher said: "At this point I believe that overall the incentive scheme has worked well. However, at the end of the Currie Cup programme, should it be seen that players are manipulating and contriving results, the SACU will have no hesitation in asking the sponsors to withdraw."

Rice vigorously defended his tactics in the game. Asked by a reporter if he had gone into the game with a view to winning it, he replied: "My one aim was to stop Northerns winning it. That's it. I'm not an entertainer. If the cricket fans want entertainment they had better go and watch a strip show or some other night club extravaganza."

Tom Graveney, the veteran England batsman, was at the match as a radio and television commentator. He, David Lewis and Jack Bannister have been brought out to South Africa this year to try to inject some life, at least as it is seen and heard from an armchair, into the game.

He said: "Cricket is all about winning yet Rice showed clearly that he was not interested in that."

RUGBY UNION

Norster could be fit for selection against England

By David Hands, Rugby Correspondent

While Wales were forced into makeshift measures at second row during Saturday's trial in Cardiff, their most experienced tight forward, Robert Norster, was paddling around the mud of Port Talbot and helping his club, Cardiff, to a 16-10 win over Aberavon (whose cause was not helped by the dismissal of John O'Callaghan, their flanker, for punching — their fourth sending-off this season).

Norster has been missing from the game for some six weeks because of a pulled hamstring in his left leg — something of a recurrent injury since it has happened three times, including the World Cup last summer. But the prospects of his being fit enough to be selected against England on February 6 (the Welsh team is due to be announced on January 29) are considerably brighter now.

"Until I got through Saturday's game I was a bit worried," Norster, aged 30, said yesterday. "But if I got through the mud at Aberavon I will get through anything.

"I hope that's the end of it. I've done plenty of remedial work, I'll step up the training now and get more games under my belt and see how we go."

Cardiff visit Ebbw Vale on Saturday, which will be another good test for their captain. He will hope, too, for a good showing in the Schweppes Welsh Cup third-round tie with Newport, although whether his opponent in the lineout will be David Waters remains to be seen. Waters had his nose broken by a punch early in the trial match and will be struggling to be fit for the cup tie.

There was good news too from John Devereux, the Bridgend centre who scored two tries for his club second XV against Old Penarthians. Devereux had not played since the World Cup but he will have to work overtime to achieve international match fitness by February 6.

If Aberavon have another player sent off this season they will become the first senior Welsh club to be suspended. O'Callaghan's punch, which earned his dismissal from Les Peard, the Castleton referee, will have brought Aberavon a fine, according to the Welsh Rugby Union's declared penal code for violent conduct.

In October three other forwards were sent off, one of whom is still serving a suspension.

Robbins' pacy life recalled

By David Hands

In seasons past, this would have been a significant week in Peter Robbins's life — Francophile that he was, the prospect of England playing France in Paris was one of huge delight for him, not only because of the advent of an international match but the charm of eating, drinking and speaking French.

Alas Robbins, the former England flanker, teacher, businessman, journalist and *bon viveur*, died last March, shortly after covering the game between Ireland and France for *The Observer*. He is, though, far from forgotten, for his friends have seen to it that the essential Robbins is captured in a biography titled, aptly, *Life at One Hundred Miles an Hour*.

Michael Blair, rugby correspondent of the *Birmingham Post*, accompanied Robbins on many rugby forays out of the Midlands and he has been indefatigable in extracting memories of Robbins from his many friends. The result is not so much a biography as a series of affectionate reminiscences which underscore the feelings engendered by a man who, in the words of his wife, Eileen, "emotionally never got past 19. But he was a very astute 19-year-old."

A generous man himself, Robbins would have thoroughly approved of the book's objective: a limited edition, it is hoped to raise funds for his own favourite charity, the Birmingham Settlement.

● *Life at One Hundred Miles an Hour* (A biography of P G D Robbins) by Michael Blair, available from G and A Publishing, The Old Rectory, Richards Castle, Ludlow, Shropshire SY8 4EE or Studio Press Ltd, Lower Tower Street, Birmingham B19 3NE (£12.95 plus £1.55 for post and packing).

Danahar is ready to play

By George Ace

Philip Danahar is confident that he will be fit to take his place against Scotland at Lansdowne Road on Saturday.

The Landsdowne and Munster full back, who will be winning a first cap, played a full part in a rigorous day-long training session at the weekend, after having broken down at a similar session the previous weekend with a recurrence of a hamstring injury in his left leg.

"I feel good and am very confident that I will be in the line-up against Scotland," Danahar said. He will, however, continue with twice-daily physiotherapy treatment until the team assembles in Dublin on Thursday.

No decision has been reached about where the Irish training sessions on Thursday and Friday will take place.

Eddie Coleman, chairman of selectors, said: "We will definitely not be at Anglesea Road, our venue for many years. We will be inspecting some grounds on Wednesday and what we are looking for is as firm a surface as possible.

"There is no point in subjecting the team to an extensive workout on the Thursday on a surface which is pulling the strength out of their legs."

Scotland, who arrive in Dublin on Thursday evening, will have a light workout on Friday at Stradbrook, the Blackrock College.

New sponsor

The Melrose Sevens will have a new sponsor this season, Arthur Bell Distillers. The world's oldest Sevens tournament will take place at the Greenyards on April 9 and will have three guest sides — Wakefield, Public School Wanderers, and from the United States, the Cougars, who return to Melrose for the third successive year.

Sussex aiming for home-grown team

By Ivo Tennant

Sussex announced yesterday details of a coaching scheme which will be aimed at developing the most talented under-16 cricketers in the county. The intention, or hope, of the sponsors, Komfort Systems, is to produce a county side for the 1990s consisting only of Sussex-born players.

John Jameson, the county's new coach, feels the coaching of this age group will be more intensive than exists in any other county. The boys selected will be coached by Jameson, Ian Waring, the assistant coach, John Barclay, the county's former captain, and Neil Lenham, the son of a national coach, Les Lenham.

Each boy will bat in the indoor nets for an hour at a time, considerably longer than he could hope to have elsewhere. He will face a bowling machine, provided by the sponsors, for half an hour and bowlers for a same time again.

The sponsorship, worth £18,000, will last for three years, the coaching to take place between January and June. Sussex have selected 20 boys from their county representative sides and intend inviting others into the scheme. Each boy will have his progress closely monitored.

With more emphasis being placed by the Test and County Cricket Board on first class counties developing their own talent, such a scheme can only be of benefit to cricket.

Komfort Systems have been involved for four years with schools' coaching but have decided to turn their attention instead to coaching the best young players in Sussex.

GOLF

£80,000 to the Open champion

By Mel Webb

Royal Lytham and St Anne's has provided some glorious moments in the history of the Open Championship. It was there in 1926 that Bobby Jones claimed the first of three Open victories, and in 1969 Tony Jacklin ended years of overseas domination of golf's most coveted title.

In July this year the championship returns to the famous old Lancashire links, when another record will be created with an unprecedented prize fund of £700,000 on offer.

That represents a rise of £50,000 compared with last year, with the winner collecting £80,000, £5,000 more than Nick Faldo won at Muirfield last year. The runner-up will pick up £60,000 as against £55,000 in 1987, and players who qualify for all four rounds will receive at least £2,000, an increase of £400.

The tournament is now a big-money enterprise — last year, the income to the organizers, the Royal and Ancient, was more than £2 million, and that was before television, filming and broadcasting fees were taken into account. Entirely self-financing, it is also one of the few remaining bulwarks against the advancing tide of commercial sponsorship in sport.

Michael Bonallack, secretary of the R and A, said yesterday: "We put money into golf at all levels, and we felt it was only right that we should put more into the Open, which provides the means for us to support the game in the first place.

"We also want to attract the good young players, who are the stars of tomorrow. That is why we have raised the prize money for those who get through to the last day."

So, for the professionals a greater reward awaits. Meanwhile, for the hundreds of hopeful amateurs who enter the championship, it is going to be a little tougher this year. The handicap limit for entry into the regional qualifying rounds has been lowered from two to one, and only those with handicaps of plus one or better will go automatically into the final qualifying competition.

"In recent years most of the professionals who have had to play in regional qualifying were at least equal to or better than scratch handicap standard," Bonallack said. "We have now removed the situation where these professionals had to qualify regionally while scratch amateurs were exempt."

FOR THE RECORD

AMERICAN FOOTBALL

NEW YORK: NFL: play-off games: Washington Redskins 21, Chicago Bears 17.

ATHLETICS

SEVILLE: 10km cross-country race: 1, P Kipkoech (Ken), 28min 47.5sec; 2, J Ngugi (Ken), 28:50.5; 3, D Castro (Por), 29:00.5.

BADMINTON

EDINBURGH: Scottish tournament: Men's singles: K Middlemiss (Edinburgh) bt A White (Kilmarnock), 17-14, 10-15, 15-9. Women's singles: A Gibson (Dumfries) bat G Martin (Brookfield), 12-11, 11-5. Mens doubles: A White and I Pringle bt D Travers and D Shaylor, 5-15, 15-10, 15-5. Women's doubles: L and E Allen bt A Gordon and S Bell, 15-3, 15-7. Mixed doubles: K Middlemiss and E Allen bt D Travers and A Helm, 6-15, 15-13, 15-4.

BASKETBALL

NORTH AMERICA: National Basketball Association (NBA) games (Sunday): Milwaukee Bucks 105, New Jersey Nets 97; Sacramento Kings 108, Seattle Supersonics 103.

SCOTTISH LEAGUE: Men: First division: Glasgow Airport 98, Pentland 59; Cumnock 104, GEAR 77; Magnum 84, Dundee 103; MIM Livingston 81, Pentland 78. Second division: Bruins 54, James Watt College 75. Women: First division: Pentland Maids 45, MIM 37. Second division: Dunedin 69, City of Glasgow 24; Alva 32, Rumbles Inverness 38; Fair City 36, Inverclyde 70.

BANK OF SCOTLAND JUNIOR NATIONAL LEAGUE: Men: First division: GEAR 91, Wester Hailes 57; Magnum 86, Dunfermline 86; Cumnock 52, Paisley 92. Second division: Aberdeen 114, MIM 46; Dalkeith 86, Stirling 17.

DARTS

SURREY: Embassy world professional championship: First round: J Lowe (Eng) bt K Datter (Eng) 3-0; P Reynolds (Eng) bt L Karlsson (Swe) 3-0; C Lazarenko (Eng) bt T Payne (US) 3-1.

GOLF

CARMEL VALLEY, California: Spalding invitational tournament: Final round (US unless stated): 271: L Clements, 62, 77, 63, 69; K Green, 69, 72, 65, 65; T Norris, 70, 71, 62, 68; D Pohl, 69, 72, 66, 64 (Clements won play-off). 272: J Stephenson, 69, 66, 71, 274: J Miller, 69, 70, 64, 71. 275: R Stelten, 73, 66, 71, 66; R Gilder, 67, 67, 73, 68.

HANDBALL

MIDLAND LEAGUE: Men: Stafford Olympics 33, Warwick Jaguars 18.
BRITISH LEAGUE: Women: BK 82 29, Arcton 20.

ICE HOCKEY

NORTH AMERICA: National Hockey League (NHL) games: Buffalo Sabres 4, New York Rangers 3; Detroit Red Wings 7, Pittsburgh Penguins 5; Calgary Flames 8, Washington Capitals 2; New Jersey Devils 7, Philadelphia Flyers 5. Winnipeg Jets 4, Toronto Maple Leafs 3; Chicago Black Hawks 5, Los Angeles Kings 2.

NORTHERN LEAGUE: Premier division: Durham Rockets 5, Murrayfield Racers 14; Durham Wasps 11, Peterboro Pirates 2; Solihull Barons 9, Nottingham Panthers 9; Streatham Redskins 10, Ayr Bruins 7; Whitley Warriors 10, Fife Flyers 4. First division: Telford Tigers 5, Glasgow Eagles 20; Blackpool Seagulls 8, Cleveland bombers 15; Slough Jets 9, Richmond Flyers 2; Sunderland Chiefs 4, Trafford Metros 8; Swindon Wildcats 21, Lee Valley Lions 9; Aldershot Beavers 13, Kirkcaldy Kestrels 14; Cardiff Devils 10, Medway Bears 3; Glasgow Eagles 17, Sunderland Chiefs 10; Lee Valley Lions 8, Telford Tigers 12; Richmond Flyers 4, Streatham Redskins 2; Trafford Metros 10, Deeside Dragons 4. Second division: Birmingham Eagles 8, Romford Raiders 16; Chelmsford Chieftains 4, Bournemouth 2; Medway Marauders 3, Bracknell Bees 22; Oxford City Stars 10, Bristol Pirates 9; Peterborough Titans 8, Richmond Raiders 6.

REAL TENNIS

CANFORD: Professional doubles championship: Semi-finals: C Ronaldson and S Ronaldson bt G Gray and P Brake, 5-6, 6-4, 6-2; M Gooding and C Lumley bt P Davies and D Sim, 6-1, 6-2. Final: Ronaldson and Ronaldson bt Gooding and Lumley, 6-4, 1-6, 6-3. Women's doubles championship: Final: S Jones and A Warren-Piper bt K Allen and L Ronaldson, 6-0, 6-3.

RUGBY UNION

NORFOLK CUP: Semi-final (Sunday): North Walsham 37, Beccles 0.

SQUASH RACKETS

CARLISLE: Northern Championship: Cumbria 0, Durham 5.
LEEDS: Royal Rothwell Invitation Championship final: D Manning bt S Vine, 2-9, 9-3, 9-7, 9-6.

TENNIS

PROKENNEX INDOOR WINTER CIRCUIT: Men's Singles: C Wilkinson bt M Robinson, 7-5, 6-3; N Barton bt G Foreman, 6-2, 7-5; C Jarrom bt H Marshall, 6-3, 7-5; A Read bt T Horner, 6-4, 7-5. Women's Singles: J Louie, (Devon) bt S Reeves (Kent), 6-0, 6-3.

YACHTING

MELBOURNE: World soling championship: Sixth race: 1, Limping Gypsy (US); 2, Gothenburgpost (Swe); 3, Superstition (NZ). Overall standing: 1, Wild Rose, 24.4pts; 2, Limping Gypsy, 24.7; 3, Sydgirl (Den), 59.7.

ICE HOCKEY

WALES CONFERENCE

Patrick Division	W	L	T	Pts	F	A
Philadelphia	29	17	8	48	148	156
Washington	20	16	5	45	145	135
New Jersey	22	18	5	45	148	155
N Y Islanders	20	16	4	44	158	141
Pittsburgh	16	19	8	40	163	171
N Y Rangers	17	21	5	39	170	185

Adams League	W	L	T	Pts	F	A
Boston	25	14	5	55	163	138
Montreal	22	11	10	54	158	132
Buffalo	18	17	7	43	138	164
Hartford	15	18	7	37	121	133
Quebec	17	20	2	36	139	144

CAMPBELL CONFERENCE

Norris Division	W	L	T	Pts	F	A
Detroit	20	16	5	45	166	139
St Louis	18	21	5	37	138	152
Chicago	17	23	2	36	155	178
Toronto	14	22	6	34	157	172
Minnesota	13	28	7	33	142	181

Smythe Division	W	L	T	Pts	F	A
Calgary	27	12	4	58	215	155
Edmonton	25	13	5	55	196	142
Winnipeg	17	18	5	39	147	156
Vancouver	14	23	6	34	139	156
Los Angeles	13	28	5	31	181	204

BASKETBALL

EASTERN CONFERENCE

Atlantic Division	W	L	Pct	GB
Boston	21	10	.677	-
Philadelphia	16	15	.516	5
N Y Knicks	11	21	.344	10½
Washington	10	20	.333	10½
New Jersey	6	25	.193	15

Central Division	W	L	Pct	GB
Atlanta	24	8	.750	-
Detroit	19	9	.679	3
Chicago	19	12	.613	4½
Milwaukee	17	13	.566	6
Indiana	15	15	.500	8
Cleveland	13	17	.469	9

WESTERN CONFERENCE

Midwest Division	W	L	Pct	GB
Dallas	20	10	.667	-
Houston	18	13	.581	2½
Denver	19	14	.576	2½
San Antonio	14	16	.467	6
Utah	15	18	.455	6½
Sacramento	9	23	.281	12

Pacific Division	W	L	Pct	GB
L A Lakers	25	6	.645	5
Portland	20	11	.645	5
Seattle	18	13	.545	7
Phoenix	11	19	.367	13½
L A Clippers	8	22	.267	16½
Golden State	5	23	.179	18½

Option to buy

Calderdale Council, which owns Halifax Town football ground, is deciding whether to make an offer for Scunthorpe United's 1,000-seater stand. It is to be dismantled in the close season when Scunthorpe move to new premises and the Old Show Ground is turned into a supermarket. The stand was built in 1958.

Officials in the firing line

By John Goodbody

One of the most influential and respected administrators in world sport, Francesco Gnecchi-Ruscone, from Italy, called yesterday for stiff sanctions against coaches, doctors and officials who give competitors drugs to improve performance.

Gnecchi-Ruscone, who is a leading member of the eight-man council of the General Assembly of International Sports Federations (GAISF), said that the punishment should be more severe for a guilty official than for an athlete who had been found positive. No international governing body at present penalizes officials, doctors or coaches for aiding a competitor to take drugs.

He said: "Sanctions should not be limited to athletes. If a competitor is positive then an inquiry should be mandatory. Very often a competitor is the victim of the situation rather than being the culprit.

"This applies not only to teenagers, who have been ill-advised, but also to an adult who accedes to a half-hinted request from an official. If a competitor is striving for a place in a team, it is often very hard to resist. In a great number of cases an official is to blame."

Gnecchi-Ruscone, who is also president of the International Archery Federation (FITA), added: "You may be lenient against an athlete on his first offence because he may unknowingly have been given drugs. The punishment for an official should be pitiless."

He declined to say what the punishment should be because it was important that all international governing bodies should retain their independence but GAISF have set up a working party to examine the problem and it will be discussed further at a conference in Lucerne in November.

Gnecchi-Ruscone said that, after initial reservations, he welcomed the European Community Games which are to be staged in April 1989. This will consist of 18 to 24 sports taking place in 12 countries and being televised by at least nine member countries of the EEC.

Pyke catch

Derek Pyke of Leigh yesterday beat the Challenge Cup transfer deadline when he signed for Widnes in an exchange deal which saw Harry Pinner, the former Great Britain captain, and £50,000 move the other way.

MOTOR RALLYING

Survivors reflect on the fatal race

From Jeremy Hart, Agadez, Niger

In Agadez the halfway resting point for the Paris-Dakar rally the talk is of accidents, safety and the future of the event. Nothing else seems to matter.

Britain's last hope in the rally — Andrew Cowan — defended the organizers. The double world rally champion, Juha Kankkunen, thought that he would not return to the rally in 1989 and Peugeot's team doctor said that accidents and injuries were not bad for the rally. Everybody thought something different.

Cowan, currently sixth in his Mitsubishi, has seen it all before. A Paris-Dakar veteran, he was still shocked by the two deaths at the weekend. "People come here and have no idea of the pitfalls ... I admire the organizers though — they are in danger of wiping out the whole rally over the edge of just one dune and still everybody blames them. To be honest the rally still scares the hell out of me."

At 51, "marathon man" Cowan does not know how much longer he can compete in the Paris-Dakar.

Across town, a relative new boy, Juha Kankkunen, had lost his enthusiasm of last week for the event. "Next year in January I will be somewhere else — on the other side of the world." His current second place did not seem to improve things. "It can get worse in the second half, but I get scared of running over someone in the dunes — the rally is very dangerous".



No one on the rally has been pushed to the limits more than the doctors, yet Peugeot's own representative — Olympique Marseille's Dr Jean Duby — is not concerned over the rate of personal injury.

"An adventure needs injuries — it's not a bad thing for people to get hurt — there must be some element of risk. Having said that we must try to improve the medical services, but the rally is not safe yet — no more dangerous for victims than if they had crashed in a remote part of France," Dr Duby explained.

With a deep breath the survivors begin the second half of the rally today with a special stage from here to Niamey.

● A French environmental group joined the growing clamour for an end to the Paris to Dakar rally yesterday (AFP reports). The influential group, SOS Environment called on the governments of the countries through which the rally passes, to halt the event and finally prohibit its passage.

AUSTRALIAN OPEN TENNIS RESULTS

MEN'S FIRST ROUND: T Woodbridge (Aus) bt J Letts (US), 6-2, 6-0, 6-1; M Anger (US) bt A Castle (GB), 6-3, 6-1, 6-4; J Stoltenberg (Aus) bt J Lewis (US), 6-1, 6-3, 6-1; B Mott (SA) bt A Anderson (Aus), 6-3, 6-3, 6-3; M Gustafsson (Swe) bt J Anderson (Aus), 3-6, 6-4, 6-1, 6-2; G Michibata (Can) bt T Nijssen (Neth), 7-5, 3-6, 6-4, 6-2; C Pridham (Can) bt C Hooper (US), 7-5, 6-3, 6-2; A Mronz (WG) bt A Votkov (USSR), 6-0, 6-4, 3-6, 6-7 (5-7), 6-4; P Cash (Aus) bt T Mustar (Austria), 7-5, 6-1, 6-4; R Reichard (Aus) bt A Vyzard (USSR), 6-4, 6-7, 6-4, 7-6 (7-1); P Kuehnen (WG) bt C Steyn (SA), 6-2, 4-6, 7-5, 6-7 (7-3), 6-2; E Edwards (SA) bt D Falgate (GB), 6-1, 6-1, 6-1; G Pozzi (It) bt C Miller (Aus), 2-6, 6-4, 6-3, 4-2 ret; R Saad (US) bt L Scott (US), 5-7, 7-6 (7-4), 6-4, 6-3; R Fromberg (Aus) bt M Pfar (USA), 6-2, 6-7 (4-7), 6-0, 6-4; R Laarch (US) bt A Olichovski (USSR), 6-3, 6-2, 6-4; C U Steeb (WG) bt R Barlow (Aus), 6-0, 6-1, 6-1; D Goldie (US) bt D Kerasz (WG), 6-3, 6-4, 4-6, 6-3; P Bauer (WG) bt H Sundstrom (Swe), 3-6, 6-3, 6-4, 6-0; P Chamberlin (US) bt T Theine (WG), 6-4, 6-3, 6-2; C Limberger (Aus) bt A Lane (Aus), 7-5, 6-0, 6-1; Y Noah (Fr) bt R Smith (US), 6-7 (9-7), 5-7, 6-4, 6-2, 16-14; T Barthabilas (Fr) bt H Skoitt (Austria), 6-3, 3-6, 7-6 (8-6), 7-5; D Dogram (Aus) bt S Guy (NZ), 6-3, 7-6 (7-2), 6-2; N Kroon (Swe) bt C Pistolesi (It), 6-4, 7-6 (7-5), 6-1; M Oosting (Neth) bt T Tulasne (Fr), 6-2, 7-5 (7-0), 6-3; M Schapers (Neth) bt I Werner (WG), 4-6, 4-6, 7-5, 6-3, 12-10; D Visser (SA) bt O Camporese (It), 6-2, 6-1, 5-7 (7-4), 6-2; J Poser (Fr) bt P Annacone (US), 3-6, 4-6, 6-3, 7-5, 6-4; I Lendl (Cz) bt B Rice (Aus), 6-3, 7-6 (7-1), 6-2.

WOMEN'S: First round: W Wood (US) bt D Balestrat (Aus), 6-2, 4-6, 8-6; N Provis (Aus) bt V Lake (GB), 6-3, 6-2; A Nishiya (Japan) bt P Peradis (Fr), 6-4, 7-5; R Wills (US) bt R McQuillan (Aus), 7-6 (7-3), 6-3; S McCann (Aus) bt B Schultz (Neth), 6-3, 6-2; M Wendel (US) bt K Adams (US), 6-4, 6-1; C Cohen (Switz) bt J Hetherington (Can), 6-2, 1-6, 6-1; S Henlka (WG) bt S Gomer (GB), 3-6, 6-4, 6-1; L Antonopolis (US) bt J Croft (GB), 6-4, 7-6 (7-4); E Kraut (USSR) bt A Frazzoli (US), 6-3, 6-2; A Edmidge (US) bt C Benjamin (US), 6-4, 6-2; C Evert (US) bt G Magers (US), 6-4, 6-0; A Kitmura (Japan) bt P Vasquez (Peru), 7-6 (7-3), 6-1; L Field (Aus) bt E Daily (Fr), 7-6 (7-3), 6-1; B Potter (US) bt G Wood (GB), 6-3, 7-6 (8-6); J Richardson (NZ) bt K Jacmocks (Japan), 7-5, 6-2; A Devries (SA) bt T Catlin (GB), 2-6, 6-2, 6-1; A M Fernandez (US) bt K Radford (Aus), 7-6 (9-7), 6-3; C McGregor (US) bt S Walsh Pate (US), 6-0, 6-0; Z Garrison (US) bt S Faulkner (Aus), 6-0, 6-0; A Schwartz (US) bt S Norris (US), 6-1, 6-2; A Minter (Aus) bt K Dead (Aus), 6-3, 6-1; M Lindstrom (Swe) bt C Baldum (Neth), 6-1, 6-3; L O'Neil (Aus) bt G Tsarbopoulou (Gr), 2-6, 6-2, 8-6; C MacGregor (US) bt P Hy (Hk), 7-6 (7-1), 6-2; B Bowes (US) bt Tochizaki (US), 6-4, 1-6, 6-4; M Navratilova (US) bt E Minter (Aus), 6-3, 6-0; P Fendick (US) bt P Berg (US), 7-6 (7-5), 7-5; L Bartlett (US) bt K Steinmetz (US), 6-4, 6-7 (6-8), 6-3; S Collins (US) bt M Meister (Neth), 6-7 (7-9), 6-4, 6-2; M Javer (US) bt P Jung (US), 6-3, 4-6, 6-3; S Wassermeier (Bel) bt S Savides (US), 6-3, 6-1.

YACHTING

United States crews in a world title decider

The world soling-class championship will be decided off the Royal Brighton Yacht club in Melbourne, Australia, today between the two United States crews skippered by Dave Curtis and John Kostecki (Bob Ross writes).

The younger and more aggressive Kostecki, who won yesterday's heat five, is only 0.3 of a point behind Curtis and could easily win the series.

The two are well clear of the rest of the fleet, with Curtis on 24.4 points, Kostecki, 24.7, Jesper Bank (Denmark), 59.7, Gary Sheard (Australia), 60, and Martin Palsson (Sweden), 62.

Yesterday's heat was delayed because of a shifting breezeand, after five general recalls, the fleet finally got away at 5 p.m., local time.

The race was sailed in a southerly breeze that built from six knots at the start to 20 knots and then died away towards the end of the race. Kostecki led most of the way and won by more than a minute from Palsson, with the New Zealander, Tom Dodson, third, and Hans Fogh, of Canada, fourth.

The two British crews had a dismal day. Chris Law was disqualified for being a premature starter and Glyn Charles finished 29th.

SNOW REPORTS

	Depth (cm) L	U	Piste	Conditions Off Piste	Runs to resort	Weather (5pm) -	°C
AUSTRIA							
Kitzbühel	0	45	good	varied	closed	cloud	1
Good skiing on upper slopes							
Obergurgl	50	140	good	powder	good	snow	0
New snow on good base							
FRANCE							
Les Arcs	40	90	good	heavy	good	fog	1
Good piste skiing							
Flaine	54	140	fair	varied	fair	snow	4
Worn patches lower slopes							
Val Thorens	45	105	good	heavy	good	cloud	-5
Generally good skiing							
SWITZERLAND							
Crans Montana	5	40	good	varied	poor	cloud	4
Good skiing above 2,000m							
St Moritz	40	60	fair	varied	poor	cloud	-1
Worn patches on lower slopes							
Verbier	5	100	fair	heavy	poor	snow	1
Light snow falling since noon							
Wengen	10	40	good	varied	fair	snow	2
New snow on good base							
Zermatt	40	80	good	varied	worn	snow	-1
Good skiing above 2,000m							

In the above reports, supplied by representatives of the Ski Club of Great Britain, L refers to lower slopes and U to upper, and art to artificial.

SWITZERLAND	L	U
Adelboden	5	15
Andermatt	20	90
Arosa	35	45
Champéry	15	40
Davos	25	68
Engelberg	5	110
Grindelwald	5	30
Gstaad	5	15
Klosters	20	50
Lake-Films	15	80
Leysin	0	30
Mürren	5	40
Pontresina	30	100
Saas Fee	60	120
Villars	5	20

● Information supplied by the Swiss National Tourist Office.

SCOTLAND

Cairngorms: upper runs, runs complete, but narrow new snow with icy patches; middle runs, snow cover patchy, new snow; lower slopes, runs almost complete, new snow; vertical runs, 600ft; snow level, 3,200ft; hill and main roads, clear. Glenshee: no report. Glencoe: insufficient snow for skiing. Lecks: upper and middle runs, snow cover patchy, powder snow with icy patches; lower slopes, limited nursery grass, powder snow; vertical runs, 700ft; snow level, 2,000ft; hill and main roads, clear.

Forecast for today: cloudy with outbreaks of rain, heavy at times; extensive hill fog; gale force southerly winds; becoming milder with freezing level above the summits. Outlook for tomorrow: brighter with sunny intervals but also frequent showers, heavy at times; fresh winds.

● Information supplied by the Sc

THE TIMES First published 1785

Exit the Sage and man of Wisden

By Richard Streeton

There will be a prominent absentee from England's touring party when they leave for New Zealand tomorrow. John Woodcock has declared his innings closed as Cricket Correspondent of *The Times*. In a distinguished career he has reported more than 300 Test matches and made 34 tours.

Woodcock, happily, will continue to be a full-time member of *The Times* cricket staff but, at the age of 61, he has chosen to drop down the batting order to a less onerous role. Considering the pressures and endless travel, it is remarkable that he stayed the course so long.

Neville Cardus once said of the legendary Wilfred Rhodes that history hung about the man. So it does about Woodcock in Press boxes. When he started teams travelled by ship; dinner jackets were *de rigueur*; and stories, cabled at special Empire Press rates, might take hours to arrive.

Woodcock first toured Australia in 1950-51, five years before Botham was born. There were no one-day competitions and the distinction between Gentlemen and Players still had a decade to run. He went as E. W. Swanton's secretary. A spell with the *Manchester Guardian* followed before he became *The Times*'s man in April 1954.

Since then some four million words plus have been written by him. They have been mostly golden nuggets, too, remarkable for good English and sound judgement, which



Woodcock: innings closed

have retained everyone's respect. His enthusiasm and readability have never flagged.

Early in Woodcock's career, at the highest level, the imagery and humour of Cardus and Robertson-Glasgow were the vogue in cricket writing. Later he worked alongside the more factual Swanton and Arlott, two giants whose strength lay in historical perspective. Latterly, the witty and sometimes irreverent Matthew Engel has provided the opposition. In every era Woodcock has held his own.

Only he had the stature to modernize *Wisden* without offending the purists during six years as editor from 1981. He is standing for election to the MCC committee.

The new Cricket Correspondent of *The Times* is Alan Lee who, although only 33, has covered 12 overseas tours. Since 1978 he has been among the leading freelance writers on cricket and for five years was cricket correspondent of *The Mail on Sunday*. The author of 21 books on cricket and horse racing, he won a Sports Council award for his work on *Sportsweek* magazine.

In his first project for *The Times* as Cricket Correspondent Lee has undertaken a major three-part analysis of the explosive England tour of Pakistan, reconstructing the controversial incidents that followed the notorious Faisalabad row between the England captain, Mike Gatting, and the umpire, Shakoor Rana.

The Three Week War — Part One: Page 38

Chance for small clubs to make up for lack of upsets

By Ian Stafford

FA CUP

If last weekend's matches, in the absence of any unexpected results, proved disappointing for the underdog and the romantic then yesterday's draw for the fourth round of the FA Cup will have come as a welcome bonus. In what must be one of the most interesting fourth-round draws for many years, any one of a number of first division clubs could slip up on the ground of a lower division club.

Brian Clough's **Nottingham Forest** may find their tie at **Leyton Orient** a taxing one in front of an expected capacity crowd of 26,000 at Brisbane Road. Orient's manager, Frank Clark, was a Forest player during their successful European campaigns under Clough and has been nominated by his former manager as his eventual successor.

"I owe him a lot," Clark admits. "I was 31 when he signed me and I had not exactly been swamped with offers when Newcastle decided that I could leave."

Another delighted manager was John Rudge who described as "fantastic," **Port Vale**'s home tie against **Tottenham Hotspur**. "If you could choose your Cup draw, then Tottenham at home would be very high on your list." Rudge said.

Wimbledon may be enjoying a purple patch but they will not relish the thought of travelling to **Mansfield Town**, who won the Freight Rover Trophy last season under the experienced hand of Ian Greaves. He will fancy his chances of creating a minor stir. "We are delighted to be at home but it will be a difficult game for us," Greaves conceded. "I have been friends with Bobby Gould and Don Howe for as long as I can remember so it is especially nice to get Wimbledon."

Steve Gatting, the only survivor from **Brighton**'s 1983 Cup final side, will be especially keen to show **Arsenal**, his former club, that he can still play when the north Londoners come to the Goldstone Ground. "I can see no reason why Brighton cannot get lucky and win and go on another exciting run," he said.

The draw has also picked some testing all first division clashes, with **Chelsea**'s trip to **Manchester United** being the pick of them. United, the second favourites, will expect to dislodge John Hollins's inconsistent side, having beaten them earlier this season 3-1 at Old Trafford. The holders, **Coventry City**, have also been blessed with a home draw, but must await the outcome of the replay between Hull City and beleaguered Watford before they know their opponents.

The one London derby which pairs **Queen's Park Rangers** with **West Ham United** at Loftus Road, provides West Ham's manager, John Lyall, with a difficult chance to salvage something this season.

Chris Nicholl, "disappointed," that his **Southampton** team must play on the unfavoured plastic pitch of **Luton Town**, at least has the comfort of knowing that the hosts will relax their ban on away supporters. The FA have confirmed, however, that Luton need not give a full 25 per cent allocation of tickets to Southampton. The visitors' following, which could be as many as 2,500, will be confined to a pen on the standing terrace.

The live television cameras will cover **Liverpool**'s visit to **Aston Villa** providing the bookmakers' favourites can overcome Stoke City tonight. If Stoke prevent that by pulling off the first genuine surprise of the round Orient's tie with Forest will be the one televised.

The last non-League survivors, **Sutton United**, were given a big incentive to win tonight's replay at **Middlesbrough** with the draw sending the winners to either the second favourites, **Everton**, or **Sheffield Wednesday**.

Fourth round draw

Aston Villa v Stoke City or Liverpool
Barnsley v Birmingham City
Bradford City v Oxford United
Brighton v Arsenal
Coventry City v Watford or Hull City
Leyton Orient v Nottingham Forest
Luton Town v Southampton
Manchester United v Chelsea
Mansfield Town v Wimbledon
Newcastle United v Swindon Town or Norwich City
Plymouth Argyle or Colchester United v Shrewsbury Town
Portsmouth v Sheffield United
Port Vale v Tottenham Hotspur
Queen's Park Rangers v West Ham United
Scunthorpe United or Blackpool v Huddersfield or Manchester City
Sheffield Wednesday or Everton v Sutton United or Middlesbrough
Ties to be played on January 30



Frustration brought on by Anger: Britain's Andrew Castle on his way out against Matt Anger, of the United States, at Flinders Park yesterday (Photograph: Tommy Hindley)

END COLUMN

ITV can pull out the plum

By David Hands
Rugby Correspondent

Yesterday the BBC and ITV made their presentations to a reinforced board representing the four home unions who will determine, probably by the end of this month or early next month, which television company will have the right to show Rugby Union to the nation for the next three years.

There is something of a plum at the end of the new contract, since the World Cup will be played in the northern hemisphere in 1991, most probably in Britain, although France may emerge with a share. Whichever company lands the contract for the next three years will have to perform very badly for there to be a change in that year.

Undoubtedly the feeling does exist, though, that the BBC have not performed well these last three years (the current contract ends with this season). The accusing finger is pointed not so much at the presentation of the five nations championship but at Rugby Special, about which programme Dudley Wood, the secretary of the Rugby Football Union, has received considerable criticism.

"I don't receive letter after letter about the presentation of the internationals," he said. "I do about Rugby Special." Not that it lies within his power to alter affairs, since the contract is dealt with by the committee of home unions, and neither they nor the individual unions can define the BBC's budget.

HTV's flair for creating product

The possibility that the BBC might, for the first time, lose the Rugby Union contract is emphasized by the work the independent companies have put into preparing yesterday's presentation and the large presence on the game's side at the East India Club yesterday.

Apart from the members of the home unions' television sub-committee and the secretary, Air Commodore Bob Weighill, each of the four unions were invited to send their president and treasurer (or his substitute) to the club.

ITV, represented by John Bromley, their Head of Sport, and Bob Burrows, head of Thames Television sport, batted first yesterday morning, having met the previous week with programme planners and producer-directors to discuss how they would wish Rugby Union to be presented on independent television.

There must have been considerable input from HTV whose flair for creating a product with international appeal has become increasingly apparent these last two years. The Welsh company had, in any case, met Air Commodore Weighill and Keith Rowlands, the Welsh representative on the television sub-committee, to hammer home their view that Rugby Union *is* a world game, even if the results of the World Cup last year indicate that many rugby-playing nations still have some way to go before they catch up with the traditionally strong countries.

No question of pressuring BBC

The BBC's team followed in the afternoon and, I understand, ITV should have been at no particular disadvantage going in first because finance was not on the agenda, hence there could be no question of pressuring the BBC by hinting at the level offered by the opposition. Yesterday was the discussion of principles: that is, who seemed likely to show Rugby Union in the most attractive and comprehensive light. The negotiation of fees is due to come later.

When the BBC representatives met the Rugby Football Union early this season, Wood says, there was a "full-scale, hair-letting-down exercise. Although this is a matter for the four home unions we that is, England are probably the major interested party in that we have the biggest audience. Although Wales have a keen interest they get rather better television coverage than we do.

"We have made a lot of suggestions about the sort of things we would like to see but it has not been defined absolutely. The plum is the five nations championship, about which there is not a high level of criticism.

"But we have been talking about the area of additional coverage, of midweek rugby, of alternative rugby programmes, which must go with that plum. We don't believe we get the coverage that the interest in the game deserves."

Bassett takes his leave of Watford

By Dennis Signy

Dave Bassett, the Watford manager for only eight months, has parted company with the club on the eve of today's third round FA Cup replay away to Hull City.

Bassett, along with Alan Gillett, his assistant, Geoff Taylor, a coach, and Derek French, the physiotherapist, left the Vicarage Road club yesterday amid expressions of regret on both sides.

Tom Walley, the youth team coach, will be in charge of the side for tonight's visit to Boothferry Park and it is expected that Steve Harrison, who was No. 2 to Graham Taylor, now the Aston Villa manager, in his successful reign at Watford, will succeed Bassett.

Elton John, the outgoing Watford chairman, appointed Bassett to succeed Taylor in May 1987 after he had guided Wimbledon to sixth place in the first division only nine years after the club achieved Football League status.

Bassett, unfortunately, failed to achieve a rapport with the Watford crowd and, in many cases, the board of directors and staff, as he had a different style of management to Taylor and a losing streak on the playing side.

He was criticized for selling many of Taylor's former players and his own big money signings, Trevor Senior, who cost £325,000 from Reading, and Glyn Hodges, his former Wimbledon midfield player who he signed from Newcastle for £300,000, have failed to make an impact.

Calls for Bassett's dismissal became a prominent feature of games at Vicarage Road and an added complication arose when John, his mentor, announced he was handing over the reins to Robert Maxwell's British Printing Communications Corporation for £2 million in November, after 11 years as chairman.

Bassett survived that crisis when the deal was withdrawn but, with his team at the bottom of the first division table and Paul Raymond, the wealthy Revuebar club owner, as a prospective buyer of the club in the wings, he was barracked during Saturday's 1-1 draw against Hull, of the second division.

Bassett, who insisted in the pre-Christmas period "I don't quit", eventually succumbed to the pressure yesterday. The decision for him to go, which was by mutual agreement, is his first failure since he took over at Wimbledon as manager in 1981.

Grobbelaar is doubtful

By a Special Correspondent

Liverpool enter tonight's FA Cup third-round replay against Stoke City with the fitness of Bruce Grobbelaar, their goalkeeper, still in doubt.

Kenny Dalglish, the manager, will wait on a fitness report before naming his team.

Mick Mills, the Stoke manager, has no injury worries and has an unchanged squad

No stroll along the final path

From Stuart Jones
Football Correspondent
Düsseldorf

Bobby Robson stood on the threshold of the first meaningful activity of the European Championship finals — the draw here today — and admitted that he felt "a bit apprehensive." Although England are considered second favourites, he can already sense the fear of failure.

Since the field of eight nations is regarded as the strongest ever to be assembled in the history of the competition, his caution is natural. Neither he nor anyone else can plot a comfortable course through even the preliminary stages — the three matches in the first round — to the semi-final.

"We have all been playing for two years to eliminate the weaker countries", Robson said yesterday. "It is now so open that anyone could win it.

"The teams will need to be strong and full of stamina as well as having the necessary talent. People expect us to do well, but we should not get carried away." Robson added that, although he is "not afraid of anyone, I'm a bit apprehensive that we might not win it and people would then say that we've failed again." The prospects will not be significantly clearer once the draw has been made.

West Germany, the hosts, and England, seeded first and second respectively, will lead each quartet. It has been agreed that Italy and The Netherlands, although not officially rated, will also be kept apart.

Flinders Park wins approval of Lendl and Navratilova

From Rex Bellamy, Tennis Correspondent, Melbourne

Ivan Lendl, top seed in the men's singles, beat the left-handed Bryan Roe, aged 18, a qualifier from Queensland, 6-3, 7-6, 6-2 in the first round of the Australian championships at Flinders Park last evening. Whereupon Lendl, who has no truck with insincerity, made complimentary comments about Roe and went even further in his praise for the new national tennis centre.

"Australian tennis deserves to be congratulated," Lendl said. "This is the best stadium I have ever played in — it's unbelievable." That was how it was all day. Player after player praised Flinders Park in general and its centre court in particular with an enthusiasm that implied a degree of wonderment.

Martina Navratilova, who has won the last two grand slam events (at Wimbledon and Flushing Meadow) and would like to extend the sequence, described the stadium as "fantastic — fabulous. From what I have seen so far, they have thought about everything."

Miss Navratilova was impressed by the Rebound Ace surface: polyurethane and synthetic rubber. "It has a true bounce and it's good to your body," she said. "The ball stays low and the foothold is not as abrasive as cement. You can slide a couple of inches."

Another winner, Chris Evert, suggested that the surface was a cross between the familiar type of hard courts and the Supreme courts used indoors: "It's not real hard — it has a little cushion effect. I don't think the courts are going to give anybody problems." What they had to get used to, she added, was the unfamiliar Nassau balls.

Miss Evert made an equally sound point when she said of Flinders Park: "It takes a few years to get the coldness out of buildings, so to speak. This place lacks the warmth and charm that Wimbledon, Paris and Kooyong have — which Flushing Meadow is still struggling to get." That was fair. But the Australians deserve credit for their instant landscaping: much turfing, plus the tastefully arranged planting of trees well past infancy.

John Newcombe, who has won more grand slam titles than any other man during the 20 years of open competition, suggested that until this week the Kooyong home of the Australian championships ranked fourth among the venues of grand slam tournaments but Flinders Park, now had the best venue — ahead of Wimbledon, Paris and Flushing Meadow, in that order.

Newcombe was right (he usually is), with the reservation that Wimbledon is the prettiest of them all. And we were talking only of structural amenities — not tradition, organization, prestige, and the rest.

Sporadically interrupted by irresistibly affable autograph-hunters (Newcombe takes more trouble with his signature than most celebrities do), we watched Yannick Noah save two match points before beating Roger Smith 6-7, 5-7, 6-4, 6-2, 16-14 in a match that lasted almost five hours.

Pat Cash, runner-up in last year's final, won an interesting match with Thomas Muster, of Austria, a left-hander who hits hard but seldom goes to the net and also tends to punch himself out, as the fight fraternity puts it.

Cash, one suspects, is so eager to set himself apart from the crowd, to develop a colourful, non-conformist image, that he overdoes it. Yesterday the colour was chiefly but not exclusively evident in a multi-hued sun hat, worn over a knotted sweat band that further contained his straggling hair. Not to put to fine a point on it, he looked a mess.

Cash, who recently played in South Africa, was too busy with his tennis to pay much attention to half a dozen youngsters who held up anti-apartheid banners and, after seven games, showered the court with black tennis balls and were escorted from the premises. At match point Cash objected to a line decision and uttered an obscenity that incurred a modest fine.

What else? Well, two of the lower seeds were beaten (Paul Annacone and Dianne Balestrat), British players were losing all over the place, and — for the evening's official opening ceremony — the centre court roof was closed and we were entertained (if that is the word) by artificial smoke, pop singers (if that is the word) and amplified synthesizers (that must surely be the word).

Finally, we must note that the temperature was often more than 100 deg F and that the court surfaces reached about 145 deg. F, which explains why the players kept moving.

Results, page 41

Evert will appeal against WITA fine

Melbourne (Reuter) — Chris Evert said yesterday that she would appeal against a $20,000 (about £11,000) fine imposed by the Women's International Tennis Association (WITA). Miss Evert, the WITA president, and Martina Navratilova were fined for bypassing the New South Wales event to play an exhibition match in Queensland.

The pair preferred to play last week on the Rebound Ace courts, the same surface as at this week's Australian Open, instead of on grass at the New South Wales event.

The dawning of a new age

By John Goodbody

January 11 may well prove to be one of the more momentous and far-reaching days for British sport. The British International Sports Committee yesterday held its first meeting in London with members from the three organizations, who between them represent most of the power and influence in administration and control.

The coming together of the three bodies — the Sports Council, the Central Council of Physical Recreation and the British Olympic Association — demonstrates a new spirit of co-operation and perhaps an end to the in-fighting which has hampered sport in the past.

John Smith, the chairman of the Sports Council and of Liverpool Football Club, will also be chairman of the new committee, whose members number some of the most distinguished and vital figures of administration, including Charles Palmer, Sir Arthur Gold, Sebastian Coe and Peter Lawson.

Two of its earliest decisions are to approach Sheffield to offer help in staging the 1991 World Student Games and to extend internationally the independent drug-testing programme which Britain has established.

The organizing committee of the World Student Games knows it will have little Government support in direct financial assistance for staging the Games, even if money will be available as part of Inner City Projects. Lawson pointed out: "We hope the Government stamp may be modified." Officials of the Department of the Environment will have noted this feeling.

Whether they can persuade the Government to help Sheffield is another matter. The Yorkshire city at least bid for the Games knowing the financial restraints on state spending. But it is absolutely essential for Britain not to stage another disastrous event after the 1986 Commonwealth Games in Edinburgh.

SPORT IN BRIEF

Pinocchio too old

Jane Bartle-Wilson, a member of the British dressage team since 1982 with her top horse Pinocchio, will not be considered for this year's Olympic team following a recommendation by the two British team vets that an age limit of 19 should be imposed on British horses travelling to Seoul. Pinocchio is 20 this year.

Slalom twist

Lenggries, West Germany (AFP) — A women's World Cup slalom, scheduled here for next Saturday, has been called off because of a shortage of snow and transferred to the Swiss resort of Zinal. After previous cancellations at the other German resorts, including Bad Wiessee, Pfronten and Garmisch-Partenkirchen, it will be the first time in the 22-year history of the World Cup that West Germany has not hosted a single race.



Graham: challenger

Italian racer

Rome (Reuter) — A new Formula One motor racing team from Brescia, called "Scuderia Italia", plans to race in the 1988 world championship.

Director out

Barcelona (AFP) — Antonio Lopez, the sporting director of the Barcelona 1992 Olympic Organizing Committee, has resigned.

Title chance

Herol Graham will challenge for the world middleweight title in June — against the winner of the Tony Sibson-Frank Tate bout next month — after a contest against at King's Hall, Belfast, on February 27.

McAuley date

The next bout of Dave McAuley, the British flyweight champion, is almost certain to be his first title defence, against Pat Clinton of Scotland.

Mansdorf win

Auckland (AP) — Amos Mansdorf of Israel won the Benson and Hedges men's tennis singles title beating Ramesh Krishnan of India 6-3, 6-4 in the 77-minute final on Sunday.

Troke toppled

Fiona Elliott, the Surrey international, has displaced Helen as England's No. 1 badminton player. Troke's demotion follows a series of injuries.

11,000 tickets each game for England

England have been allocated 11,000 tickets for each of their three group games in this summer's European Championship finals. But officials of the Football Association, whose policy of refusing allocations for the away qualifying matches brought a trouble-free passage to West Germany, will meet after today's draw before committing themselves.

"We are coming under very great pressure to take tickets and arrange the distribution," Bert Millichip, the FA chairman, said.

It is inevitable that England supporters will travel to Germany, whether or not the FA accepts its responsibilities.

Ted Croker, the FA secretary, who last night joined Millichip in Germany, admitted: "Every match will be all-ticket, but unsold tickets will be available right up until kick-off time. That is the normal practice, and we can't expect them to deviate from it."